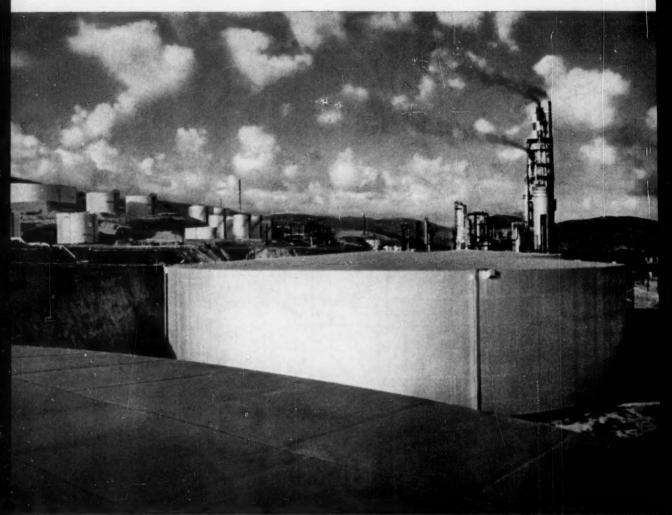
# Industrial Development

THE NATIONAL GUIDE TO INDUSTRIAL PLANNING AND EXPANSION





Storage tanks and cat crackers at the Commonwealth Oil Refinery, near Guayanilla-on Puerto Rico's South Coast.

#### New oil refinery expands industrial opportunity in Puerto Rico

THIS \$56,000,000 oil refinery is part of Operation Bootstrap—Puerto Rico's dramatic drive to attract new industry. It is now producing 55,000 barrels of petroleum products per day.

This great refinery gives Puerto Rico a base for a new petrochemical industry.

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Such developments are significant. They show how Puerto Rico's prosperity is gathering impetus. One factory is beginning to serve another. A pattern of *integrated* industry is starting to emerge.

#### Looking for a plant site?

Tell us what your product is—and we will explain how Puerto Rico's remarkable tax holiday and other advantages could increase your profits. Write to the address below.

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- · Excellent shopping centers and recreational facilities.



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W. L. Howard Mayor

We invite you to investigate the advantages of Monroe Industrial Park.

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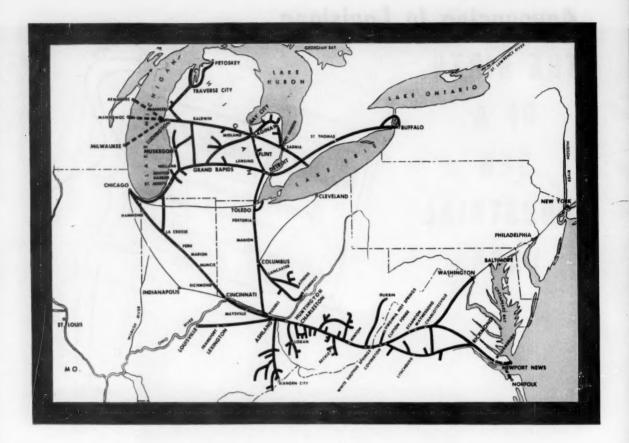
#### MAYOR W. L. HOWARD

City of Monroe City Hall Monroe, Louisiana (Fairfax 2-9934)

or

#### WALTER KOCH

Executive Vice President
Monroe Area Industrial
Development Corp.
P. O. Box 1284
Monroe, Louisiana
(Phone Fairfax 2-7594)



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The people of Chesapeake and Ohio's Industrial Development Department know their territory. They know its history, its geography, its economics and its people. The C&O staff includes experts on marketing, transportation, raw materials, taxation, labor, water and geology. When you are looking for a site, this organization stands ready to give you every possible assistance.

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#### INDUSTRIAL DEVELOPMENT manufacturers record

Volume 127 October 1958 Number 12



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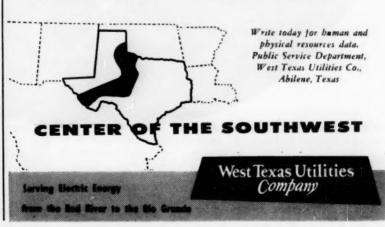
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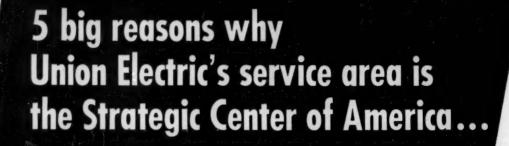
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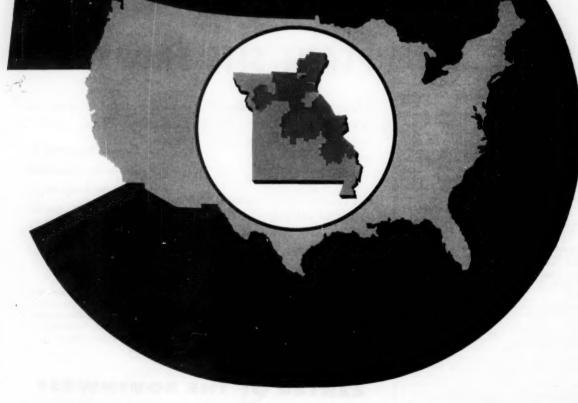
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# Test our plant site

Looking for a new industrial location is a big job complicated by numerous problems, most of which must be solved by experts in particular fields These are some of the questions we can answer for you

L	oca	tion	. Is it	t the right of	ne for
				pography?	
about th	he geolog	gic under	stratur	m-will it su	pport
your for	undation	s or will e	xcava	tion mean u	nfore-
seen ex	pense?				

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- Facilities. Have you checked on electricity, water, gas and sewer lines? Will your plant be adequately supplied by existing facilities or will new facilities have to be built?

- Labor. Who will man your new plant? Is a labor supply, of the right kind, available? Do you have accurate information on the number and skills of workers in the locality? Is the local wage scale right for your purposes?
- Transportation. Are you in proximity to a rail line? Will existing transportation facilities handle the load? Would a railroad spur be an advantage to your company? How about freight rates?
- munity welcome your particular industry? Have they been prepared for reception of your company? Are there sufficient homes, schools, churches, shopping facilities for employees? Do you know about the political set-up and the local financial institutions?
- Resources. Are the raw materials needed in your operation readily available? Will you be able to obtain semi-finished products from neighboring companies? Would a different location reduce the cost of materials?



Knowing the answers to questions like these is our stock in trade.
 So when you are searching for a plant site, put North Western's Industrial
 Development Department to work for you.

We maintain a staff of experts skilled in solving problems in all of these categories in addition to extensive files of site availabilities in nine states. No obligation for this service; all inquiries are confidential.

Address: GENE F. CERMAK, Director of Industrial Development, C. & N. W. Ry., 400 W. Madison St., Chicago 6, Ill.

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Industrial
Properties

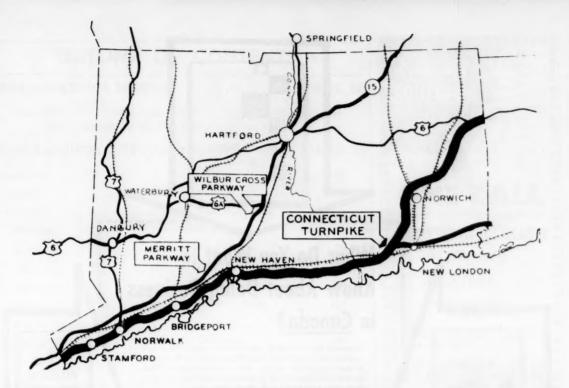
For Growth-Planning Management in the State where Industry Succeeds



This free folder has pictures and specifications of a selected group of industrial properties for sale or rent in Connecticut.

Write for your free copy to Real Estate Service, Connecticut Development Commission, State Office Building, Hartford 15, Connecticut.

Or phone LeRoy Jones, Chief of Industrial Development, JAckson 7-6341, extension 548.



# CONNECTICUT

### AND CONNECTICUT'S NEW MAIN STREET FOR INDUSTRY

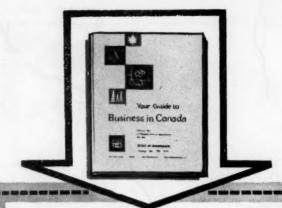
Connecticut's new Turnpike, extending from the New York line to Rhode Island, is the New Main Street For Industry. This new Turnpike in its 129 mile length has 90 interchanges, all with non stop approach lanes. It is part of Connecticut's great highway system which makes every part of the State easily and quickly accessible.

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A booklet entitled "A new Main Street For Industry" has been published by The Connecticut Industrial Development Council, of which the Electric Companies of Connecticut are a part. The advantages of the Connecticut Turnpike are reviewed. Please send to one of us, Attention Area Development Department, for your free copy.

The Connecticut Light and Power Company
The Hartford Electric Light Company
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Your NEW 1959 PLANT LOCATION GUIDE and bibliography of sources for specific location information and techniques

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INDUSTRIAL DEVELOPMENT - 1959 SITE SELECTION HANDBOOK EDITION

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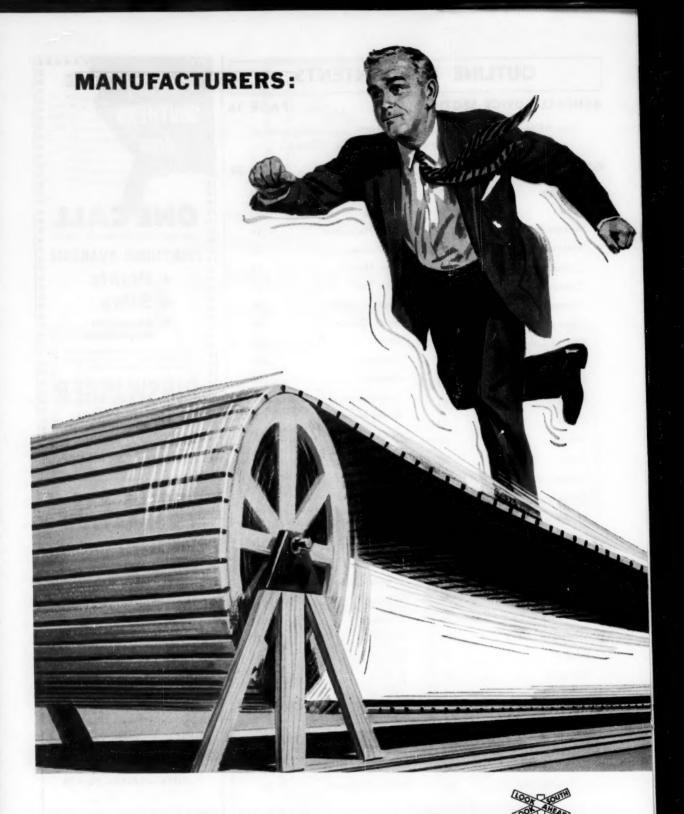
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All America is growing—but the <u>fast-growing</u> youngster of the "family" is the modern South!

# Are you getting anywhere in your efforts to combat RISING PRODUCTION COSTS?

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**TRYING TO KEEP AHEAD** of steadily increasing operating costs can be pretty discouraging these days. That's why so many forward-looking manufacturers, determined to increase production efficiency, are now considering moving their operations to a modern plant in the modern South.

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For more efficient production and more profitable sales, move South now. "Look Ahead - Look South!"

Herry a. De Butte



WASHINGTON, D. C.

THE SOUTHERN SERVES THE SOUTH





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80 trucklines, and 9 airlines to serve you. Raw materials are plentiful and our labor supply is generous. Low-cost electric power is available in abundance.

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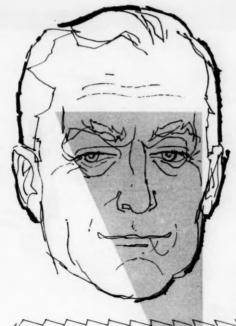
direct inquiries to A. N. HOSS EXPOSITION

Manager, Area Development

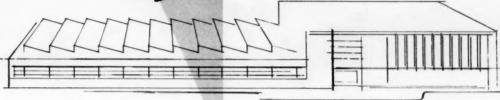


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a plant site as good as your foresight!



Texas Power & Light Company's factory location service can save you time and money by helping select your future plant site in the "Bright Spot" of Texas—a modern industrial land of opportunity.

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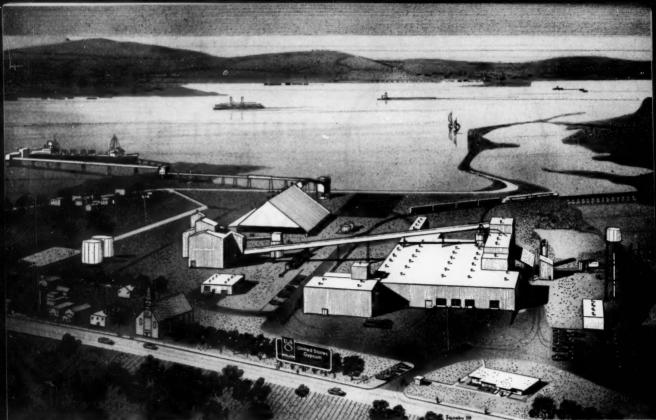
We have the knowledge and personal contacts to give a factual appraisal of the vast potential of this area. Let our plant location specialists discuss these advantages with you:

- **LAT** Center of the growing Southwest market
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- Favorable tax structure no sales tax no state income tax
- \*\* Raw materials available from nearby sources
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- Excellent transportation to national and world markets
- Reasonably priced, spacious sites with room to grow

Write, wire or phone J. D. Eppright, Director, Industrial Development Division, Texas Power & Light Company, Dallas, Texas. Inquiries held in strict confidence.

Booklet detailing plant location services on request.

TEXAS POWER & LIGHT COMPANY



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U.S. Gypsum had tough location requirements for a new building materials plant to serve the New York Metropolitan area.

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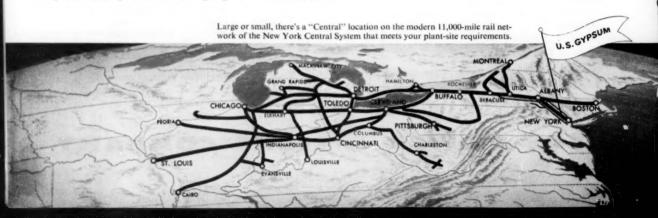
sels unload raw materials without transshipment. New York Central's Plant Site Consultants helped gather data on the market, labor, and taxes for U.S. Gypsum's management. They also supplied geological maps for foundations, worked out an alternate water supply, and arranged property options to help assemble all the necessary acreage.

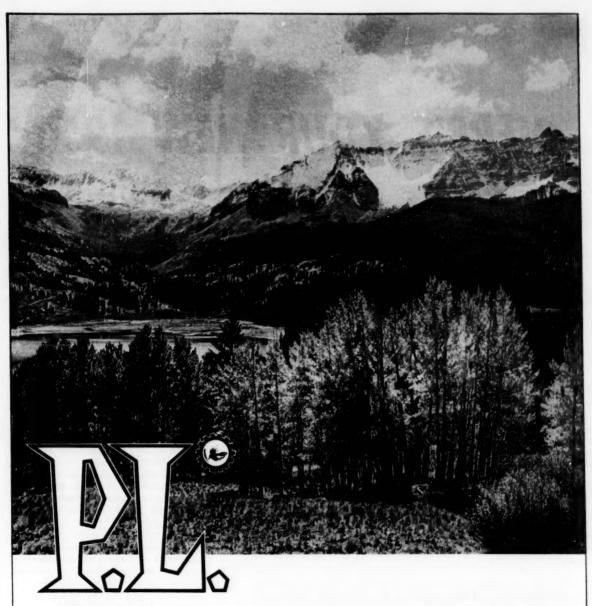
What the Central did for U.S. Gypsum, it can do for you. Here, under one roof, you will find a wealth of factual plant-site information. Whatever your special needs, New York Central stands ready to assist you.

Write to: Arthur E. Baylis, Vice President, Department D, 466 Lexington Avenue, New York 17, N.Y.

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- The services of our Plant Site Consultants, on a strictly confidential basis, are available without charge.
- Plant-site appraisal reports are tailored to your type of operation.
- We assemble the necessary acreage.
- Our staff aids in expediting plant construction.





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# COLORADO...

THE STATE THAT MORE THAN MEETS YOUR SITE REQUIREMENTS

# HERE'S YOUR NEW 1959

Flying blind on plant expansion and location projects is no longer necessary or excusable. There's a wealth of published information available to guide you in your thinking. And there are hundreds of well-staffed offices in every section offering you competent assistance without cost. You'll find this annual SITE SELECTION HANDBOOK a valuable reference throughout your expansion planning effort. Keep it! Use it!

#### A note from the publisher

We have long since concluded that it is not practical to include in one volume all of the facts needed to make an intelligent plant location decision. The number of useful technical reports now extends into the hundreds, and the number of area data reports must be counted in the thousands each year.

Consequently, we feel that the function of any plant location guide should be to inform the reader of the sources to which he can apply for detailed information. The HANDBOOK, thus, is merely the starting point in a systematic site inquiry.

Obviously, the HANDBOOK will be most helpful if the reader uses it in conjunction with the regular monthly issues which contain technical reports on various location factors. The new science of plant location is not static—it changes constantly and the reader must keep abreast of new developments.

We are aware, too, that in a field which is growing and changing so rapidly there may be important factors which have received too little attention. Therefore, if you fail to discover the reference source you need, we hope you'll write. We'll try to find the answer you want, at no obligation.

H. M. C.

In theory it should be possible to select the one best location for any given industrial activity. But this theoretical goal is yet far removed and, in fact, will probably never be reached.

For selection of industrial sites requires a series of compromises based on educated guesses. However, there is much that the systematic site surveyor can do to make his guesses come closer to the target.

In recent years an impressive number of technical organizations have conducted studies of various phases of area analysis and plant location. A substantial volume of literature has been published.

While it is not likely that you will find specific answers to your location questions in these studies, they can prove extremely valuable to you in development of an understanding of the problem. One point which will impress you immediately is that the location problems vary according to the nature of the industry involved.

Numerous studies have been made to determine why industry selects specific sites. Such studies have been made in all sections of the country and have covered a great many different industrial fields.

It has been determined that for

# PLANT LOCATION GUIDE

industry in general the three top locating factors are markets, manpower, and materials—known among development men as the "3 M's." But for any specific plant the various factors line up in a different order of importance. A factor which rates at the top of the list for one plant may be unimportant for another.

Other research studies reveal that there are great differences in the "mobility" of industries of various types and in their geographical spread. In some fields it is customary to have a raw material source, plant, and market close together while in others they may be scattered across the map.

A review of available literature will help acquaint you with these general principles and will better fit you to undertake a specific study later of each important factor which influences your own decision.

A lot of time of busy executives and industrial developers has been wasted in looking at a location which could not possibly meet the need of the expanding firm. It is hazardous to assume that what is good for one plant will also be good for yours. And this applies not only to basic location factors, but to many detailed considerations.

It is wise, therefore, to give some very careful thought to your needs before you make any attempt to assemble proposals covering specific areas or sites. And in your own organization you may very probably find that you will have a different set of requirements for different units.

A good technique is that used by Ford Motor Company for all important new facilities. For every new unit Ford first designs what is called a "corn field plant."

This is a unit planned in every possible detail to be located on an unselected site "in any corn field." It serves to give the Ford site survey team detailed information on which to base their search.

Having established as closely as possible the specifications for your new project, you are now ready to assemble proposals for specific locations and sites. At this point there are several possible courses for you to take.

A few firms like du Pont maintain a permanent file of potential sites. They constantly screen survey reports from development organizations and place them in their site planning files. Thus, it is possible to assemble a variety of tentative site proposals without leaving the office.

But this is an unusual situation.

Most firms will have to develop site proposals in one of three ways: by retaining a plant location consultant, by assigning staff personnel to the location study, or by calling in representatives of industrial development organizations. Frequently a combination of the three approaches is employed.

But, before making any type of contact, the executive in charge of the plant location project should understand fully the advantages and disadvantages of keep his project confidential.

The question of secrecy was referred to I.D.'s Editorial Advisory Board recently and a variety of opinions were published. (I.D. March-April 1955, Pages 6 to 8) Here are some of the reasons why secrecy is considered advantageous:

- Competition. Why tip your competitors off in advance? Letting them in on your plans may enable them to get the jump on you in the new market
- 2. Unnecessary pressure. Industrial development today is one of the most highly competitive activities in the nation. A public announcement will result in scores of letters, telephone calls, telegrams, and visits from delegates promoting sites which may not

come close to meeting your require-

3. Land speculation. If you reveal your plans in advance you may be the victim of speculation on the property you need. It is not uncommon for the cost of land to double overnight when it becomes known that a major company is considering a given location.

4. Relocation headaches. I.D.'s advisors believe caution is particularly desirable in cases where plants are being relocated from one community to another. Premature announcements upset employees, customers, suppliers, unions, Government officials, civic leaders, and perhaps the entire community which is losing the plant.

5. Taxes. It is also possible that an announcement made prior to contact with local officials may give an erroneous impression concerning the size and scope of your project. Thus, ill-timed or incomplete information placed before taxing authorities could lead to assessments higher than justified.

Against such an imposing array of arguments for secrecy, are there still cases in which it is desirable for the company to announce its plans publicly and achieve maximum publicity?

Yes, experts concede that special considerations may alter news release policies. There are times when a company must announce its plans for the future—in annual reports or perhaps in connection with financing

programs. Moreover, there are some specific advantages in revealing your plans publicly.

1. Free advertising. Your firm name will be splashed over newspapers throughout the region in which sites are being considered. Company officials will be wined and dined in every area where locations are investigated. You'll get press coverage you couldn't buy.

2. Labor recruitment. As soon as it's rumored that you are considering a given locality, you'll start getting applications from personnel interested in joining your new operation. If you anticipate difficulty in obtaining all needed skills, this may be a help.

3. Public opinion testing. If you're in the dark as to how a certain community would react to your plant, an announcement of tentative plans may create discussion which will enable you to evaluate the situation. This may be necessary in the location of a brewery or other facility involving controversial ideas among the people.

4. Stockholder relations. Some firms — International Paper, for example — feel that it is best to keep stockholders fully informed through public announcements in order to avoid undue fluctuations in the market.

5. Government facilities. In locating Federal activities or units closely related to defense needs, it is extremely difficult to conceal plans. In the course of congressional hearings

and negotiations before regulatory bodies, your plans will almost invariably leak out.

In actual practice most experienced site seekers adopt a policy somewhere between the extremes of complete secrecy and public announcement. It is usually necessary to handle each survey project in a slightly different manner.

According to Gordon E. Garnhart, Director of Real Estate and Insurance for Westinghouse, "We try (not too successfully) to maintain secrecy ai least up to the point when we have an option on the desired plant site and have all the commitments we need from the community and utility companies with regard to road extensions, railroad service, water, sewers, etc. Up to that time, we like to be known only as a large national manufacturing company."

Of course, Garnhart has had a great deal of experience in locating new units and does not require as much assistance as the typical site-seeking executive. For those handling their first survey project, it is advisable either to retain a consultant or to take several expert developers into your confidence.

Naturally, there immediately arises the question: "Which development groups shall we contact?" Naturally, you want to take into your confidence only those groups which can assist in a professional, ethical manner. You want facts and service rather than propaganda and promises.

Fortunately, there have been established in recent years an impressive number of organizations capable of rendering expert location assistance in any section of the country. No matter which region you wish to consider, you can find outstanding professional talent at your command.

To make up a list of initial contacts, you should first check the groups advertising in the HANDBOOK, as listed on the last page. These units obviously have indicated a special interest in serving you.

You will find among these advertisers major railroads, electric utilities, state agencies, and local organizations of many types. These groups exist to aid you and will welcome your inquiries.

For additional contacts, you may also check the geographical index which constitutes a large part of this edition. In it you will find literally thousands of groups, arranged by

# MARKET and ECONOMIC RESEARCH

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- Marketing Research
- Economic Studies
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- Management Consulting and Industrial Engineering Studies



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 census regions and states.

Finally, you should check the special reference section which provides names of groups offering specialized services or sites. By careful use of all sections of the HANDBOOK, therefore, you should have no difficulty in contacting several development groups capable of rendering specific and valuable service.

Having selected several groups for contact, you should make an appointment well in advance so that they can have their top talent available when your representative makes his first visit. Or, if you prefer, you may hold the initial discussions in your office. Well-staffed units are happy to visit you.

In your first contact, you should stress secrecy if that is important to you. All successful development groups

respect such requests.

Then, provide each contact with your requirements and give them a reasonable amount of time to assemble proposals. You defeat your own purpose by applying too much pressure for instantaneous response.

Finally, check all proposals for completeness and be certain that all are on as nearly comparable basis as possible. Now, you're ready to start checking all factors affecting your ultimate decision.

#### PLANT LOCATION FACTORS

The many factors which you must check for each proposed location can usually be grouped under ten major headings. Not necessarily in order of importance, these include markets, labor, materials and services, transportation, government attitudes, financing water and waste, power and fuel, community characteristics, and individual site features.

Counting the subheads under these major topics, some 800 different site factors have now been identified. You'll find it worthwhile to go over the entire list if you discover only one important item you would otherwise have overlooked!

#### COMMUNITY CHARACTERISTICS

Is it a good place to live? Will our people be happy there? Such questions are heard with increasing frequency in the conference rooms where plant locations are decided.

Such conversations are manifestations of one of the most significant trends in plant location today—increased emphasis on intangibles. Where economic and engineering factors are equal, community "atmosphere" and civic facilities are the deciding factors.

If you have a number of different communities under consideration, you'll want to make a systematic comparison. Here's a checklist:

Overall Community Planning—Has the community measured its future needs? Is there a realistic plan for meeting these needs? Is there a budget program for financing plan? Is there a priority system for scheduling project? Is there a procedure for keeping the plan up to date? Are there visible signs of progress on the plan? What effect on the overall plan would your plant have?

Planning and Zoning — Does the community have what is popularly termed "a comprehensive plan" with zoning map and ordinance? Was this plan prepared with professional aid? Is the plan administered by a planning board or commission free of political pressure? Is the plan coordinated with that of adjoining areas?

Industrial Zoning—How are industrial areas defined? Are they protected against residential encroachment? Check provisions on noise, smoke, odor, dust and dirt, noxious gases, glare and heat, fire hazards, industrial wastes, traffic, aesthetics and psychological effects.

Air Pollution—Does the community have a record of smog or smoke trouble? Does local topography or meteorology create a special situation? Do existing industries emit aerial wastes incompatible with your operation? Would your plant emit wastes incompatible with existing activities? Is there a local air pollution regulatory body? What progress is being made in reducing pollution?

Weather—General — Consider the effect on construction cost, on plant design and on operations. What will be the effects on recruiting and keeping personnel, absenteeism, and work interruptions? How will weather affect plant maintenance, cost of heating, cost of air conditioning? What will be the effect on technical processes?

Weather—Specific Check-points— Obtain data on the average temperature, maximum temperature and mini-



If your requirements call for any or all of these we may have just the site you're looking for.

For complete information contact:

PERCY BENJAMIN

Manager, Industrial Development New Haven Railroad Room 438A, South Station Boston 10, Mass. 打

NEW HAVEN RAILROAD
Serving Industrial New England and New Yor





# offers site selection service to industrial firms

INDUSTRIAL FIRMS considering a site for a new plant, or relocation of an existing one, in Southern or Central California are invited to avail themselves of the many free services of Edison's industrial engineers.

Third printing of Southern California Edison Company's Industrial Map Brochure is just off the press and now available for your use in site planning. It includes a list of Edison's free services, current statistics on wage rates in the area, zoning regulations, manufacturing and population growth, resources and transportation, manpower and property availability, plus a comprehensive list of industries located in the ten counties within Edison's service territory.

For free copies of Edison's new Industrial Map Brochure or specific survey information please write:

Area Development Engineer Southern California Edison Company F.O. Bax 351 Los Angeles 53, California

SOUTHERN CALIFORNIA (Gdiss) COMPANY

mum temperature. Check the seasonal temperature variations, average precipitation, seasonal variations in rainfall and the annual snowfall. Check the average humidity, number of cloudy days, prevailing winds. Check the incidence of tornadoes, hurricanes and dust storms.

Housing—What is the cost of residential construction? What are the number of building starts? What is the cost of rental units? Be sure to check classified ads. Is there an active slum clearance program?

Shopping Centers—Where are they located? Check the number of stores, the parking ratios and entrance

designs.

Civic Organizations—List the active business-sponsored groups which act as voice for local enterprises. List the larger civic groups representing cross-section of community. Indicate scope of above by giving membership, budget, or action program. List the special programs which promote understanding of American enterprise

system.

Political Atmosphere — What percent of population is registered to vote? What percent voted in last local election? What percent voted in last general election? List elective offices currently held by men previously identified as business leaders. List business leaders serving on planning boards, school boards, and tax councils.

Law Enforcement — Compare size of police department with national average. Compare police budget and facilities with national average. Compare training programs. Will plant area be patrolled by radio cars? Will patrolman be available, if needed, to handle traffic during shift changes? Compare crime rate with national average. Do courts have good reputation? Are courts on record as enjoining illegal strikes or picketing?

Social Attitudes — List major national, racial, or religious groups composing population. Are racial disturbances common? Would new citizens from other areas be readily accepted in the community? Are welfare programs, such as community fund, given adequate support? Is the sale of alcoholic beverages legal in the city?

Business Meeting Facilities—Check the number and condition of hotels, motels, and restaurants. Is there a convention bureau? What about meeting places and exhibition halls?

Health and Medical Programs—What is the death rate per 1,000 population? How many hospital rooms and doctors are there per 1,000? List and describe each major facility. Are health and sanitation laws strictly enforced?

Schools — How many universities and colleges are there in the area? List technical degrees offered. Check the number of graduate programs, extension courses and co-op programs. What is the number of technical institutes, junior colleges, high schools, elementary schools and parochial schools? Are there vocational schools, kindergartens and nurseries?

Churches—List the denominations. Estimate the membership—Protestant, Jewish and Catholic.

Cultural and Recreational Facilities—Does the city offer libraries, museums, and parks? Are there playgrounds, theatres, golf courses and tennis courts? Are boating, fishing, hunting, swimming, skiing, and skating facilities available in the area?

Spectator Sports — Does the community support a professional base-ball team, and other sports such as football, hockey or a pro golf tournament?

News Media—List the daily papers and circulation. List weekly papers and circulation. List the radio stations, frequency and power. List TV stations, channel and power. Does press support industry? Will you enjoy a good press?

Representation in Congress—Check political affiliation of area's representatives and senators in Washington. What committee positions do they hold? How do they vote on key labor legislation? How do they vote on corporate tax legislation? How do they vote on public power?

Streets—What is the general condition of community street surfaces? What percent are unpaved? What is policy for paving street to industrial site? Are streets cleaned regularly? Is snow removal service adequate?

Fire Protection—Check fire department personnel and equipment. Is plant site in area protected? What is insurance rate? What is community's loss record? Does the community have mobile equipment suitable for handling industrial fires such as chemical? Is fire inspection adequate and fair? What are the sprinkler system requirements? Is there a disaster squad or trained civil defense unit?

Amenities and Intangibles - Does

the town have a good name? Is there any "glamour" associated with living in the community? List points of unusual historic or scenic interest. How does cost of living compare with national average? Do you think your executives would be happy living in this community?

Existing Industries—List all major industries in community. Give several examples of fast-growing firms originating in area. Give examples of branch operations of nationally-known firms. Give examples of local business leaders who have gained prominence at state or national level.

Impact of Your Plant - Will it dominate community? Will it set pattern? Will it be welcome? What kind of community will it be after you move in?

For further information on community characteristics, consult back issues of Industrial Development as follows:

as follows:

IQ TEST FOR COMMUNITIES, July 1958.
p. 12-16.
INDUSTRIAL ZONING: PROVISIONS FOR
AESTHETIC. PSYCHOLOGICAL FACTORS by Harry Adley. Jan. 1958. p. 54-55.
SHOULD HICKSVILLE CHANGE ITS
NAME? by Ronald M. Reifier, Fantus
Factory Locating Service. Dec. 1957. p.
12-13.

12-13.

TRAFFIC CONGESTION AND NOISE by Harry Adley, Sept. 1957. p. 68-71.

ZONING: FIRE HAZARDS by Harry Adley, Aug. 1957. p. 55-56.

INDUSTRIAL WASTE AND SEWAGE by Harry Adley, July 1957. p. 42-44.

BUSINESS CLIMATE YARDSTICK, June 1957. p. 30-32.

ZONING: FUMES by Harry Adley, June 1957. p. 30-32.

HOW TO CHECK AREA PLANS by Major General J. S. Bragdon, Special Asst. to the President, White House, May 1957. p. 5-9.

ZONING: DUST AND DIRT by Harry Ad-

the President, White House, May 1957. p. 5-9.
ZONING: DUST AND DIRT by Harry Adley, April 1957, p. 36-37.
INDUSTRIAL ZONING: SMOKE by Harry Adley, March 1957, p. 28-30.
NPA URGES WHITE HOUSE CONFERENCE TO LAUNCH 10-YEAR URBAN PROJECT, March 1957, p. 34-36.
INDUSTRIAL ZONING: NOISE by Harry Adley, Feb. 1957, p. 28-30.
THE SAD STORY OF PUGWASH by William E. Rand, President, Saugus Properties, Inc., Jan. 1957, p. 12-21.
INDUSTRY-COMMUNITY RELATIONS by Max Wolff, New York University. Nov. Dec. 1956, p. 7-18.
INDUSTRIAL ZONING PROGRESS by Albert E, Redman, National Industrial Zoning Committee, Sept.-Oct. 1956, p. 24-29.

24-29.

MEASURING THE BUSINESS CLIMATE
by Guy Waterman, U. S. Chamber of
Commerce, Sept.-Oct. 1956, p. 17-21.

AIR POLLUTION CONTROL by Smith
Griswold, Los Angeles County Air Pollution Control District, July-Aug. 1956. p.

16-20.

ZONING PROPOSED FOR FARMLAND by Beliord L. Seabrook, Vice-President, Seabrook Farms Co., March-April 1956, p.

brook Farms Co., March-April 1956. p. 20-26.
CONTROLS LIKELY AS AIR POLLUTION GROWS. Jan-Feb. 1956. p. 49-53.
SCRIPPS SURVEY COVERS NDUSTRY IN SUBURBS, Jan-Feb. 1956. p. 22.
HOW TO SURVEY A COMMUNITY by Leonard Yaseen, Fantus Factory Locating Service. Nov.-Dec. 1955. p. 46-49.
GE SPELLS OUT COMMUNITY NEEDS, Sept.-Oct. 1955. p. 18-20. 37.
INDUSTRIAL USE OF REDEVELOPED LAND TO DEPEND ON ZONING SITUATIONS, May-June 1955. p. 18-19.

PLANNING LOOMS AS PARAMOUNT SITE FACTOR IN URBAN AREAS, May-June 1955, p. 8-16.

ARIZONIANS CLAIM WEATHER ASSET, Jan.-Feb. 1955, p. 14-15.

BE SURE COMMUNITY PROBLEMS ARE LICKED BEFORE YOU LOCATE—AFTER YOU MOVE IN, YOU'LL HAVE TO SOLVE THEM YOURSELF, Sept.-Oct. 1954, p. 12.

PLANNING NEED CITED BY U. S. CHAMBER HEAD, Sept.-Oct. 1954, p. 21.

WALT DISNEY USES RESEARCH STUDY TO FIND SITE FOR \$9 MILLION FAIR, Sept.-Oct. 1954, p. 14-16.

AIR INVESTIGATION URGED PRIOR TO SITE SELECTION, May-Aug. 1954, p. 21.

GM FINDS ALERT COMMUNITY — ANDOTHER IS A LEMON, May-Aug. 1954, p. 30-31.

NEW SURVEY SETS ZONING STAND-

OTHER IS A LEMON, May-Aug. 1904.
p. 30-31.
NEW SURVEY SETS ZONING STANDARDS FOR MODERN INDUSTRIAL
PLANTS by Harold V. Miller, National
Industrial Zoning Committee, May-Aug.
1954. p. 7-10.
PROTECTED SITES WILL BE SELECT.
ED FOR NEW UNITS, EXECUTIVES
AGREE, May-Aug. 1954. p. 10-12.

#### INDIVIDUAL SITES

General Requirements - Estimate the building area and bearing loads. Predict expansion needs. Be sure to allow for parking area, outdoor storage needs and utility areas.

Types of Sites—What type of site will best meet your requirements? There are industrial districts, urban, suburban and rural sites to be checked. Also consider waterfront and airport sites. Has the land been redeveloped or reclaimed? Is it drained and graded?

Street Pattern-What is the amount of frontage? What is the advertising value? Is the entrance designed for safety? Make a traffic count. What is the accessibility to thruways?

Intangible Considerations-Do the surroundings have the air of a college campus? Is this a "prestige" site in choice section of town? What is the view of building from a distance? What is the view from inside the building? Check the surrounding trees and landscaping, the neighbors.

Survey Methods - Get a preliminary view from the highway. Has a systematic walk-over of the property been made to check for booby traps such as abandoned wells? Has an aerial survey been made or a detailed field survey? Flood hazards should also be checked.

Legal Check-points-Look into the zoning and building codes, titles, easements and protective covenants. See that there are no abandoned cemeteries involved.

Maps-Have you seen an area map of the community, including the plant site? Other maps to consider are topographic map giving terrain contours. a transportation system map, utilities and services map, political boundaries map and population distribution map.

Soil Characteristics for Foundation -Check the depth and thickness of various soil strata. The depth to rock and nature of rock. What is the location of ground water and the variation of ground water level? Is there an earthquake hazard?

Cost of Land-What is the initial cost of the land and the cost of improvements? Have you checked on the broker fees? What is the probable appreciation of land value. What would happen to land values if your interest became known?

For further information consult IN-DUSTRIAL DEVELOPMENT:

For further information consult INDUSTRIAL DEVELOPMENT:

FLOODS ... AND HOW TO AVOID THEM
by James E. Goddard, Chief, Local Flood
Relations Branch. TVA, July 1968, p. 6-11.

THE USE OF AIRPHOTO SOIL AND
DRAINAGE MAPPING IN THE SELECTION OF INDUSTRIAL PLANT SITES
by David M. Greer and Walter W. Holman, Greer Engineering Associates, May
1958, p. 40-41.

LANDSCAPE YOUR SITE! by H. P. Quadland, The American Association of Nurserymen, May 1958, p. 10-14.

BUY ENOUGH LAND! by Stuart P. Walsh,
Director, Industrial Planning Associates,
April 1968, p. 10-11.

NEW PUSH: UNDERGROUND SITES,
Nov. 1957, p. 5-15.

TOPOGRAPHIC MAPS FOR INDUSTRIAL
LOCATION by Gerald FitzGerald, U. S.
Geological Survey, Aug. 1967, p. 5-11.

AIRPORT SITES. .. GOOD OR BAD? by
Dorothy Dunn, ID Staff, March 1957, p.
14-18.

SAFETY AS A FACTOR IN PLANT LOCATION by R. W. Mallick, WestinghouseElectric Corp., Jan. 1967, p. 38-39.

FOUNDATION INVESTIGATIONS FOR
INDUSTRIAL SITES by George F.
SOWERS, Law-Barrow-Agee Laboratories,
Inc., Sept.-Oct. 1966, p. 7-14.

INDUSTRY TO USE MORE RECLAIMED
LAND, DREDGING COMPANY SPOKESMAN PREDICTS, Sept.-Oct. 1966, p.
52-53.

CHECK INSURANCE COSTS, RISK FACTORS BEFORE MAKING FINAL SITE
CHOICE, Nov.-Dec. 1956, p. 16-17.

ARMY ENCOUNTERS ROUGH GOING IN
PICKING MISSILE BASE SITE, July
Aug. 1953, p. 30-31

INDUSTRIAL SITE NEEDS CHANGING
PLANNER TELLS, IOWA SESSION,
May-June 1953, p. 16-18.

ONLY 2 PER CENT OF CHEMICAL
PLANTS FICK URBAN SITES, MayJune 1955, p. 20-22,

AERIAL, SURVEY MAY SAVE TIME
MONEY IN MAPPING PROPOSED NEW
SITES, March-April 1955, p. 16-17.

NING WHEN YOU EXPAND OR RELOCATE, March-April 1955, p. 20-23.

#### INDUSTRIAL DISTRICTS

For information on planned industrial districts or parks, read these ID reports:

reports:

ECONOMICS OF INDUSTRIAL DISTRICTS, June 1958. p. 14-16.

NEW "INDUSTRIAL RESEARCH PARK"
LAUNCHED TO ATTRACT SCIENTIFIC
INSTALLATIONS, Nov. 1957. p. 35-36.

LIKE PLANNED DISTRICTS! by George
Rolfe, President, Hitemp Wires, Inc. Oct.
1957. p. 26-28.

LITTLE ROCK DEVELOPMENT CORPORATION ESTABLISHES 525 ACRE
PLANNED DISTRICT, March-April 1955.
p. 24-26.

\$17 MILLION DOCK NEARS COMPLETION AT NEW LOUISIANA INDUSTRIAL SITE, Aug. 1957. p. 52.

NEW PALM BEACH COUNTY DISTRICT
PROVIDES 300 SITE 1800 ACRES, July
1957. p. 36-37.

WARNECKE AGREES TO NEW BEDFORD PLAN AFTER PROMISE OF "COOPERATION UNLIMITED", April 1967. p. 32-34.
"SCIENCE CITY" PROJECT IN TEXAS ILLUSTRATES TREND TOWARD PLANNED RESEARCH AREAS, July-Aug. 1956. p. 68-69.
ATTRACTION OF DISTRICTS IS INCREASING PARTICULARLY FOR SMALL PLANTS, FIRMS, May-June 1956. p. 48-50.

100-ACRE DISTRICT IN TULSA PLANNED BY MKT RALLROAD, May-June 1956. p. 46-47.

BY MKT RAILROAD, May-June 1956. p. 46-47.

110 MILLION OCEANSIDE INDUSTRIAL CENTER LAUNCHED IN SOUTHERN CALIFORNIA, March-april 1956. p. 40-41.

CALGARY INVESTS MILLION IN DISTRICTS TO PACE WESTERN CANADA GROWTH, Nov.-Dec. 1955. p. 40.

NEW DISTRICTS BEING ORGANIZED AT RATE OF ONE EACH WEEK, Sept.-Oct. 1955. p. 54-55.

MISSISSIPPI CORPORATION OPENS "FLOWOOD" 300-ACRE DISTRICT NEAR JACKSON, July-Aug. 1955. p. 50.

ORGANIZED INDUSTRIAL DISTRICTS, Nov.-Dec. 1954. p. 6-8.

MANY PROBLEMS ARE SOLVED IN ADVANCE IF YOU LOCATE IN A PLANNED DISTRICT, Jan.-Feb. 1954. p. 14-15.

#### MARKETS

Market Trends-Check local trends against well-established national trends. How fast is home ownership increasing? How rapidly is education level rising? Are greater percentage of citizens on salaries? What is trend of discretionary income? What proportion are in older age brackets? Are there any unusual factors affecting obsolescence rates? How fast is farmto-city shift? How rapid is suburban growth? What is the life span trend?

Retail Sales - Check recent sales for: service stations, drug stores, department stores, food stores, and restaurants.

Income-Establish trends for total income in area, per capita income, per family income and the cost of living. Check disposable income and size of various income groups.

Competition - Study your sales record in area. How would new location improve your position? Study the location of competitors. How would they react to your move? What additional competition may enter area?

Predict future share of market for each competitor.

Industrial Markets-Assemble state and local industrial directories. Check input-output date for the region. List activities by Standard Industrial Classification numbers. Study growth industries with special care.

Regional Comparisons-Study special factors affecting markets. (Examples: the effect of water hardness on detergent sales; the effect of climate on air conditioner sales; and the effect of winter precipitation on sales of snow removal equipment)

Consumer Characteristics — Check characteristics in each area of average family size, auto registration, home ownership, occupations, and product preferences. What is the total TV ownership, daily paper readership? What are the seasonal variations in consumer buying habits?

Population-Study the population of each area for age, sex, race, and education. What is the ratio of urban and rural population? What is the future growth picture? Check the birth rate, death rate and density of population.

ID references include:

RESEARCHING SOUTHERN MARKETS, Aug. 1957. p. 72-74. THE MIGHTY FOUR PERCENT, Feb. 1958, p. 19, INDUSTRY GROWTH RATES, July 1957.

INDUSTRY GROWTH RATES, July 1957.
p. 28-30.
WILL THE BOOM CONTINUE? by Chris
J. Whitting, Vice-President and General
Manager, Westinghouse consumer products division. June 1957. p. 12-16.
ANALYZING A GROWTH INDUSTRY by
John A. Field, Vice-President Carbide
and Carbon Chemicals Co. April 1957. p.
12-19, 22.

and Carbon Chemicals Co. April 1957. p.
12-19. 22.
ECONOMICS AND SUBURBAN SHOPPING CENTERS by Philip Hammer,
President, Hammer & Co., Associates.
April 1957. p. 5-11.
OFFICE EQUIPMENT MANUFACTURERS
INSTITUTE PLANS NEW MARKETING
AREAS MAP OF U. S. by John B. Butler,
International Business Machines Corp.
Jan. 1957. p. 5-11.
NEW ULI BULLETIN URGES CITIES TO
BASE PLANS ON ECONOMIC SURVEYS. Sept. Oct. 1956. p. 53-54.
THE MARKETING IMPLICATIONS OF
POPULATION GROWTH by George H.
Kleisner, Vice-President, Montgomery

Ward & Co. July-Aug. 1956. p. 7-10.
INDUSTRIAL MARKETS OF THE FUTURE by E. William Elipper, Stauffer Chemical Co. Nov.-Dec. 1955. p. 35-38.
MODERNIZATION OF BREWING INDUSTRY WOULD TOTAL HALF-BILLION BY 1960. Sept.-Oct. 1955. p. 47-48.
HOW TO PICK "GROWTH" FIRMS, Sept.-Oct. 1955. p. 7-10.
HOW DO YOU COMPARE REGIONS?
U. S. CHAMBER LISTS DATA SOURCES, Jan.-Feb. 1955. p. 22-24.
NEW CHART SHOWS REGIONAL MARKET COMPARISONS IN CONVENIENT FORM, Sept.-Oct. 1954. p. 17.
DISTRIBUTION CHANGE SEEN BY EXECUTIVES, May-Aug. 1954. p. 24.
ECONOMISTS SAY GROWTH BY 1960.
WILL SHATTER PREVIOUS RECORDS, May-Aug. 1954. p. 27.
ELECTRONIC COMPUTER USED TO EXPLORED LOCATION OPPORTUNITIES IN KANSAS. May-Aug. 1954. p. 28-29.
NEW STUDY SHOWS IMPACT OF INDUSTRY ON ECONOMY OF SMALL COMMUNITIES, May-Aug. 1954. p. 32.
HOW TO PREDICT POPULATION, MarchApril 1954. p. 26-28.
TEXTILE INDUSTRY TO DOUBLE IN SIZE BY 1975, RESEARCH STUDY INDICATES, March-April 1954. p. 26-28.
TEXTILE INDUSTRY TO DOUBLE IN SIZE BY 1975, RESEARCH STUDY INDICATES, March-April 1954. p. 26-28.
TENTIAL FROM "HIDDEN PRESSURES" IN ECONOMY, Jan.-Feb. 1964. p. 25.

#### MATERIALS AND SERVICES

Industrial Raw Materials - Check for location, availability and competition for materials. What about delivery, interruptibility? What is the long-term production outlook?

Agricultural Production-What are the major crops? What kind of livestock is raised? What is the agricul-

tural trend?

Routine Supplies-Check the availability of warehouses and distributors. Are office supplies, mill supplies, maintenance supplies and building materials readily available?

General Services - Are there adequate subcontractors, machine shops, job printers and branch offices for

service?

Technical Services-Is it necessary to go beyond the local area for instrument repair, testing labs and consultants?

#### TRANSPORTATION

Location Economics-Check your annual tonnage of various items. Study proximity versus accessibility: congestion versus traffic density. Should you locate at source, at market, or at an intermediate point? What are the transfer costs, processing costs, packaging costs? Consider the characteristics of the product. Are there duties and tariffs?

Rail Transportation — General — Check geographic group in which located, such as Granger, etc. What are the classification territories? Check on ratings, exceptions, commodities, carload rates, carload minimums, less than carload lots and demurrage costs. What are the proba-

ble trends?

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#### LOCATION GUIDE

Rail Service At Each Site-Is this a branch or main line? How many trains daily, passenger and freight? What is the schedule of stops and switching arrangements? Who pays the cost of siding? What is the design of siding? Are there complications, such as sidings jointly used, crossing public roads? Are there special regulations for handling hazardous ma-

Motor Transportation - Check access to major thru highways. Are new highways being built? What common carriers serve area-interstate, intrastate? Check schedule of trips per day and overnight radius. What are the truck terminal facilities. Check pickup service and rate structure. What is the schedule of bus service, transit service to plant site? Is taxi service

available?

Pipe Lines-Check on type, origin and destination. What is the availa-

bility?

Water Transportation-What lines serve area and/or site? What is the channel depth? Is service interrupted in the winter? Check port or terminal facilities and freight forwarder service. Is there a "free zone"?

Commercial Air Service — How

many airlines serve area? How many daily passenger and freight flights? Note adequacy of terminal facilities. Is charter service available?

Private Aircraft Facilities-List the airports usable by executive aircraft. What is the runway length, surface for each? Are runways lighted and radio communications available? Are hangar and office facilities available? Check to determine whether there are any government restrictions regarding flight over or near your area.

Mail, Parcel Post, and Express-Check local post office service, regional post office system, parcel post zones. Is there express pick-up, mes-

senger service?

Communications—Is telephone and teletype service available? Check on private wire system, microwave and closed-circuit TV availability.

Special Services-Are public warehouses, bulk storage terminals and cold storage facilities available? Check for piggy back service and trailer ferry. Are machinery movers available?

ID Reports include:
ROADBLOCKS IN THE SKY by H. Mc-Kinley Conway, Jr., Aug. 1958. p. 6-10.
URBAN TRANSPORTATION, Feb. 1958.
p. 10-14.
ADVICE ABOUT RAILROAD SIDINGS by H. C. Millman, Pennsylvania Railroad.
Aug. 1957. p. 45-46.

"It's the kind of life we live in Nebraska that's attracting and holding our key people,"



-says Quentin T. Wiles,

> President. Good-All Electric Manufacturing Co., Ogallala, Nebr.

In a State where bonded indebtedness is constitutionally taboo . . . where more miles of running streams flow than anywhere in the land . . . where folks honestly believe in giving a full day's work for a day's pay . . . where game, fish and a variety of recreational spots are found in profusion . . . where by actual statistics people live longer and (by actual practice) better than in any of the other forty-eight states . . . all these things and more in Nebraska give site-seekers something to think about.

A case in point is the Good-All Electric Manufacturing Co., where President Wiles has pointed out: "The kind of life we live in Nebraska has attracted many of our top people from important positions in well known firms from over the country to a growing company in a thriving community in picturesque western Nebraska. This same kind of a wholesome, interesting life is keeping them here. Like it? They love it!"

As a matter of fact and record, every one of the electronics firms located in Nebraska-and there are an important few now-is prospering, busy and expanding -and yet finds time to "live a little along the way."

Your inquiry will be held in confidence by

DIVISION OF NEBRASKA RESOURCES STATE CAPITOL - LINCOLN, NEBRASKA

RAILROAD LOCATION SERVICES by William Pruett, ID Staff, July 1957. p.

RAILROAD LOCATION SERVICES by William Pruett, ID Staff, July 1957. p. 32-34.

INFLUENCE OF THE NEW HIGHWAY PROGRAM ON INDUSTRIAL LOCATION by Dorothy A. Muncy, A.I.P. June 1957. p. 18-27.

INTERSTATE HIGHWAY PLANNERS URGED TO LEAVE SITES NEXT TO RAILROADS by Albert E. Redman, National Industrial Zoning Committee. Nov.-Dec. 1956. p. 34-35.

COMMUNICATIONS FOR DECENTRALIZED PLANTS by T. B. Gittings. Vice-President, Western Union Telegraph Co. Sept.-Oct. 1956. p. 32-38.

GREAT LAKES COUNCIL TOLD SEAWAY WILL FAVOR INDUSTRIAL CENTERS, March-April 1956. p. 36-37.

TRANSPORTATION GROWING IN IMPORTANCE AS SITE FACTOR, OLINOFICIAL SAYS, Jan.-Feb. 1956. p. 54-55. AIR TRANSPORT SEEN AS SITE FACTOR, SEPL-Oct. 1955. p. 17-18.

RAIL INDUSTRIAL AGENTS OFFER VITAL DATA TO SITE-SEEKING COMPANIES, May-Aug. 1954. p. 24-26.

#### GOVERNMENT, LEGISLATION

Government Administration in Area-Examine all units, local, county and state, for financial condition, honesty, efficiency and attitude toward industry. Are administrative practices up-to-date?

State Legislation-Check the legislative action program of state chamber or associated industry groups. Has program been successful? What existing laws are burdensome to business? Look into regulation of securities.

State Taxes-Check the corporate income tax rate. Is Federal income tax deductible? Is there an operating loss carryover provision? What are the sales and use taxes? Is there a franchise tax on out-of-state firms. What are the unemployment compensation tax rate and workmen's compensation tax rates and provisions? What concessions are made to new industries? Look into the property taxes, excises, licenses and permits, inheritance, estate and gift taxes. Is there a motor vehicle tax? Are there corporate organization, qualification fees?

Local Government-What type of local government does the community have? Is there a mayor and city council and manager? Is the city governed by a local commission or are town meetings held? Is it probable that changes will be made in the local government?

Local Taxes-What are the assessment practices as far as industrial property is concerned? Is there a machinery and inventory tax? Are payrolls taxed? What about local income tax? Are concessions made to new industry? What is the amount of

exempt property?

Total Tax Bill-Get total tax picture by adding city taxes, special district taxes, county taxes, state taxes

and federal taxes. Then, evaluate taxes in relation to services provided.

Future Taxes—Is major expansion of government service or facilities planned? Do schools, roads need a great deal of attention? Is there a capital budget program? Is site likely to be annexed by a city?

Industrial Dispersal-Does the area have a dispersal plan? Is site in major target area? Would your employees be in a target area? Would your major suppliers be in target area? Would you depend on customers in target area? Is your transportation lifeline vulnerable? Are underground sites available?

Recent reports in ID on this subject include:

ject include:
BALTIMORE'S TAX LESSON by Harrison
Weymouth, Jr., Baltimore Association of
Commerce, Aug. 1958, p. 69-71.
ANNEXATION SURVEY: PART II by
Harold J. Newman, Business Analyst,
U. S. Dept, of Commerce, Feb. 1958, p.
30-33.
CITY MANAGER'S VIEWPOINT by Robert
L. Brown, City Manager, Sherman, Texas
Jan. 1958, p. 15-16.
TAXES ON MANUFACTURERS, Jan. 1958,
p. 12-13.
TO ANNEX OR NOT TO ANNEX! by Josie

TAXES ON MANUFACTURERS, Jan. 1958, p. 12-13.

TO ANNEX OR NOT TO ANNEX! by Josie Lucches, ID Staff. Dec. 1957, p. 5-7.

STATE TAX ANALYSIS, Nov. 1957, p. 14-19.

NEW FACTOR: RUSSIAN ICBM, Oct.

14-19.

NEW FACTOR: RUSSIAN ICBM, Oct.
1957. p. 5-11.
PRIVATE INDUSTRY'S ANSWER TO
FEDERAL AID SOUGHT IN NEW CED
STUDY PROGRAM, Oct. 1957. p. 24-25.
DEPRESSED AREAS DEBATE, May 1957.

DEPRESSED AREAS DEBATE, May 1957,
p. 38-42.
NEED STATE COOPERATION IN LOCATTING UNIT? YOU'LL FIND GOVERNOSTS READY AND WILLING, May
1957 p. 28.
BUSINESS CLIMATE APPRAISAL by
Clayton P. Fisher, Jr., General Electric
Co., March 1957, p. 19-27.
HOW TAXES COMPARE IN SIXTEEN
COMPETITIVE INDUSTRY-SEEKING
STATES by John E. Senn, Tax Law
Analyst, Ohlo Chamber of Commerce,
Feb. 1957, p. 20-21.
NEW SURVEY SHOWS 25 STATES RELY
PRIMARILY ON SALES TAX, Jan. 1957,
p. 40.

p. 40, STRONGER DISPERSAL EFFORT, July-

Aug. 1956. p. 55-56.

MULTIPLICITY OF STATE TAX LAWS
POSES PLANT LOCATION RIDDLE,
May-June 1956. p. 7-10.

THE LOW-INCOME PROBLEM AND DEPRESSED INDUSTRIAL AREAS—SOME
FINDINGS AND RECOMMENDATIONS
by John Sparkman, U. S. Senator, March-

April 1956, p. 14-18 HOW IMPORTANT IS THE TAX RATE? by Victor Roterus and Harold Newman, U. S. Dept. of Commerce. Jan.-Feb. 1956,

Dy VICTOR ROTEIUS AND HAROID NEWMAN, U. S. Dept. of Commerce. Jan.-Feb. 1956, p. 44-48.

INDUSTRIAL DISPERSAL, 1956 by Theodore K. Pasma, U. S. Dept. of Commerce Jan.-Feb. 1956, p. 12-20.

GOVERNORS PUSH DEVELOPMENT, NOV.-Dec. 1955, p. 7-9.

INDUSTRIAL DISPERSAL DILEMMA GROWS AS BOMB FALL-OUT HAZARDS INCREASE, May-June 1955, p. 7.

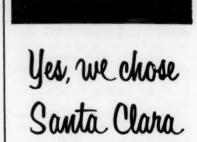
NIBC SURVEY SHOWS MILLIS PLAN UNPOPULAR, Sept.-Oct. 1954, p. 12.

THE NEW TAX LAW by George G. Hagedorn, National Association of Manufacturers. Sept.-Oct. 1954, p. 7-10.

DISPERSAL EFFORTS HAVE BEEN INADEQUATE, AMERICAN INDUSTRY IS STILL IN DANGER, Jan.-Feb. 1954, p. 5-7.

#### WATER AND WASTE DISPOSAL

Basic Water Sources-Check availability of municipal water system,



California ...



wells, springs, streams, rain-catch, sea water or processed sewage.

Municipal Water Systems—Check the source and dependability. What is the storage capacity and pumping capacity? What is the average use and maximum use? What will be the effect of your consumption? Is the water system approved by the State Health Department? What is the pressure at site? Check the industrial rate. Is water fluoridated?

Ground Water—Wells—Check the recent trend of water table elevation. What is the depth of water? Are there any drilling problems? What is the pumping cost? Are there regulations on use? Are there requirements for recharge? Check the water temperature.

Surface Water—Streams and Lakes—What is the minimum and maximum flow for as long as records have been kept? Check the annual rainfall and seasonal variations in level. What is the influence of tides and temperatures? Check on upstream uses and distance to site. Is a dam or pump station feasible?

Chemical Analysis — Have water tested for hardness, alkalinity-acidity, organic material, solids, oxides, chlorides, nitrates and sulfates.

Drainage — Is there a danger of floods from drainage? Check on drainage from roofs and paved areas. Are storm sewers on the site?

Stream Pollution—Waste Disposal
— Are there regulations regarding
waste disposal? Check on applicable
legislation. What is the cost of treatment. Will waste disposal require additional acreage? What are the
neighboring activities? Have prelocation stream appraisal made.

Sewage Disposal Systems—Is sewer service available? What will be the cost? What type of disposal plant is in use and what is the present average load? Check the present plant capacity and the expansion actually committed. How will expansion be financed? Check ordinances on industrial wastes. Have your waste analyzed as to solids, liquids, chemicals.

Garbage and Trash Disposal— Check on garbage and trash pick-up service. Is there a dumping area? Is there control of incinerators?

Here's an item of interest: IF YOU HAVE PROCESSING WASTE, POLLUTION IS A MAJOR SITE FAC-TOR, Jan.-Feb. 1954, p. 24.

#### POWER AND FUEL

Select Basic Energy Source—Check to determine whether hydro, coal, lignite, shale, oil, gas, nuclear fission



# and we're glad to be here!

When industrial leaders are enthusiastic over choosing a particular community, their reasons are important.

Comments from these men point out the degree to which their success can be attributed to a location in Santa Clara County.



#### Mr. David Packard, President of Hewlett-Packard...



"A good location is directly related to the growth of a new firm. For this reason, we feel that Santa Clara County has made a major contribution to our development. Its all-year mild climate and nearby higher educational institutions serve as a magnet for the kind of scientific manpower we need."

#### Mr. J. E. Jennings, President of Jennings Radio . . .



"In our case, it was primarily the availability of good land for low cost single story construction that made this area so desirable. Of course, we are pleased with our location in Santa Clara County for other reasons, too. These include the variety of excellent service industries nearby and the highly skilled technical help which is so necessary in the manufacture of vacuum electronic components."

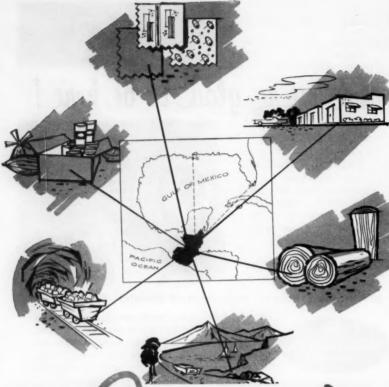
#### Mr. H. Myrl Stearns, President of Varian Associates...



"Clean atmosphere ranks first among the reasons for our enthusiasm over this area. However, other advantages are also important in the manufacture of products such as our Klystron tubes. The many electronic research facilities, an ample supply of skilled technicians, plus top-ranking educational institutions nearby, have all been key factors in our rapid growth."

Before you make a decision, talk with people who chose Santa Clara County. Their experience makes it easy to forecast your future in this livable community at the southern tip of San Francisco Bay.





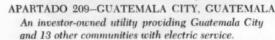
ESTMENT OPPORTUNITIES

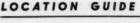
Guatemala, the most populous of the Central American Republics, is also the closest to the United States and growing Caribbean markets. In addition, this country of eternal spring offers a plentiful supply of raw materials that makes Guatemala a choice location for many businesses in the processing and light manufacturing fields.

Opportunities for profitable investment exist in food processing, packaging, petroleum, hotels and tourist courts, tropical hardwoods, textiles, minerals, and other fields. Guatemala welcomes the participation of foreign investment capital in cooperation with local capital in the development of the resources of the nation. The Guatemalan currency has been at par with the U.S. dollar continuously since 1922, and there are no restrictions on remittances of income or transfers of capital.

FOR MORE INFORMATION on Guatemala and for a copy of the booklet "Investing in Guatemala," write President and General Manager, Empresa Eléctrica de Guatemala, Apartado 209, Guatemala City, or Area Development Section, American & Foreign Power Co., 100 Church St., New York 7.

**Empresa Eléctrica** de Guatemala, S.





or solar radiation would best fit your needs.

Check Each Utility or Supplier-What is their recent expansion record? Is any expansion currently scheduled? What is the record of shortages and interruptions? Is system vulnerable to natural disasters? Is system inter-connected with other utilities? If a public source, is expansion dependent on legislative action?

Electric Power — Estimate the de-

mand for lighting, machines, air conditioning, welding and furnaces. Specify voltage, phase and cycle. Check complete rate schedule. Explore off-peak rate possibilities. Check for discounts, penalties and fuel adjustment provisions.

Coal, Oil, Fossil Fuels - Compare cost per million BTU's at site. What is coal price at mine, transportation cost? What is the BTU value? Check oil price per barrel and BTU value. Are low-grade fuels available in quantity?

Gas-Is it available in quantity to meet peak use? How many cubic feet per hour? What is the allocation for industrial use at location? Is it natural or manufactured? What is the BTU value? Check on storage, distribution facilities and rates.

Study these references:

Study these references:

COMPUTING COAL COSTS by Dr. Allen
G. Noble, Department of State, July 1958,
p. 49-50.

ENERGY SUPPLIES FOR THE FUTURE
by M. S. Oldacre, Stanford Research Institute, March 1957, p. 5-12.

INDUSTRY PLANS \$300 MILLION INVESTMENT IN ATOMIC PROJECTS
WITHIN FOUR YEARS, July-Aug. 1955,
p. 22-25.

#### FINANCING

Analyze Requirements - Check carefully into arrangements such as lease or buy. Should you acquire the site on a purchase lease-back arrangement? Will a new building be best or will an existing structure suffice? What is your working capital situation? What effect will financing arrangements have on your tax picture? What is the most desirable payout

Sources of Funds-Will building be financed by company funds, sale of stock, short-term bank loan or a longterm loan or mortgage? What about private funds? Have you considered pooling institutional funds or borrowing from affiliated firm? Could you borrow from a supplier? Look into insurance companies and state credit corporations as a source of funds. How about assorted mutual funds or local development corporations?



MID-AMERICA embraces a thousand miles of climate and a thousand variations of people and communities, soils and minerals, water and fuel, markets and transportation.

In recent years, new industry valued in the hundreds of millions has come to Mid-America. This, perhaps, is the right environment for your company.

We will furnish detailed and accurate information to help you pinpoint locations matching your needs. With your project specifications, our experienced staff will quickly furnish data on which you can rely.

#### Contact:

J. S. Frost, Illinois Central Railroad

Chicago 5

All communications held in strict confidence

ILLINOIS CENTRAL

Main Line of Mid-America

Check with the Small Business Administration. Would a merger be feasible?

Credit Standing-What is the general reputation of your firm? What type of business? How long have you been in business and what is the quality of your management? Are younger executives in training? What is your cash position and earning history? What long and short-term liabilities are outstanding? Is your plant adaptable to other use? What is its size? What do you expect to accomplish with the new unit?

Terms of Loan-What is the general economic situation? Check the pattern of previous business cycles. What is the length of loan and interest rate? Of what importance is the industry to the community?

Special Inducements - Are there special inducements for locating the plant in the area such as free land, free plant, nominal rent or low interest rate?

Following are useful reports:

WHAT SHOULD A BUILDING COST? by
Jouett Davenport, Jr., June 1958, p. 66-70.
FINANCING YOUR COMPANY'S FUTURE
by Andrew N. Overby, Vice President,
First Boston Corp., March 1958, p. 5-14.
First Boston Corp., March 1958, p. 5-14.
FIRST BOSTON CORP., March 1958, p. 5-14.
FINANCING SMALL PLANTS by Wendell
B. Barnes, Administrator, Small Business
Administration, Jan. 1958, p. 50-53.
STATE LENDING AGENCIES, June 1957.
p. 27-28.
FUTURE INTEREST RATES by Robert
Van Cleave, Vice-President, C. F. Childs
& Co. May 1957, p. 33-37.
NEEDED: NEW INVESTORS by Keith
Funston, President, New York Stock Exchange, May 1957, p. 1-17.
SOURCES OF CAPITAL, April 1957, p.
24-28.

SOURCES OF CAPITAL, April 1957. p. 24-28.

24-28.

DO "DEPRESSED AREAS" NEED FEDERAL HELP? Feb. 1957. p. 5-18.

FLANT FINANCING—1957 by Elmer B. Hosking, Prudential Insurance Co. Feb. 1957. p. 32-34.

INDUSTRIAL REALTORS QUIZ SITE-SEEKERS ON LURE OF SPECIAL INDUCEMENTS by LeRoy D. Owen, President, Society of Industrial Realtors. Nov. Dec. 1956. p. 36-37.

CDC REPORT SAYS MERGER TREND REFLECTS PROBLEM OF FINANCING SMALL NEW PLANTS. July-Aug. 1955. p. 20.

REFLECTS PROBLEM OF FINANCING SMALL NEW PLANTS, July-Aug. 1955. p. 20. p

#### LABOR

Commuting Factors-Check travel time and travel distance. Consider workers will commute farther from rural areas. Higher wage rates pull workers farther. New plants attract workers from wider area. Males commute farther than females and intermediate age workers travel less.

Employee Performance in Area-Check records for facts on productivity, absenteeism and turnover, for various industries. What is the community attitude toward workers? Check the possible effect of your plant on worker relations in community.

Relocation-If you are proposing to move a plant from one location to another, consider the possible action of union at present plant. What is the cost of terminations and the cost of re-employment?

Testing Techniques-Consider systematic, scientific methods for recruiting new workers. These include biographical inventory, intelligence tests, aptitude tests, performance tests, personality tests, vocational interest tests, psychological tests and interviews.

Labor Legislation-Is there a state Right to Work Law? Is there a state

#### Speaking of plant sites ... take a good look at the West-Southwest!

Abundant in water, fuel, raw materials, labor, and served by the Missouri Pacific, the West-Southwest offers industrial security.



strict confidence.

Just call, write or wire: E. SMITH REED, Director Industrial Development, Missouri Pacific R. R., 1706 Missouri Pacific Bldg., St. Louis 3, Mo.



FEPC law? Is there a state "Little Wagner Act"? Does the state have any labor legislation which makes it non-competitive with nearby states? Is there a law effectively prohibiting secondary boycotts? Does law restrict use of injunctions to prevent unreasonable union acts? Does the state regulate pay and hours unnecessarily? Are safety and health laws reasonable?

Union Activity-Check each union for date organized, approximate membership. Was origin peaceful? Is it a pattern-setting union? Is union leadership reliable? Are restrictive practices common? Check the major disputes in recent years. What is the union strength in local politics? Is there external domination? Is membership heterogeneous? Does the union support secondary boycotts?

Personnel Policies-In staffing a new plant, have you extended trial periods and established seniority rules? Is there a planned procedure for promotions? Has basis for transfers been explained?

Unemployment-Check labor surplus area classifications issued bimonthly by the Labor Dept.: (A) Less than 1.5% unemployed. Critical labor shortage; (B) 1.5 to 2.9% unemployed. Slight labor shortage; (C) 3.0 to 5.9% unemployed. Slight labor surplus; (D) 6.0 to 8.9% unemployed. Relatively permanent labor surplus; (E) 9.0 to 11.9% unem-ployed. Substantial permanent labor surplus; (F). More than 12% unemployed. Critical surplus.

Labor Potential—Get a general picture of the labor pool of area by checking population density, present employment in agriculture, employment in trade and service, and employment in manufacturing.

Scientific Manpower—Tally output of engineers and scientists at nearby colleges and universities. Check availability of graduate programs. Survey the research institutions in the area. List other technological activities and list local chapters of scientific societies.

Vocational Training - What programs are available and what facilities are used? Check training opportunities for apprentices, supervisors and managers.

Labor Force Inventory — Compile data and break down according to skilled, semi-skilled and unskilled. What is the number of male, female, white, colored, seasonal, and part-time labor available? Check the educational level. How many are supervisory personnel? Check jobs which have remained unfilled for some time at local employment offices.

Labor Surveys or Registration-In estimating number of suitable workers, be sure to discard those over or under age. Eliminate those presently employed. Count only those with proper skill or aptitude.

Interview Other Employers -Frankly and confidentially make a systematic check of other local employers. Discuss wage rates and incentives paid, fringe benefits and overtime compensation. Check on possible local holidays which you may have to observe. Is the city dominated by one industry which sets pattern? Is the economy contracting, putting pressure on local workers? Are major local industries in midst of rapid technical changes causing severe fluctua-tion of employment? Is production pattern of most local industry steady? Are important local industries highly seasonal?

Sources of Data-Check state employment services, newspaper ads and development agencies.

Unavailable Personnel - In using labor force data, be careful not to count military forces, patients in hospitals, occupants of jails or tourists.

References on labor factors include: LABOR'S SHIFTING CURRENTS, May 1958, p. 5-9. LABOR LOOSENS UP, March 1958, p. 26-27, SCIENTIFIC MANPOWER, Feb. 1958, p.

LABOR LOOSENS UP, March 1958, p. 26-27, SCIENTIFIC MANPOWER, Feb. 1958, p. 5-10.

ESTIMATING WAGE RATES IN DIFFERENT AREAS — A PLANT LOCATION TECHNIQUE by Ronald M. Reifer, Fantus Factory Locating Service, Sept. 1957, p. 5-10.

SURVEYING VOCATIONAL TRAINING FACILITIES by John P. Walsh, U. S. Office of Education, July 1957, p. 5-8.

RESTRICTIVE LABOR PRACTICES, NOV. Dec. 1956, p. 20-24.

SOME PERSONNEL PROBLEMS AND TECHNIQUES FOR THE NEW PLANT by Robert Hershey, Bulova Watch Co. July-Aug, 1956, p. 12-14.

WEST VIRGINIA SURVEY YIELDS DATA FOR ESTIMATING LABOR POTENTIAL March-April 1956, p. 26-32.

CORNELL UNIVERSITY RESEARCHERS PROBE COMMUTING HABITS OF PLANT WORKERS, Sept.-Oct. 1955, p. 44.

44.
SCIENCE IN EMPLOYEE SELECTION, Sept.-Oct. 1955. p. 38-43.
CLOSE RELATION BETWEEN LABOR HARMONY AND PLANT LOCATION SHOWN BY SURVEY, March-April 1954. p. 16-17, 20.
VOCATIONAL TRAINING KEY FACTOR IN LOCATION OF GLOVE KNITTING PLANT, March-April 1954. p. 20.

#### DEVELOPMENT PROGRAMS

A phenomenon of the present generation is the rapid growth of organized efforts to promote the economic development of specific areas and regions. Today the "selling" of plant locations is one of the most competi-

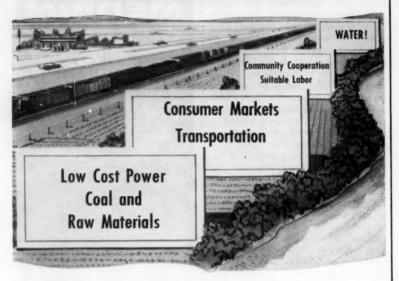


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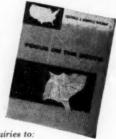
There's an industrial site to suit your needs and requirements in the L & N-served South where you are offered the ideal combination of near-at-hand raw materials, abundant power, fuel, expanding consumer markets, ample supply of labor, and efficient transportation service.

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General Industrial Agent 908 W. Broadway, Dept. B Louisville, Kentucky PHONE JU 7-1121, Ext. 318

#### LOCATION GUIDE

tive activities in the nation.

Altogether, there are now more than 8,000 groups seeking in various ways to lure you to specific localities. On the average, two new groups come into existence every week.

These organizations operate at local, state, regional, and national levels. They represent a variety of organizational arrangements and corporate structures.

Many are independent development units. Others are affiliated with or are an integral part of chamber of commerce operations. Another large and important group are special departments of railroads, electric utilities, and other large public service organi-

Likewise, the services offered cover a wide range in both scope and quality. Hundreds of development units are staffed with full-time development specialists capable of rendering professional services. In many cities you may call upon a development "team" which includes highly qualified experts covering every aspect of plant location.

In fact, there appears to be a very definite trend toward a more professional and a more scientific approach to development programs. Already there is a well-established national organization, the American Industrial Development Council, made up of several hundred top flight specialists from all sections of the country.

Almost anywhere you want to explore, you will find someone only too happy to roll out the red carpet for you. The available services range from plush aerial tours of multi-state regions to mimeographed lists of vacant buildings. You will find groups delighted to show industrial sites from a helicopter, by railroad side-car, or from a launch along the waterfront.

#### AREA INFORMATION

For background information on areas of spe-cial interest, consult these ID reports and sur-

NEW BEDFORD, MASSACHUSETTS, Aug. 1958, p. 49-64. ERIE COUNTY, PENNSYLVANIA, Aug. 1958, p. 17-32.

THE LOWER VIRGINIA PENINSULA, July 1958. p. 17-32. FLORIDA'S FABULOUS BAY, June 1958.

MATTOON, ILLINOIS. June 1958. p. 17-32. WESTERN MISSISSIPPI, May 1958, p. 17-32.

AREA NORMS, April 1958, p. 12-18. LATIN AMERICAN DEVELOPMENT by H. W. Balgooyen, Executive Vice Presi-dent, American and Foreign Power, April 1968. p. 5-8. LOUISIANA, Jan. 1958. p. 17-48.
ARIZONA — INDUSTRIAL OASIS, Dec. 1957. p. 15-30.
SALT LAKE CITY SESSION EXPLORES LOCATION FACTORS IN MOUNTAIN STATES, Oct. 1957. p. 22-23.
NEW AID FOR AREA STUDY COVERS SOUTHWESTERN STATES, Sept. 1957. p. 60-61.
PENNSYLVANIA, Sept. 1957. p. 22-54.
HOW TO FIND A SITE IN CANADA, Aug. 1957. p. 17-32.
NORTH CAROLINA'S SECRET WEAPON, July-Aug. 1956. p. 23-53.
WATCH THE BOOMING PACIFIC NORTHWEST: INDUSTRIAL FRONTIER, Jan.-Feb. p. 27-36.
WATCH THE "TEXAS TRIANGLE" NOV.-Dec. 1955. p. 23-34.
"CROSSROADS OF THE EAST" New Jersey, Sept.-Oct. 1955. p. 21-35.
CHICAGO AND CHICAGOLAND, July-Aug. 1955. p. 39-49.
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# GEOGRAPHICAL SECTION

This section lists more than 8,000 industrial development organizations operating at local, area, state, regional, and national levels. Among them you will find hundreds of well-staffed units ready, willing, and able to assist you with almost any phase of area analysis and site selection. Groups are listed by state and city, in alphabetical order. U.S. Territories and Canada follow.

In the listings which are given on the following pages, information concerning services rendered by various development groups is indicated in code form as follows:

The first word indicates area covered, such as local, state, region, or nation. The second figure indicates the number of full-time staff members. This number is not to be confused with postal zone numbers, which are always put in parentheses. The word "buildings" is given if the agency maintains a list of vacant industrial buildings. The word "sites" is entered if the agency maintains a roster of available sites. Finally, the word "funds" is shown if the agency has funds available for financing building or sites.

In cases where questionnaires were not returned, where data was incomplete, or where information was obtained directly from Industrial Development files, the notation (x) follows the listing.

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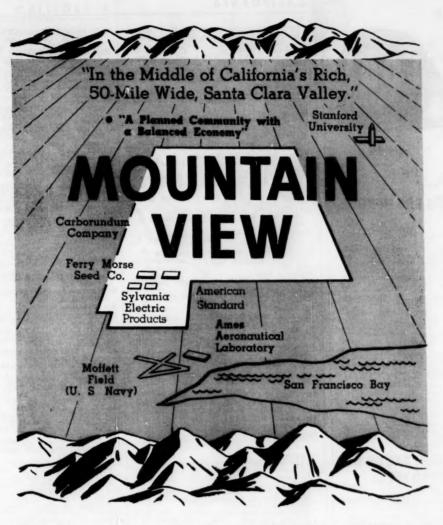
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#### The FACTS ARE IN YOUR FAVOR:

TRANSPORTATION: Ideal combi-

nation.

- R. il—Mainline Southern Pacific,
Central California Traction System provides direct connection
with Western Pacific and Santa Fe.

Water—Sea-going vessels from in-iand Port of Stockton 14 miles South.

Greyhound and City Transit

Company.

Air—United Air Lines from Sacramento-Stockton.

Highway—Located on U.S. 99, California's main North-South artery at U.S. 50, for East-West traffic.

traffic.

INDUSTRIAL SITES: 276 acres within city zoned for light industry. All flat, good drainage. Also Beckman Tract—700 acres—Western Pacific, H.P. Gas—good traffic circulation—10 miles from deep water facilities. Houston Industrial Park 30 acres—sale or lease.

PRESENT PLANTS: 98 manufacturing or processing plants within the city including Lodi Super-Mold. General Mills, Stokely-Van Camp and Wine Growers Guild.

#### The FACTS IN FAVOR OF YOUR EMPLOYEES:

Population-20,000.

Location—Northern California mid-way between the Pacific Ocean and the Sierra Mountains. One-half hour from Sacramento and 90 miles East of San Francisco.

• Climate - Mediterranean-like tem-Climate — Mediterranean-like tem-perature range January 45-47 de-grees and July 52-95 degrees; annual average 60 degrees. Rainfall annual average 16.9 inches. Low heating

costs.

Recreation—Six parks and playgrounds, beautiful lake, golf country club, plus a 75 acre developed
park with family picnicking, swimming pool, dancing and auditorium
facilities. All major sports events
within 2 hours driving.

Schools—(District) 7 elementary. 2 high schools, with Class A rating. Complete 4 year college within 14 miles and less than 2 hours from University of California, Berkeley Campus. Campus.

Churches-37, all major denominations.

Low Crime Rate—Among the Na-tion's very lowest with virtually no juvenile delinquency. No slums.

Home—Western Ranch style—ample water at flat \$2.00 rate keeps shady trees, lush green lawns and colorful flowers the year round.

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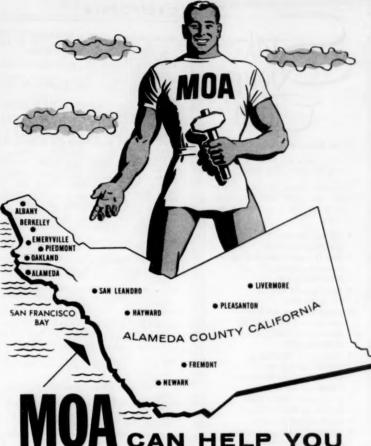
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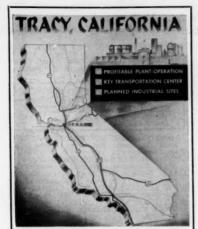
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Andrus (x)
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Aurora—AURORA C. OF C., Lee Hender-

Aurora—AURORA C. OF C., Lec-son, Mgr. (x)

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DEV. ASSN., Mrs. Dee Richards, Linden
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Sterling C. OF C., Jerry Pullien, Mgr., 109½ S. 3rd St. (x)

STERLING IND. PROMOTION FUND, Jerry Pullian, Secy. Local. Sites. Bldgs. Funds.

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Trust, 654 Main St.
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TRANSPORTATION—Served by 13 rail lines, 16 air routes, 3 airports, a network of 11 major highways, 70 regulated fixed route truck lines, and two petroleum pipe lines. Known as the key transportation center of the Southeast.

POWER - Served by the interconnected system of the Southern Company, including the Georgia Power Company which serves Atlanta. Rates are below average.

GAS - Served by Natural Gas, the system can immediately supply large quantities of black or interruptable gas at attractive rates.

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CLIMATE - Summers, due to high altitude, are moderate, winters are not severe allowing uninterrupted production and outdoor activity the year round.

HOUSING-Current vacancy rate of 3%. There are 271,300 dwelling units in the area.

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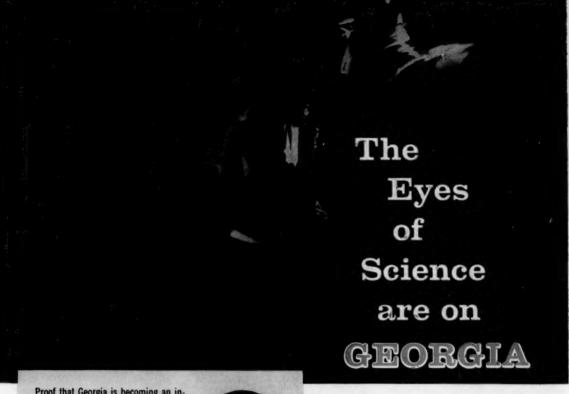
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Additions and corrections to industrial development groups listed in the SITE SELECTION HANDBOOK will be car-ried monthly in INDUSTRIAL DE-VELOPMENT. If we have omitted or inaccurately reported the industrial development activities of your group, we would very much appreciate your calling it to our attention.

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2. Sites. Bldgs.

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MT. PLEASANT C. OF C., Robt. Humphrey, Ex. Secy. (x)
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MUNICIPAL UTILITIES, Ray Supt. (x)
Supt. (x)
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Bidgs.

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S. Marshall. Local. 1. Sites. Bidgs.

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Funds

Funds.

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Badgerow Bldg.
SIOUX CITY IND. DEV. COUNCIL, 1210
Badgerow Bldg.
SIOUX CITY INDUSTRIAL SITE, Ind. Dev.
Coun. of Sloux City, 1210 Badgerow Bldg.
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Spencer-

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FARMERS BANK, J. W. Edge, Pres. (x) SPENCER C. OF C., Ralph N. Demgen, Ex. Secy., 10 E. 4th St. (x)

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SPIRIT LAKE C. OF C., Joe Devins. (x)

SPIRIT LAKE C. OF C., Joe Devins. (x)
SPIRIT LAKE INDUSTRIES, INC., Neal
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Bldgs. Funds.
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INC., Evelyn N. Rigby, Secy. (x)
Storm Lake—STORM LAKE C. OF C., Lee
Wallin, Ex. Secy., 600½ Lake Ave, Local.
2. Sites, Bldgs. Funds.
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Wall Lake-WALL LAKE C. OF C., John W. Schroeder. (x)

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WASHINGTON IND. CORP., Keith L. Vetter. Pres. (x)

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Sites. Bidgs. Funds.

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86 Bremer Ave. Local.
Funds.
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WERSTER CITY C. OF C., John D. Sebold,
WERSTER CITY C. OF C., John D. Sebold,

IND. GO-AHEAD, INC., IND. DIST., WINson Hotel.
WEBSTER CITY C. OF C., John D. Sebold,
Ex. Secy., Willson Hotel Bldg. Local. 2.
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Sites. Bldgs.

# KANSAS

Abilene— ABILENE C. OF C., Don C. Steffes, Secy., Sunflower Hotel. Local. 2. Sites. Bldgs.

Funds.
ABILENE IND. CORP., INC., Clyde N.
Quick, Secy., c/o C. of C. (x)
Anthony—ANTHONY IND. DEV. CORP.,
Lyle Harris, Pres., 317 W. Main St.
Local, Sites. Bidgs. Funds.

Local. Sites. Bidgs. Funds.
Arkansas City—
ARKANSAS CITY C. OF C., H. P. Gibson. Mgr. (x)
ARKANSAS CITY IND. CORP., Donald Hickman. Pres., Home Natl. Bk. Bidg. Local. 2. Sites. Bidgs. Funds.
S. CENTRAL KAN. ECON. DEV. COUNCIL. Don Hickman, Chm. (x)
STROTHER FIELD AUTHORITY, Attn. Airport Mgr., Strother Field. (x)

Airport MgT., Stroules Atchison—ATCHISON C. OF C., Keith E., Meade. Secy.-Mgr., 125½ North 5th. Local. 2. Si'e: Bldgs. Funds.
ATCHISON IND. DEV. ASSN., c/o C. of C. Keith E. Meade. Secy.-Treas., 125½ N. 5th. Local. 1. Sites. Bldgs. Funds.
INDUSTRY, INC., Keith E. Mead, Secy., 125½ North 5th. Local. 1. Sites. Bldgs.

Funds.

Augusta—AUGUSTA C. OF C., H. G.

Hutcheson. (x)

Baxter Springs—

BAXTER SPRINGS C. OF C., A. G. Gill.

BAXTER SPRINGS IND. DEV., INC., A. G. Gill, c/o C. of C. (x)

Belleville — BELLEVILLE IND. DEV., INC., Percy H. Collins, Jr., c/o C. of C.

Beloit—BELOIT IND. DEV. CORP., Gene Niewald, c/o C. of C. (x)

CANEY INDUSTRIES, M. E. Sawyer, c/o C. of C. (x) CANEY PLANNING & DEV. ASSN., M. D. Sawyer, Secy. (x)

Chanute CHANUTE C. OF C., Leslie A. Matthews,

Mgr. (x)
CHANUTE DEV. CO., INC., Joe F. Baett, c/o C. of C. (x)
Cherryvale — CHERRYVALE DEV. CO., INC., c/o C. of C. (x)
Chetopa—CHETOPA C. OF C., INC., Miss Matllda E. Osborn, c/o C. of C. (x)
Clay Center—CLAY CENTER INV. DEV. CORP., Ed Bauer, Chm. Local. 1. Sites. Bidgs. Funds. CORP., Bldgs. F Coffeyville

Coffeyville—
COFFEYVILLE C. OF C., James O. Taylor, Ind. Div., Box 510.
COFFEYVILLE INDUSTRIES, INC., C. W. Hunt, c/o C. of C. (x)
Colby—COLBY DEVELOPMENT, INC., M. G. Sarner, Pres., 482½ N. Franklin Ave. Local. Sites. Bldgs. Funds.

COLUMBUS C. OF C., George R. Field, Secy.-Mgr. (x)

COLUMBUS IND. ASSN., Fayette Rowe,

Concordia— CONCORDIA C. OF C., Heber McDowell.

(x)
CONCORDIA DEV. CO., INC., J. Melvin
Decker, Jr., c/o C. of C. (x)
Council Grove—GRTR. MORRIS CTY.
DEV. CORP., David H. Heilman, c/o
C. of C. (x)

DEV. CORP., David H. Heilman, c/o C. of C. (x)

Dodge City—
DODGE CITY IND. DEV. CORP., George B. Weeks, Resident Agt., 203 W. Spruce, c/o C. of C. Local. 2. Sites, Bidgs. Funds, KERKHOFF REAL ESTATE CO., T. T. Kerkhoff, 306—1st Ave. (x)

WESTERN KAN. PETROCHEMICAL COUNCIL, George Weeks, Secy. (x)

Downs — DOWNS ENTERPRISES, Lee Garey, c/o C. of C. (x)

Ell Dorado—
EL DORADO C. OF C., Harlan L. Remsberg, Mgr., Box 509, Local. 4. Sites, Bidgs. Funds.

EL DORADO DEV. CO., Harlan L. Remsberg, Sunds.

EL DORADO DEV. CO., Harlan L. Remsberg, Co. C. of C. (x)

Ellinwood—ELLINWOOD C. OF C., Mrs. La Vong Shepherd. (x)

Ellsworth—ELLSWORTH C. OF C., Mrs. Verna Leuty. (x)

Emporia—
EMPORIA C. OF C., H. E. Hamlin, Mgr.

Verna Leuty. (x)
Emporia.
Emporia. C. OF C., H. E. Hamlin, Mgr.,
Box 308, Local. 3,
EMPORIA. ENTERPRISES, INC., H. E.
Hamlin, Box 308, Local. 1. Sites, Bidgs.
Funds.

Funds.

Eureka—EUREKA IND. DEV., INC., H. V. Rockhill, c/o C. of C. (x)

Fort Scott—

CRAIN RLTY. CO., Robert T. Crain, Vice Pres., 13 E. Wall St. Local. 3. Sites.

Pres., 13 E. Wall St. Local. 3. Sites. Bldgs. Funds. FORT SCOTT C. OF C., Earl Yore, Pres., 15 N. Main St. Local. 2. Sites. Bldgs. Funds. Fort SCOTT INV. CO., INC., R. T. Crain. C.O. C. of C. (x) Garden City—
GARDEN CITY C. OF C., Robt. R. Long. Mgr., 202 N. Main. Local. 3. Sites. Bldgs. Funds. Garden City—
GARDEN CITY DEV., INC., Robert B. Shelton. CITY DEV., INC., Robert B. Shelton. CITY WESTERN RWY. (x) WESTERN KANSAS MFRS., INC., Dale Fry, Pres. (x)
Garnett—GARNETT IND. DEV. CORP., Gwinn G. Shell, Secy. Local.
Girard—GIRARD C. OF C., Mrs. Gladys E. Bollwinkel, (x)
Goodland—GOODLAND C. OF C., J. C. Sandwhite, Secy.-Mgr., 923½ Main. Local. 2. Local. 2.

Local. 2.

Great Bend—
CENTRAL KANSAS DEV. CREDIT CORP., Kent Collier, Secy.-Treas., Box 44. Regional, Funds.
GREAT BEND C. OF C., K. Collier, Mgr., 2017 Larkin Ave. Local. 3. Sites. Bidgs.
GREAT BEND DEV. CO., INC., E. E. Lewis., c/o C. of C. (x)
Greensburg—GREENSBURG C. OF C., Paul Lucas. (x)
Halstead — HALSTEAD IND. FOUNDATION, V. E. Chesky, Jr., c/o C. of C. (x)

Hanover—HANOVER DEV. CORP., Chas. T. Schwartz. Secy. Local. Sites. Bldgs. Funds.

Funds.

Hays
HAYS INDUSTRIES, INC., Dale L. Dunn.
Seey., 1200 Main St. Local. 2 Sites.
Bidgs, Funds.

WESTERN KANSAS DEV. ASSN., L. D.
WOOSTER, Ex. Seey., P. O. Box 581. (x)
Herington—HERINGTON C. OF C., Miss
Imogene Ferguson. (x)
Hiawatha—HIAWATHA IND. DEV., INC.,
H. L. Schram, Seey. (x)
Hill City—HILL CITY C. OF C., Mrs.
Dorothy Eckel. (x)
Hoisington — HOISINGTON DEVELOPMENTS, INC., Selden I. Peugh, c/o C.
of C. (x)

HUTCHINSON & NORTHERN RWY. (x) HUTCHINSON C. OF C.. R. M. Faubian,

Mgr. (x)
HUTCHINSON IND. DEV. CORP., Ray
M. Faubion, c/o C. of C. (x)

M. FRUDION, C/O C. of C. (X)
Independence
INDEPENDENCE C. OF C., Wayne M.
Taylor, Mgr., P. O. Box 307. Local. 2.
Sites. Bldgs. Funds.
INDEPENDENCE INDUSTRIES. INC.,
Wayne M. Taylor, Mgr., P. O. Box 307.
Local. 2. Sites. Bldgs. Funds.

Iola—
IOLA C. OF C., Mrs. Bayard Twadell. (x)
IOLA INDUSTRIES, INC., Howard M.
Immel, Secy. (x)
Junetion City—
JUNCTION CITY C. OF C., G. C. Walpale,
Mgr., 112 W. 6th. Local. 2. Sites. Bldgs.
Funds.
JUNCTION CITY IND. DEV. CO., INC.,
John Strain, Pres., 703½ N. Washington
St. Local. Sites. Bldgs. Funds.
Kansas City—

St. Local. Sites. Bidgs. Funds.

Kansas City.—
P. K. CUBBISON, RLTR., 378 New
Brotherhood Bidg. (x)

KANSAS CITY C. OF C.. E. Green, Jr.,
Ex. Mgr., Town House Hotel. Local.
Sites. Bidgs.

KANSAS CITY IND. LAND CO., c/o C.

of C. (x)
KANSAS CITY KAW VALLEY RR, INC.,
1709 Minnesota Ave. (x)
WYANDOTTE HOTEL CO., INC., c/o C.

of C. (x) Endre Hotel C., Inc., 6/0 C. of C. (x) Kingman—KINGMAN IND. DEV. CORP., INC., Olin M. Stansburg, c/o C. of C. (x) Larned—LARNED IND. DEV. CORP., c/o C. of C. (x) Lawrence — LAWRENCE IND. DEV. CORP., E. R. Zook, Secy., Wren Building, Local, 4. Sites, Bidgs. Funds.

LEAVENWORTH C. OF C., Logan W. Davis, Manager. (x)
LEAVENWORTH IND. DEV. CO., INC.,
J. V. Oliver, c/o C. of C. (x)

J. V. Oliver, c/o c. d. L. Goddard, Mgr., Liberal-LIBERAL C. OF C.. M. L. Goddard, Mgr., Warren Hotel Bldg. Local. 2. Sites. Bldgs. SOUTHWEST KAN. DEV. CO.. INC., Auburn Light, c/o Light & Light. (x)

Lyons—CENTRAL KAN. IND. DEV. ASSN., George Purdy, Chm. (x)
LYONS C. OF C., John M. Neely, Mgr., Hotel Ly-Kan. Local. Sites. Bldgs.
McPherson—MCPHERSON C. OF C., Earl N. Hemstreet, Secy.-Mgr. (x)

Manhattan—MANHATTAN C. OF C., Lud C. Flser, Ex. Mgr., 414 Poyntz, Box 649. Local 3. Ex. Mgr., 414 Poyntz, Box 649. Local. 3. Sites. MANFAX, INC., Luo C. Fisher, c/o C. of

Marysville— MARYSVILLE C. OF C., John Bernard.

(x)
MARYSVILLE IND. DEV. CORP., Robert
F. Galloway, c/o C. of C. (x)
Mission—MISSION C. OF C., Mrs. Marge
Parker, (x)

Parker. (x)

Moundridge—MOUNDRIDGE IND. DEV.,
INC., John Adrian, Pres., c/o C, of C. NEODESHA INDUSTRIES, rence C. Cooper, c/o C. of C. Neodesha — NEOD! INC., Clarence C.

Newton— NEWTON C. OF C., R. D. Roberts, Secy.-Mgr., 114 W. 5th St. Local. 3. Sites. Bldgs. Funds.

Bidgs. Funds.

NEWTON IND. FOUNDATION. INC., R.
D. Roberts, Secy., 114 W. 5th St. Local.
2. Sites. Bldgs. Funds.

Norton—NORTON C. OF C., Mrs. M. D.

2. Sites. Bldgs. Funes.
Norton—NORTON C. OF C., Mrs. M. D.
Catlett. (x)
Olathe—OLATHE C. OF C., Chad A.
Wymer. (x)
Onaga—ONAGA DEV. ASSN., Chas. Grutzmocher. c/o C. of C. (x)
Osage City—OSAGE INDUSTRIES, INC.,
c/o C. of C. (x)
Osawatomie—
OSAWATOMIE C. OF C., Wayne G. Fixley. Sec., 506—6th St. Local. 1. Sites.
Bldgs.

OSAWATOME 1906—6th St. Local. A. Bldgs.
OSAWATOMIE IND. DEV. CORP., c/o C. of C. (x)
OTTAWA C. OF C., Miss Peg Carr, Mgr.
OTTAWA IND. DEV., INC., Walter E. Hegberg, c/o C. of C. (x)
Paola

Paola— E. CENTRAL KAN. DEV. ASSN., Ward B. Runyan. Chm. (x) PAOLA INDUSTRIES, INC., L. Perry Bishop. c/o C. of C. (x)

Parsons-

Parsons—MID-AMERICA. INC., Forrest E. Howell, Pres., Parsonian Hotel. PARSONS C. OF C., Tom Rose, Mgr., 1904 Broadway, Box 313. (x) PARSONS COM. HOTEL, INC., c/o C. of

Pittsburg-PITTSBURG C. OF C., Victor J. Waite, Mgr., 401 N. Locust. (x) PITTSBURG IND. DEV. CORP., Victor J. Walte, c/o C. of C. (x)
PITTSBURG IND. COMMISSION, Besse Hotel Bidg. (x)
Pratt—PRATT C. OF C., B. Adams, Mgr.

Pratt—PRATT C.

Russell—
RUSSELL C. OF C., Everett L. Dumler,
Mgr. (x)
RUSSELL INDUSTRIES, INC., Everett
Dumler. c/o C. of C. (x)
Salina—SALINA, INC., J. M. Cranor,
Secy., 112 W. Ash St. Local 1.
Scott City—SCOTT CITY C. OF C., Mrs.

Scott City—SCOTT CITY C. OF C., Mrs. Salina—SALINA, INC., J. M. Cranor, Secy., 112 W. Ash St. Local. 1.
Scott City—SCOTT CITY C. OF C., Mrs. Ruth Beckley. (x)
Seneca—SENECA IND. DEV. CORP., John P. Quinlan, Secy., c/o C. of C. (x)
Tonganoxie—TONGANOXIE DEV. CO., INC., H. M. Younger, Pres. Local. Sites. Bldgs.

Bidgs.
Topeka—
ATCHISON, TOPEKA & SANTA FE
RWY. M. N. Nelson, Ind. Agt., Santa
Fe Bidg, Regional. 3. Sites. Bidgs.
KANSAS IND, DEV. COMMISSION, John
H. Sticher, Dir., State Office Bidg. State.
16. Sites. Bidgs.
KANSAS POWER & LIGHT CO., 808
Wansas Aug. (x) KANSAS POWER & LIGHT CO., 808
KANSAS AVE. (x)
KANSAS STATE C. OF C., Maurice E.
Fager, Chm. Ind. Council, Mezzanine
Hotel Kansas. (x)
KANZA IND. DIST., M. S. Winter, Pres.,
P. O. Box 952. (x)
TOPEKA C. OF C., W. R. Wright, Gen.
Mgr., 112 W. 7th St.
TOPEKA IND. FOUNDATION, INC., c/o

C. of C. (x)
Wamego—WAMEGO IND. DEV. CORP.
Alfred Wille, Pres., 1407 W. 7th. Local.
Sites. Bldgs. Funds.

Wellington— WELLINGTON C. OF C., Ralph E. Mullin. WELLINGTON IND. DEV. CORP., J. Ray Hill, c/o C. of C. (x) Wichita— BUILDERS, INC., IND. DIST., c/o C. of

C. (x) KANSAS GAS & ELEC. CO., 201 N. Mar-

ket St. (x)
MIDLAND IND. PROPERTIES, INC., IND. ADDITION TO WICHITA, c/o cf. (x)
MIDLAND IND. RLTY. CO., H. M. Sparling, P. O. Box 2281. (x)
ROBERT M. MOORE & SON RLTRS., 4740
Mt. Vernon. Local, Sites. Bidgs.
ALTON H. SMITH CO., INC., 2800 E. Douglas (x)

ALTON H. SMITH CO., INC., 2009.
Douglas. (x)
WICHITA C. OF C., H. W. Kratzer, Mgr.
Ind. Dept., 300 Miller Bldg. Regional. 2.
Sites. Bldgs.
J. P. WIEGAND & SONS, Nestor R. Wiegand, Partner, 110 N. Main.

Winfield C. OF C., J. R. Hill, Mgr. (x)
WINFIELD C. OF C., J. R. Hill, Mgr. (x)
WINFIELD DEV. CORP., INC., J. Ray
Hill, c/o C. of C. (x)
KENTUCKY

Albany—ALBANY C. OF C., Pryse Had-dix, Secy. (x)

Albany—ALBANY C. OF C., Pryse Haddix, Secy. (x)
Ashland—
ASHLAND BD. OF TRADE, John W. Woods, Jr., Ind. Dev. Chm. (x)
ASHLAND INDUSTRIAL CORP., H. R. McWhorter, Secy., Third Natl. Bank Bldg, Local. 1. Sites. Bldgs. Funds.
REX R. CAUDILL RLTY. CO., 202 Dawkins Bldg. (x)
KY. POWER CO., F. M. Baker, V. P. & Gen. Mgr., 15th St. & Carter Ave. State.
1. Sites. Bldgs. Funds.
Auburn—AUBÜRN C. OF C., Kenneth H. Robbins, Pres. Local. Sites. Bldgs. Funds.
Augusta—AUGUSTA C. OF C., Chester Bryant, Secy. (x)
Adairville—AAARVILLE C. OF C., Chas.
C. Baird, Ind. Dev. Chm. (x)
Barbourville—BARBOURVILLE C. OF C., W. W. Elam, Jr., Pres. (x)
Bardstown—
BARDSTOWN C. OF C., Jack Kelly, Ex.

Bardstown— BARDSTOWN C. OF C., Jack Kelly, Ex.

Secy. (x)
BARDSTOWN INDUSTRIES, J. S. Kelley,
Ex. Secy., Court Sq. Local, 1, Sites,
Bldgs, Funds,
Bardwell—CARLISLE CTY, C. OF C. (x)
Beattyville—BEATTYVILLE C. OF C., J.
M. Smith, M.D., Pres. Local. Sites,
Bldgs.

Bldgs.

Beaver Dam—BEAVER DAM BD. OF TRADE. Font Crow, Ind. Dev. Chm. (x)

Bellevue—BELLEVUE BUS. ASSN., F. A. Engelbrink, Exec. Secy. (x)

Berea—BEREA C. OF C., Paul Hadley, Secy. State. 1. Sites. Bldgs.
Bowling Green—BOWLING GREEN-WARREN CTY. C. OF C., Jack Smith, Ind.
Dev. Chm. (x)
Brandenburg—MEAD CTY .CIV. ASSN.,
Edward W. Miller, Pres. (x)
Burkesville—CUMBERLAND CTY. DEV.
ASSN., J. Schiekel, M.D., Ind. Dev. Chm.
(x)

ASSN., J. Schiekel, M.D., Ind. Dev. Chm.

ASSN., J. Schiekel, M.D., Ind. Dev. Chm.

Burnside—BurnSiDE C. OF C., T. B.
Grissom, Sr., Ind. Dev. Chm. (x)

Cadie—TRIGG CTY. PLAN. & DEV.
ASSN., Luther Thomas, Ind. Dev. Chm.

(x)

Calver City — CALVERT CITY IND.

DIST., Luther Draffen.

Campbellsville—CAMPBELLSVILLE C. OF

C., H. T. Parrott, Ind. Dev. Chm. (x)

Carlisle—CARLISLE-NICHOLAS CTY. C.

OF C., Charles Cox, Ind. Dev. Chm. (x)

Carrollton—CARROLL CTY. DEV. ASSN.,
Fred May, Secy. (x)

Catlettsburg—CATLETTSBURG C. OF C.,
Winn A. Field, Ind. Dev. Chm. (x)

Cave City—CAVE CITY C. OF C., Geo. T.
Tucker, Ind. Dev. Chm. (x)

Central City—

CENTRAL CITY C. OF C., Shelby G.

Stewart, Ind. Dev. Chm., N. First St.
Local. I Sites Bidgs.

MUHLENBERG CTY. IND. DEV. FOUNDATION, Dave Cohen, Pres. (x)

Clinton—CLINTON C. OF C., Robert L.

Veatch, Ind. Dev. Chm. (x)

COLUMBIA-ADAIR CTY. DEV. ASSN., Herb Taylor, Chm. (x)
COLUMBIA C. OF C., Frank Lancaster, Ind. Dev. Chm. (x)
Corbin—CORBIN C. OF C., Roy Houser, Ind. Dev. Chm. (x)

Ind. Dev. Chm. (x)
Covington—
COVINGTON-KENTON CTY. C. of C., J.
G. Wilde, Ind. Dev. Chm. (x)
UNION LIGHT, HEAT & POWER CO.,
Robt. B. McClure, Mgr. Ind. Dev., 7th
& Scott Sts. Local. 3. Sites, Bilgs.
Cynthiana — CYNTHIANA - HARRISON
CTY. C. OF C., J. W. Cole, Exec. Secy.
(x)

Danville Danville C. OF C., John Bill Bailey, Ind. Dev. Chm. (x)

Dawson Springs—
DAWSON SPRINGS C. OF C., Paul L.
Horton, Ind. Dev. Chm. (x)
DAWSON SPRINGS COMM. DEV. ASSN.,
Paul L. Horton, Ind. Dev. Chm. (x)

Elizabethtown

ELIZABETHTOWN C. OF C., Clifford
Diecks, Ind. Dev. Chm. (x)

ELIZABETHTOWN IND, FOUNDATION.

Elkton—ELKTON C. OF C., Ben E. Boone, III, Pres. Local. Sites.

EMINENCE C. OF C., W. B. Ford, Secy. (x)
EMINENCE IMP. CORP., W. F. Black,
Pres, Local. Sites. Bldgs. Funds,
Flemingsburg — FLEMING CTY. DEV.
ASSN., Irue Stephens, Ind. Dev. Chm.
(x)

Frankfort—
FRANKFORT & CINCINNATI RWY. CO.,
George L. Fowler, Pres. (x)
FRANKFORT C. OF C., George Fowler,
Ind. Dev. Chm. (x)
KY. DEPT. OF ECON. DEV., Geo. W.
Hubley, Jr., Comm'r., New Capitol
Annex, State. 30. Sites. Bldgs.

Annex. State. 30. Sites. Bidgs.
Franklin—
FRANKLIN IND. DEV. ASSN., E. L. Gillespie, Ind. Dev. Chm. (x)
FRANKLIN-SIMPSON C. OF C., J. R.
Freeland, Secy., Box 66. Local. Sites.
Bidgs. Funds.
Fulton—FULTON C. OF C. Randall
Burcham, Ind. Dev. Chm., 401 Walnut
St., Box 267. Local. 1. Sites. Bidgs.
Funds.

Glascow—
Glascow—
GLASGOW DEV, CORP., Richard W. Newton, Dir. Ind. Rel., P. O. Box 635. Local.
1. Sites. Bldgs. Funds.
GLASGOW C. OF C., S. C. Harlin, Ind. Dev. Chm., P. O. Box 635. Local. 3. Sites. Bldgs. Funds.
Grayson—GRAYSON C. OF C., Jack W. Strother, Secy. (x)
Greensburg—

STOCHER, Secy. (x)
Greensburg—
GREENSBURG C. OF C., G. B. Taylor,
Ind. Dev. Chm. (x)
GREENSBURG IND. FOUNDATION, Calley F. Cowherd, Secy. (x)
Greenville—GREENVILLE C. OF C., J. E.
Wood, Ind. Dev. Chm. (x)

Harlan—HARLAN CTY. C. OF C., Mrs. Mattie L. Craig. (x)

Harrodsburg—Ind. FOUNDATION. (x)

MERCER CTY. C. OF C., James M. Todd, Ind. Dev. Chm. (x)

Hartford—HARTFORD C. OF C., W. M. Lake, Ind. Dev. Chm. (x)

Hardford—HARTFORD C. OF C., W. M. Barber, Ind. Dev. Chm. (x)

Hasard—PERRY CTY. DEV. ASSN., A. R. Barber, Ind. Dev. Chm. (x)

Henderson—HENDERSON C. OF C., John V. Collins, Ex. V. P., Union Fed. Bldg. Local, 2. Sites. Bldgs. Funds.

HICKMAN C. OF C., E. E. Ezell, Ex.

HICKMAN C. OF C., E. E. Ezell, Ex. Secy. (x)

HICKMAN DEV. CORP. (x)

Hodgenville—HODGENVILLE C. OF C., Carl Howell, Ind. Dev. Chm. (x)

Hopkinsville—FIRST CITY BK. & TRUST CO., W. D. TALBERT, Pres. (x)

JAMES C. GIVENS, Circle Drive. (x)

HOPKINSVILLE-CHRISTIAN CTY. C. OF C., Frank R. Dornhelm, Ex. Secy., 1202

S. Virginia St. Local. 2. Sites. Bldgs. Funds.

C., Frank R. Dornhelm, Ex. Secy., 1202
S. Virginia St. Local. 2. Sites. Bldgs.
Funds.
Horse Cave—HORSE CAVE C. OF C.,
Robert C. Whitaker, Ex. Secy. (x)
Irvine—ESTILL CTY. C. OF C., Robert
Barker, Secy. (x)
Jamestown—JAMESTOWN IND. FOUNDATION. (x)
Jefferson — JEFFERSON COMMUNITY
CTR., Walter E. Test, Ind. Dev. Chm.
(x)

(x)
La Center—LA CENTER C. OF C., R. F.
Pace, Ind. Dev. Chm. (x)
Lancaster—GARRARD CTY. BD. OF
COMM., J. W. Marsee, Secy. (x)
Lawrenceburg—ANDERSON CTY. C. OF
C. Don L. Hendry, Ind. Dev. Chm. (x)
Lebanon—LEBANON C. OF C., Ben Lancaster, Ind. Dev. Chm. (x)
Leitchfield—LEITCHFIELD C. OF C., B.
U. Lyons, Secy. (x)

W. Lyons, Secy. (x)
Lexington

KY. UTILITIES CO., D. E. Buchanan, Dir.
Ind. Dev., 120 S. Limestone. Regional.
2. Sites. Bidgs.
LEXINGTON C. OF C., Ed Wilder, Ex.

Secy. Secy. Lexington Ind. Foundation, Inc. Ed Wilder. Secy., 239 N. Broadway. Local, 5. Sites. Bidgs.
PROCTOR-INGELS IND. DIV., INC., E. B. Kennedy, Pres., 915 S. Limestone St. International. 15. Sites. Bidgs.
R. D. SHORT IND. SUB-DIV. R. D. SHORT CONSTRUCTION CO., Industry Rd

Rd. BARNEY, TREACY, RLTR., 135 W. Short

BARNEY, TREACY, RLTR., 135 W. Short St. (x)
Liberty—CASEY CTY. C. OF C., Morris C. Montgomery, Pres. (x)
Livermore—Livermore C. OF C., Irvin Barnes, Ind. Dev. Chm. (x)
London—LONDON-LAUREL CTY. DEV. ASSN., Chas. H. Cook. Pres., Manchester St. Local. 1. Sites, Bldgs. Funds.
Louiss—GRTR, LOUISA IND. FOUNDATION, David B. Whites, Pres., Dobyns Bldg. Local. Sites, Bldgs. Funds.
Louisville—
ROBERT ADELBERG CO., RLTRS., 436
S. 5th St. (x)
BREITENSTEIN IND. AREA, John Breitenstein, Evergreen Rd. (x)

S. 5th St. (x)
BREITENSTEIN IND. AREA. John
Breitenstein, Evergreen Rd. (x)
CITIZENS FIDELITY BK. & TRUST CO.,
A. Joseph Stewart, 5th & Jefferson Sts.

GIRDLER CORP., L. E. Osmer, 224 E. Broadway. (x)
GOODMAN & HAMBLETON, INC., Harry
W. Goodman, 601 Louisville Trust Bidg.

GOODMAN & HAMBLETON, INC., BAILY W. Goodman, 601 Louisville Trust Bidg.

(X)
W. Goodman, 601 Louisville Trust Bidg.

(X)
W. Goodman, 601 Louisville Trust Bidg.

(X)
W. G. Goodman, 601 Louisville Trust Bidg.

(X)
KENDALL C. RLTRS., 312 S. 5th St. (x)
KENTUCKY & IND. TERM. R. R. CO., L.
L. Baboock, Vice Pres. (x)

KY. & INDIANA TERMINAL R. R.
LOUISVILLE IND. AREA. (x)

KENTUCKY C. OF C., J. C. Zimmerman,
Dir. Ind. Dev. 670 S. Third St. State. 3.

Sites. Bidgs. Funds.

LOUISVILLE & NASHVILLE R. R. CO.
R. E. Bisha, Gen. Ind. Agt., 908 W.
Broadway. Regional. 12. Sites. Bidgs.

LOUISVILLE C. OF C., K. P. Vinsel, Ex.

V. P., 300 W. Liberty St. Local. 30.

Sites. Bidgs.

LOUISVILLE IND. FOUNDATION, A. L.
Fawcett, Secy.-Treas., 304 Liberty St.

(x)

HABRY K. MOORE CO., RLTRS., 363

(x)
HARRY K. MOORE CO., RLTRS., 363
Starks Bldg., 4th & Walnut Sts. (x)
HAROLD ROSEN, RLTR., 136 S. 4th St.
National. 2. Sites. Bldgs. Funds.

SMOCK IND. SUB-DIV., W. M. Smock, 2006 Northwestern Parkway. Ludlow—LUDLOW BUS. MEN'S ASSN.

MADISONVILLE C. OF C., David Parish, Secv., Municipal Bidg, Local.
MADISONVILLE DEV. CORP., D. W.

MADISONVILLE DEV. CORP., D. W. Anderson. (x)

Manchester—CLAY CTY. C. OF C., Rev. Pierce O'Connell, Secy. (x)

Mayfield—
MAYFIELD-GRAVES CTY. C. OF C. (x)

MAYFIELD IND. DEV. BD., Ray Kiesey, Secy., R. R. 2. Local. Sites. Bidgs.

Maywille — MAYSVILLE-MASON CTY. DEV. CO., Warren Smith, Ind. Dev. Chm. (x)

DEV. CO., Warren Smith, Ind. Dev. Chm. (x)
Middlesborough — MIDDLESBOROUGH C. OF C., Glen Denham, Ind. Dev. Chm. Local. 1. Sites. Bldgs.
Monticello—WAYNE CTY. C. OF C., Carl Shearer. Ind. Dev. Chm. (x)
Morehead—MOREHEAD C. OF C., H. H. Lacy. Ind. Dev. Chm. (x)
Morganfield—MORGANFIELD C. OF C., John J. Denton. Ind. Dev. Chm. (x)
Morgantown—BUTLER CTY. C. OF C., Jimmy Spradlin, Ind. Dev. Chm. (x)
Mt. Sterling—
MT. STERLING C. OF C., Albert G. Clay. Ind. Dev. Chm. (x)
MONTGOMERY CTY. INV. CO., Caswell P. Lowe, Secy. (x)

Mt. Vernon-ROCKCASTLE C. OF C., Roy Brown, Secy. (x)
ROCKCASTLE CTY. DEV. ASSN., Floyd

Owens, Secy. (c).

Muntordville—MUNFORDVILLE C. OF C.,
Geo. E. Lang, Ex. Secy. Local. Sites.

Bidgs. Funds.

Myrray—MURRAY C. OF C., Verne Kyle,

Bugs.

Murray MURRAY C. OF C.

Ind. Dev. Chm. (x)

Newport – NEWPORT-CAMPBELL CTY
C. OF C., Wm. A. Fennell, Ind. Dev. C. OF C., VAI.
Chm. (x)
Nicholasville—NICHOLASVILLE C. OF C.,
John Sutherland, Ind. Dev. Chm. (x)

John Sutherland, Ind. Dev. Chm. (x)

Owensboro—

OWENSBORO-DAVIESS CTY. C. OF C.

Byron R. Wharton, Ex. V. P., Hotel

Owensboro, Local. 2. Sites, Bildgs.

TEX. GAS TRANSMISSION CORP., J. W.

Carneal, Asst. Dir. Sales, P. O. Box 577.

Regional. 4. Sites, Bildgs.

WESTERN KY. GAS CO., W. T. Stevenson, Pres. (x)

Omenton—OMENTON C. OF C., H. T.

Riley, Ind. Dev. Chm. (x)

Owingsville—OWINGSVILLE C. OF C.,

Sherman Goodpaster, Jr., Ind. Dev.

Chm. (x)

Sherman Goodpaster, St., Chm. (x)

Paducah—PADUCAH ASSN. OF COMM.,
Gene Gosch, Ex. V. P., P. O. Box 810.
Local, Sites. Bidgs, Funds.

Paintsville—PAINTSVILLE C. OF C., Herman Wheeler, Ind. Dev. Chm. (x)

Paris—PARIS—BOURBON CTY. C. OF C.,
James L. Gorey, Ind. Dev. Chm. (x)

Pineville—PINEVILLE C. OF C., Charles
Smith, Pres., Kentucky Ave. Local. 1.

Sites. Bidgs.

Pineville—PINEVILLE C. OF C., Charles Smith, Pres., Kentucky Ave. Local. 1. Sites. Bldgs.

Prestonburg—PRESTONBURG C. OF C., Roy Ramey, Secy. (x)

Princeton—PRINCETON - CALDWELL CTY. C. OF C., Richard Ratliff, Ex. Secy. (x)

Richmond—RICHMOND BD. OF TRADE, C. D. Oldham, Ex. Secy., P. O. Box 584. Local. 1. Sites. Bldgs.

Russell Springs—RUSSELL SPRINGS COM. DEV. ASSN., Arnold C. Wynn. Secy. (x)

Russell Russell

Russellville-RUSSELLVILLE-LOGAN CTY. C. OF C. Eugene C. Riley, Pres., N. Main St. RUSSELLVILLE-LOGAN CTY. CIV. DEV. CORP., Earl V. Davis, Pres. Local. 1. Sites.

Scottsville — SCOTTSVILLE-ALLEN CTY C. OF C., E. H. Read, Ind. Dev. Chm. (x) Shelbyville—SHELBY CTY. C. OF C., Everett Hall, Ind. Dev. Chm., Farmers & Traders Bk. Bldg. (x)

Shepherdsville— BULLITT CTY. C. OF C., Cecil Cash, Ind.

BULLITT CTY. C. OF C., Cecil Cash, Ind.
Dev. Chm. (x)
SHEPHERDSVILLE COM. IMP. ASSN.,
Mrs. Hester B. Hardaway, Secy. (x)
Somerset—SOMERSET C. OF C., James
Haney, Ind. Dev. Chm. (x)
Springfield—SPRINGFIELD C. OF C.,
John I. Dettus, Ind. Dev. Chm. (x)
Stanford—STANFORD C. OF C., Edw. A.
Ensslin. Ind. Dev. Chm., Main. Local. 1.
Sites. Bldgs. Funds.

Taylorsville—SPENCER CTY. C. OF C., Dr. M. H. Skaggs, Chm. Local.

Dr. M. H. Skaggs, Chin. Account of the Property of the Propert

Welch, Secy., Main St. Local, Sites. Bldgs.

Tompkinsville—TOMPKINSVILLE C. OF C., S. J. Moore, Ind. Dev. Chm. (x)
Whitely City—MCCREARY CTY. C. OF C., A. W. Holmes, Ind. Dev. Chm. (x)
Welkliffe—WICKLIFFE C. OF C., Noah Geveden, Secy. (x)
Williamsburg—WILLIAMSBURG C. OF C., Dr. Dan Bowers, Ind. Dev. Chm. (x)
Winchester—WINCHESTER C. OF C., M. T. Smith, Ind. Dev. Chm. (x)
Wingo—WINGO C. OF C., G. B. Henson, Secy. (x)

## LOUISIANA

ABBEVILLE C. OF C., Miss Terry E., Picard, Secy. Mgr., 106 Wash St., Box

25. (x)
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Ernest R. Stauffer, Chm. (x)
VERMILION DEV. BD., Fernand Montagne, Chm. (x)

VERMILION DEV.
tagne, Chm. (x)
Alexandria—
ALEXANDRIA-PINEVILLE C. OF C. L.
L. Walters, Gen. Mgr., Box 992, 214
Jackson St. (x)
CENTRAL LA. ASSN., Claude Morgan,
Pub. Rel. Dir., 1823 MacArthur Dr. (x)
CENTRAL LA. ELEC. CO., INC., Box 111.
(x)

RAPIDES PLAN. BD. E. H. Blackwood, Chm., 515 Johnson St. (x)

Amite—
Amite—
Amite C. OF C., Edwin C. Shilling, Jr.,
Pres., Box 427. (x)
GULLETT GIN CO., IND. DIST, Gullett
Gin Co. (x)

Arcadia—
ARCADIA DEV. CO., Vinko Polancic,
Pres. Local. Sites. Funds.
BIENVILLE DEV. BD., J. A. Shelby. (x)
Aranudville — ARNAUDVILLE IND. DEV.
COMMITTEE, Geo. E. Scott, Jr., Chm.
Local. Sites. Bidgs. Funds.
Atlanta—ATLANTA IND. COMM., J. P.
Smith. (x) Arcadia— ARCADIA

Smith, (a)
Bastrop
BASTROP ASSN. OF COMM. & IND.,
James Dillon, Mgr., 205 S. Franklin St.
Local, 2. Sites, Bldgs, Funds.
MOREHOUSE DEV. BD., C. G. Scott. (x)

MOREHOUSE DEV. BD., C. G. Scott. (x)

Baton Rouge—

MER. BANK & TRUST CO., R. K. Caldwell. Ex. V. P., 2531 Plank Rd. (x)

BATON ROUGE C. OF C., O. L. Shelton, Ex. V. P., 564 Laurel St. Local. 11. Sites. GULF STATES UTILITIES CO., C. B. Barron, Sales Mgr. Box 2431. (x)

KNOX & AMISS. James T. Amiss, 205

Florida St., P. O. Box 38. (x)

LA. STATE DEPT. OF COMM. & IND., Curt Siegelin, Exec. Dir., P. O. Box 4185, Capitol Sta. State. 8. Sites. Bldgs. Funds,

Funds, BRADLEY C. MITTENDORF, 342 La-

Funds.
BRADLEY C. MITTENDORF, 342 Lafayette St. (x)
WM, WARREN NUMSON, RLTR., 340 N.
4th St. Local, 5. Sites, Bldgs, Funds.
N. BATON ROUGE DEV. CO., INC., E. D.
Wilson, Box 1487, (x)
Bernice—BERNICE IND. DEV. COMM.,
Dr. M. W. Laurence, Chm. (x)
Bienville—WARD 6 COM. ASSN., S. L.
Plinckard, Vice Pres. (x)
Bogalusn—BOGALUSA C. OF C., A. R.
Yates, Mgr., 109 Louisiana Ave. (x)
Bossier City—BOSSIER CITY C. OF C.,
Bob E. Croft, Ex. V. P., 1600 Barksdale
Blvd. Local, 2. Sites, Bldgs, Funds,
Breaux Bridge—ST. MARTIN DEV. BD.,
Stanley Angelle, RFD #2. (x)
Cameron—CAMERON DEV. BD., J. W.
Doxey. (x)
Cheneyville—CHENEYVILLE COMM.
DEV. ASSN., C. T. Tanner, Pres. (x)
Clinton—E. FELICIANA PARISH IND.
DEV. ASSN., C. T. Tanner, Pres. (x)
(x)
Colfax—GRANT PLAN, BD., C. G. Smith,

Colfax-GRANT PLAN BD., C. G. Smith,

Chm. (x)

Coushatta—RED RIVER PARISH DEV.

COMM., Henry W. Bethard, III. (x)

COVINCTON—COVINCTON

Crowley— ACADIA PLAN. BD., W. J. Cleveland, Chm. (x)
CROWLEY C. OF C., A. L.
Mgr., Rm. 3, City Hall. (x)
Delhi— L. Stoessell,

Delhi—
LA. DELTA COUNCIL, H. P. Grant, Jr.,
Secy.-Mgr., Box 1057. (x)
DELHI DEV. COUN., INC., F. Lamar
Bryant. Pres. (x)
Denham Springs—
DENHAM SPRINGS C. OF C., H. L.
Pearce, Jr., Secy.-Mgr. (x)
LIVINGSTON PLAN. BD., V. W. Brignac.

(x)
e Quincy—DE QUINCY C. OF C., Mrs.
Gertrude Bresie, Mgr., City Hali, 218 E.
4th St. (x)

De Ridder— BEAUREGARD DEV. BD., Lee Nichols. (x)
DE RIDDER C. OF C., Jack Schwartz,
Mgr., P. O. Box 309, 117 N. Stewart St.
Local. 1. Sites.
Destreham—ST. CHARLES PARISH DEV.
BD., A. J. Crovetto, Chm. (x)

Bestrenam—ST. CHARLES PARISH DEV. BD., A. J. Crovetto, Chm. (x)
BD., A. J. Crovetto, Chm. (x)
Bonaldsonville—
DONALDSONVILLE-ASCENSION C. OF C., R. N. Sims, Secy.-Mgr., 213 Railroad Ave., Box 7, (x)
PELICAN RLTY, CO., R. N. Sims, 129 Railroad Ave. Local. 2. Sites. Bldgs.
WEST BANK IND. ASSN., R. N. Sims, 213 Railroad Ave. (x)
Edgard—ST. JOHN PLAN. & DEV. BD., Melvin P. Barre, Chm. (x)
Edgard—ST. JOHN PLAN. & DEV. BD., Melvin P. Barre, Chm. (x)
Eiton—GREATER ELTON IND. CORP., Mayor C. L. Marcantel, Pres. (x)
Eanice—EUNICE C. OF C., Mrs. R. S. Parrott. Secy., 251 W. Park Ave., Box 508. (x)
Farmerville—

Jones, (x)
Farmerville
UNION PARISH DEV. ASSN., N. B.
James, Pres. (x)
UNION PLAN. BD., W. C. Willhite, Chm.

Ferriday— CONCORDIA DEV. BD., Alton Martin, Chm. (x)
FERRIDAY C. OF C., M. M. Perkins,
Secy., 301 Louisiana Ave., Box 482. (x)

Secy., 301 Louisiana Ave., Box 482. (x)
Franklin—
Franklin—
Franklin—
FrankLin C. OF C., Mrs. Frank L.
Kramer, Secy.-Mgr., 107 Wilson St.,
Box 38. (x)
ST. MARY PLAN. BD., Ernest A. Boudreaux, Chm. (x)
Franklinton—
FRANKLINTON C. OF C., N. L. Smith,
Pres., P. O. Box 246. (x)
WASHINGTON PLAN. BD., Dr. T. C.
W. Magee Chm. (x)
Glenmore—SOUTH RAPIDES IND. DEV.
ASSN., INC., A. Edmond Hays, Jr.,
Secy., Box 251. (x)
Gonzales—

Gonzales—GONZALES C. OF C., Thomas B. Landry, Secy. (x) GONZALES RLTY. CO., John D. Gon-zales, 102 E. Railroad St. Local. Sites. Bldgs.

Bidgs.

Hammond — HAMMOND ASSN. OF COMM., Mrs. Corinne Bohne, Off. Secy., City Hall, Rm. 9. (x)

Harahan-EAST BANK C. OF C., Wm. Dunne. (x)

HarrisonDurg—CATAHOULA PLAN. BD., E. E. Johnson, Chm. (x)

Homer— CLAIBORNE PARISH DEV. BD., H. I. Barber, Chm. (x)
HOMER DEV. CO., INC., W. F. M. Meadors, Jr., Pres. (x)
LA. & NORTHWEST R. R., L. R. Coleman, V. P. (x)

HOUMA-TERREBONNE C. OF C., Box 444. (x) TERREBONNE DEV. BD., S. T. Kenney,

Chm. (x)
Independence—INDEPENDENCE IND. &
AGRIC. DEV. COMM., A. L. Pecoraro,
Chm. (x)
Jeanerette — JEANERETTE C. OF C.,
Frank R. Duke, Pres., 108 Louisiana.
Local. 1. Sites, Bldgs.

JENA C. OF C. A. M. Cobbs, Pres., Box 336, Local. Sites. LA. MIDLAND RWY, CO., L. B. Williams, Supt. Regional. Sites.

Supt. Regions.

Jennings.

JEFFERSON DAVIS PARISH PLAN. BD.,
L. E. Bloch, Chm., c/o Assn. of Comm.
Local. 2. Sites. Bidgs. Funds.

JENNINGS ASSN. OF COMM. L. F.

Bloch, Mgr., Zigler Hotel Bidg. Local. 2.

Sites. Bidgs. Funds.

Jonesbler — JACKSON PLAN. BD., c/o Police Jury. (x) Jonesville — JONESVILLE IND. DEV. COMM. R. B. Riley, Chm., Box 68. Local. Bldgs. -JACKSON PLAN. BD., c/o

Kentwood— GUARANTY BANK & TRUST CO., F. A. Sheffield. (x) KENTWOOD C. OF C., C. Alton Morris, Pres., (x)

Lafayette— CENT. LA. ELEC. CO., J. R. Gaugler, V. P. (x) CENT. LA. ELEC. CO., G. R. Gaugher, V. P. (X) BANK, Wilbert Woody, Pub. Rel., 334 Buchanan. (x)
LAFAYETTE C. OF C., Kenneth F. Bowen, Mgr., Box 489, C.,
LAFAYETTE PLAN. BD., R. J. Castille.

(x)
Lake Charles
LAKE CHARLES ASSN. OF COMM.
Parker Ledbetter, Ex. V. P., 429 Broad
St. Local, 5. Sites, Bidgs, Funds,
LAKE CHARLES HARBOR & TERMINAL
DIST., E. J. Christman, Port Dir., Box

1362. (x) PAULEY AGENCY. (x)

1362. (x)
PAULEY AGENCY. (x)
Lake Providence—
E. CARROLL DEV. BD., David M. Amacker, Chm. (x)
LAKE PROVIDENCE IND. AREA DEV. CORP., Mayor W. B. Cone, Pres. (x)
LAKE PROVIDENCE C. OF C., Hilda G. Howard, Mgr.-Secy., P. O. Box 149. (x)
Leesville—
LEESVILLE-VERNON PARISH C. OF C., Mrs. C. E. Lawrence, Secy.-Mgr., 202 E. Lee St. Local I. Sites.
MERCHANTS & FARMERS BANK, Joe H. Steele. (x)
VERNON BANK, H. R. Scobee, Pres. (x)
VERNON DEV. BD., Sidney Campbell. (x)
Lutcher—ST. JAMES PARISH PLAN. BD., E. L. Roussel, Chm. (x)
Mandeville—MANDEVILLE AREA C. OF C., W. C. Morel, Mgr., Box 91, Jefferson St. (x)

St. (x)
Mansfield—DE SOTA PARISH C. OF C.,
Mrs. L. E. Hall, Box 591, (x)
Mansura—Mansura C. OF C., Dr. J. C.
Hildenbrand, Secy, (x)

Many—
SABINE PARISH C. OF C., Clifton R.
Ammons, Acting Secy. (x)
SABINE PLAN. BD., J. B. Vandegeaer,
Chm. (x)

Marksville— AVOYELLES PLAN. BD., Marc Dupuy, Chm. (x)
MARKSVILLE C. OF C., Cliffe E. Laborde, Sr., Dir., City Hall, Box 216, (x)
MARKSVILLE DEV. ASSN., INC., Box

MARKSVILLE 216. (x)
216. (x)
Melville—MELVILLE IND. COMM., Mayor
J. M. Jackson. (x)
Merryville—MERRYVILLE C. OF C., W.
F. Patton, Pres., Box 98. (x)

Minden— MINDEN C. OF C., B. Pugh, Dir., Box 90.

MINDEN IND. CORP., J. E. Harper. Pres., Minden Bk. & Trust Co. Local. Sites. Bldgs. Funds.

Pres., Minden BK. & Trust Co. Local. Sites. Bidgs. Funds.

Monroe—
MONROE AREA IND. DEV. CORP., Walter Koch, Exec. Vice Pres., Virginia Hotel, P. O. Box 1284. Local. 2. Sites. Bidgs. Funds.

MONROE C. OF C., James S. Williams. Exec. Secy., Box 1302. (x)

OUACHITA DEV. BD., C. D. Oakley, Sr., 622 Bernhardt Bidg. (x)

OUACHITA INDUSTRIES, INC., Virginia Hotel, Box 1284.

Morgan City—
MORGAN CITY-BERWICK C. OF C., Mrs. Nellie Davis, Ex. Secy., City Hall, 1st St., Box 709. (x)

MORGAN CITY HARBOR & TERMINAL DIST., C. E. King, Pres. (x)

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NATCHITOCHES C. OF C., Gordon Copeland, Mgr., Box 3, 781 Front St. Local. 2. Sites. Bidgs.

NATCHITOCHES INDUSTRIES, INC., A. R. McCleary, Pres., 781 Front St. Local. 2. Sites. Bidgs.

Natchita DEV. BD., Dorville Broussard, Chm.

NEW IBERIA C. OF C., Mrs. Jesse

Chm. NEW IBERIA C. OF C., Mrs. Jesse Broussard, Mgr., Box 262, 119 Julia St.

New Orleans—
ASHTON PLANTATION, Robert J. Newman, Hibernia Bank Bldg.
DE MONTLUZIN CORP., R. E. E De Montluzin, 242 Loyola Ave. (x)

MAX J. DERBES, SR., 823 Perdido St. R. P. FARNSWORTH & CO., INC., J. F. Munson, V. P., Box 850. (x) LEO FELLMAN & CO., Stanley M. Le-marie, 829 Union St. GREATER NEW ORLEANS, INC., 710 Internati. Bidg. (x) GULF STATES LAND & INDUSTRIES, Wm. Cain, 1105 Carondelet Bidg. State. Sites Sites. A. HEFT & CO., CONS. ENGRS., 820 Sites
G. A. HEFT & CO., CONS. ENGRS., 820
Union.
HIBERNIA NATL. BANK IN N. O., Wallace M. Davis, Pres. (x)
KITTAY RLITY. CO., Mack E. Kittay, Pres., 407 Clv. Center Bidg. State. 5.
Sites. Bidgs.
KULLMAN & LANG. Leslie L. Inman, 1113 Whitney Bk. Bidg.
LATTER & BLUM, INC., Harry Latter, 919 Gravier St.
LA. POWER & LIGHT CO., R. A. Cuyler, 142 Delaronde St. (x)
MIDDLE SOUTH UTILITIES. MIDDLE SOUTH AREA OFFICE, L. M. TOgnoni, Dir., 211 Internatl. Trade Mart. Regional, 3. SUOTE STATE OF C., Hugh Bowers, Dir. Dir., 211 Internati. Trade Mart. Regional. 3.

N. O. AREA C. OF C., Hugh Bowers, Dir. Ind. Promotion Div., 315 Camp St. Local.

I. Sites. Bldgs.

N. O. BD. OF TRADE, R. H. McCorcklin, Secy.-Treas., Bd. of Trade Place. (x)

N. O. PUB. BELT R. R., D. S. Morrison, Pres., Mun. Bldg., Box 1240 (x)

N. O. PUB. SER., INC., Keith Wheelahan, Jr., Ind. Dev. Eng., 317 Baronne St. Local. Sites. Bldgs.

PORT OF N. O. BD. OF COMMISSIONERS, Verdun Daste, Dir. Pub. Rel., 2 Canal St. State. 5.

SPRINGFIELD PLANTATION IND. DIST., Robt. J. Newman, Hibernia Bk. Bldg. (x) SPRINGFIELD
DIST., Robt. J. Newman, Hibernia Bk.
Bldg. (x)
TEX. & PAC. R. R. CO., S. L. Wright,
Asst. to Pres., Whitney Bldg. (x)
C. J. Tessier Co., Charles J. Tessier, 337
Carondelet St. (x)
U. S. IND. ENG. & CONSTRUCTION.
George S. Farnsworth, 302 Nola Bldg.
(x) (x)
WAGUESPACK. PRATT, INC., F. Poche
Waguespack, 812 Perdido St. (x)
WHITNEY NATL. BANK OF N. O., J. H.
Guthans, Mgr., Pub. Dept. (x)
New Roads
MERCHANTS ASSN., Edward C. Gaudin. (x)
POINTE COUPEE DEV. BD., J. T.
Niland, Chem., Box 336. Local. Sites.
Bldgs. Funds.
POINTE COUPEE PARISH ECON. &
IND. PLAN. BD., Raiph W. Bentley,
Jr. (x)
Oakdae-OakDale C. OF C., Milton A. Jr. (x)
kkdale—OAKDALE C. OF C., Milton A.
Schultz, Secy., Box 173. (x) Schultz, Secy., Box 113. (x)

Oak Grove—
OAK GROVE ECON. & IND. COMMITTEE, Mayor D. B. Fiske, Chm. (x)
WEST CARROLL DEV. BD., Ellis
Womack, Chm. (x)
Oberlin—OBERLIN C. OF C., Walter R.
Abbott, Acting Secy., Box 446. (x)
Olla—OLLA C. OF C., J. M. Gregory,
Secv. (x) Albord, Albord, Co. OF C., J. M. Gregory, Secy. (x)
Opelousas—
MELVILLE DEV. CO., M. J. Goudeau, III. Box 492. (x)
OPELOUSAS ASSN. OF COMM., Billy M. Smith, Mgr., P. O. Box 109. Local. 1. OPELOUSAS ASSN. OF COMM., Billy M. Smith, Mgr., P. O. Box 109. Local, I. Sites. Bidgs. ST. LAUNDRY DEV. BD., Charles Bourque, Chm. (x)
Pearl River—ST. TAMMANY IND. ASSN., Mrs. Effie Dill. (x)
Pelican—DE SOTO DEV. BD., James Kelly. (x) Plaquemine— IBERVILLE DEV. BD., J. Gerald Berrett, Chm. (x)
PLAQUEMINE-IBERVILLE C. OF C.,
Clyde M. Williamson, Secy., Mgr., Box
248, Hotel Lamar Bldg. (x) 248, Hotel Lamar Eldg. (x)
Port Allen—
GRTR. BATON ROUGE PORT COMM.,
E. Monnot Lanier, Mgr., Box 398. International, Sites. Bldgs. Funds.
PORT ALLEN C. OF C., Robert M. Rosenthal, Secy., Box 476. (x)
W. BATON ROUGE DEV. BD., B. C.
Dovall Chm. (x) W. BATON ROUGE DEV. BD., B. C. Devall, Chm. (x)
Rayville—RICHLAND DEV. BD., J. B. Thompson, Jr., Chm. (x)
Robeline—NATCHITOCHES DEV., Marshall Winn. (x)
Ruston—
LINCOLN PLAN. BD., Dr. Paul T. Hendershot, Chm. (x)
RUSTON C. OF C., W. W. Durden, Mgr., Box 517. (x)

RUSTON INDUSTRIES, INC., Burton Risinger, Pres., El Dorado Hwy. (x)

St. Joseph—TENSAS PLAN. BD., Howard W. Jones. (x)

St. Landry—5TH WARD EXP. ASSN. OF EVANGELINE PARISH, A. R. Causey. Rte. 1, Box 19. (x)

Shreveport—

ARK. LA. GAS. CO., J. C. Hamilton, Pres., Box 1734.

COMMERCIAL NATL. OF LA. (x)

FREESTATE IND. DEV. CO., Jack Clarke, Pres., 1402 Beck Bidg. Local. 4.

W. I. LYNCH, RLTR., 529½ Market St. (x) W. I. LYNCH, RLTR., 32272

N. E. TEX, IND. DEV. COUNCIL, John O. Hayter, V. P., 428 Travis St. State. 2. Sites. Bldgs.

NORTHWEST REGIONAL DEV. BOARD. Harry K. McLemore, Secy., Box 74. Regional. Funds.

SHREVEPORT C. OF C., IND. DIV., Harry K. McLemore, Mgr., Henry C. Beck Bldg. Regional. 3. Sites. Bldgs. Funds. Beck Bldg. Regional. 3. Sites. Bldgs. Funds.
SOUTHWESTERN GAS & ELEC. CO., John B. Struwe, Mgr., Ind. Eng., P. O. Box 1106. Regional. Sites. Bldgs.
UNITED GAS CORP., W. E. Wilson, Dir. Pub. Rel., 1525 Fairfield Ave. (x)
Slidell—
CENT. LA. ELEC. CO., Douglas Lane, Mgr. (x)
ST. TAMMAN IND. ASSN., J. George Vilosca. Pres. (x) Mgr. (x)
ST. TAMMAN IND. ASSN.,
Viosca, Pres. (x)
Springhill—SPRINGHILL C. OF C., Robert A. Chandler, Mgr., Box 574. (x)
Sulphur — W. CALCASIEU ASSN. OF COMM. Mrs. Chas. Bahnsen, Mgr.-Rec. Secy., Box 926. (x) Suipfur — W. CALCASIEU ASSN. OF COMM. Mrs. Chas. Bahnsen, Mgr.-Rec. Secy., Box 926. (x)

MADISON PARISH C. OF C., Mrs. A. L. Sevier, Mgr., P. O. Box 669. (x)

MADISON PLAN. BD., c/o C. of C. (x)

Thibodaux — LAFOURCHE PARISH C. OF C., Frank C. Mason, Mgr., New Parish Bldg., Box 369. (x)

Vacherie — VACHERIE COM. DEV. COMM. Charles S. Becnel. (x)

Ville Platte—VILLE PLATTE C. OF C., Chris Duplechain, Pres., 415 W. Magnolla St. (x)

Vivian—VIVIAN C. OF C., L. C. Butler. Secy., P. O. Box 808. (x)

West Monroe—
W. MONROE BUSINESSMEN'S ASSN., Kenneth L. Adams, 401 Cypress. (x)

W. MONROE C. OF C., Geo. E. Wylle, Mgr., Corner N. 3rd & Wood St. (x)

WHITE CASTLE C. OF C., Geo. E. Wylle, Mgr., Corner N. 3rd & Wood St. (x)

Winnfield—

TREMONT & GULF RWY. CO., Ovey Trahan, Ex. V. P., 600 Front St. Local. Sites.

WINN PARISH C. OF C., J. D. Holmes.

Barbier, Secy. (x)
Winnfield & GULF RWY. CO., Ovey
Trahan, Ex. V. P., 600 Front St. Local.
Sites.
WINN PARISH C. OF C., J. D. Holmes,
Jr., Mgr. (x)
WINN PARISH IND. DEV. ASSN., R. M.
Cherry. Secy., Box 668. (x)
WINN PLAN. BD., Hiram J. Wright. (x)
Winnsboro—
FRANKLIN DEV. BD., B. S. Landis, Sr.,
Chm. (x)
WINNESBORO BUSINESSMEN'S ASSN.,
B. S. Landis, Jr., Chm. (x)
Wisner—S. FRANKLIN IND. DEV. CO.,
R. M. Hammons. (x)

MAINE

Ashland—ASHLAND C. OF C., Mr. Dalton Coffin. (x)
Auburn—
AUBURN BUS. DEV. CORP., Alfons M. Tavares, Jr., Ex. Dir., 45 Spring St. Local. 2. Sites. Bldgs. Funds.
AUBURN C. OF C., P. G. Lovelett. (x)
Augusta—
ASSOCIATED INDUSTRIES OF MAINE, B. Morton Havey, Exec. Dir. (x)
AUGUSTA-TALLOWELL C. OF C., Norman Kaake, Ex. Secy. (x)
CENTRAL MAINE POWER CO., R. D. Morrison, Dir. Ind. Dev. Dept., 9 Green St. State. 2. Sites. Bldgs.
MAINE DEPT. OF ECON. DEV., Fred A. Clough, Comm'r., New State Office Bldg. State. 12. Sites. Bldgs. Funds.
MAINE DEV. CREDIT CORP., Wm. S. Coffin, Mgr., 15 Grove St. State. 2. Sites.
MAINE INDUSTRIAL BUILDING AUTHORITY, Lloyd Allen, State Capitol. (x)

Bangor—
BANGOR & AROOSTOOK RAILROAD,
Mr. Howard Cousins. (x)

BANGOR C. OF C., Norbert X. Dowd, Exec. Secy., 23 Franklin St. (x)
BANGOR HYDRO ELECTRIC CO., Bartlett Cram. (x)
BANGOR IND. DEV. DEPT., Phillip E. Wolley, Dir., Room 11, City Hall. Local.
2. Sites. Bldgs. Funds.
BANGOR IND. DEV. FOUND., Norbert X. Dowd, Pres.
BANGOR REAL EST. DEV. CO., IND. DIST., James White, 78 Rice St.
W. BARTLETT CRAM, Dir. of Ind. Dev. of E. Maine, 33 State St. Regional. 1. Sites. Bldgs.
MAINE CENTRAL RAILROAD, W. S. Overlock, Ind. Agt. (x)
BAT HARBOR C. OF C., Joseph W. Doyle. (x)
MT. DESERT DEV. CORP., Carlo A. Ninfi, Main St. (x)
Bat Harbor—BATH AREA C. OF C., Edw. F. COX. Ex. Secy., City Hall. Local. 2. Sites. Bldgs.
Belfast—BELFAST IND. BLDG. ASSN., George W. Scott, Scott Buick Co. (x)
Bethel—BETHEL AREA DEV. CORP., El-wood F. Ireland. (x)
Biddeford—BIDDEFORD-SACO C. OF C., Area Ind. Dev. Comm., Charles Cote. (x)
FIRST NATL. BANK OF BIDDEFORD, Arthur Maxwell, Pres.
KENNEBUNK IND. CORP., Arthur Maxwell, Pres.
KENNEBUNK IND. CORP., Arthur Maxwell, Trustee, First Nat'l. Bank of Biddeford. (x)
Brownyllie — BROWNYILLE CITIZENS, INC., Perry F, Thombes. (x)
Brownyllie — BROWNVILLE CITIZENS, INC., Perry F, Thombes. (x)
BRUNSWICK C. OF C., William Finn, Exec. Secy. (x)
BRUNSWICK C. OF C., William Finn, Exec. Secy. (x)
BRUNSWICK C. OF C., William Finn, Exec. Secy. (x)
BRUNSWICK IND. DEV. CORP., Bertrand E. Fourner, 75 Main St. Local. 3, Sites. Bldgs. Funds.

Maine's industrial potential was measured last month in an expert study said to be the first of its kind in the country. Results will provide the ammunition for a buildup campaign.

Prediction of a "flood" of new industries in the next five years was contained in the report, which claimed that Maine can produce an industrial building more cheaply than most states. The study said the cost in Maine is \$4.80 per sq. ft., as against \$4.90 in Pennsylvania and \$6.70 in New Jersey.

## Build in BANGOR MAINE

INDUSTRIAL DEVELOPMENT DEPT.
City Hall, Banger

Buckfield—BUCKFIELD DEV. & PLAN.
COMMITTEE, Kenneth Cooper. (x)
Bucksport—BUCKSPORT DEV. COMMISSION, Fred Goodwill. (x)
Burnham — BURNHAM-TROY CITIZENS
ASSN., Arthur Reynolds, Chm. (x)
Calais—
CALAIS C. OF C. Marrier

Calais—
CALAIS C. OF C., Henry S. Gillespie. (x)
CALAIS INDUSTRIES, INC., Reed V.
Jewett, 94 Main St. (x)
Camden—CAMDEN C. OF C. IND. COMMITTEE, David Nichols, Chm. (x)
Canton—CANTON DEV. COMMISSION,
Leo York. (x)

Caribou—
CARIBOU C. OF C. M. B. McLaughlin, Ex. Dir., Box 618. Local. 2. Sites, Bldgs. CARIBOU IND. DEV. COMM., Herbert Aldrich, Chm., Box 618. Local. 2. Sites. Bldgs.

DAMARISCOTTA REGION

Damariscotta—DAMARISCOTTA REGION C. OF C., Mrs. Dorothy E. Roberts. (x) Dexter—DEXTER DEVELOPMENT COM-MISSION, Robert T. Gilbert. (x)

MISSION, Robert T. Gilbert. (x)
Dover-Foxcroft—
DOVER-FOXCROFT C. OF C., Geo. E.
Howard, II. (x)
PENQUIST DEV. ASSOCIATION, William
C. Allen. State, Sites.
East Boothbay—EAST BOOTHBAY C. OF
C., Charles Hyson. (x)
East Orinti—EAST CORINTH BOARD
OF TRADE, Rethel F. Rowe. (x)
East Millinocket—EAST MILLINOCKET
C. OF C., Fred Pratt, Jr. (x)

C. OF C., Fred Frau, Jr. (x)
Eastport C. OF C., Norman Pratt. (x)
WASHINGTON CTY. C. OF C., Milton
Cohen, Pres., Washington St. Local.
Sites. Bldgs.
Ellsworth — ELLSWORTH IND.
CORP., H. B. Phillips, Pres. (x)

CORP., H. B., Phillips, Pres. (x)
Farmington—
FARMINGTON C. OF C. (x)
FARMINGTON DEV. CO., Richard H.
Childs, Chm. (x)
Fort Fairfield C. OF
C., Phillp C. Roberts. (x)
Fort Kent—FORT KENT C. OF C., J. I.
Hoyt, Fres. (x)

Freeport—FREEPORT C. OF C., Russell G. Jeanotte.

(x)
FREEPORT IND. DEV. CORP., John Godfrey. (x)
Fryeburg—FRYEBURG C. OF C., Earl E. Hill. (x)

Hill. (x)
Gardiner—
GARDINER BD. OF TRADE, Kenneth D.
Robinson, Pres., 284 Brunswick Ave.
Local, Sites, Bldgs. Funds.
GARDINER BLDG, CORP., John T. Schofield, Pres., Water St. (x)
Greenville — GREENVILLE MOOSEHEAD
DEV ASSOC. M. A. Ritchie. (x)
Guilford—GUILFORD C. OF C. (x)
Harmony—HARMONY DEV. CO., Leland
Hurd, Secy. (x)
Harrison — HARRISON BOARD OF
TRADE, Gardner Morrill. (x)
Hartland—HARTLAND CITIZENS, INC.
(x)

Houlton— HOULTON C. OF C., Pauline Thompson, Ex. Secy., 109 Main St. Local. 1. Sites.

Ex. Secy., 109 Main St. Local. 1. Sites. Bldgs. HOULTON REG. DEV. CORP., Aubrey A. McLaughlin, Ex. V. P., 109 Main St. Local. 2. Sites. Bldgs. Funds. Jonesport—JONESPORT C. OF C., Lloyd A. Cummings. (x)

Kennebunk—
KENNEBUNK C. OF C., John Milligan.

(x) KENNEBUNK IND. CORP., Jacob Eph-

ross. (x)
Lewiston—
Lewiston—
Lewiston—
Lewiston C. Of C., William P. Tewhey Exec. Vice Pres. (x)
Lewiston Dev. Corp., Maurice Goulet,
Pres., 138 Lisbon St. Local. Sites. Bidgs.

Pres., 138 Lisbon St. Local. Sites. Bidgs. Funds.

LEWISTON IND. DEV. DEPT., Samuel Michaels, Dir., City Hall. Local, 1. Sites. Bidgs.

Limerick – LIMERICK BOARD OF TRADE. Dr. Dana A. Rowe. (x)

Limestone—LIMESTONE C. OF C., Mrs. Harold Webster. (x)

Harold Webster.
Lincoln—
Lincoln C. OF C., Francis Grindell. (x)
LINCOLN C. OF C., Francis Grindell. (x)
LINCOLN C. OF C., Francis Grindell. (x)
LINCOLN C. FALLS
LIVERMORE FALLS
DEV. CORP., Reginald Sturtevant, Chm.

Lubec-LUBEC C. OF C., Andrew Haskins, (x)

Machias—MACHIAS C. OF C., Richard Mawhinney. (x)
Madawaska MADAWASKA C. OF C. (x)
MADAWASKA IND. DEV. COMM., Edward F. Cyr. (x)
Mapleton — MAPLETON BOARD OF TRADE. (x)
Mare Hill—MARS HILL BOARD OF TRADE. (x)

Mars Hill—MARS HILL BOARD OF TRADE. (x)

Mechanic Falls—MECHANIC FALLS IND. DEV. COMM., Atty., Frank M. Foster, Elm Street. (x)

Millinocket—MILLINOCKET C. OF C., Freeman Robinson. (x)

Milo—MILO BOARD OF TRADE, Claude N. Trask. (x)

Newfield — OSSIPEE VALLEY DEV. ASSOC. Hugh J. O'Neill. (x)

North Haven — NORTH HAVEN DEV. ASSOC. Ira C. Curtis. (x)

Norway—NORWAY BOARD OF TRADE. (x)

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Tower. (x)
Old Orchard—OLD ORCHARD C. OF C.,
Russell E. Ross, Ex. Dir. (x) OLD TOWN C. OF C., Harold V. Grant.

OLD TOWN C. (x)
(x)
JAMES W. SEWALL CO. (x)
Patten—PATTEN DEV. CORP., Robert
Adams. (x)
Phillips—PHILLIPS IND. COMMITTEE.
Richard A. Caton. Jr., Chm. (x)
Pittsfield—PITTSFIELD DEV. CORPORATION, Joseph Clanchette. (x)

TION, Joseph Clanchette. (x)
Portland
CANAL NAT'L. BANK OF PORTLAND,
Alexander Ervin, Vice Pres. (x)
DEERING IMPROVEMENT COMMITTEE,
Daniel C. McDonals, 119 Exchange St.

Daniel C. McDonals, 119 Exchange St. (x)
GREATER PORTLAND AREA DEV.
COUN. Eugene S. Martin, Mgr., 142
Free St. Local. 2. Sites. Bidgs. Funds.
INDUSTRIES, INC., C/O C. OF C. (x)
MAINE CENT. R., John Scully, Mgr., 1nd. Dev., 222-242 St. John St. (x)
MAINE PORT AUTHORITY, Edw. Langlois, Gen. Mgr. Regional. 3. Bidgs.
MAINE PUBLICITY BUREAU, Bernard
M. Johnstone, Gateway Circle. (x)
MAINE STATE. C. OF C., Paul C. Emerson, Exec. Mgr., Casco Bank Bidg. State.
3. Sites. Bidgs.
PORTLAND IND. PROGRESS FUND., H.
Nelson McDougall, 117 Neal St. (x)
Presque Isle.

Nelson McDougall, 117 Neal St. (x)

Presque Isle—
GRTR. PRESQUE ISLE DEV., James K.
Keefe, Mgr., Box 949. Local. 2. Sites.
Bidgs. Funds.

MAINE PUBLIC SERVICE CO. (x)
PRESQUE ISLE C. OF C., James K.
Keefe, Ex. Mgr., Box 949. Local. 2. Sites.
Bidgs.

Rangeley—RANGELEY LAKES REGION
C. OF C. (x)
Richmond — RICHMOND ASSOCIATES,
Leonard Bishop. (x)

Rockland—

Richmond — RICHMOND ASSOCIATES, Leonard Bishop. (x)

Rockland—
KNOX CTY. IND. DEV. ASSN., R. W. Bartlett, Ex. Dir., Box 394. Regional. 1.

Sites. Bidgs.

KNOX INDUSTRIES, INC., R. W. Hudson, 21 Limerock St. (x)

ROCKLAND IND. DIST., Starr Bros., Pleasant St.

Rumford—
RUMFORD C. OF C., Styles Martin. (x)

RUMFORD DIST., Starr Bros., Pleasant St.

Rumford—
RUMFORD C. OF C., Styles Martin. (x)

RUMFORD SPRINGVALE C. OF C., Wm. J. St. Onge, Ex. Mgr., 10 Washington St. Local. 2. Sites. Bidgs.

Skowhegan—SKOWHEGAN C. OF C., John Seeley, Ind. Chm. (x)

South Paris—SOUTH PARIS DEV. COM-MISSION. Howard McDonald. (x)

South Portland — GREATER PORTLAND PUB. DEV. COMM., Willis J. Walsh, Plant Mgr., 169 Front St. Local. 1.

Bidgs. Funds.

South Windham — SOUTH WINDHAM

IND DEV. CORP. Willian B. Wilston.

Bidgs. Funds.

South Windham — SOUTH WINDHAM IND. DEV. CORP., William B. Winslow,

IND. DEV. CORP., WHINDE S. RISING. Jr. (x)
Jr. (x)
Staceyville—STACEYVILLE C. OF C., R.
L. Feenev. (x)
Sullivam—SULLIVAN AREA DEV. ASSN.,
George Jellison. (x)
Swan's Island—SWAN'S ISLAND C. OF
C., R. M. Stinson. (x)
Union—
UNION CHAMBER OF COMMERCE,
Robert Heald. (x)

UNION DEV. COMMISSION, Ernest Cunningham. (x)

Inity—UNITY AREA COMMITTEE, W.

T. Vickery. (x)

Van Buren—VAN BUREN C. OF C., D.

J. Fournier. Ex. Secy. (x)

Vassalboro—VASSALBORO BOARD OF

TRADE. Wilmer Hussey. (x)

Vinalhaven—VINALHAVEN DEV. ASSOC.,

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Waldoboro—WALDOBORO IND. REALTY

CO., INC., Maynard Genthner, Pres.,

Jefferson St. (x)

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MAINE COLLEGE—COMMUNITY RES.

PROGRAM, Research Coordinator, 104

Johnson Hall. (x)

WATERVILLE AREA IND. DEV. CORP.,

Roland R. Vautour, Ind. Agt., College

Ave. Local. 2. Sites. Bldgs. Funds.

WATERVILLE IND. DEV. COUN. OF

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West Paris—WESTEROOK C. OF C. (x)

West Paris—WEST PARIS C. OF C., Stanley Perham. (x)

Witton—WILTON C. OF C., Calvin Sewall.

(x)

Winthrop—WINTTHROP C. OF C. IND.

YARMOUTH DEV. ASSOC., INC. (x)

#### MARYLAND

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ANNE ARUNDEL CTY, TRADE COUN., INC., Carvel Hall Hotel. (x)

ANNAPOLIS C. OF C., G. C. Boden, Mgr., 5 State Circle. (x)

ANNE ARUNDEL CTY, TRADE COUN., INC., Carvel Hall Hotel. (x)

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RUSSELL T. BAKER & CO., 2118 N. Charles St. (x)

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BALTO. GAS & ELEC. CO., Robert J. George, Ind. Dev. Engr., 1102 Lexington Bidg. Local. 1. Sites. Bidgs.

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(x)

Beltsville—BELTSVILLE IND. CENTER,
Ralph B. Williams, Mgr., 10500 Ewing
Rd. Local. 2. Sites. Bidgs. Funds.
Berlin—BERLIN C. OF C., John H. Pigman, Industrial Committee. (x)

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Brunswick—BRUNSWICK BD. OF TRADE, c/o Potomac Edison Co. (x)
BRUNSWICK IND. DEV. COMMISSION. Bank of Brunswick.
Cambridge—CAMBRIDGE-DORCHESTER C. OF C., INC., Donald H. Holdt, Pres., Ind. & Bus. Dev. Comm., Box 205. Local. 1. Bidgs.
Centreville—CENTREVILLE C. OF C., P. L. Hockman, Chm., Ind. Procurement Comm. Local. Sites. Bidgs. Comm. Local, Sites, Bldgs.
Chestertown—
CHESTERTOWN BUSINESSMEN'S
ASSN. Preston P. Heck. Exec. Secy. (x)
CHESTERTOWN IND. DEV. CORP., c/o
Chestertown Businessmen's Assn., 111
Court St. (x)
KENT COUNTY DEV. COUNCIL. (x)
Crisfield—
CRISFIELD C. OF C., Jarrett M. Ward,
Pros. (x) Pres. (x) CRISFIELD IND. DEV. CORP., City Hall. CRISFIELD IND. DEV. CORP., City Hall.
Cumberland—
CUMBERLAND C. OF C., IND. PROM.,
Thomas W. Morris, Dir., Box 598.
Local. 4. Sites. Bldgs.
CUMBERLAND IND. DEV. CO., INC.,
Thomas W. Morris, Dir., Box 598. Local.
4. Sites. Bldgs. Funds.
Deale—DeALE & SOU. ANNE ARUNDEL
CTY. C. OF C., Broadwater Rd.
Dundaik—T. R. FITZELL & ASSOC., First
Nat'l. Bank Bldg. (x)
Easton—EASTON C. OF C., Box 203. (x)
Elikton—ELKTON C. OF C., Mabel Cassidy. (x)
Ellicatt City—HOWARD CTY. BOARD OF sidy. (x)
Ellicott City—HOWARD CTY. BOARD OF
TRADE, Court House. (x)
Emmitsburg—EMMITSBURG C. OF C.
Federalsburg—FEDERALSBURG C. OF Federalsburg - FEDERALSBURG C. OF C. (x) Frederick-FREDERICK C. OF C., Joseph F. Rhoderick, Ex. Mgr., Route #5. Local. 2. Sites. Bldgs. Funds. Glen Burnie-GLEN BURNIE C. OF C., Harold T. Colley, Secy., 16 Baltimore-Annapolis Blvd. (x) Annapolis Biva. (a)

Hagerstown—
HAGERSTOWN C. OF C., J. W. Stone,
Mgr. 5 E. Washington St. Local. Sites.
Bidgs.
POTOMAC EDISON CO., B. G. Atwood,
Mgr. Area Dev., 55 E. Washington St.
Regional. 3. Sites. Bidgs.
Hampstead—HAMPSTEAD C. OF C.,
Lewis S. Hughes, Secy., 214 N. Main St. (x)

Havre de Grace—
HARFORD CTY. IND. DEV. COMM., 303
St. John Street. (x)
HAVRE DE GRACE C. OF C., L. H.
Lockhart, 303 St. John St. (x)
Hollywood—ST. MARY'S CTY. BUSINESSMEN'S ASSN. (x)
Hurlock—HURLOCK C. OF C., Ind. Dev.
Comm., Selig O. Bogash, Pres. (x) Comm., Seilg O. Bogash, Pres. (x)

Hyattsville—
IND. DEV. COMM. OF PRINCE
GEORGES CTY., S. Walter Bogley, Jr.,
Ex. Dir., 4330 Gallatin St. Local. 2.
Sites. Bldgs.
PRINCE GEORGES C. OF C., Box 31. (x)
Kensington—KENSINGTON C. OF C.
Mrs. Mildred B. Harman, Secy., 3908
Baltimore St. Local. Sites.
Lanham—THOMAS F. HALLEY, RLTR.
(x) (x)
La Piata—CHARLES COUNTY C. OF C.
Laurel—LAUREL C. OF C., Carlisle Cook,
Secy., 347 Main St. (x)
Lexington Park—LEXINGTON PARK C.
OF C., 103 Coral Drive, S. OF C., 103 Coral Drive, S.

Oakland—
GARRETT CTY. COMMISSIONERS IND.
DEPT., Box 128. Local. Sites. Bidgs.
MT. TOP C. OF C., Ind. Commr., Box 128.
Local. Sites. Bidgs.
Ocean City—OCEAN CITY, MD. C. OF C.,
Mrs. Elsie M. Kline, Secy., P. O. Box
173. (x)
Odenton—ODENTON BUSINESS ASSN.,
330 Annapolis Rd. (x)
Pocomoke—POCOMOKE C. OF C. IND.
DEV. COMM., James H. Vincent, Chm.,
P. O. Box 356.
Preston—PRESTON C. OF C.
Prince Frederick—CALVERT COUNTY C.
OF C.
Princess Anne—PRINCESS ANNE C. OF



Queenstown—TIDEWATER C. OF C. (x) St. Michaels—ST. MICHAELS C. OF C., D. S. Murdock, Pres. Local.

in excellent style. secure proportionately yourself by so doing. in our efforts to our economy us in GARRETT COUNTY, MARYLAND. Jo 3 N LEISURE are taking care of more BALANCED ECONOMY and to benefit ioin and invited to AGRICULTURE are

Our agriculture is geared to take care of the "5th PLATE" in Majors are Dairy 1975.

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# LEISURE

huntrecreation includes boating, sports and golf. fishing, Our

COUNTY COMMISSIONERS, OAKLAND, MARYLAND

# Secy., 119 Calvert St. Local. 2. Sites. Bidgs. Sharptown—SHARPTOWN C. OF C., 4th & Main St. (x) Silver Spring—SILVER SPRING BOARD OF TRADE, Charles H. Kopeland, Exec. Secy., 8510 Dixon Ave. (x) Takoma Park—TAKOMA PARK C. OF C., George Cook. (x) Taneytown— CARROLL CTY. DEV. ASSOC. (x) TANEYTOWN C. OF C. (x) Union Bridge—UNION BRIDGE C. OF C. Westminster—WESTMINSTER C. OF C. C. Westminster—WESTMINSTER C. OF C. Harry H. Kellner, Mgr., 2 W. Green St. Local. 1. Sites, Bidgs. Funds. Wheaton—WHEATON C. OF C., INC., 11037 Viers Mill Rd. MASSACHUSETTS

MARYLAND-MASSACHUSETTS

Salisbury—
CITY OF SALISBURY, Col. Ernest L.
McLendon, City Mgr.,
EASTERN SHORE PUB. SERV. CO., W.
L. C. Lang, Sales Mgr., 114 N. Division
St. (x)
S. DENMEAD KOLB REALTY CO., 106
N. Division St. (x)
SALISBURY C. OF C., Marsh Gallner,
Secy., 119 Calvert St. Local. 2. Sites.
Bldgs.

Abington—ABINGTON IND. DEV. COMM., Allen Hendrick, Jr., Town Hall. (x) Adams—ADAMS C. OF C., Helene Meacham.

AGAWAM IND. DEV. COMM., David C. Gallano, 38 Ley St. (x)
RAMAH REALTY CO., INC., Joseph J. Ramah, Pres., 330 Walnut St. (x)

AGAWAM IND. DEV. COMBIL, Davis C.
Gallano, 38 Ley St. (x)
RAMAH REALTY CO., INC., Joseph J.
Ramah, Pres., 330 Walnut St. (x)
Amesbury—
AMESBURY IND. DEV. COMM., Wm. H.
Graves, Secy., 35 Whittler St. (x)
AMESBURY BUSINFESMEN'S ASSN., A.
Kaatze. (x)
Amberst—AMHERST C. OF C., W. Earl
D. Ward, Exec, Secy. (x)
Andover — ANDOVER SERVICE CLUB,
Henry Hopkins. (x)
Arlington—ARLINGTON C. OF C., Chas.
F. Small, Ex. Secy., 432 Mass. Ave.
Ashland—ASHLAND IND. DEV. COMM.,
Mr. Crowley, Secy., Town Hall. (x)
Arlington—ARLINGTON C. OF C., Chas.
F. Small, Ex. Secy., 432 Mass. Ave.
Ashland—ASHLAND IND. DEV. COMM.,
Mr. Crowley, Secy., Town Hall. (x)
Artileboro—ATTLEBORO C. OF C., Geo.
C. Dworshak, Ex. Secy., 21 Park St.
Local. 1. Sites, Bildgs.
Avon—AVON IND. DEV. COMMITTEE,
OSCAT A. Olsen, Secy.-Mgr., 275 Cabot
St. Local. 2. Sites, Eldgs.
Billerica—BILLERICA BUSINESS MEN'S
CLUB, Paul F. Newman. (x)
Boston—
ASSOCIATED INDUSTRIES OF MASS.,
Roger Johnson, Economist, 2206 John
Hancock Bidg. (x)
W. H. BALLARD CO., William S. Ballard,
Pres., 45 Milk St. Regional. 9. Sites.
Bidgs.
BARNES
BARNES
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TEXTILE ASSOC., N. M.
Mitchell, Pres., 110 State St. International. 10. Sites.
BIGELOW, KENT,
Robt. W. Kent, 5 Federal St. (x)
BLODGETT & COLLEY, INC., D. C.
Colley, Pres., 16 Court St. Regional 4.
SITES, Funds.
BOSTON & MAINE RAILROAD, E. F.
Reed, Mgr., Ind. Dev. Dept., 150 Causeway St. Regional. 11. Sites. Bidgs.
BOSTON & MAINE RAILROAD, E. F.
Reed, Mgr., Ind. Dev. Dept., 150 Causeway St. Regional. 11. Sites. Bidgs.
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BOSTON & MAINE RAILROAD, E. F.
Reed, Mgr., Ind. Dev. Dept., 150 Causeway St. Regional. 11. Site

CRANDALL ENG. CU., and consider the constraint of the constraint o

(x)
FIRST NAT'L. BANK OF BOSTON, W.
F. Keesler, Vice Pres., Ind. Dev. Dept.,
67 Milk St. (x)

G & N ENGINEERING CO., Frank W. Reilly, Pres. 252 Dover St. (x)
GRTR. BOSTON C. OF C., Walter E. Knight, Mgr., Res. Dept., 80 Federal St. Local. 45. Sites. Bidgs.
HUNNEMAN & CO., L. W. Jennings. Pres., 51 Ellery St., S. (x)
ARYIS ENGINEERING CO., L. W. Jennings. Pres., 51 Ellery St., S. (x)
KEYSTONE CO., Keystone Fund of Canada, Inc., 50 Congress St. (x)
MASS. BUSINESS DEV. CORP., Frank P. Brennan, Ex. V. P., 201 Devonshire St. State. 5. Funds.
MASS. DEPT. OF COMM., John T. Burke, Commr., 150 Causeway St. State. Sites. Bidgs.
MASS. PORT AUTHORITY, Ephriam A. Brest, 14 Court Square. (x)
MASS. STATE C. OF C., C. C. Mowry, Exec. Secy., 230 Boylston St. (x)
MEREDITH & GREW, INC., Frank METCALF & EDDY, 124 St. James Ave. (x)

Mason. 19 Congress St.
METCALF & EDDY, 124 St. James Ave.
F. P. MORGAN CO., F. Paul Morgan, 45
Milk St. (x)
JOHN F. MURPHY, 53 State Street. (x)
NEW ENGLAND COUNCIL, Melvin D.
Peach, Secv., Ind. Dev. Committee, 1032
Statier Bidg. Regional, 28. Sites. Bidgs.
NEW ENGLAND FLECTRIC SYSTEM.
Lincoln Baylies, Area Dev. Mgr., 441
Stuart St. Regional. Sites. Bidgs.
NEW ENGLAND GAS ASSN., Clark Belden, Man. Dir., 10 Newbury St. (x)
NEW YORK CENTRAL SYSTEM, George
Avery, Ind. Dev., S. Station. (x)
NEW YORK. NEW HAVEN & HARTFORD RAILROAD CO., P. E. Benjamin,
Mgr., Ind. Dev., S. Station. Regional. 8.
Sites. Bidgs.
NORDBLOM CO REALTORS, Rodger P.
Nordblom, Vice Pres., 50 Congress St.
(x)
WM. PEASE O'BRIEN. INC., Wm. Pease

WM. PEASE O'BRIEN, INC., Wm. Pease O'Brien, Pres., 10 State St. Local, Sites. Bidgs. Funds. PORT OF BOSTON COMMISSION, Frank L. Orfanello, Acting Dir., 14 Court

Square.

Gorfanello, Acting Dir., 14 Court
Square.

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140 Federal St. (x)
ALONZO B. REED, INC., Alonzo B. Reed,
88 Broad St. (x)
SECOND BANK-STATE ST. TRUST CO.,
N. Preston Breed, V. P., 111 Franklin
St. VANCE, SANDERS & CO., 111 Devonshire
St. (x)

VANCE, SANDERS & CO., 111 Devonshire St. (x)

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WHITE, WELD & CO., Townsend Hornor, 111 Devonshire St. (x)

C. W. WHITTIER & BRO., Richard B. Peirce, 82 Devonshire St. Regional. 4. Sites. Bldgs. Funds.

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J. D. K. WILLIS & CO., Arthur Willis, Sr., 50 State St. (x)

WORCESTER GAS CO., 1174 Hyde Park. (x)

(x)
WORLD TRADE CENTER, Rufus F. Hale,
Pres., 470 Atlantic Ave. (x)
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COMM., Paul H. Young, Chm., Braintree Pub. Library. Bridgewater—BRIDGEWATER C. OF C., Mrs. M. H. Mitchell, Secy., 76 South St.

(x) (x)

Brockton—
A. H. ANDREWS, CONSULTANT, 434
Ash St. (x)
BROCKTON C. OF C., J. F. Reilly, Exec.
Secy., 37 W. Elm St. (x)
BROCKTON IND. DEV. COMMISSION,
George Walnwright, Chm., 106 Main St.

WESTGATE GARDENS IND. PARAymond Mucci, Pondview Ave. (x)

Raymond Mucci, Pondview Ave. (x)
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CAMBRIDGE C. OF C., F. H. Townsend,
Ex. V. P., 500 Memorial Dr. Local. 3.
Sites. Bldgs.
CAMBRIDGE IND. DEV. COMM., Frank
W. Townsend, 500 Memorial Dr. (x)
ARTHUR D. LITTLE, INC., Cyril Herrman, 30 Memorial Drive.
NATIONAL RESEARCH CORP., S. Sydney Minault, V. P., 70 Memorial Dr. (x)
NEW ENGLAND GAS & ELECTRIC SYSTEM, M. P. Griffith, Area Dev. Rep.,
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Cook, Ex. Secy., 298 Main St. (x)
Chelmsford—CHELMSFORD IND. DEV.
COMM., Carl Peterson, 43 Central
Square. (x)
Chelsea—CHELSEA C. OF C., G. C.
Clarke, Gen. Mgr., 445 Broadway. (x)

Clarke, Gen. Mgr., To School Chicopee Chicopee CHICOPEE CO. G. A. J. Granfield. (x) CHICOPEE IND. BLDG, CORP., Julian Sagalyn, Pres., 165 Front St. State. Bldgs, Funds.
CHICOPEE MERCHANTS ASSN., Francis M. Pikula. (x)
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DANVERS IND. DEV. COMM., James Fraser, Secy., 171 Holton St. (x)
DATMOUTH DARTMOUTH IND. DEV. COMMISSION. Amedee Goulet, Chm., 348 Slocum Rd.

348 Slocum Rd.

Bedham

Debham

EASTHAMPTON DEV. & IND. COMM., Geo. F. Evans, Chm., 36 Main Street.

EASTHAMPTON DEV. & IND. COMM.,
Geo. F. Evans. Chm., 36 Main Street.
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ASSN., Francis J. Mutter. (x)
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COMMISSION, Roger Putnam, Jr., Town
Hall, 60 Center Sq. (x)
EAST LONGMEADOW IND. PARK. Imperial Agricultural Corp., 435 Shaker
Rd. (x)
Everett—

Rd. (x)

EVERETT C. OF C., H. B. Coholan, Exec.
Secy., 425 A. Broadway. Local. 2. Sites.

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Cottle, Chm., 77 Ferry St. (x)

Fairhaven—FAIRHAVEN ASSN. OF BUSINESS MEN, Harry I. Gifford, Secy.,
P. O. Box 146. Local.

P. O. Box 146. Local.

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FALL RIVER C. OF C., Forrest E. Knight, Mgr., 123 N. Main St. Local. 4. Sites. Bldgs.

FALL RIVER IND. COMMISSION, Walace A. Walker, Exec. Dir., 142 Second St. Local. 2. Sites. Bldgs.

GREATER FALL RIVER DEV. CORP., John J. Riggenbach, Pres., 123 N. Main St. Regional. 2. Sites. Bldgs. Funds. MARKEL & SONS, Myer Markell, 10 Purchase St. (x)

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Hellman, Town Hall, (x)
Fitchburg C. OF C. W. B. Morey. (x)
FITCHBURG GAS & ELECTRIC LIGHT.
A. G. Neal. Vice Pres. 655 Main St. (x)
MAYNAPD INDUSTRIES, A. I. Rome, 633
Main St. (x)
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Joseph E. Donovan, Secy., 6 Oak Hill
Ave. (x)

Ave. (x)
FOXBORO INDUSTRIAL PARK. Jam
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Central St. (x) Framingham— COMMONWEALTH IND. PARK RTE 126 Commonwealth, Inc., John E. Farnum.

(x) FRAMINGHAM C. OF C., Orville B. Deni-son, Exec. Secy. (x) FRAMINGHAM IND. DEV. COMM., Or-ville B. Denison, 109 Concord St. (x)

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FRANKLIN C. OF COMM., John Burnelli, Pres., E. Central St. Local. 1. Sites. Bldgs.
FRANKLIN IND. DEV. COMM., Henry Melin, 688 W. Central St. (x)
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GARDNER C. OF C., Frank A. Potter. (x)
GARDNER COMM. TO PROMOTE BUS.
& IND., Camille J. LeBlanc, 34 Douglas Street. (x)
GARDNER IND. FOUND., Eugene McSweeney, Jr., Ex. V. P., 32 Pleasant St. Local. 3. Sites. Bldgs. Funds.

GLOUCESTER C. OF C., L. J. Hart,

Gloucester—GLOUCESTER C. OF C., L. J. Hart, Mgr. (x)
GLOUCESTER IND. DEV. COMMISSION, Elliott Waldron, Chm., 4 Warner St. Local. Sites. Bidgs.
Great Barrington—BARRINGTON IND. CORP., Robt. K. Wheeler, Pres., c/o Wheeler & Taylor. State. Buildings. Funds.
SOU. BERKSHIRE C. OF C., Mrs. W. O. Brusle, Exce. Secy. (x)
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GREENFIELD C. OF C., INC., Robt. L. Plaisted, Mgr., 239 Main Street. Local. 3. Sites. Bidgs.
GREENFIELD DEV. & IND. COMM., James Brown, Chm., 267 Main St. Local. Sites. Bidgs.
GREENFIELD IND. AREA DEV. CORP., C. N. Stoddard, Jr., Pres., 393 Main St.

(x)
Halifax—HALIFAX IND. DEV. COMM.,
Frank Devlin, Chm., Plymouth St. (x)
Hanover—HANOVER IND. DEV. COMMISSION, Arthur Washburn, Chm.,
Town Hall, (x)
Hanson—HANSON IND. DEV. COMM.,
Alvin R. Reid, Chm., 1080 Main St. (x)

HAVERHILL IND. DEV. TRUST, 97
Main St.

(X)
HAVERHILL C. OF C., Main St.
Local, 4. Sites. Bldgs.
HAVERHILL IND. COMM., Theodore
Thomas, Chm., Rm. 21, City Hall. (x)
HAVERHILL IND. DEV. TRUST, 97
Main St.

Main St. HAVERHILL IND. FOUNDATION, ( Karilitzi, Pres., 191 Merrimac St. (x)

HINGHAM C. OF C., Eliot S. Price, 30 Lincoln St. (x) HINGHAM MANAGEMENT CORP., Dir. of Ind. Dev.

Holbrook — HOLBROOK IND. DEV. COMM., Horace Peloquin, Chm., Maple-wood Avenue. (x) Holliston — HOLLISTON IND. DEV. COMM., Andrew S. Garbutt, Chm., 283 Winter St. (x)

Winter St. (x)

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Mgr. 225 High St. (x)

HOLYOKE REGIONAL BUS, DEV.

CORP., John S. Begley, Pres., 316 High

St. (x)

S. (x)
HOLYOKE WATER POWER CO., Robert E. Barrett, Jr., Pres., 1 Canal St. Local. 25. Sites. Bldgs.
SAMUEL RESNIC, 316 High St. (x)

Hudson— HUDSON C. OF C., William O'Donnell.

(x)
HUDSON IND. DEV. COMM., Ernest
Weatherbee, Secy., Town Hall. (x)
Hyannis—HYANNIS BOARD OF TRADE.
Nathan Finkelstein. (x)

Ipswich— IPSWICH C. OF C., Charles W. Sayward. (x)
IPSWICH IND. DEV. COMM., Norris Stilphen, Exec. Secy., Town Hall. (x)

Kingston— KINGSTON IND. DEV. COMM., Norman E. Thomas, Chm., Prospect St. Local. 5. SOUTHEASTERN MASS, ECON. CONF., Norman E. Thomas, Chm., Prospect St.

Lakeville LAKEVILLE IND. DEV. COM-MISSION, Alice Lentini, Middleboro.

(x)
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GRTR. LAWRENCE CITIZENS' COMMITTEE FOR IND. DEV., John N.
O'Malley, Ex. Dir., 301 Essex St.
GREATER LAWRENCE C. OF C., Paul
J. Greeley, x. Mgr., 301 Essex St. Local.
5. Sites. Bidgs.
LAWRENCE IND. DEV. COMMITTEE,
J. N. O'Malley, Exec. Dir., Rm. 532,
Bay State Bidg. Local. 3. Sites. Bidgs.
Lee—LEE Bidg. Local. 3. Sites. Bidgs.
Lee—LEE C. OF C., M. L. Barnard, Secy.,
42 Park St. Local.

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Lexington—LEXINGTON C. OF C., Lee
E. Tarbox. (x)
Littleton — LITTLETON IND. DEV.
COMM., Philip Russell, Chm., Foster St.
Longmeadow—Ploneer Valley Real Estate,
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LYNN IND. DEV. COMM., Fred E. Bowler. City Hall. (x)
PAUL F. WADLEIGH, 14 Central Ave.
Lynnfield — LYNNFIELD IND. DEV. COMM., Arthur Johnson, Secy.. 85
Locksley Rd. (x)

MALDEN C. OF C., J. W. Coughlan, Exec. Secy. (x)
SUBURBAN ELECTRIC CO., Newell A.
Clark, Pres., 157 Pleasant St. (x)
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COMM., Fred Mills, Chm., 1 Union St.

Marlborough— MARLBOROUGH C. OF C., J. A. Bigelow. MARLBOROUGH IND. DEV. COMM. Edward Bigelow, Ind. Comm'r., City Hall.

(x)
Martha's Vineyard — MARTHA'S VINEYARD C. OF C., Benjamin F. Morton, Vineyard Haven. (x)
Medfield—
MEDFIELD IND. COMM., Harry E. Con-

Way. (x)
OAK HILL INDUSTRIAL DEV. Julius
Tofias & Co., Inc. (x)
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MILFORD C. OF C., Mrs. Lena Gianomelli (x)
MILFORD IND. DEV. COMM., Chas. H.
Miller, Chm., Park Terrace.
Mills—MILLIS IND. DEV. COMM., Morris Mushnick, Town Hall. (x)
Milton—MILTON C. OF C., M. Geller.
Nantucket—NANTUCKET ISLAND C. OF
C., John H. Golden. (x)
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Martin Cerel, Pres., Boston-Worcester
Turnpike, National. Sites. Bidgs. Funds.
NATICK IND. COUNCIL, H. L. Butters,
Chm., Town Hall. (x)
Needham—NEEDFIAM C. OF C., Edna S.
Dickinson, Ex. Secy., 16 A Eaton Sq.
(x)

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Rew Redford

GREATER NEW BEDFORD IND. FOUNDATION, Robert Mac Leod, Chm., Rm. 42, Merchants Bk. Bldg. Regional. 1. Sites Bldgs. Funds.

NEW BEDFORD BD. OF COMM., A. R.

NEW BEDFORD BD. OF COMM., A. R. Thackeray, Ex. Secy. (x)
NEW BEDFORD GAS & EDISON LIGHT CO., R. M. Miller, Ex. V. P., 693 Purchase St. Regional.
N. B. IND. DEV. COMMISSION, R. M. Hallet, Jr., Dir., First Natl. Bk. Bldg. Local. 12. Sites. Bldgs. Funds.

Newburyport—
NEWBURYPORT C. OF C., Miss D. P.
White, (x)
NEWBURYPORT C. OF C., Miss D. P.
White, (x)
NEWBURY
Vigeant, Chm., c/o M & V Electroplating Co. (x)
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North Adams NORTH ADAMS C. OF C., Charles Kramer, Mgr., 54 Main St. Local. 2. Sites. Bidgs. Funds. NORTH ADAMS IND. COMM., Roger Jewett, Cons., City Hall. Local. 1. Sites. Bidgs. Funds. NORTHERN BERKSHIRE DEV. CORP., Roger Jewett, Ex. Dir., 38 Main St. Regional. 2. Sites. Bldgs. Funds.

Regional. 2. Sites. Bidgs. Funds. Northampton—GRTR. NORTHAMPTON C. OF C., John J. Boursey, Ex. Secy., 171 Main St. (x) NORTHAMPTON IND. REALTY DEV. CORP., John J. Boursy, Clerk, 362 King St. Local. 2. Sites. Bidgs. Funds. North Attleboro—NORTH ATTLEBORO BUSINESS MEN'S ASSN., J. L. Underhill. (x) NORTH ATTLEBORO IND. DEV. COMM., Herman G. Razee, Chm., Mount Hope St.

St.
N. ATTLEBORO MERCHANTS ASSN..
Waiter J. Ross, V. P. (x)
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Robert Harpell, Chm., 39 Meadow Road.
(x)
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Fain, Mt. Hope Finishing Co. (x)
DIGHTON INDUSTRIES, INC., Edgar
Fain, Pres. (x)
N. Easton—EASTON IND. DEV. COMM.,
Geo. DeWitt, Chm., 4 Park St. (x)
NOBTON—NORTON IND. DEV. COMM.,
Lester Johnson, Clerk, E. Main St. (x)
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W. J. Dempsey, Gen. Chm., Town Hall.
Local. 8. Sites. Bidgs.
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John McAulific. (x)
Oak Binfs—MARTHA'S VINEYARD INFORMATION BUREAU, BOARD OF
SELECTMEN. (x)
Orange—ORANGE C. OF C., Deibert A.
Witty, Secy. (x)
Faimer—PALMER C. OF C., L. E. Cordiali. (x)

Palmer—PA diali. (x)

PEABODY C. OF C., T. E. Cyrs. (x)
PEABODY IND. DEV. COMM., Thomas E.
Cyrs, Exec. Secy., City Hall, 38 Lowell
St. (x)

Si. (x)
Pittsfield—
BERKSHIRE CTY. DEV. COMMISSION.
Philip C. Ahern. (x)
ISGOOD REALTY, Isodore Goodman, 1307
North St. (x)
PITTSFIELD IND. DEV. CO., John F.
Downing, Ex. V. P., 50 South St. Local.
3. Sites Bidgs. Funds.

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Plymouth—PLYMOUTH C. OF C., J. H. Golden, Ex. Secy., 35 A. Main St. Local.
4. Sites. Bildgs.
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Provincetown—
PROVINCETOWN BUS. & IND. DEV. COMM., James V. Coyne, Town Mgr. (x)
PROVINCETOWN C. OF C., John C. Snow. (x)

Snow. (x.)

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QUINCY L. GROSSMAN SONS, INC., Jos.

B. Grossman, Treas., 130 Granite St.

QUINCY C. OF C., W. A. O'Connell, Ex.

V. P., 18 Washington St. Local. 5. Sites.

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Reading— READING BOARD OF TRADE, Leon READING BOARD OF TRADE, Leon Bent, Secy. (x)
READING C. OF C., Edward P. Parker, Ex. Secy., 159 Ash St. (x)
Rehoboth — REHOBOTH IND. DEV. COMM., Clyde F. Moody, Chm., Tremont St., RFD 1. (x)
Revere—REVERE C. OF C., Ronald Corbett, Secy., 349 Broadway. (x)
Rockland—
ROCKLAND C. OF C., Carlton Damon, Clerk. (x)

ROCKLAND C. OF C., Carton Dannis, Clerk, (x) DEV. COMM., Norman Beals, Secy., 36 George Street. (x) Rockport — ROCKPORT IND. DEV. COMM., Leonard M. Dorman, Chm., 36 Highland Ave. Local.

Highland Ave. Local.

Salem—
DAVID FRYE, 265 Essex St., Frye Bidg.
SALEM C. OF C., Frank Adams, Mgr. (x)
SALEM IND. & DEV. COMM., Fred Donovan, Chm., City Hall (x)
Seekonk—STURTEVANT DEV. CO., F.
Ray Sturtevant, Pres., 199 Eim St. Natonal. 3. Sites. Funds.
Shelburne Falls.—SHELBURNE FALLS
IND. DEV. COMM., John Hoyt, Chm.,
29 Bridge St. (x),
Somerset—SOMERSET C. OF C., Harold
D. Arnold, Acting Secy. (x)
Somerville—
SALEM SALES SALES
SALEM SALES
SALEM SALES
SALES
SALEM SALES
SALES
SALEM SALES
SALE

D. Arnold, Acting Secy. (x)
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BRICKBOTTOM REDEV. IND. DIST.,
Somerville Housing Authority, 30
Memorial Rd.
SOMERVILLE C. OF C., Thomas P. Russell, Ex. Secy., 421 Highland Ave. Local.
2. Sites. Bldgs.
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COMM., Jas. Cookman, Chm., Middle
Road (X)

Southbore — SOUTHBORO IND. DEV. COMM., Jas. Cookman, Chm., Middle Road. (x)

Southbridge C. OF C., Horace P. Landry, Exec. Secy., 321 Main St. Local. 2. Sites. Bidgs.

SOUTHBRIDGE IND. DEV. CO., INC. Horace P. Landry, Exec. Secy., 321 Main St. Local. 1. Sites. Bidgs. Funds.

S. Deerfield—DEERFIELD IND. DEV. COMM., Gordon E. Alnsworth, Chm., 2 Grove St.

Spencer—Spencer C. OF C., R. J. Corcoran. (x)

SPENCER C. OF C., R. J. Corcoran. (x)

SPENCER DEV. CORP., Paul J. Bouley, Secy., 17 Mechanic St. (x)

SPENCER INDUSTRIES. INC., Mrs. Cecile A. Doten, Secy. (x)

S. Lawrence—LAWRENCE IND. PARK, Lawrence Ind. Park, Inc., 79 Beacon Ave.

Ave.

Springfield—
ASSOCIATED ENGINEERS, INC., G. A.

Krein, Pres., P. O. Box 1628. (x)

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MONROE BUSINESS MEN'S ASSN., L. F. Jodry, Ex. Secy., 14½ S. Monroe. (x)
MONROE C. OF C., Richard McHenry, Ex. Secy. (x) OF C., Richard McHenry, Ex. PORT OF MONROE IND. DIST., G. L. Soleau, Manager, 3055 E. Front St. Local, 1, Sites.

Morenci - MORENCI IMP. ASSN., Don Carlson, Secy. (x) MORENCI IND. DEV. CORP., c/o C. of

Morley— MORLEY C. OF C., Eldon Beardsley, Secy. MORLEY IND. DEV. CORP., c/o C. of C.

(x)

Mount Clemens—MOUNT CLEMENS BD.

OF COMM., Douglas Nash, Exec. Secy.

Mt. Pleasant—MOUNT PLEASANT C. OF
C., Clem Bement, Mgr., Commercial

Bldg. Local. 2. Sites. Bldgs. Funds.

C., Clem Bement, Mgr., Commercial Bldg, Local. 2, Sites, Bldgs, Funds.

Muskegon—
J. J. FAGAN & CO., J. J. Fagan, 1061
Peck St. (x)
Pec

Olivet— OLIVET C. OF C., R. H. Wilks, Secy. Treas. (x)
OLIVET IND. DEV. CORP., c/o C. of C.

(x)
Oscods
AUS-CODA DEV. CORP., C. Dwight
Wood, Mgr., 104 S, State St. (x)
OSCODA-AUSABLE C. OF C., Howard
Draper, Pres., 104 S. State St. Local. 1.
Sites. Bldgs.

OWOSSO C. OF C., Lawrence E. Bannan, Secy.-Treas. (x) OWOSSO IND. DEV. CORP., c/o C. of C.

(x)
Petoskey—PETOSKEY C. OF C., Donald
O. Ruffer, Secy.-Mgr., 453 E. Lake St.
Local. 3. Sites. Bldgs. Funds.

Pigeon C. OF C., John Oesch, Secy.-Treas. (x)
PIGEON IND. DEV. CORP., c/o C. of C.

Plymouth—PLYMOUTH C. OF C., E. I. Kornfield, Mgr., 455 S. Main, Local. 1. Sites. Bldgs.

Sites. Bidgs.

Pontiac—
ROY ANNETT, INC., RLTRS., Bruce J.
Annett, 28 E. Huron St.
FLOYD KENT, 24 W. Lawrence St. (x)
OAKLAND CTY. PLAN, COMM., Geo. N.
Skrubb, Dir., 1 Lafayette St. Local. 6.
Sites.
PONTIAC AREA C. OF C., John W.
Hirlinger, Mgr., Weldron Hotel Bidg.
Local. 4. Sites. Bidgs.

Port Huron—Port Huron C. OF C., Thomas G. Cordell, Secy.-Mgr. (x)
PORT HURON-MARYSVILLE IND. DEV. CORP., George E. Billings. Mgr. Dir., 1109 Military St. Local. 2. Sites. Bidgs. Funds

Reed City—
REED CITY C. OF C., Dr. E. M. Halfman, Secy. (x)
REED CITY IND. DEV. CORP., c/o C. of

C. (x)

River Rouge — W. W. WOODWARD,

BROKER, 94 Walnut St. (x)

Rogers City—

ROGERS CITY C. OF C., John Blasky,

Pres., 141 S. 3rd St. Local. 1. Sites.

Bldgs.

ROGERS CITY IND. DEV. CORP., c/o C.

of C. (x)

of C. (x)

Royal Oak—ROYAL OAK C. OF C., Roland
B. Powers, Mgr.-Secy., 500 S. Washington St. Local. 1.

Saginaw—SAGINAW C. OF C., Robert H. Albert, Mgr., P. O. Box 730, (x). Saint Joseph—TWIN CITIES C. OF C., IND. DEPT., Ted Vernasco, Dir. Ind. Dev., 608 Pleasant St. Local. 2. Sites.

Bidgs.

Sault Ste. Marie—
SAULT STE. MARIE C. OF C., C. A. Paquin, Secy. (x)

Faquin, Secy. (x)

SAULT STE. MARIE IND. DIST., Chippewa Cty. Ind. Dev. Corp., Sault Savings Bank.

SAULT STE. MARIE IND. EXEC. BD., C. A. Paquin, Ex. Secy., 119 Ashmun St. Local. 1. Sites. Bidgs. Funds.

VILLE C. OF C., Harold J. Larsen,

SCOTTVILLE IND. DEV. CORP., c/o C. of C. (x) of C. (x)
South Haven—S. HAVEN IND, FUND,
INC., Donald M. Goodwillie, Pres., 330
Kalamazoo St. Local. 1. Sites. Bldgs.

Stephenson—STEPHENSON DEV. CORP.
Jos. B. Gucky, Pres. Local. Sites, Bldgs.
Funds.

Sturgis— BARKER IND. PARK, S. D. Barker, Rltr., Box 6. STURGIS C. OF C., Roy W. Murphy, Jr., Ex. Secy., Box 165. Local. 2. Sites.

Ex. Secy., Box and Bldgs. STURGIS IND. DEV. CORP., c/o C. of C. STURGIS IND.

Tawas City—
DETROIT & MACKINAC RWY. CO., C.
Dwight Wood. (x)
TAWAS CITY C. OF C., James Martin.

TAWAS CITY C. OF C., Saines S. Secy. (x)

Secy. (x)

Three Rivers—THREE RIVERS C. OF C.,
Mrs. Carol Boulette, Mgr. (x)

Traverse City—
TRAVERSE CITY C. OF C., Merle C.
Lutz, Secy., 129 E. Front St. Regional. 1.
Sites. Bidgs. Funds.
TRAVERSE CITY IND. FUND., INC.,
Merle Lutz, Mgr., 129 E. Front St. Local.
Sites. Bidgs. Funds.
Union City—

Union City C. OF C., George G. Gray,

Secy. (x)
UNION CITY IND. DEV. CORP., c/o C. of

C. (x)

Vermontville—
VERMONTVILLE C. OF C., Mrs. Wilbur
Walsh. Secv. (x)
VERMONTVILLE IND. DEV. CORP., c/o
C. of C. (x)

Wyandotte—
DOWN RIVER C. OF C., Robert G. Wilson. Exec. Secv., P. O. Box 269. (x)

TREADWELL REAL ESTATE CO., Donald H. Treadwell, Pres., 15032 Fort St.
Regional. 14. Sites, Bldgs.

Yale—

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Yale Ind. Dev. CORP.. c/o C. of C. (x)
Yale Ind. Dev. CORP.. c/o C. of C. (x)
Yale Ind. Dev. CORP.. c/o C. of C. (x)
Yale Ind. Dev. COMM..
Paul Ungrodt, Secy. (x)

## **MINNESOTA**

Ada—ADA INDUSTRIES, INC., Russ Onstad, Pres. (x)
Albert Lea—
ALBERT LEA C. OF C., W. H. Sykes, Ex. Secy., Hyde Bldg. Local. 2. Sites. Bldgs. Funds.
JOBS BUILDINGS, INC., Wm. H. Sykes, Ex. Secy., Hyde Bldg. Local. 1. Sites. Bldgs. Funds.
Alexandria—ALEXANDRIA C. OF C., Lewis W. Denstedt, Ex. Secy. (x)
ALEXANDRIA DEV., INC., Wallace Bloom, Pres. Appleton—APPLETON BUS. ASSN., Ralph P. Schmidt, Secy. (x)
APPLETON IND. DEV. CORP., c/o C. of C. (x)

Atwater—ATWATER DEV. ASSN., Harold Berg, Secy, Local. Sites. Bldgs. Funds.

Austin— AUSTIN C. OF C., Ray J. Emmerich, Mgr.

AUSTIN DEV. CORP., M. J. Vandewege, Pres. (x)

Barnesville—BARNESVILLE IND. DEV. CORP., c/o C. of C. (x)

Battle Iake—BATTLE LAKE CIVIC & COMM. IND. DEV. COMM., Wm. J. Dowling, Secy. (x)

Bemidji—BEMIDJI C. OF C., Al Crowser, Mgr., Information Bldg, Local, 3. Sites. Fldgs.

Bemidji—BEMIDJI C. OF C., Al Crowser, Mgr., Information Bldg, Local. 3. Sites. Fldgs.
Beason—BENSON IND. DEV. COMM., Robt. Hawley. Chm. (x)
Bird Island—BIRD ISLAND DEV. CORP., Henry W. Scott, Secy.-Treas. (x)
Black Duck—BLACK DUCK NEW ENTERPRISES COMM., Herbert J. Lien, Chm. (x)
Blue Earth—
BlUE EARTH C. OF C., W. A. Gartzke, Mgr., 118 S. Main St. (x)
BlUE EARTH IND. SER. CO., Forest E. Hanson, Chm. (x)
BLUE EARTH IND. SER. CO., Forest E. Hanson, Chm. (x)
Braham—BRAHMAM BUILDERS, INC., c/o C. of C. (x)
Braham—BRAHMAM BUILDERS, INC., c/o C. of C. (x)
Braham—BRAHMAM BUILDERS, INC., c/o C. of C. (x)
Brainerd—BRAINERD C. OF C., V. F. Anderson, Ex. Secy., Cor. 6th & Washington, Local. 2. Sites. Bldgs. Funds.
BUILDING BRAINERD, INC., W. Wieland, Pres. (x)
Cannon Falls—CANNON FALLS COMM., CLUB, NEW IND. COMM., G. A. Fuller, Chm., (x)
Cass Lake — CASS LAKE IND. DEV. COMM., G. A. Fuller, Chm., (x)
Chaske—GRTR. CHASKA, INC., A. L. Engelhardt. (x)
Chaske—GRTR. CHASKA, INC., A. L. Engelhardt. (x)
Chaske—CHSHOLM C. OF C., Mrs. Eleanore Altuvilla. (x)
Cloquet—CLOQUET C. OF C., Harry Newby (x)
Crookston—
CROOKSTON JOBS, INC., D. L. McKenzle, Pres. (x)
Croby—CROSEY AREA DEV. COMM.

CROOKSTON JOBS, INC., D. L. MCLEZ Zie, Pres. (x) Crosby—CROSBY AREA DEV. COMM., Gene Foote, Chm. (x) Delano—DELANO IND. OPPOR., INC. Detroit Lakes— DETROIT LAKES C. OF C., Mrs. Dorothy Johnson. (x)

Johnson. (x) DETROIT LAKES DEV. CORP., R. W. Irvine. (x)

Dodge—DODGE CENTER IND., INC.,
Gale Freeman. (x)

Dodge—DODGE CENTER IND., INC.,
Gale Freeman. (x)
Duluth—
DULUTH IND. BUREAU, Emery D.
Hoenshell, Dir., 212 Medical Arts Bidg.
Local. 2. Sites. Bidgs.
DULUTH PORT AUTHORITY, Robert T.
Smith, Port Dir., 999 Alworth Bidg.
PRINDLE-LACHMUND CO. (x)
East Grand Forks—E. GRAND FORKS
IND. DEV. CORF., c/o C. of C. (x)
Eik River — ELK RIVER ASSO. INVESTORS, S. R. Wheaton, Pres. (x)
Ellendale — ELLENDALE IND., INC.,
Emmery Miller, Pres. (x)
Ely—ELY C. OF C., Stanley Pechaver, Ex.
Secy. (x)
Eveleth—EVELETH C. OF C., Allen F.
Williams. (x)
Fairfax—FAIRFAX DEV. COMM., Wilbert
Nelson, Mayor. (x)
Fairmont—
FAIRMONT NEW INDUSTRY COMM., R.
FAIRMONT NEW INDUSTRY COMM., R.

FAIRMONT NEW INDUSTRY COMM., R. FAIRMONT NEW ANDUSTAN

Emmerich, Secy., 101

Faribault—FARIBAULT IND. CORP., H.

Lew Malcolm, Secy., 101

Central Ave.

Local. Sites. Bldgs. Funds.

Farmington — FARMINGTON IND DEV.

ASSN., Oscar J. Lubke. (x)

ASSN. Oscar J. Lubke. (x)
Fergus Falls—
FERGUS FALLS C. OF C., John F. Hall.
Mgr., 202 S. Court St. Local. 2. Sites.
Bldgs. Funds.
FERGUS FALLS IND. CORP., Bernie
Pretts, Pres. (x)
OTTER TAIL POWER CO., Cyrus G.
Wright, Pres., 125 S. Mill St. (x)

Wright, Pres., 125 S. Mill St. (x)

Forest Lake
GRTR. FOREST LAKE ASSN., Koscle
Marsh, Ex. Secy. (x)
FOREST LAKE PLAN. COMM., C. A.
Baltes. (x)
Fosston—FOSSTON BUS. DEV. ASSN.,
Maurice O. Nelson, Secy. (x)
Fulda—INTERSTATE POWER CO., S. T.
Christianson. (x)
Gleacoe—GLENCOE DEV. ASSN., INC.,
Nicholas A. Hurkmans, Pres. (x)
Grand Rapids—GRAND RAPIDS C. OF C.,
Hubert F. Dear, Mgr., 401 Pokogama
Ave. Local. 2.
Granite Falls—GRANITE FALLS JOBS &
INDUSTRIES, INC., E. J. Vaala, Pres.
Local. Sites. Bldgs. Funds.
Hanley Falls—HANLEY FALLS IND.
DEV. CORP., c/o C. of C. (x)

Hastings—GRTR. HASTINGS ASSN., E. R. Radabaugh. (x)
Hector—HECTOR C. OF C., Harold L. Ericson. Local. Sites. Bidgs. Funds. Hibbing—HIBBING C. OF C., Hubert E. Olsen, Mgr. Local. Sites. Howard Lake HOWARD LAKE IND. DEV. CORP., c/o C. of C. (x)
Hutchinsom—HUTCHINSON IND. COMM., Ned Stearns, Pres. (x)
International Falls—INTERNATIONAL FALLS C. OF C., Paul H. Kinports, Ex. Secv. (x)
Jackson—JACKSON INDUSTRIES, INC., Merriil L. Staip, Pres. (x)
Janesville—
JANESVILLE IND. DEV. CORP., John L. Scott. (x) JANESVILLE IND. DEV. CORP., John L. Scott. (x) Every MINN, VALLEY NAT'L. GAS CO., Everett H. Dumdi, Main St. (x)
Kenyon—KENYON IND. DEV. CORP., Frank Callister (x)
Kerkhoven—KERKHOVEN DEV. COMM., Clarence A. Johnson, Secy. (x)
Lafayette — LAFAYETTE INDUSTRIES, INC., Delphin Anderson, Pres. Local. Sites.
Le Center — LE CENTER IND. DEV. INC., Delphin Anderson, Pres. Local.
Sites.

Le Center — LE CENTER IND. DEV.
CORP., c/o C. of C. (x)

Le Sueur—LE SUEUR IND. DEV. CORP.,
Marvin Lundin, Mgr., 107 S. Main. Local.

1. Sites. Bldgs. Funds.
Lewiston—LEWISTON IND. DEV. ASSN.
H. B. Hruska, Chem. (x)

Lewisville—LEWISTILLE BUS. & RESEARCH DEV. COMM., Eugene Pauley,
Chm. (x)

Litchfield — LITCHFIELD INDUSTRIES,
INC., Dr. Fred Schnell. (x)

Little Falls—
LITTLE FALLS C. OF C., Mrs. W. J.
Bellefeuille. (x)

LITTLE FALLS IND. DEV. CORP., c/o
C. of C. (x)

McGregor—MCGREGOR DEV. CORP., J.
R. Maddy, Pres. Local. Funds.

Mankato—
LIDST NATL. BANK H. M. MacKenyle.

R. Maddy, Pres. Local. Funds.

Mankato

FIRST NATL. BANK, H. M. MacKenzie. Pres. (x)
MANKATO C. OF C., N. Jay Leonard,
Mgr. (x)
MANKATO COMM. FOR ENTERPRISES.
P. R. Keneńck, Pres. (x) MINN. VALLEY NATL. GAS. CO., Oscar M. Hoxie, Local Mgr., 222 S. Front St. M. Hoxie, Local Mgr., 222 S. F. M. Marshall — MARSHALL IND. FOUNDATION, D. B. Taylor, Pres. (x)

(x)

Marshall — MARSHALL IND. FOUNDATION, D. B. Taylor, Pres. (x)

Minneapolis—
C. OF C. OF U. S., N. W. DIV., J. R. Pratt, Mgr. (x)
C. OF C. OF U. S., N. W. DIV., J. R. Pratt, Mgr. (x)
C. OF C. OF U. S., N. W. DIV., J. R. Pratt, Mgr. (x)
FLD. RESERVE BANK OF MINNEAPOLIS, Donald W. Gustafson, Mgr. Ind. Dev. Dept., 5th & Marquette. Local. 4. Sites. Bidgs. Funds.

MARQUETTE NATL. BK. OF MINNEAPOLIS, Donald W. Gustafson, Mgr. Ind. Dev. Dept., 5th & Marquette. Local. 4. Sites. Bidgs. Funds.

MARQUETTE NATL. BK. OF MINNEAPOLIS, R. L. Stotesbery, Pres., 517 Marquette Ave. (x)
MINNEAPOLIS, R. L. Stotesbery, Pres., 517 Marquette Ave. (x)
MINNEAPOLIS AREA C. OF C., Harty R. Hall. Ex. V. P., 701—2nd Ave., S. Local. 30. Sites. Bidgs. Funds.

MINNEAPOLIS AREA DEV. CORP. Whitney Eastman, Ex. Dir., 875 N. W. Natl. Bk. Bidg. Local. I. Sites. Funds.

MINNEAPOLIS HOUSING & REDEVELOPMENT AUTHORITY, 1214 Metropolitan Building. (x)
MINNEAPOLIS-ST. LOUIS RWY., Frank-lin. (x)
MONTANA - DAKOTA UTILITIES CO., 831—2nd Ave., S.
ROY B. NELSON CO., Roy B. Nelson, 1004 Marquette Ave. (x)
NORTHERN STATES POWER CO., S. F. MeGowan, Dir. Area. Dev., 15 S. 5th St. Regional. 12. Sites. Bidgs.

NORTHWESTERN NATL. BANK Leonard F. Ramberg, Asst. V. P., 620 Marquette Ave. Local. 4. Sites. Bidgs. Funds.

A. D. STRONG CO., Arthur D. Strong, 938 Midland Bk. Bidg. (x)
THE TOWLE CO., F. James Resop, 415—2nd Ave., S.
Mora—MORA IND. DEV. CORP., c/o C. of C. (x)
Montevideo—MONTEVIDEO C. of C., Charles E. Chace.

Montevideo
MONTEVIDEO C. of C., Charles E. Chace,

Mgr. (x)
Mgr. (x)
Montevideo Ind. Dev. Corp., Robt.
R. Torgerson, Pres., c/o C. of C. National. 2, Sites. Bidgs. Funds.

Montgomery — MONTGOMERY JOBS & BUILD, INC., Henry Kucera. (x) Moorhead C. OF C., H. M. Litherland, MOORHEAD C. OF C., H. M. Latherland, Mgr. (x)
Mgr. (x)
PROGRESS, INC., Ben Horvick, (x)
Morris-MORRIS IND. DEV. CORP., c/o
C. of C. Local, I. Sites, Bidgs, Funds,
Mt. Lake—MT. LakE COMM. (x)
New London—NEW LONDON IND. DEV.
CORP. c/o C. of C.
New Prague — NEW PRAGUE DEV.
COMM., John C. Gehlen, (x)
New Richland—NEW RICHLAND INDUSTRIES, INC., R. A. Krenzer, Secy. (x)
New Uni— New Ulm-NEW ULM C. OF C., Miss Hazel G. Meine. NEW ULM IND., INC., Otto F. Oswald, Pres. (x)
New York Mills—NEW YORK MILLS
IND. DEV., INC., Russell Parta, Pres. New York Mills—NEW YORK MILLS
IND. DEV., INC., Russell Parta, Pres.
(x)
North Branch — NORTH BRANCH IND.
DEV. CORP., c'O C. of C. (x)
Northfield—NORTHFIELD DEV. CORP.,
Burton R. Sawyer, Pres. (x)
Orona—ORONO DEV. CORP., Charles
Plerson, Pres. (x)
Ortonville — ORTONVILLE CIVIC &
COMM. BUS. RESEARCH COMM., John
Sparrow. (x)
Osakis—OSARIS JOBS, INC., E. E. Emerson, Pres. (x)
Owatonna—
OWATONNA C. OF C., Ed Hogan. (x)
OWATONNA IND. DEV. COMM., Robt.
Naefke, Chm. (x)
Park Rapids—
HUBBARD CTV. RURAL DEV. COMM.
Al Monico, Chem. (x)
IND. FOR PARK RAPIDS, INC. (x)
MORE JOBS FOR PARK RAPIDS AREA,
INC., Chas. Clark. (x)
Perham—PERHAM C. OF C., Darrell Nelson, Pres. (x)
Plainview — PLAINVIEW ENTERPRISE
DEV. CORP., Earl Harrington, Co-Chm.
Pine City—Pine City Dev. Co., W. A.
Sauser, Pres. Local. Bldgs.
Pipestone—
PIPESTONE CIVIC & COMM. ASSN., Roy
E. Smith. (x)



## North Mississippi

#### AREA OF MISSISSIPPI'S GREATEST INDUSTRIAL POTENTIAL

Many nationally known firms have picked North Mississippi as a location for their new plants. Some of these are listed below. Check with them about the advantages of this area—or write to us in confidence and we will check for you.

AMERICAN COLLOID COMPANY Aberdeen; Smithville AMERICAN POTASH & CHEMICAL Hamilton AMERICAN SANDPAPER COMPANY Holly Springs

West Point
BLUE BELL, INC.
Baldwyn, Belmont, Booneville, Fulton,
Ripley, Tishomingo, Tupeto
BROWN SHOE COMPANY

Booneville BRUCE (E. L.) COMPANY BUCK-CREEK MILLS, INC. Starkville CHAMBERS CORPORATION

Oxford DAY-BRITE LIGHTING, INC. DEAN INDUSTRIES, INC.

PONTOTOC ERIE RESISTOR CORPORATION (FRYLING ELECTRIC PRODUCTS, INC.) Holly Springs FUTORIAN-STRATFORD FURNITURE CO.

New Albany, Tupelo, Okolona, Eupora GENERAL SHOE CORPORATION Fulton, luka, Ripley HOOKER ELECTRO-CHEMICAL COMPANY Oldbury Division

Columbus
INDIANAPOLIS GLOVE COMPANY

Houlka INTERNATIONAL MINERAL & CHEMICAL CORP.

Tupelo
KELLOGG—Switchboard Division
International Telephone & Telegraph Company LOCKPORT FELT COMPANY

Starkville M-P COTTON FELT COMPANY McGREGOR SPORTSWEAR, INC.

Mainut, Corinth
MONTE GLOVE COMPANY
Maben (2)
NATIONAL SPRING CORPORATION
OF MISSISSIPPI

Tupelg OLIVER TYRONE CORPORATION Berry Hydraulics Division Corinth RICH INDUSTRIES

Tupelo ROCKWELL MANUFACTURING COMPANY

SEMINOLE MANUFACTURING COMPANY Aberdeen, Columbus SUPER-SAGLESS SPRING COMPANY

WALKER MANUFACTURING COMPANY

Aberdeen
WELLS-LAMONT CORPORATION
Eupora, Philadelphia
WURLITZER COMPANY (THE)

WYANDOTTE CHEMICAL CORPORATION

North Mississippi INTO YOUR PLANT EXPANSION PLANS

NORTH MISSISSIPPI INDUSTRIAL DEVELOPMENT ASSOCIATION



#### MINNESOTA-MISSISSIPPI

PIPESTONE INDUSTRIES, INC., Dr. W.
G. Benjamin, Pres., Box 110. Local.
Sites, Bldgs. Funds.
Princeton—PRINCETON DEV. CO., INC., C/O C. of C. (x)
Red Lake Falls — RED LAKE FALLS
COMM., c/O C. of C. (x)
Red Wing—
NORTHERN STATES POWER CO., Geo.
W. Fairbanks, New Bus. Mgr. (x)
RED WING C. OF C., W. E. Morse. (x)
RED WING IND. DEV. CORP., Albert M.
Marshall, Pres. (x)
Redwood Falls—
REDWOOD FALLS C. OF C., Douglas
Timmerman, Jr., Mgr., 269 E 2nd. Local,
1. Sites, Bldgs. Funds.
REDWOOD INDUSTRIES, INC., W. C.
Smith, Pres. (x)
Richfield—RICHFIELD C. OF C., J. G.
Goodspeed. (x)
Rochester—
IND. OPPORTUNITIES. INC., Action.

GOODSPECT OF C. A. Eugene Haylett, Mgr. (x)

Roseau IND. DEV. CORP., M. J. Peter-Son. (x)
TOP OF THE MOUNTAIN ASSN., H. P. Borah, Secy. (x)
Rushford — RUSHFORD BUS. DEV. CORP., Dr. M. J. Woltjen. (x)
Sacred Heart—Sacred Heart Bldg. Corp., Geo. Fabel, Secy. (x)

Geo. Fabel, Secy. (x)
St. Cloud—
ST. CLOUD C. OF C., Glenn Carlson, Mgr.
ST. CLOUD OPPORTUNITIES, L. K. McLeland. (x)
St. James—ST. JAMES IND. FOUNDATION, M. K. Hegstrom, Chm. (x)
SPal.

DUNN & STŘINČER. INC., M. S. Stringer, Pres., Cor. 4th & Minn. (X) ENG. RESEARCH ASSN., INC., 1900 W. Minn. Ave. (X) ENG. RESEARCH ASSN., INC., 1900 W. Minn. Ave. (X) ENG. RESEARCH ASSN., INC., 1900 W. Minn. Ave. (X) ENG. REAF NORTHERN RWY. CO., E. N. Duncan, Dir. of Dept., 175 E. 4th St. National. 14. Sites Bidgs.
MIDWAY TERMINAL WHSE. CO., 429 N. Prior St. MINN. DEPT OF BUS. DEV., James Clark. Dir., 213 State Office Bidg. State. 1. Sites. Bidgs.
NORTHERN PACIFIC RWY. CO., F. C. Sempf, Mgr. Ind. Dev., Northern Pacific Bidg.
H. & VAL J. ROTHSCHILD, INC., 503 Guardian Bidg. (X)
ST. PAUL C. OF C., Russell Ratigan, EX. V. P., 332 Cedar St. Local. 20. Sites. Bidgs.
ST. PAUL TERMINAL WAREHOUSE CO., Donald G. McNeely, V. P., 425 E. 8th. 20. Sites. Bidgs. Funds.
UNITED PROPERTIES, INC., D. H. Sullwold, V. P., 200 Hamm Bidg. Regional. Sites. Bidgs. Funds.
St. Peter—ST., PETER CIVIC & COMM. ASSN.,

Sites Bldgs. Funds.

St. Peter
ST. PETER CIVIC & COMM. ASSN.,
Walter Martell. (x)
ST. PETER IND. FOUNDATION, Bill
Francis, Pres. (x)
Sauk Center—SAUK CENTER INDUSTRIES, INC., R. C. Bushey, Pres. (x)
Slayton—SLAYTON IND. DEV. CORP.,
(/o C. of C. (x)
South St. Paul S. ST. PAUL, RIS. DEV.

c/o C. of C. (x)
South St. Paul—S. ST. PAUL BUS. DEV.
COMM., c/o C, of C.

Springfield—SPRINGFIELD BUS. & IND.
DEV. COMM., G. M. Pleschel, Secy. (x)
Spring Valley—SPRING VALLEY AREA
DEV. CORP. L. H., Gaugert, Chm., (x)
Stillwater—STILLWATER C. OF C., Geo.
M. R. Smart, Ex. Secy., 406 E. Chestnut
St. Local. 2. Sites, Bildgs.
Thief River Falls—THIEF RIVER FALLS
C. OF C., J. M. Roche, Ex. Secy. (x)
THIEF RIVER FALLS JOBS, INC., Wm.
LaFane, Pres., 122 Main Ave., S. Reglonal. Sites, Bildgs, Funds.
Tracy—TRACY ENTERPRISES, INC., J.
Von Bokern, Secy., 207—4th St. Local. 1.
Sites, Bildgs, Funds.
Tyler—TYLER NEW INDUSTRY COMM.,
Robt. Seibert. (x)
Virginia—
VIRGINIA C. OF C. Andrew Comm.

KODI. Selectivity (Virginia – Virginia – Vir

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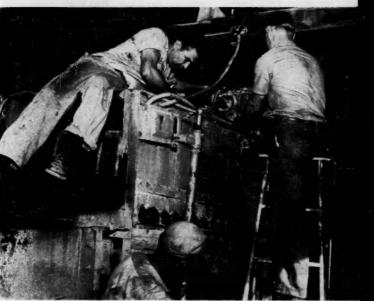
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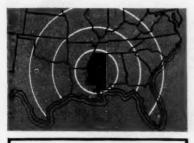
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KANSAS CITY POWER & LIGHT CO.,
Karl Koerper, V. P., 1330 Baltimore. (x)
KANSAS CITY SOU. RWY. CO., W. N.
Deramus, Pres, 11th & Wyandotte Sts.
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Ola Ray Loker (x)
GILBERT G. LABAR, RLTR., 1229 Union
Ave. Local. Z. Sites. Bidgs. Funds.
MIDWEST RESEARCH INST., Dr. S. R.
Robock, Mgr., Econ. Div., 425 Volker
Bidg. National. 20,
MISSOURI-PACIFIC R. R., G. H. Goehner, Div. Fri. Agt., 623 Rwy. Exchange
Bidg.
MISSOURI PUBL. SERV. CO., James W.
Stephens, Ex. Asst., 10700 East 50 Hwy.
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MOSELEY & CO., Ray F. Moseley, Chm.
Bd., 1111 Grand Ave. National. 15. Sites.
Bidgs.
J. F. FRITCHARD & CO., 210 W. 10th St.

MOSELEX & Sand Ave, National, Bd., 1111 Grand Ave, National, Bd., 1111 Grand Ave, National, Bd., 111 Grand Ave, National, St., 121 Grand Ave, National, Cons. Com. J., 122 Grand Markette, St., 122 Grand Markette, 122 Grand Mark

Coulter, all Fairfax Bidg. Regional. Sites.
UNION PACIFIC RWY. CO., Guy Stanley, Waldheim Bidg. Regional. Sites.
WABASH R. R. CO., V. S. Holloway, 640
Bd. of Trade Bidg. Regional. Sites.
WARD PARKWAY DEV. CO., Horton Jacques, Sales Agt., 8504 Ward Parkway. Local. Sites.
A. W. ZIMMER & CO., Hugh J. Zimmer, Pres., Bd. of Trade Bidg. National. Sites. Bidgs. Funds.
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Kirksville — KIRKSVILLE IND. DEV. CORP., Chas, I. Krueger, 304 W. Washington. (x)

Kirkwood--PAUL COLLOPY RLTRS., 1019 N. Kirkwood Rd. (x) KIRKWOOD C. OF C., W. R. Hobbs, Ex.

wood Rd. (x)
KIRKWOOD C. OF C., W. R. Hobbs, Ex.
Secy. (x)
Lebanon—LEBANON IND. CORP., J. H.
Easley, Secy., 116 W. Commercial. (x)
Lee's Summit—LEE'S SUMMIT C. OF C.,
Hill Garrison, Secy., 210 S. Douglas.
Local. 2. Sites. Bidgs.
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Geo. Brown, Pres., Mo.-Public Service
Corp. Local. Sites.
Licking—LICKING DEV. CORP., K. P.
Ellis. (x)
Libing—LICKING DEV. CORP., Francis
Knollmeyer, Pres. (x)
Limm—LINN IND. DEV. CORP., Francis
Knollmeyer, Pres. (x)
Louisiana — LOUISIANA IND. DEV.
CORP., Victor Glerke. (x)
Macon—MACON IND. DEV. CORP., T. F
Briggs. Secy. -Treas., 1102 N. Rutherford.
Local. Sites. Bidgs. Funds.
Malden—MALDEN IND. COMM., P. D.
Watson. (x)
Maplewood—MAPLEWOOD C. OF C.

Local. Sites. Bidgs. Funds.

Malden-MALDEN IND. COMM., P. D.

Watson. (x)

Maplewood-MAPLEWOOD C. OF C.,
Chas. D. Evans. (x)

Marceline-MARCELINE C. OF C., John

R. Allison. Secy. N. Kansas Ave. Local.

1. Sites. Bidgs. Funds.

Marshall-MARSHFIELD DEV. CORP.,
J. Leo Hayob. 214. Lafayette. (x)

Marshall-MARSHFIELD DEV. CORP.,
Roy C. Miller, Treas. (x)

Maryhie — MARXVILLE IND. DEV.

CORP., De Jackson. Jr., Chm., 111 W.

4th St. Local. Sites. Bidgs. Funds.

Memphis-MEMPHIS IND. DEV. CO., Phil
Hines, 111 S. Main St. Local. 1. Sites.

Bidgs. Funds.

Mexico-MEXICO IND. CORP., Col. Mize

Morris, 1705 E. Liberty. Local. 2. Sites.

Bidgs. Funds.

Moberly
MOBERLY C. OF C. Logan W. Davis,
Mgr., 111 N. 4th St. Local. 2. Sites.

Bidgs. Funds.

RANDOLPH CTY. DEV. CO., Jerrell

Shephard. Pres., 111 N. 4th St. Local.

Moneet-MONETT IND. DEV. CORP.,
Kenneth McShane. (x)

Monroe City — MONROE CITY DEV.

CORP. Warren G. See Pers. (x)

CORP. Warren G. See Pers. (x)

Monroe City — MONROE CITY DEV. CORP., Warren G. See, Pres. (x)

Montgomery City—MONTGOMERY CITY IND. CORP., J. F. McVey, Secy. (x)

Morrison—MORRISON IND. DEV. CORP., Donald O. Williams, Pres. (x)

Mound City—MOUND CITY DEV. CORP., Hush Wallace, Pres. Local. 1. Sites. Bidgs. Funds.

Mountain Grove — MOUNTAIN GROVE IND. COMM., W. E. Early. (x)

Mountain View-MOUNTAIN VIEW RE-SOURCES & DEV., Earl Sharp. (x)

Neosho— NEOSHO C. OF C., 108½ W. Main. Local. 2. Sites. Blogs. Funds. NEOSHO IND. DEV. CO., Allen Robinson.

NEUSHO IND. DEV. CO., Allen Robinson.
(X)

Nevada—

NEVADA C. OF C., T. Jager, Mgr., 120
S. Ash. Local. 1. Sites. Bidgs, Funds.

NEVADA IND. DEV. CORP., Ben F. Weir,
Pres., 125 S. Cedar. Local. 1. Sites.
Bidgs, Funds.

Newburg—NEWBURG DEV. CO. CORP.,
William Tankersley, Pres. (x)

New Haven—NEW HAVEN IMP. CO.,
Wm. L. Steiner. (x)

New Madrid—NEW MADRID DEV. CO.,
Jake Shainberg, Pres., 331 Main St.
Local. 2. Sites. Bidgs, Funds.

Noel—NOEL IND. DEV. CORP., Gerald
Bomgaars. (x)

N. Kansas City—N. KANSAS CITY DEV.
CO., I. Selden Catlin, V. P., 2101 Burlington, Local. 15. Sites. Bidgs.

Odessa—ODESSA DEV. CO., INC., Raymond E. Crews. (x)

Oran—ORAN IND. & DEV. COMM., G. K.
Patterson, (x)

Outstand, Overland, Comm. C. Off. C.

mond E. Crews. (x) DEV. CO.M., Raymond E. Crews. (x) DEV. COMM., G. K.
Patterson. (x)
Overland—OVERLAND COM. C. OF C.,
Edw. Seltz. (x)
Owensville—OWENSVILLE IND. CORP.,
John R. Fisher, Secy., 113 N. 1st. (x)
Palmyra—PALMYRA C. OF C., Geo. M.
Lewis, Pres., S. Main St. Local. Sites.
Bldgs.
Parkville—PLATTE CTY. DEV. ASSN.,
INC., Genevieve Weir. (x)
Parma—PARMA IND. DEV. COMM., Raymond Lucy. (x)
Pattonsburg—PATTONSBURG DEV. CO.,
Harry H. Green. (x)
Ferryville—PERRYVILLE DEV. CORP.,
Francis J. Toohey, Jr. Local. Sites.
Bldgs.

Francis J. Tooney, Jr. Local. Sites, Bldgs.
Piedmont—PIEDMONT DEV. CORP., H. H. Haynes. (x)
Pine Lawn—PINE LAWN C. OF C., A. C. Lottman. (x)
Pineville—PINEVILLE IND. CORP., H. D. Armstrong. (x)
Pleasant Hill—PLEASANT HILL C. OF C., Richard Jones. (x)
Poplar Bluff—POPLAR BLUFF INDUSTRIES, INC., Harlo J. Dunn, Mgr., 119
S. Broadway. Local. 2. Sites. Bldgs.
Portageville—PORTAGEVILLE DEV. CORP., Ben Segal, Pres. (x)
Puxico—PUXICO DEV. CORP., Dr. V. H. Skilling. (x)

Puxico—PUXICO DEV. CORP., Dr. V. H. Skilling. (x)
Rich Hill—RICH HILL DEV. CO., Geo. Flexsenhar. Secy. (x)
Richland—RICHLAND DEV. CORP., Wm. R. Halter, Secy. (x)
Richmond—RAY CTY. IND. DEV. CORP., J. D. Jackson, Pres. (x)
Richmond Heights—RICHMOND HGTS. C., OF C., L. P. Albers. (x)
Ridgeway—RIDGEWAY IND. DEV. COMMITTEE, George E. Light. (x)

MITTEE, GEORGE E. LIGHT AND MITTEE, GEORGE E. LIGHT AND MITTEE, GEORGE E. LIGHT AND MITTEE, 210 E. 8th St., Box 221. Local. 2. Sites. Bidgs. ROLLA INDUSTRIES, INC.. Maurice Suhre, 210 E. 8th St., Box 221. Local. 2. Sites. Funds.

8t. Charles—ST. CHARLES C. OF C., Robt. J. Borgmeyer, 201 N. 2nd. (x)

Ste. Genevieve—STE. GENEVIEVE IND. DEV. CORP., Russell L. Rehm. (x)

8t. Joseph—

St. Joseph St. Local. 2. Sites. Bldgs. Funds.
PHILIP THOMPSON CO., RLTRS, 820

PHILIP THOMPSON
Fellx St. (x)
St. Louis
HARLAND BARTHOLOMEW & ASSOC.,
Russell H. Riley, Partner, 317 N. 11th
St. International. 30,
CARSON RLTY., John H. Carson, Partner,
721 Olive St., Rm. 726. State. 1. Sites.
Didge.

Bldgs.
R. VERNON CLARK, 220 N. 4th St. (x)

CORNET & ZEIBIG, INC., Edmund F. Gorman, 314 N. Broadway. JOS. F. DICKMAN REAL ESTATE CO., Otto J. Dickman, 1861 Railway Exchange Bldg. (x) DOANE

OANE AGRIC. SERVICE, Russell E. Kruetzman, Mgr. Area Dev., 5144 Delmar Blvd. National. 75. FIRST NATL, BANK OF ST. LOUIS, W. A. McDonnell, Pres., 305 N. Broadway.

ARTHUR H. FULDNER, 814 Chestnut St.

GULF, MOBILE & OHIO R. R., R. E. McGinn, Ind. Agt., 808 Chemical Bidg. WILLIAM H. HARRISON, Wm. H. Har-rison, Ritr., 407 N. 8th St. Regional. 6. Sites. Bidgs. REGINALD M. HARTNETT, 509 Security

REGINALD M. HARTNETT, 509 Security Bldg. (x)
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LACLEDE GAS CO., H. H. Gisselman, 1017 Olive St.
MERAMEC IND. DEV. CORP., Mr. Baudendistel, V. P. 6978 Chippewa.
MERCANTILE TRUST CO., Wm. F. Jaffke, 721 Locust. (x)
MERCHANTS EXCHANGE OF ST. LOUIS. W. J. Krings. (x)
METCOPOLITAN ST. LOUIS CO., Richard C. Oberman, 315 N. 7th St.
J. BEN MILLER RLTRS., 3814 Hampton Ave. (x)

J. BEN MILLER RLTRS., 3814 Hampton Ave, (x)
MISSISSIPPI VALLEY ASSN., E. T. Winter, Ex. V. P., (x) C. of C. (x)
MISSOURI-HLLINOIS BI-STATE DEV.
AGENCY, Milton M. Kinsey, Chief Engineer, 915 Olive Street, S. LINES, W. P. Lacy Asst. Dir., Research & Dev. Dept., Rwy. Exch., Bldg. (x)
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CHARLES E. RICHARDSON, 317 N. 11th St. (x)

St. (x)
St. (x)
St. LOUIS C. OF C., John D. Kerr Jr.,
Dir. of Ind. Dev., 224 N. Broadway.
Regional. 7. Sites. Bldgs.
St. LOUIS REDEV. CORP., F. A. Bertram, Ex. Dir., 401 Ambassador Bldg.

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Salem—SALEM IND. BL. Coffman. (x)
Coffman. (x)
Salisbury—SALISBURY DEV. CO., Edward W. Speiser. (x)
W. Speiser. (x)
W. Sarcoxie—SARCOXIE IND. CO., Harry E.

W. Speiser, A. Sarcoxie SARCOXIE IND. CO., Harry E. Files. (x)
Sedaila—SEDALIA C. OF C., John L. Faber, Ex. Mgr., 113 E. 4th St. State.
3. Sites. Bildgs. Funds.
Seymour—SEYMOUR IND. DEV. CORP., E. R. Mayfield, Pres. (x)

E. R. Maynelu, F. E. C. Sikeston.
Sikeston. C. OF C., James M. Beaird.
Mgr., 316 S. Kings Highway, Box 261.
Local. 2. Sites. Bidgs. Funds.
HUNTER ACRES IND. DIST., R. Paul
Buchmueller, 1 Peach Tree Lane.
SIKESTON IND. DEV. CO., James M.
Beaird, Box 261. (x)
Slater—SLATER DEV. CORP., H. Kleine,
I. (x)

Beaird, Box 201. tx/
Stater—SLATER DEV. CORP., H. Kleine,
Jr. (x)
Springfield—
FRED MILES CO., Fred Miles, Pres., 400
S. Glenstone Ave. State, 7. Sites. Bldgs.
SPRINGFIELD INDUSTRY, Wm. E.
Dauer, Jeferson & Walnut. Local. 7.
Sites. Bldgs. Funds.
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Warren Feldman. (x)
Steele—STEELE FACTORY COMM., Charley Bates. (x)

WATEN
Steele STEELE FACTORY
Ley Bates. (x)
Steelville STEELVII.LE ENTERPRISES.
INC., Charles C. Kehner. (x)
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Rank.

Bank,
Thayer—THAYER DEV. CO., INC. (x)
Tipton—TIPTON RLTY. CO., H. P. Stonner. (x)
Trenton—TRENTON C. OF C., I. A. Searcy. Ex. Secy., 7th and Main. Local.
1. Sites. Bldgs. Funds.
Troy—TROY RLTY. CO., Roy W. Blair. (x) Union-UNION DEV. CORP., H. P. Jen-

Unionville — UNIONVILLE IND. DEV. CORP., L. W. McCalment, (x) University City—UNIVERSITY CITY C. OF C., Mrs. Marybelle Gardiner. (x) Vandalia—VANDALIA IND. DEV. CORP., Geo. H. Mitchell, 200 S. Main. (x) Warrensburg — WARRENSBURG IND. DEV. CORP., Reynolds Achauer, 217½ N. Holden. (x) Warrentom—WARRENTON DEV. CO. (x) Washington—WARRENTON DEV. CO. (x) Washington—WASHINGTON C. OF C., Richard A. Boneau, Mgr., 405 Jefferson St. Local. Sites. Bidgs. WASHINGTON C. OF C., Richard A. Boneau, Mgr., 405 Jefferson St. Local. Sites. Bidgs.
WASHINGTON CIVIC IND. CORP., W. A. Schuette, Pres., 116 W. Main St. Local. Sites, Bidgs. Funds.
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Webster Groves—WEBSTER GROVES C. OF C., F. G. Fulkersen. (x)
Wellston—WELLSTON C. OF C., Earl Smith, (x)
Willow Springs — WILLOW SPRINGS DEV. CORP., Jac Zimmerman. (x)
Windsor—WINDSOR DEV. CO., Paul W. Cisel. (x) Windsor—WINDSOR DEV.
Cisel. (x)
Winona—WINONA DEV. CORP., Joseph

MONTANA

Anaconda—
ANACONDA C. OF C., Robt. W. Curry,
Mgr., 205 Main St. Local, 2.
DEER LODGE CTY, IND. DEV. CORP.,
Robert Curry, Sec., 205 Main St. (x) Robert Curry, Sec., 205 Main St. (x)
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Secy-Mgr., P. O. Box 2519, Local. 5.
Sites, Bldgs.
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Mercantile, Inc., 110 N. 24th.
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FIRST NATL BANK
HIDLAND NATIONAL BANK, John E.
Tenge, Pres.
SECURITY TRUST & SAVINGS BANK,
OLM, JORGESON, Pres.
VALLEY STATE BANK, C. Glenn Rye,
VALLEY STATE BANK, C. Glenn Rye,
WEDNER ACENCY, Page 464 WERNER AGENCY, Box 464. WERNER AUENCI, LOWING TYSIIE. (X)
BOZEMAN C. OF C., Harold Frysiie. (X)
BOZEMAN IND. DIST., Waite & Co., 116
E. Main St.
FIRST NATIONAL BANK, Daniel R.
Green, Pres.
IND. DIST., Waite & Co., 116 E. Main.
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COUNS., Iliff McKay, Secy. (X)
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MINERS NATIONAL BANK, Edward
Sletten, Pres.
MONTANA POWER CO., J. E. Corette,
Pres., 40 E. Broadway, State. Sites. Pres., 40 E. Broadway, State. Sites. Bldgs. MONTANA RESOURCES, INC., Kenneth R. Coughlin, Chm., 803 West Park. (x) Columbia Falls—COLUMBIA FALLS C. OF C., Mel Ruder, Secy. (x) Chinook—CHINOOK BUS. MEN'S ASSN. Chinook—CHINOOK BUS. MEN'S ASSN. (x)
Columbus—COLUMBUS ENTERPRISES, INC., M. E. Davey Pres., Box 188. (x)
Cut Bank—CUT BANK C. OF C., Harold B. Dye, Seey. (x)
Dillon—Beaverhead C. OF C., Mrs. Marie Gibbons, Mgr. Local. I. Sites.
Forsyth—FORSYTH STATE BANK, Paul E. Anderson, Pres.
Ft. Benton—CHOUTEAU COUNTY BANK, Wm. W. Williams, Pres.
Glendive—GLENDIVE C. OF C., W. J. Vondrashek, Secy.-Mgr., 200 N. Merrill Ave. Local. 2. Sites. Bidgs.
Great Falis—FIRST NATIONAL BANK, Luke F. Curry, Pres.

FIRST NATIONAL BANK, Luke F. Curry, Pres.
FIRST WESTSIDE NATL. BANK, James W. Connelly, V. P.
GREAT FALLS C. OF C., R. F. Kitchingman, Secy. (x)
GREAT FALLS NATL. BANK, D. J. Dundas, Pres.
Hardin-Big HORN CTY. C. OF C., Carl Rankin. (x)

Rainini. (a)
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CITIZENS BANK OF MONTANA, O. R.
Ruble, Pres.
FIRST NATIONAL BANK, Richard M.
Lockwood, Pres.

HAVRE C. OF C., Henry Fortier, Jr., Secv.-Mgr. (x) HAVRE DEV. CO., Henry Fortier, Jr., Secv., Box 188 (x) STRAMIT CORP., B. P. Haley, Pres. STRAMIT CORP., B. P. Haley, Fres.
Helena—
FIRST NATL. BANK & TRUST CO., Fred
Helnecke, Pres.
FIRST TRUST CO. OF MONTANA, Forrest E. Henderson, Ex. V. P.
HELENA C. OF C., Mrs. Sherman W.
Smith, Mgr. (x)
MONTANA C. OF C., William H. Browning, Ex. V. P., Box 1730. (x)
MONTANA STATE PLAN. BD., Perry F.
Roys, Dir., Sam W. Mitchell Bidg. State.
4. Sites. Bidgs.
Kalispell— 4. Sites. Bidgs.
Kalispell—
CONRAD NATIONAL BANK.
FLATHEAD ANTI-POVERTY LEAGUE,
INC., William B. Sweetland, Secy. (x)
FLATHEAD DEV. COMM., INC., Clark
Mason, Secy. (x) Mason, Secy. (x) KALISPELL C. OF C., Clark Mason,

KALISPELL C. OF C., Clark Secs. (S)
Secy. (x)
PACIFIC POWER & LIGHT CO., Robt. R. Gordon, Dist. Mgr. 111—1st Ave., E. Reg. onal. 1. Sites. Bldgs.
Lewiston—CENTRAL MONT. C. OF C., Lee S. Belding. Secy., Box 818.
CENTRAL MONTANA IND. & ECON. DEV. CORP., Chas. W. Lelek, Secy. Treas. (x)

FIRST NATIONAL BANK, Alfred W.

Johnson, Pres.

LIVINGSTON C. OF C., Deane Wiley, Secy. (x) NATIONAL PARK BANK, T. J. Wegener.

Miles City—Miles City—FIRST NATIONAL BANK, Claude M. Jones, Pres. C. OF C., Clark Jorgensen, Secy.-Mgr. (x)

Secy.-Mgt. (x)

Missoula—
FAIRVIEWS DEVELOPMENT CO., A. J.
Mosby, Pres., 127 E. Main St. Local. 3.
Sites. Bldgs.
MISSOULA C. OF C., IND. DIV., Donald F. Wilson, Mgr., 207 E. Main. Local. 3.
Sites. Bldgs.
PETERSON ENGINEERING CO., CIVIL ENGINEERING SERVICES, Vernon Peterson, 245 W. Main St.
SOUTHSIDE NATIONAL BANK, Paul S. Gillesple, Pres.
WESTERN MONT. NATL. BANK, Paul S. Gillesple, Pres.
Poplar—POPLAR C. OF C., Gene Thereux, Pres. (x)
Red Lodge—RED LODGE C. OF C., Jean Poplar—POPLAR C. OF C., Gene Thereux, Pres. (x)
Red Lodge—RED LODGE C. OF C., Jean Columbus, Seey. (x)
Roundup — MUSSELSHELL VALLEY C. OF C., Miss Alma Clausen, Mgr. (x)
St. Ignatius — FLATHEAD TRIBAL COUN. Walter McDonald, Pres. (x)
Shelby—SHELBY C. OF C., Dan C. Price, Seey. (x)
Sidney.

SIDNEY C. OF C., Mansel Woods, Mgr., 123—2nd St., S. E. Local. 3. Sites. Bldgs. Funds. SIDNEY DEV. CO., Mansel Woods, Secy. Superior—MINERAL CTY, C. OF C., Laurence B. Forseth, Secy, (x) Thompson Falls—SANDERS CTY, C. OF C., Mrs. Helen S. Weismandel, Secy. (x) Three Forks—THREE FORKS C. OF C., Lvie K. Williams, Secy. (x) Whitefish—WHITEFISH C. OF C., R. J. Zerf, Mgr. Local, 1.

## **NEBRASKA**

Albion-ALBION IND. DEV. CORP., c/o C. of C. (x) Alliance—ALLIANCE C. OF C., Paul F. Harm, Mgr. ALLIANCE IND. DEV. CORP., c/o C. of C. (x)

Auburn—AUBURN C. OF C., G. A.

Leonard. (x)

Aurora—AURORA C. OF C. (x)

Beatrice—
BEATRICE DEV. CORP., R. L. McFeely,
Ex. V. P., Box 303. Local. 2. Sites. Bldgs.

Ex. V. F., Box 303. Local. 2 Sites. Bidgs. Funds. RUYLE-RUYLE & RIST, Everett Ruyle, Ritr. (x) Blair—BLAIR IND. DEV. CORP., c/o C. of C. (x)

Chadron—CHADRON C. OF C., Mrs. Lucille Redfern, Secy., Box 846, Local. 1. Bidgs.
CHADRON IND. DEV. COMM., Bob Eggers, Chm., 517 Ann St. Local. Sites.
Columbus—BECCHER, HOCKENBERGER & CHAMBERGS CO., Phil R, Hockenberger. (x)
COLUMBUS C. OF C., Jim Preston, Mgr.

(x)
COLUMBUS IND. COMM., Box 117. (x)
COLUMBUS INDUSTRIES, INC., Phil
Hockenberger, Secy. Local, Sites, Bidgs. Funds.

Funds.

NEBR. PUB. POWER SYSTEM. 2416—14th St. (x)

Cozad—COZAD IND. DEV. CORP., c/o

C. of C. (x) Crete—CRETE IND. DEV. CORP., c/o C. of C. (x)

Fairbury— FAIRBURY C. OF C., Ralph Knobel, Mgr. FAIRBURY IND. DEV. CORP., c/o C. of

C. (x)
Falls City—
FALLS CITY C. OF C., Blaine Yoder,
Mgr. (x)
FALLS CITY IND. DEV. CORP., c/o
C. of C. (x)

C. of C. (x)

Fremont - PETERSON REAL ESTATE AGENCY. Arthur Baldwin. (x)

FREMONT C. OF C. H. W. Shinrock, Secy.-Mgr. 123 E. 5th St. Local I. Sites, Bldgs. Funds. FREMONT IND. DEV. CORP. c/o C. of C. (x)

Gering—Gering Ind. Dev. CORP., c/o
C. of C. (x)

Gothenburg—GOTHENBURG IND. DEV.

CORP., (x)

CORP. (x)
Grand Island—
GRAND ISLAND C. OF C. Ralph D.
Powell, Mgr., 116 W. 2nd, Box 795.
Local. Sites. Bldgs. Funds.
GRAND ISLAND IND. FOUNDATION,
L. E. Ray, Pres., 126 W. 2nd St. Local.
Sites. Bldgs. Funds.

Hastings— HASTINGS C. OF C., Chas. A. Dean, Mgr.. 231 N. Hastings. Local. 3. Sites. Bidgs. Funds. Funds.

HASTINGS CORP, Fred L. Duven, Secy.,
Clark Hotel, Local, Sites, Bidgs, Funds.

Clark Hotel, Local, Sites, Bldgs, Funds.
Holdrege—
HOLDREGE C. OF C., John W. Vaughn,
Mgr., Mun. Bldg, Local, 2. Sites,
HOLDREDGE IND. & DEV. CORP., John
W. Vaughn, Secy., 502 East Avenue.
Local, 2. Sites, Bldgs, Funds,
Holstein—HOLSTEIN IND. DEV. CORP.,
c/o C. of C. (x)
Imperial—IMPERIAL IND. DEV. CORP.

(x)

Kearney—
KEARNEY C. OF C. Glenn J. McEniry,
Mgr., P. O. Box 295. Local. 2. Sites.
Bidgs. Funds.
KEARNEY CIVIC DEV CORP., J. W.
Poynter, Pres., 21st & Central, Box 436.
Local. 2. Sites. Bidgs. Funds.
Lexington—GRTR. LEXINGTON CORP.,
Phillip C. Svitak, Secy., 410 N. Washington, Local. 2. Sites. Bidgs. Funds.
Lincoln—

Lincoln—CENTRAL ELEC. & GAS CO., E. C. Deane, V. P., 144 S. 14th St. Regional. C. C. KIMBALL CO., Curtis C. Kimball,

C. C. KIMBALL CO., Curtis C. Kimball, Sharp Bidg. (x)
DICK KIMBALL CO., Dick Kimball, 201
Stuart Bidg. (x)
LINCOLN C. OF C., Robert A. Metrakos, Ind. Mgr., 208 N. 11th St. Local. 21.
Sites. Bidgs. Funds.
LINCOLN IND. DEV. CORP., Robt. A. Metrakos, Secy.-Mgr., 208 N. 11th St. Local. 1, Sites. Bidgs. Funds.
MO. VALLEY DEV. ASSN., John B. Quinn. Exec. Dir. (x)
NEBR. DIV. OF RESOURCES, C. V. Price, Chief, State House. (x)
Mc Cook.-

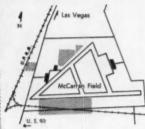
Mc COOK C. OF C., Don Hileman, Secy. MC COOK IND. DEV. CORP., c/o C. of C.

Minden—MINDEN IND. DEV. CORP. (x) Minden—MINDEN IND. DEV. CORP. (x)
Nebraska City—
DOCK BOARD-NEBR, CITY, Robert L.
McConnelee, Secy., 115 S. 8th. Local. 2.
Si'es. Bldgs. Funds.
NEBR. CITY IND. DEV. CORP., Robert
L. McConnelee, Mgr., 115 S. 8th. Local.
2. Sites. Bldgs. Funds.
Netolk.

Norfolk— GRTR. NORFOLK CORP., Edw. Krueger, Secy., Box 386. Local. 2. Sites. Bldgs.



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NORFOLK C. OF C., Edw. Krueger, Gen. Mgr., Box 386, Local. 2. Sites. Bldgs.

Funds.
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N. PLATTE C. OF C., Chas. Chace, Mgr.,
Pawnee Hotel Bldg., P. O. Box 588.
Local, 2. Sites. Bldgs.
N. PLATTE DEV. CORP., Chas. Chace,
Secy., Box 588. Local, 2. Sites. Bldgs.

Secy., Box 588, Local. Funds. W. PUB, SERV., Wendell W. Wood,

Funds.

N. W. PUB. SERV., Wendell W. Woo Mgr. (x)
Oakland
OAKLAND C. OF C. (x)
OAKLAND IND. DEV. CORP. (x)
Ogalisia — OGALLALA CIVIC IMPI
ASSN., C. C. Worden, Pres., 213 N
Spruce St. Local. Sites. Bldgs. Funds.

ASSN., C. C. Worden, Pres., 213 N.
Spruce St. Local. Sites. Bildgs. Funds.
Omaha—
MCFARLAND & KENNEDY, INC., Alfred
C. Kennedy, Pres., 729 Electric Bildg.
Local. Sites. Bildgs.
THEODORE H. MAENNER, 808 City Natl.
Bank Bildg. (x)
NORTHERN NAT. GAS. CO., J. L. Parmelle, Mgr., Area Dev., 2223 Dodge St.
Regional. 2. Sites. Bildgs.
OMAHA C. OF C., Oliver W. Roberts, Gen.
Mgr., 108 S. 18th St. Local. 27. Sites.
Bildgs. Funds.
OMAHA IND. FOUNDATION, M. L.
Woodburn, Exec. Dir., 108 S. 18th St.
Local. 2. Sites. Bildgs. Funds.
OMAHA PUB. POWER DIST., 811 Elec.
Bildg. (X)
BYRON REED CO., INC., Charles E.
Peterson, Jr., 1613 Farnam St. (x)
E. A. UNDELIAND CO., E. A. Undeland,
625 Elec. Bildg. (x)
UNION PACIFIC R. R. CO., A. C. Ritter,
G. M. of Props., 1416 Dodge St.
WESTERN SECURITIES CO., Thomas R.
Houston. 202 S. 19th St. (x)
Plattsmouth—PLATTSMOUTH C. OF C.,
Dale M. Bowman, Mgr., 506 Main St.
Local. 2. Sites. Bildgs. Funds.
Scottisbinff—
FCOTTSBLUFFF C. OF C., Paul Harm.

Local. 2 Sites. Diugs.
Scottsbluff
SCOTTSBLUFF C. OF C., Paul Harm,
Mgr., 1419 Broadway. Local. 2 Sites.
Bldgs. Funds.
SCOTTSBLUFF IND. CORP., Paul Harm,
Res. Agt., 1419 Broadway. Local. 1.

Sidney—SIDNEY C. OF C., Neal Atkins, Pres., P. O. Box 42. Local. 1. Sites. Bldgs.
SIDNEY IND. DEV. CORP., c/o C. of C.

South Sioux City—S. SIOUX CITY C. OF C., Wilson Geary, Mgr. (x)

C., Wilson Geary, Mgr. (x)
Sterling—
STERLING C. OF C. (x)
STERLING IND, DEV. CORP. (Union—UNION DEV. CORP. (x)

WAHOO C. OF C., L. B. Bronson, Secy.-Mgr., 434 N. Linden. Local. 1. Sites. Bldgs. Funds. WAHOO INDUSTRIES, INC., Lloyd Motes, Pres., Box 854. Local. 1. Sites. Bldgs. Funds.

WAYNE C. OF C., K. N. Parke, Secy., Box 349. (x)
WAYNE INDUSTRIES, INC., K. N. Parke,
Secy. of C. of C., Box 349. Local. 1. Sites.
Bldgs. Foads.

York— YORK C. OF C., John Wise, Mgr. (x) YORK IND. DEV. CORP., c/o C. of C. (x)

## **NEVADA**

Battle Mountain—BATTLE MOUNTAIN C. OF C., C. L. Dorian, Secy, (x) Boulder City—BOULDER CITY C. OF C., Elton M. Garrett, Pres. (x) Caliente—CALLENTE C. OF C., Bill McGarson City—CARSON CITY C. OF C., Chuck Leonard. (x)

(x) NEVADA DEPT. OF ECON. DEV., Peter T. Kelley, Dir., State Office Bldg. State.

2.

NEVADA STATE PLAN. BD., M. George
Bissell, Mgr. (x)

Elko—ELKO C. OF C., H. R. Bidwell,
Mgr., Box 185. Local. 2. Sites. Bidgs.
Funds.

Ely—WHITE PINE C. OF C., Bill Wag-

Funds.

Ely—WHITE PINE C. UF C., AND DESCRIPTION OF CHARLES C. OF C., Irene B. Smith, (x)

Fernley—FERNLEY C. OF C., Chester Ferrll, Pres. (x)

Gardnerville—DOUGLAS CTY. C. OF C., A. D. Hampden. (x) Hendorson — HENDERSON C. OF C., James O. Van Valey. (x)

James O. Van Valey. (x)

Las Vegas—
LAS VEGAS C. OF C., Cedric Olson, 223
S. Charleston Bivd, Regional. 20.
SOU. NEVADA IND. FOUNDATION, Andrew V. Ruckman, Mgr. Dir., 400 Stewart Avenue. Regional. 2. Sites. Bldgs.
SOUTHERN NEVADA POWER CO., C. B. Walte, Area & Ind. Dev. Rep., P. O. Box 230. Local. 1. Sites. Bldgs.
Lovelock—PERSHING CTY. C. OF C., Lyle Wilcox. (x)
Mina—MINA C. OF C., Jim Sharman, Pres. (x)

Pres. (x)
Pres. (x)
Pres. (x)
North Las Vegas—N. LAS VEGAS C. OF
C., Dr. Germain R. Houle, (x)
Ploche — PIOCHE C. OF C., Charles
Thompson, Secy. (x)

RENO C. OF C., W. Brussard, Gen. Mgr.

RENO C. OF C., W. Brussard, Gen. Mgr.
(X)
WESTERN NEVADA IND. DEV. COMM.,
D. G. Pilkington, Dir., P. O. Box 774.
2. Sites. Bidgs.
Silver Springs—SILVER SPRINGS C. OF
C., Ruth Ortiz, Secy. (x)
Sparks—SPARKS C. OF C., Alpha H. Bennett, Mgr., 859 B. St. Local. 1. Sites.
Bidgs.
Tonopah—TONOPAH C. OF C., Beverly J.
Pillers, Secy.
Wells—WELLS C. OF C., Frieda Hollibaugh, Sec. (x)
Winnemuecs—HUMBOLDT CTY. C. of C.,
Wm. Rutherford, Secy.-Mgr., 48 W. 3rd
St. Local. 2. Sites. Bidgs. Funds.
Verington—YERINGTON C. OF C., Willis
Trowbridge, Sec. (x)

## **NEW HAMPSHIRE**

Berlin—
BERLIN C. OF C., A. Halvorson, Exec.
Secy., City Bldg. Regional. Sites. Bldgs.

Secy, City Bidg. Regional. Sites. Biugs-Funds.
BERLIN IND. REALTY CO., INC., Alf
Halvorson, Pres., City Bidg. Regional.
Sites. Bidgs. Funds.
Claremont — CLAREMONT INDUSTRIAL
PARKS, INC., Raymond Denault. (x)

PARKS, INC., RAYMOND CONCORD NATIONAL BANK, Philip Butterfield, Pres. CONCORD REG. DEV. CORP., G. R. Chenell, Ex. Dir., 7 Capitol St. Local. 2. Sites. Bldgs. Funds.
NEW HAMPSHIRE BUS. DEV. CORP., Gardner Tilton, Mgr., 18 N. Main St.

EW HAMPSHIRE BOS Gardner Tilton, Mgr., 18 N. Main St. (X) STATE PLAN. & DEV. COMMIS-SION, Winfred L. Foss, Ind. Dir., State House Annex. State. 6. Sites. Bidgs. (H. IND. PARK AUTHORITY, Winfred L. Foss, Secy., State House Annex. Funds.

Funds.
Conway—CONWAY IND. DEV. CORP.,
Ralph Grindle, Western Auto Sales.
Derry—DERRY IND. DEV. CORP., Frank
Buckley, Buckley Egg Express. (x)

Dover—CITY OF DOVER, Fred Crory, Ind. Agt. DOVER C. OF C., A. F. Carbonneau, Exec. Secy., City Hall. Local. 1, Sites. Bldgs.
DOVER DEV. CORP., Howard Mitchell.

EXETER C. OF C., R. Shaw. (x)
EXETER DEV. CORP., Chas. Batchelder.
c/o C. of C.
Farmington—FARMINGTON IND. DEV.
CORP., Franklin P. Liberty, Pres. (x)

CORF., Franklin P. Liberty, Pres. (x)
Franklin C. OF C., Box 7. Local. 1.
Sites, Bildgs.
FRANKLIN C. OF C., Box 7. Local. 1.
Sites, Bildgs.
FRANKLIN IND. DEV. CORP., Frank
Welch. c/o Holmes & Nelson, Inc. (x)
Greenville.
GREENVILLE DEVELOPMENTS, INC.,
Alexander M. Taft, c/o Greenville Elec.
Lighting Co. Local. Sites. Bildgs. Funds.
GREENVILLE ELEC. LT. CO., Alexander
M. Taft, Pres., Main St. Regional. 2.
Sites. Bildgs. Funds.
Hampton—HAMPTON BEACH C. OF C.,
"Bill" Elliot, Ex. Secy. Treas., Ocean
Blvd. Local. 2.
Hilsbore — HILLSBORO INDUSTRIES,
INC., Everett Feldblum, Selectman. (x)

Reche
KEENE C. OF C., John Sias, Mgr. Dir.,
3 Central Sq. Regional. 2. Bldgs.
KEENE REGIONAL IND. FOUNDATION,
Edward Ellingwood, Exec. Vice Pres.,
3 Central Sq. Local. 2.

LACONIA C. OF C., Robt. J. Funesti, Ex.

LACONIA C. OF C., Robt. J. Funesti, Ex. Dir. (x)
LACONIA IND. DEV. CO., INC., Arthur O'Shea, Pres., Laconia Nat'l. Bank. (x)
Lebanon.
DARTMOUTH-LAKE SUNAFEE REGION ASSN., Albert S. Carlson, Exec. Secy. Box 246. Regional. 1. Sites.
LEBANON IND. DEVELOPMENTS, Burton H. Whittier, Treas., Mascoma Savings Bank. (x)
Lisbon — LISBON DEVELOPMENT CO., INC. H. E. Jesseman, Pres., 7 School St. Local. Sites. Bldgs. Funds.
Littleton—LITTLETON IND. COMM., c/o C. of C. (x)
Manchester—
AMOSKEAG INDUSTRIES, INC., Wm. F. McElroy, Agt., c/o Marion Electric Co. (x)

McEiroy, Agt., c/o analysis
(x)
(x)
GEORGE E. JENKINS, 922 Elm St. (x)
MANCHESTER C. OF C., Arthur J. Hartnett, Jr., Ex. Dir., 57 Market St. Local.
4. Sites. Bidgs.
MANCHESTER IND. COUNCIL, Merrill
J. Teulon, Ind. Agt., 57 Market St.
Local. 2. Sites. Bidgs.
SUNCOOK CHARITABLE FOUNDATION.
J. Fred French, Pres., c/o Amoskeag
Savings Bank.
Nashua—

J. Fred French, Fres., C/U AHIOSKEAG SAVINGS BANK.
Nashua—
INDUSTRIAL REALTY CORP., Irving L.
Franklin, Gen. Mgr., 95 Canal St.
NASHUA-N. H. FOUNDATION, E. A. Carter, Chm., Factory St. Local. 18. Sites.
Bidgs. Funds.
Newmarket—NEWMARKET INDUSTRIAL
ASSOCIATES, James B Griffin. (x)
Newport—NEWPORT INDUSTRIES, INC.,
Remington Woodhull, Pres. (x)
Peterborough—
MONADNOCK REGION ASSN., Daniel F.
Eneguess, Ex. Seey., Historical Bidg.
Reional. 2. Sites, Bidgs. Funds.
PETERBOROUGH IND. DEV. CORP.,
K. A. Brighton, Pres., Savings Bk.
Bidg. Local, Sites, Bidgs. Funds.
Plymouth — PLYMOUTH INDUSTRIAL
DEVELOPMENT CORP., Watson Rand.
(x)

(x)
Portsmouth — IND. FOUNDATION AT
PORTSMOUTH, Forrest M. Eaton, Gen.
Mgr. N. H. Elec. Co. (x)
Baymond—RAYMOND INDUSTRIAL ASSOCIATES, George Gove. (x)
Rochester—GREATER ROCHESTER DEV.
CORP., Richard F. Cooper, Clerk, I
Wakefield St. Regional. Sites. Eldgs. Funds.

SUNAPEE CORP., Marvin Las-

Funas.

Sunapee SUNAPEE CORF., Sunapee Key, Pres. (x)

Titton — TILTON-NORTHFIELD DEV.
ASSN., Arthur Covieo, c/o Iona Savings
Bank. (x)

Whitefield—WHITEFIELD IND. CORP.,
Fred Astle, Pres., King Sq. Local.

Woodsville WOODSVILLE AREA INDUSTRIES, INC., L. J. Castello, Secy.-Treas. (x)

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ASBURY PARK NATL. BANK & TRUST,
John G. Williams, 601 Mattison Ave,
JERSEY CENT. POWER & LIGHT CO.,
E. M. Ambler, Div. Sales Mgr., 501
Grand Ave.
JERSEY CENT. POWER & LIGHT CO.,
N. J. POWER & LIGHT CO., Roger H.
Williams, Mgr. Ind. Dev., 501 Grand
Ave. State. Sites. Bldgs.
N. J. NATURAL GAS CO., J. V. Richards,
Jr., Ind. Sales Mgr., 602 Bangs Ave.
State. 2. Sites. Bldgs.
WALL TWP. INDUSTRIAL COMMITTEE,
John G. Williams, Secy., 601 Mattison
Ave.

John G. Williams, Secy., 601 Mattison Ave.
Atlantic City C. OF C., E. W. Fansler, Ex. Secy. (x)
ATLANTIC CITY C. OF C., E. W. Fansler, Ex. Secy. (x)
ATLANTIC CITY ELEC. CO., Edwin L. Gerber, Mgr. Dev., 1600 Pacific Ave. Regional. 2 Sites Eldgs.
ATLANTIC CITY R. TY. CO., Frank P. Grauatt. Press., 198 S. Va. Ave. (x)
SOUTH JERSEY GAS CO., V. F. Stanton, V. P., 2001 Atlantic Ave. Regional. 2 Sites. Bldgs.
SOUTHERN N. J. DEV. COUNCIL. G. Raymond Wood. Dir., 9 Boardwalk Arcade. Regional. 4. Sites. Bldgs.

Bayonne—BAYONNE C. OF C., H. M. Greffin, Pres. (x)

Bedminster—WILMER N. TUTTLE, Main St., Rt. 202. (x)

Belleville—BELLEVILLE C. OF C., Edward J. Littig. (x)

Belmar—BELMAR C. OF C., John Henderson, 718—9th Ave.

Belvidere—BELVIDERE COORDINATING COUN., Harold Smith, 628—3rd St. (x)

Bergenfield—BERGENFIELD C. OF C., T. J. Prime. (x)

Biairstown—BLAIRSTOWN C. OF C., Leslie Manning, Pres. (x)

Biomfield—BLOOMFIELD C. OF C., Diran A. Kirk, Ex. Secy. (x)

Bogota—
BOGOTA C. OF C., S. Petty. (x)
THOMAS D. SHEPPARD ASSOC., INC.

(x)

Boonton—BOONTON C. OF C., C. J. Franks, Sr., 324 Main St.

Bordentown—GRTR. BORDENTOWN C. OF C., D. D. Vuolo. (x)

Bound Brook—INTERBOROUGH C. OF C., Mrs. Agnes M. Harris. (x)

Bridgeton—BRIDGETON BD. OF TRADE, Mrs. Betty Ireland. (x)

Burlington—GRTR. BURLINGTON C. OF C., Leonard Leader, Exec. Dir., 326 High St. Local. 2. Sites. Bidgs.

Caldwell—CALDWELL-WESTERN ESSEX C. OF C., Geo. L. Ripley. (x)

Camden—CALDWELL-WESTERN ESSEX
C. OF C., Geo. L. Ripley. (x)

Camden—CAMDEN—CTY. C. OF C., Harry W. Young, Ex. V. P. (x)

CAMDEN MARINE TERMINALS, D. C. Nevins, Gen. Mgr. (x)

DEL. RIVER PORT AUTHORITY. J. Alex Crothers, Dir., Port Dev. Dept., Bridge Plaza. (x)

MARKHEIM-CHALMERS, INC., Wm. W. Chalmers, 540 Cooper St.
PA. READING SEASHORE LINES, C. W. Omrod, Ind. Agt., 22 Federal St. State. 1. Sites, Bildgs.

GEO. B. ROBESON & SON, Geo. B. Robeson, 622 Cooper St. (x)
A. J. Rosenfeld. 709 Market St. (x)
SOUTH JERSEY PORT COMMISSION. D. C. Nevins, Gen. Mgr., Foot of Beckett St. (x)

Carlstadt—CARLSTADT BD. OF TRADE

St. (x)
Carlstadt—CARLSTADT BD. OF TRADE.
Geo. Zimmermann. (x)
Chatham—CHATHAM AREA C. OF C.,
Chas. A. MacArthur. (x)

CLIFTON C. OF C., Ira Schoem, Exec. CLIFTON C. OF C., Ira Schoem, Exec. Sec. (x)

KRUGMAN & DE PETRO, Nathan P. Hoffman, Mgr. Ind. Dept., 1330 Main Ave. Regional. 5. Sites. Bldgs.

Cologne — ATLANTIC INDUSTRIAL PARK. Ole Hansen & Sons, Inc., 22 N. Franklin Ave.

Denville—N. J. POWER & LIGHT CO., W. G. Parry, Asst. V. P., 400 E. Main St. (x)

W. G. Parry, Asst. V. P., 400 E. Main St. (x)

Dover—

DOVER AREA C. OF C., Edw. L. Connolly, Ex. Secv., 28 E. Blackwell St. (x)

N. J. POWER & LIGHT COMPANY, E. J. Van Deusen, Div. Sales Mgr., 105 E. McFarlan St. 2. Sites, Bldes, RANDOLPH TWP, IND. COMM., Lynn W. Bennett, Secv., Center Grove Rd. (x)

Dunnellen—DUNELLEN C. OF C., J. W. Nevlon, (x)

E. Newark—E. NEWARK IND. CTR., INC., W. J. Roth, Jr., Mgr., 5 Central Ave. State. Sites. Bldgs.

East Orange—FRANK H. TAYLOR & SON, INC., Harry A. Taylor, Pres. 23 S. Harrison St. International. 90. Sites. Bldgs, Funds.

East Paterson—E. PATERSON C. OF C., Chas. Raia. Jr. (x)

East Rutherford—E. RUTHERFORD C. OF C., R. H. Ganthier (x)

Eatontown—EATONTOWN IND. COMMITTEE, Karl F. Wintol, Wintol Industries.

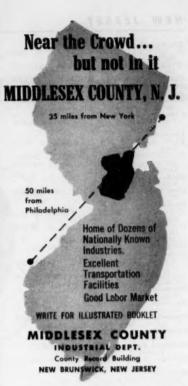
Egg Harbor—EGG HARBOR CITY C. OF C., Fed E. Morganusck (x)

Egg Harbor—EGG HARBOR CITY C. OF C. Fred E. Morganweck. (x)

Elizabeth—BROWN, Frank J. Brown, 160

BROWN & BROWN, Frank J. Brown, 160 Elmora Ave. (x) C. OF C. OF EASTERN UNION CTY. Adrian O. Murray, Ex. V. P. (x) ELIZABETHTOWN CONSOLIDATED GAS CO. Richard E. Crane. Dir. Ind. & Comm. Sales, 16 W. Jersey St. Local. 2. DANIEL C. HANRAHAN, Daniel C. Han-rahan, 470 North Ave. Local. 6. Sites.

rahan, 470 North Ave. Local. 6. Sites. Bldgs. ADRIAN O. MURRAY, 1143 E. Jersey St.





Englewood— W. GEROULD CLARK, INC., 67 N. Dean

St. (x)

St. (x)

St. (x)

ENGLEWOOD C. OF C., H. E. Richmond, Ex. Vice Pres. (x)

Fair Lawn—FAIR LAWN IND. PARK. INC., James M. Rice, V. P., 16-05 Fair Lawn Ave. State. 5.

Flemington—FLEMINGTON C. OF C., Bengt A. Gaterud, Secy. (x)

Franklin—FRANKLIN IND. COMM., Alfred B. Littell, Chm., c/o Borough Clerk. (x)

(x)
Freehold—
FREEHOLD C. OF C., Juliette West.
Seey., Judson St. Local,
MONMOUTH CTY, IND. DEV. DEPT.,
James A. Latta, Dir., Hall of Records.
Local, 2, Sites, Bldgs.
Garfield—GARFIELD C. OF C., E. C.
Kornhoff, (x)
Gien Rock—GLEN ROCK C. OF C., Mrs.
F. Plumb, (X)

F. Plumb, (x)
Hackensack—
BERGEN CTY, C. of C., William L. Seubert, Exec. Vice Pres. (x)
HACKENSACK, C. OF C., E. F. Walsh,
Exec. Seey, (x)
JAMES E. HANSON, 210 Main St.
MARKS ASSOCIATES, 10—1st St. (x)
Wacketiann—

HACKETTSTOWN C. OF C., Charles Ort.

Hillisue
(x)

Hoboken—
CAMDEN FORGE CO., Box 269. (x)

JOSEPH J. GARIBALDI ORG., J. J. Garibaldi, Jr., 77 River St. (x)

HOBOKEN C. OF C., C. P. Stalling, Exec.
Vice Pres. (x)

Tax savings for . .

1958 Tax Rate

in Camden County

Pennsauken local purpose tax rate -\$6.42. Nearest rate in Camden

County is 70c higher. Compare

with neighboring towns-Palmyra - Maple Shade - Merchantville -

Delaware Township - Camden -

Gloucester. More reasons why so

many blue chip companies choose

this spacious, planned industrial

Write for comparative tax analysis

and list of present "landowner"

Lowest

. B. SNYDER RLTY. CO., Clinton B. Snyder, 61 Newark St. (x)

Irvington— JOHN M. CULLERTON, 1207 Springfield

Ave. (x)
IRVINGTON C. OF C.. John Weiler, Exec.
Secy., 1007 Springfield Ave. Local. 3.
Sites. Bldgs.

Jersey City C. OF C., Thomas N. Stainback, Ex. V. P., 921 Bergen Ave. Local. Sites, Bldgs. JERSEY CITY IND. COMMISSION, City JERSEY CITY IND. COMMISSION, City Hali. (x)
J. I. KISLAK, INC., J. I. KISLAK, 32 Journal Sq. (x)
BEN SCHLOSSBERG, INC., Ben Schlossberg, 900 Bergen Ave. (x)
TRUST CO. OF N. J., Paul Bestor, Chm. of the Bd., 35 Journal Sq. (x)
Kearny—WEST HUDSON C. OF C., Chas. J. Zetkus. (x)
Keynert-

Keyport— JERSEY CENT, POWER & LIGHT CO., N. W. Foy, Div. Sales Mgr., 58 Front St.

(x)
KEYPORT BUS. MEN'S ASSN., Miss
Vera Conover. (x)
Lakewood—
JERSEY CENT. POWER & LIGHT CO..
G. A. Northbridge, Div. Sales Mgr., 147

G. A. Northbridge, Div. Sales Mgr., 147 Ocean Ave. (x) LAKEWOOD C. OF C., Daniel S. Hol-lenga, Mgr. (x) Lambertville—GRTR. LAMBERTVILLE C. OF C., Jos. J. Narducci, Secy., c/o Lam-bertville Natl. Bank. (x) Lodi—LODI C. OF C., M. J. Lalumia. (x) Long Branch—LONG BRANCH C. OF C., H. M. Tallmadge, Ex. Secy., 279 Broad-way.

Madison-MADISON C. OF C., H. E. Philhower (x)

Maywood—MAYWOOD C. OF C., L. S.
Rubin, (x)

Metachen-METUCHEN C. OF C., Mrs. Lotta L. Grasty, Exec. Secy. (x) Middletown — MIDDLETOWN TWP. PLANNING BD., Township Hall, Kings Hwy.

Millburn—MILLBURN C. OF C., Al Davis, Pres. (x)

in Southern New Jersey

Bonded

Debt

Millington—PASSAIC VALLEY C. OF C., Frederick Lenk, Jr., Long Hill Rd., R. D. # 1. Milltown—MILLTOWN IND. PARK, c/o C. of C., of C., miliville—MILLVILLE BD. OF TRADE, N. Douglas Russel, Cassell Bldg. (x) Montelair—MONTCLAIR C. OF C., Geo. N. Jasco, Pres. (x) Morristown—FIRST NATL. IRON BANK, D. Ayres, 22 South St. JERSEY CENT. POWER & LIGHT CO., E. L. Huss, Div. Sales Mgr., 20 South St. (x)

(x)
MORRIS CTY, PLANNING BD., John H.
Gelger, Plan. Dir., Court House. Local.
7, Sites.
MORRIS CTY. SAVINGS BANK, R.
Emery, 21 South St.
MORRISTOWN AREA C. OF C., K. E.
Kostenbader, Ex. Dir., 10 Park Pl.

Local. 3. MORRISTOWN TRUST CO., Adam Cross. 225 South St.

BURLINGTON CTY. DEV. COMM. & PLAN. BD., Geo. M. Rogers, Ex. Secy., 131 High St. Local. 3. Sites. Bldgs.

131 High St. Local. 3. Sites. Bldgs. Funds.
GREATER MOUNT HOLLY C. OF C., Ray J. Dunn, Exec. Secy., 104 High St. Regional. 2. Sites. Bldgs.
MOUNT HOLLY C. OF C., Mrs. Dorothy B. Reid. (x)
Neshanie — BRANCHBURG TWP. IND. COMM., J. Peter Vermeulen, Secy., Fairview Dr. (x)

Newark— ALLIED RLTY., Marvin N. Schopel, V. P., 1025 Broad St. National. 5. Sites. Bldgs. WM. L. BLANCHARD CO., Wm. F. Bianchard, Pres., 45 Pionier St. State.

WM. L. BLANCHARD CO., Wm. F. Blanchard, Pres., 45 Pionier St. State. 30. Sites. SEELY CADE & SON, INC., RLTRS., 744 Broad St. (x)
A. V. CARKHUFF, 744 Broad St. (x)
DAVID CRONHEIM 39 Branford Pl. (x)
FEIST & FEIST, B. A. Seiple, Ind. Mgr., 58 Park Pl. 5. Sites. Bldgs. Funds. LEO FLASTER AGENCY, Leo Flaster, 744 Broad St. (x)
MARTIN W. FLUSSER, 786 Broad St. (x)
GREATER NEWARK DEV. COUNCIL, Robert G. Cowan, Pres., c/o Natl. Newark & Essex Banking Co. (x)
JAMES E. HANSON, 744 Broad St. (x)
HOUSTON, SETTLE & CO., David T. Houston, 200 Washington St. (x)
EMANUEL L. KAMM, Emanuel L. Kamm, 744 Broad St. (x)
LEHIGH WHSE. & TRANSFER CO., C. William Drake, 98 Freilinghuysen Ave.

William Drake, 98 Frelinghuysen Ave.
(x)

NEWARK C. OF C., K. S. Carberry, Exec.
Vice Pres., 20 Branford Pl. Local. 9.
Sites. Bldgs. Funds.
NEWARK ECON. DEV. COMMITTEE.
Paul Busse, Ex. Secy., 606 Broad St.
Local. 2. Sites. Bldgs.

N. J. STATE C. OF C., Irving T., Gumb.
Ex. V. P., 54 Park Place. State. 26.
JOSEPH L. PITMAN, 60 Park Pl. (x)
PUB SERV. ELEC. & GAS CO., C. S.
Cronkright, Mgr., Area Dev., 80 Park
Pl. State. 4. Sites. Bldgs.
LOUIS SCHLESINGER CO., Joel L.
Schlesinger. Pres., 901 Broad St. National. 20. Sites. Bldgs. Funds.
ARCHIE SCHWARTZ CO., IND. RLTRS.,
1025 Eroad St. WINDEDEMEVER.

1025 Broad St. (x)
RALPH G. SCHWEBEMEYER & CO.,
Ralph G. Schwebemeyer, 744 Broad St.

Ralph G. Schwebemeyer, 744 Broad St. (x)
SEYMOUR SIMON RLTY. CO., Seymour Simon, Pres. 11 Commerce St. State. ALEXANDER SUMMER IND. SERV. CO., Robert E. Blackford, Vice Pres., 1180 Raymond Blvd. Regional. 6. Sites. Bldgs. Funds.

New Brunswick—
J. JOSEPH CONNOR, 79 Paterson St. (x)
MIDDLESEX CTY. IND. DEPT., De-Wayne Nelson, Ind. Comm'r., Cty. Record Bldg. Local. 2. Sites. Bldgs.

JAMES A. O'CONNELL CO., James A. O'Connell, 390 George St., Natl. Bank Bldg. (x)
New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY, Hon. J. Lester Rigby, New Shrewsbury — BORO OF NEW SHREWSBURY — BORO O

Newton-NEWTON C. OF C., A. B. Rose, Exec. Seey. (x)
NEWTON IND. COMM., Lowell Crandon,
Jr., Chm., c/o Town Mgr's. Off., Box 22.

(x) SUSSEX CTY, PLAN BD., Joseph Valler, 82 Main St. (x)

The debt story is in the table below . . . projected six years ahead. Note the 50% reduction in debt and interest after 1961. Executives with an eye toward low overhead will appreciate the unusual combination of a low tax rate and the advantages of being in the metropolitan area of a city of the size of Philadelphia. Year Total 1958 \$415,000 322,000 1959 1960 350,000 1961 317,000

1962

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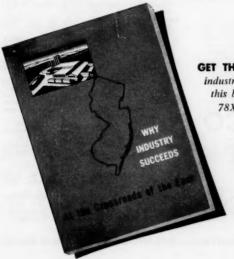
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E. BRUNSWICK C. OF C., John R. Herdman, Secy., c/o Grand TV & Appliances, 34 Hillcrest Rd.
MADISON TWP. IND. COMMISSION, Harold Hoester, Chm., P. O. Box 44.
SAYREVILLE BORO IND. ASSN., E. T. Palumbo, Chm., c/o Anheuser Busch, Inc.

Orange—ORANGE C. OF C., & CIVICS OF THE ORANGES & MAPLEWOOD, Robt. L. Schultz, Mgr., 50 Main St. (x)

Palisades Park—LITTLE FERRY IND. TERMINAL, Quinn Bros., 10 Broad Ave. (x)

JOHN M. GABRIEL, INC., A. K. Augustensen, Sales Mgr., 334 Rt. 17. Local. 8. Sites. Bldgs, Funds.

PARAMUS C. OF C., John B. Lovett, Ex.

Secy. (x)

Parsippany—PARSIPANNY-TROY HILLS
C. OF C., Richard Baldwin, R. D. #1.

Passair

Passair

SOL ENTIN, 352 Harrison St.

PASSAIC C. OF C., Bernard J. Borneman.

Man. Dir. (x)

Paterson

PAGE INC., Edward

Man. Dtr. (x)
PatersonGARY ALLSTATE BLDG., INC., Edward
Katz, 555 E. 27th St. (x)
GREATER PATERSON C. OF C., E. J.
Mac-Ewan, Exec, Vice Pres. (x)
METUCHEN IND. CTR., INC., 555 E.
27th St.
N. Y. SUSQUEHANNA & WESTERN
R. R., Arthur K. Marvin, Land & Tax
Agt., 160 Market St. (x)
PATERSON IND. COMM., Ralph P. Gambatese, Ex. Secy., City Hall. Local. 2.
Sites. Bidgs, Funds.
RANDALL & RICHARDS CORP., 555 E.
27th St.

27th St. GEORGE H. STICKNEY, JR., 126 Market

GEORGE H. STICKNER, by St. (x)
St. (x)
TRIUMPH-FAIRLAWN RLTY., Edward O'Connor, 75 Spring St. (x)
Paulsboro—GRTR. PAULSBORO C. OF C., Richard T. Jenkins. (x)
Pennsauken—PENNSAUKEN IND. PARK, M. Leslie Rogers, Owner, 5509 Westfield Avenue. Local. 3. Sites.
Penns Grove — PENNS GROVE - UPPER PENNS NECK C. OF C., Francis Dumoff. (x)

PENNS NECK C. OF C., Francis Dumoff (x)
Perth Amboy—PERTH AMBOY IND.
ASSN, Abel Lawson. (x)
Philipsbur—
N. J. POWER & LIGHT CO., J. W.
Haynes, Div. Sales Mgr., 346 E. Main
St. Local. 5. Sites. Bidgs.
PHILLIPSBURG C. OF C., Mrs. Ruth
Trincheria, Secy. (x)
Plainied.
C. OF THE PLAINFIELDS, O. H.
Hewit, Jr. Mgr. (x)
WIGTON-ABBOTT CORP. (x)
Plainsbor—MIDDLESEX CTY.
DIST., Walker Gordon Lab. Co.
Pleasant wille—

Pleasantville
ATLANTIC INDUSTRIAL PARK, H. J.
Hansen. Hansen.
PLEASANTVILLE C. OF C., G. C. Wiess-

PLEASANTVILLE C. OF C., G. T. T. C., Point Pleasant—GRTR. POINT PLEASANT C. OF C., Lucien D. Truhill, Mgr., 600 Arnold Ave. Local. 1. Sites.

Point Pleasant Beach—POINT PLEASANT BEACH C. OF C., Lucien D. Truhill, 602 Arnold Ave.

Pompton Lakes—POMPTON LAKES C. OF C., I. Gerlman, 10 Park Place.

Pompton Lakes—POMPTON LAKES C. OF C. I. Gerlman, 10 Park Place.
Princeton—
LEWIS C. BOWERS & SONS, INC., Raymond A. Bowers, Pres., 341 Nassau. (x) Nassau St. (x) Comm. PLAN, ASSOC., Herbert H. Smith, Rahway—PETER A. SENSENIG, W. Milton & Easterbrook Aves. (x)
Rahway—PETER A. SENSENIG, W. Milton & Easterbrook Aves. (x)
Rahway—PETER A. SENSENIG, W. Milton & Easterbrook Aves. (x)
Rahway—PETER A. SENSENIG, W. Milton & Easterbrook Aves. (x)
Ridgefield Park.
Ridgefield Park.
RIDGEFIELD PARK BUS. MEN'S ASSN., E. J. Kroll, Ex. Seey. (x)
Ridgewood—RIDGEWOOD C. OF C., Chas. Innes Brent. (x)
Ridgewood—RIDGEWOOD C. OF C., Ernest V. Mates, Exec. Seey. (x)
Riverside—STANLEY B. ASH. 310 Union Ave., Delanco. Regional. 2. Sites. Bidgs.
Rockaway — ROCKAWAY AREA IND. COMM., Wm. Richards, Chm., First Natl. Iron Bk., 55 W. Main St. (x)
Rutherford—RUTHERFORD C. OF C., Geo. Weed, Ex. Seey., 16 Ames Ave. (x)
Salem—GRTR. SALEM C. OF C., Mrs. MARY E. GREEN. (x)

Sayreville SAYREVILLE C. OF C., P. O.

Box 1.

Shrewsbury—SHREWSBURY IND. COMMITTEE, Michael A. Slovak, Chm., 23
Silverbrook Rd.

Somerville—SOMERVILLE C. OF C., T.
H. Hogan. (x)
South Amboy—CITY OF SOUTH AMBOY,
Mayor Wm. E. O'Leary, John St.
Springfield—SPRINGFIELD C. OF C., I.
Friedman, 259 Morris Ave.

Summit—

Friedman, 269 Morris Ave.
Summit—
NATIONAL STATE BANK, Frank Kerrigan, 1 Maple St.
SUMMIT AREA C. OF C., W. R. Crane, Ex. Secy., 360 Springfield Ave.
SUMMIT TRUST CO., Alfred Ely, 367 Springfield Ave.
Teaneck—

TEANECK C. OF C., Geo. A. Koller, Ex.

Secy. (x) C. OF C., Geo. A. Roller, EA. Secy. (x) Tenafly—TENAFLY C. OF C., Geo. A. Kipp. (x) Toms Hiver—GREATER TOMS RIVER C. OF C., John J. Cummings, Exec. Secy.

Trenton—IRVIN E. DEIBERT, JR., RLTR., 340 W. State St. 3. Sites. Bldgs. Funds. GRTR. TRENTON C. OF C., Chas. R. Gardner, Ex. V. P., Front & Willow Sts. Local. 9. Sites. Bldgs.

T. ARTHUR KARNO, Broad St. Bank Bldg. (x)
MERCER CTY. IND. COMM., Frank J. Black, Dir., Court House. Local. 2. Sites. Bldgs.

Black, Dir., Court House, Local, Blidgs.
N. J. MFRS. ASSN., Leonard C. Johnson, Ex. Secy., 363 W. State St. State. 25.
N. J. STATE PROMOTION SEC., Richard J. Larkin, Chief, 520 State St. State. 6. Sites. Blidgs.
Union—GEORGE BLACK CO., 1865 Morris Ave. (x).
Union City—C. OF C., OF NORTHERN HUDSON CTY., Wm. E. Dunkinson, Jr., Ex. V. P. (x)
Ventner City—VENTNOR CITY C. OF C.

(x)
Westfield
HILL, INC., E. Eugene Hill, 4
Elm St. (x)
WestField
C. OF C., M. Murray Sternberg, Exec. Secy., 712 Landis Ave. (x)
VINELAND UTILITIES, Howard M. Downs, Gen. Mgr. (x)
Washington—WASHINGTON C. OF C., Thomas B. Larkin. (x)
Westfield
HILL & HILL, INC., E. Eugene Hill, 4
Elm St. (x)
WESTFIELD C. OF C., Mrs. Audrey Wilson, (x)

West New York—WEST N. Y. BD. OF TRADE, H. W. Juneman, Exec. Secy.

Westwood—WESTWOOD C. OF C., A. A. Shoudy, Exec. Secy. (x)
Wildwood—GREATER WILDWOOD C. OF
C., F. William Cole, Jr., Exec. Secy. (x)
Williamstown—OLIVER W. PARK, REAL
ESTATE BROKER, J. William Park, 18
N. Main St. (x)
Woodbine—WOODBINE C. OF C., Jules
Rosenfeld, Pres. (x)
Woodbury—
SOUTHERN N. J. DEV. COUN., Harry
E. Smith, Assoc. Dir., 17 N. Broad. (x)
WOODBURY C. OF C., J. S. Holston. (x)
Wood-Ridge—

WOODBURY C. OF C., J. S. Holston. (x)
Wood-Ridge—
RAND REALTY CO., Box 175.
FERMINAL CONSTRUCTION CO., W. G.
Bryan, Ind. Mgr., P. O. Box 175. Regional. Sites. Bldgs, Funds.
WOOD RIDGE C. OF C., Albert C. Meyer,
Secy., 261 Valley Blvd. Local. Sites.

### NEW MEXICO

Alamogordo—
ALAMOGORDO C. OF C., J. Marion Bell,
Mgr., P. O. Box 1292. Local. Sites.
Eldgs.
ALAMOGORDO IND. DEV. CORP., Berl
Hufman, Ex. Dir., Box 539.

Albuquerque—
ALBUQUERQUE C. OF C., AREA ACTION
DEV. COMMITTEE, J. Robert King,
Mgr., P. O. Box 502. Sites. Bldgs. Funds.
N. M. MFRS. ASSOC., Chas. J. Koch,
Secy. 4745 Gibson, S. E. (x)

Anthony—ANTHONY C. OF C., Perla Darbyshire, Secy. Local. Sites. Bldgs. Funds. Artesia—ARTESIA C. OF C., Marvin Hos-ter, Mgr., 201 W. Main. Local. 2. Sites.

Funds.
Artesia—ARTESIA C. OF C., Marvin Hoster, Mgr., 201 W. Main. Local. 2. Sites. Bldgs.
Artee—AZTEC C. OF C., Homer A. Gedney, Jr., Secy., 111 W. Checo. Local. Sites. Bldgs. Funds.
Bayard—BAYARD C. OF C., John Stanley. Pres. (x)
Belen—BELEN C. OF C., Mrs. Martha Atkinson, Secy., Box 25. Local. 1. Sites. Bldgs.
Bloomfeld—BLOOMFIELD C. OF C., C. M. Otto, Secy., Box 436. (x)
Capitan—CAPITAN C. OF C., D. O. Murphy, Secy. (x)
Carlsbad—CARLSBAD C. OF C., Louis M. Whitlock, Mgr., P. O. Box 910. Local. Sites. Bldgs. Funds.
Carrizozo—CARRIZOZO C. OF C., Johnson Stearns, Mgr., Local. Sites. Bldgs. Funds.
Clayton—CLAYTON UNION CTY. C. OF C., C. Leslic Culp, Mgr., P. O. Box 476. Local. Sites. Bldgs. Funds.
Cloudcroft—CLOUDCROFT C. OF C., Mrs. Millicent Mershon, Secy. Local. Sites. Bldgs. Funds.
Cloudcroft—CLOUDCROFT C. OF C., Mrs. Millicent Mershon, Secy. Local. Sites. Bldgs. Funds.
Cloudcroft—CLOUDCROFT C. OF C., Mrs. Millicent Mershon, Secy. Local. Sites. Clovis—CLOVIS C. OF C., Bob Spencer, Mgr., Box

Millicent Mershon, Secy. Local. Sites. Bidgs. Funds.
Clovis—
CLOVIS C. OF C., Bob Spencer, Mgr., Box 152. Local. Sites. Bidgs. Funds.
CLOVIS IND. DEV. COMMITTEE, Real Estate Board, Box 711. (x)
Deming—DEMING C. OF C., Dorothy Wehmhoner, Secy., P. O. Box 8. Local. Sites. Bidgs. Funds.
Espanola—ESPANOLA C. OF C., Katheleen Barth, Secy., P. O. Box 426. Local. Sites. Bidgs. Funds.
Estancia—ESTANCIA C. OF C., Jean Lokie, Secy., P. O. Box 137. Local. Sites. Bidgs. Funds.
Eunice—EUNICE C. OF C., Helen Harris, Mgr., P. O. Box 838. Local. Sites. Bidgs. Funds.
Farmington—FARMINGTON C. OF C., Cecil Black, Mgr., 116 W. Main. Local. Sites. Bidgs. Funds.
Ft. Sumner—FT. SUMNER C. OF C., V. J. Rogers, Mgr., P. O. Box 566. Local. Sites. Bidgs. Funds.
Gallup—
GALLUP MCKINLEY CTY. C. OF C., J.

Sites. Bldgs. Funds.
Gallup—
GALLUP MCKINLEY CTY. C. OF C., J.
G. O'Connor, Secy. Mgr., 2nd & Hill,
Box 607. Local. Sites. Bldgs. Funds.
U. S. BUREAU OF INDIAN AFFAIRS.
Wade Head.
Grants—GRANTS & WES. VALENCIA C.
OF C., Marvel Prestridge, Secy., P. O.
Box 297. Local. Sites. Bldgs. Funds.
Hobbs—HOBBS C. OF C., Harry J. Nunan,
Mgr., P. O. Box 1136. Local. Sites. Bldgs.
Funds.
Jal—JAL C. OF C., Mrs. Jo Gillit, P. O.
Box 12. Local. Sites. Bldgs. Funds.
Las Cruces—

Box 12. Local. Sites. Bldgs. Funds.

Las Cruces—
AIRPORT DEV. CORP., INC., Mark B.
Thompson, Pres. Box 689. (x)
MESILLA VALLEY C. OF C. Clint G.
Smith, Mgr., P. O. Box 689. Local. Sites.
Bldgs. Funds.

Las Vegas—LAS VEGAS-SAN MIGUEL
CTY. C. OF C., Fred Harris, Mgr., P. O.
Box 148. Local. Sites. Bldgs. Funds.
Lordsburg—LORDSBURG-HIDALGO VALLEY C. OF C., Marguerite Codding,
Mgr., P. O. Box 88. Local. Sites. Bldgs.
Funds.
Lovington—LOVINGTON C. OF C., Mary

Mgr., P. O. Box 88. Local. Sites. Bidgs. Funds.
Lovington—LOVINGTON C. OF C., Mary Faulkner Payne, Mgr., P. O. Box 1347. Local. Sites. Bidgs. Funds.
Moriarity—MORIARITY C. OF C., Mike Anaya, Fin. Chm., P. O. Box 252. Local. Sites. Bidgs. Funds.
Mountainair—MOUNTAINAIR C. OF C., Everitt L. Christ, Secy., P. O. Box M. Local. 3. Sites. Bidgs.
Portales—ROOSEVELT CTY. C. OF C. Ray Franz, Mgr., P. O. Box 488. Local. Sites. Bidgs. Funds.
Raton—RATON C. OF C., Cliff W. Johnson, Mgr., P. O. Box 869. Local. Sites. Bidgs. Funds.
Roswell—ROSWELL C. OF C., Frank J. Kaufmann, Mgr., P. O. Box 692. Local. Sites. Bidgs. Funds.
Roswell—ROSWELL C. OF C., Frank J. Kaufmann, Mgr., P. O. Box 714. Local. Sites. Bidgs. Funds.
Rudoso—RUIDOSO C. OF C., Mrs. Emma Redmann, Secy., P. O. Box 714. Local. Sites. Bidgs. Funds.
Santa Fe—
NEW MeXICO ECON DEV. COMM. Local.

Santa Fe
NEW MEXICO ECON, DEV. COMM., Jack
Wentworth, Dir., 428 College Ave., Box
706, State. 6. Sites. Bldgs.
OLD SANTA FE ASSN., John Gaw Meem,
Chm., 785 Camino Del Monte Sol. (x)

SANTA FE C. OF C., Hugh M. Gray, Mgr., Box 1078. Local. Sites. Bldgs. Funds.

SANTA FE ECON, DEV. COMM., L. J. Reynolds, Chm., c/o C. of C. (x)
Santa Rosa—SANTA ROSA C. OF C., Tony
Zimmerman, Mgr., P. O. Box 367. Local.
Siltes, Blidgs, Funds.
Silver City—SILVER CITY-GRANT CTY.
C. OF C., Mrs. Judy Barron, Secy., 103
W. Broadway. Local. Sites. Bldgs.
Funds.

Funds.

Funds.

Socorro—SOCORRO CTY. C. OF C., Natalie D. Arnold. Mgr., P. O. Box 463.

Local. Sites. Bidgs. Funds.

Springer—SPRINGER C. OF C., James
Gartson Mgr. Local. Sites. Bidgs.

Taos—TAOS CTY. C. OF C., Ruth Fish,
Brinds.

Taos—TAOS CTY. C. OF C., Buth Fish,
Brinds. Box 1355. Local. Sites. Bidgs.

Funds.

Truth Or Consequences—TRUTH OR CONSEQUENCES C. OF C., Heiga M.
Latham, Mgr., 114 Foch St., Box 31.
Local I. Sites. Bidgs.

Tucumeari—TUCUMCARI C. OF C., H. H.
Bryant, Pres., Box 187. Local 2. Sites.
Bidgs. Funds.

Tularosa—TULAROSA C. OF C., Myrile C.
Jones, Secy., P. O. Box 806. Local. Sites.
Bidgs. Funds.

#### **NEW YORK**

Albany—
ALBANY C. OF C., Kenneth M. Burch,
Man. Secy. (x)
ALBANY PORT DIST. COMM., F. W.
Dunham, Jr., Gen. Mgr., Administration
Bldg., Port of Albany. Local. 70. Sites.
Bldgs.
DELAWARE & HUDSON R. R. CORP.,
K. C. Lewis, Mgr. of Real Est. & Ind.
Dev., 413 D & H Bldg. State. 7. Sites.
Bldgs.

DELTA C. Lewis, Mg. Bidg, State. ...
Dev., 413 D & H Bidg, State. ...
Bidgs.
EMPIRE STATE C. OF C., Wm. A. Mills.
EX. V. P., 174 Washington Ave., P. O.
Box 224, Capitol Sta. (x)
N. Y. BUSINESS DEV. CORP., James R.
Hanley, V. P. & Gen. Counsel, 11 N.
Hanley, V. P. & Gen. Counsel, 11 N.
State.

N. Y. BUSINESS Des., Hanley, V. P. & Gen. Counses, Pearl St.

N. Y. STATE DEPT. OF COMM., John S. Wyld, Reg. Mgr., 112 State St. State. Sites. Bldgs.

TRI-CITY AREA DEV. COUN., D. Lee Chesnut, Chm., P. O. Box 7124, Capitol Sta. Local. 20. Sites. Bldgs.

Albertson — MID-ISLAND INDUSTRIES, Albertson — MID-ISLAND INDUSTRIES, Albertson — Wildes Funds.

Funds.

Antwerp—ANTWERP DEV. CORP. (x) Auburn — AUBURN C. OF C., Robert A. Nelson, Ex. Mgr., 160 Genesee St. Local. 3. Sites.

Auburn

AUBURN C. OF C., Robert A. Nelson, Ex. Mgr., 160 Genesee St. Local. 3. Sites. Bldgs.

AUBURN IND. DEV. FOUND., INC., Frank S. Smith, Pres., 148 Genesee St. Local. 2. Sites. Bldgs. Funds.

N. Y. STATE ELEC. & GAS CORP., Frank S. Smith, Mgr., 24 North St. (x)

Babylon—BABYLON C. OF C. (x)

Babylon—BABYLON C. OF C., John V. Maloney, Mgr. (x)

Batsvia—BATAVIA C. OF C., John V. Maloney, Mgr. (x)

Bath—BATH C. OF C., Dr. Frank E. Nicklaus, Pres. (x)

Bay Shore—GRTR, BAY SHORE C. OF C., INC., Mrs. V. Meier, Off. Secy., 8 W. Main St. Local. 1.

Beacon—BEACON C. OF COMM., Mrs. Walin St. Local. 1.

Beacon—BEACON C. OF C., 210 Main St. Local. 1. Sites. Bldgs.

Binghamton—Binghamton—Binghamton—Binghamton—Binghamton—Binghamton—Binghamton—Singh

N. Y. STATE ELEC. & GAS CORP., E. W. Bartley, Mgr. of Ind. Dev., 62 Henry St. Regional. I. Sites. Bidgs.
Biauvelt—ROCKLAND IND. CTR., INC., Bernard J. Garber, V. P. Local. I. Sites. Bidgs.
Bolivar—BOLIVAR IND. DEV. CORP. (x)
Bronxville—BRONXVILLE C. OF C., Chas. W. Mettler, Ex. Secy. (x)
INDUSTRIAL PLANNING ASSOCIATES, Ross Winckler, Assoc., 1348 Midland Avenue. National. 1.
Brooklyn—CHAS. BAUERMANN & CO., 1229 Flatbush Ave. (x)
BROOKLYN C. OF C., Howard A. Swain, Ex. Secy., 26 Court St. (x)
BUSH TERMINAL BLDGS. CO. IND. CITY, 269—37th St. (x)
CONEY ISLAND C. OF C., Wm. A. Nicholson, Ex. Secy., 1017 Surf Ave., Coney Island. (x)
DOWNTOWN BROOKLYN ASSN., Grover M. Moscowitz, Ex. V. P., 32 Court St. (x)
FLATBUSH C. OF C., Benjamin J. King, Ex. Secy., 87 Flatbush Am.

(x) FLATBUSH C. OF C., Benjamin J. King, Ex. Secy., 887 Flatbush Ave, (x) BERNARD L. HEGEMAN, 130 Clinton St.

(x) N. Y. DOCK CO., W. G. Roberts, V. P., 334 Furman St. (x)

334 Furman St. (x)

Buffalo—
B.A.W.—CONSTRUCTION CO., George
Welchmann, 84 Colorado Ave. (x)
BENDERSON DEV. CO., Nathan Benderson, Pres., 123 Franklin St. (x)
BUFFALO C. OF C., C. C. Flichtner, Ex.
V. P., 238 Main St. Local. 24. Sites.
Bldgs, Funds.
GURNEY, OVERTURF & BECKER, INC.,
MAX Becker, 19 S. Division St. (x)
HUNT RLTRS, Myron Hunt, 410-12 Brisbane Bldg. (x)
WILLIAM FISKE KIMBERLY, 162 Franklin St. (x)

bane Bidg. (x)
WILLIAM FISKE KIMBERLY, 162 Franklin St. (x)
MANUFACTURERS & TRADERS TRUST,
L. G. HARTIMAN. Pres., 284 Main. (x)
MARINE TRUST CO. OF WESTERN
N. Y., Francis A. Smith, Pres., Main &
Seneca.
NIAGARA FRONTIER PORT AUTHORITY, John A. Ulinski, Ex. Dir.
PARKE, HALL & CO., Thos. L. Willis,
Pres., 66 Niagara St. Local. 12. Sites.
Bildgs. Funds.
PENNA. R. R. CO., T. C. Kirkland, Mgr.
of Ind, Dev., 405 Seneca St. (x)
FORREST READ & CO., Forrest G. Read,
70 Niagara St. (x)
SAPERSTON REAL ESTATE CO., James
W. Oppenheimer, Pres., 1001 Genesee
Bidg. National. Sites. Bidgs. Funds.
Canajoharie—CANAJOHARIE C. OF C.,
Michael P. Cory, Ex. Secy. (x)
Canandaigua—
CANAJOHAGULA C. OF C., Lester C.

Canandaigua— CANANDAIGUA C. OF C., Lester C. Boyce, Pres., Gibson St. Local. 1. Sites.

Bidgs.
CANANDAIQUA DEV. CORP. (x)
CANASTOTA C. OF C.,
Michael Milmoe, Secy. (x)

Michael Milmoe, Secy. (x)
Canton—
CANTON IND. PLAN COMMISSION, G.
Atwood Manley, Chm., 62 Judson St.
Local, Sites. Bidgs.
CANTON INDUSTRIES, INC., c/o Canton
Indus. Planning Commission, 62 Judson

St. LAWRENCE VALLEY ASSN., G. K. Brown, 121 Main St. Carthage—CARTHAGE C. OF C., Warren Gamble, Pres., 267 State St. Local, 1. Sites, Bidgs.

Catskill—
CATSKILL C. OF C., INC., Alvin N.
Addiebaum, Pres. Local. 2. Sites, Eldgs.
CATSKILL IND. DEV. CO., Alvin N.
Addiebaum, Pres., W. Bridge St. Local.
1. Sites, Funds.
Chateaugay—CHATEAUGAY C. OF C.,
Kenneth O'Nell, Secy. (x)
Clayton—CLAYTON C. OF C., Anthony
Zach, Pres. Local. Sites. Bldgs.

Zach, Fres. Docal. Sites. Blugs.
Cohoese—
COHOES C. OF C., C. T. Wright, Mgr. (x)
COHOES IND. TERMINAL, INC., Fabius
Schmerler, Mgr., N. Mohawk St. (x)
Cooperstown—COOPERSTOWN C. OF C.,
E. T. Geddes. (x)
Corning—CORNING C. OF C., Albert S.
Hinkle, Ex. Secy., 36 E. Market St.
Local. Sites. Bldgs.

Cortland—CORTLAND CTY, C. OF C., Richard M. Day, Ex. Secy., 6. N. Main St. Local. 2. Sites. Bldgs. Funds.

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PLANT LOCATION FACTS

#### Financial assistance

#### in New York State means:

Availability of the world's greatest investment firms with a continuing interest in the State's industrial progress.

Accessibility of financing throughout the State by local institutions.

Co-operation in obtaining suitable funds through the New York Business Development Corporation-a privately financed and managed organization chartered by the State Legislature to assist qualified new or expanding enterprises within or coming into the State.



Before you decide on a new plant, what specific financing data do you

Our job is to know where capital is available, and to put you in touch with proper sources of mortgage money or working capital for your operations in New York State.



Financing is only one of your factors. What about

... markets ... transportation

... components and raw materials ... sites and buildings ... power

... water ... fuel ... labor?

The New York State Department of Commerce stands ready with a professional, long-experienced staff to give you a tailor-made plant location survey covering any New York State community.

Let us answer your questions. Write for "Industrial Location Services," a free booklet that tells what we can do for you. Send your request to me at Room 802, 112 State Street, Albany 7.

> Cand T. Sickin EDWARD T. DICKINSON Commissioner of Commerce

> > NEW YORK

INDUSTRIAL DEVELOPMENT - 1959 SITE SELECTION HANDBOOK EDITION

CORTLAND CTY. IND. DEV. CO., INC.

CORTLAND CTY. IND. DEV. CO., INC. (x)

Coxsackie—COXSACKIE C. OF C., Mary Donovan, Seey. (x)

Delmar—BETHLEHEM-ALBANY CTY. C. OF C., Harry S. Keelan, Pres., 343 Dela. Ave., Natl. Comm. Bk. Local. Sites. Dobbs Ferry—DOBBS FERRY C. OF C., Walter A. Mikulsky. (x)

Dolgeville—DOLGEVILLE RLTY. CORP., Etton J. Hopson, Secy., 29 N. Main St. Local. Sites. Bidgs. Funds.

Dunkirk—DUNKIRK C. OF C., John H. Daniels, Ex. Mgr. Local. 1. Sites. Bidgs. E. Aurora—E. AURORA C. OF C., Ross W. Robins, Secy. (x)

E. Hampton—E. HAMPTON C. OF C., Betty Mosley, Secy. (x)

Elmira—SCAN OF COMM. Raiph Rob-

Betty Mosiey, Secy. (A)
Elmira—
ELMIRA ASSN. OF COMM., Raiph Roberts, Secy., Federation Bidg. (x)
ELMIRA ENTERPRISES, INC. (x)
Endicott—GRTR. ENDICOTT C. OF C.,
Theodore M. Downing, Mgr., 1307 E.
Main St. Local. 2. Sites. Bidgs.
Far Hockaway—C. OF C. OF THE ROCKAWAY—C. OF C. OF THE ROCKAWAY—C. OF C. Bidg., 19-20 Mott Ave. (x)
Fioral Park—FLORAL PARK C. OF C. (x)

(x)
Plashing—FLUSHING C. OF C., Haynes
Trebor, Ex. Secy. (x)
For Plain—
FT. PLAIN-NELLISTON IND. & DEV.
CORP., Islah Gaesler, Chm., 66 Canal
St. Local, Sites, Bidgs. Funds.
FT. PLAIN COMMUNITY CLUB, R. H.
Sparts.

FT. PLAIN COMMUNITY CASES.

Swarts. (x)

Frankfort - FRANKFORT C. OF C., James N. Durant. (x)

Franklinville - FRANKLINVILLE MEN'S CLUB, INC., Max R. Stout. (x)

Fredonia - FREDONIA C. OF C., Albert M. Woodcock. (x)

Freeport - FREEPORT C. OF C., Mabel

M. Woodcock. (x)
Freeport—FREEPORT C. OF C., Mabel
Battin. (x)
Fulton—FULTON C. OF C., James Turner,
Ex. Secy., 115 S. First St. Local. 1.
Sites. Bidgs. Funds.
Garden City—LONG ISLAND ASSN., John
D. Shuart, Man. Dir., Garden City Hotel.
Local. 12. Sites. Bidgs.
Garnerville.

D. Shuari, Man. Dir., Gard ASSN., John Local. 12. Sites. Eldgs.

Garnerville—
GARNERVILLE HOLDING CO., INC., David Lipman, Seey., Railroad Ave. Local. 28. Sites, Bldgs. Funds.

W. HAVERSTRAW IMP. Co., David Lipman, Railroad Ave. (x)
Geneva—
GENEVA C. OF C., Kenneth H. Layer, Mgr., 53 Seneca. Local. 2. Sites. Eldgs. Funds.
GENEVA INDUSTRIES, INC. (x)
Gleneove—GLENCOVE C. OF C., Raymond H. Pierce, Ex. Seey., c/o Glen Cove. Nassau Trust Co. (x)
Gleneove—GLENCOVE C. OF C., Raymond H. Pierce, Ex. Seey., c/o Glen Cove. Nassau Trust Co. (x)
Glene Falls—GLENS FALLS C. OF C., Harold W. Zenger, Ex. Seey., 206 Glen St. Local. 3. Sites, Bldgs. Funds.
Gloversville—GLOVERSVILLE C. OF C., Mrs. Anna D. Kukla, Ex. Seey. (x)
FULTON CTY. COM. DEV. CORP., Anna D. Kukla, 21-23 Bleecker St. Local. Sites. Bldgs. Funds.
Goshen—GOSHEN C. OF C., Peter J. Devito, Ex. Seey., 60 Wickham Ave. Local. 1.
Gouverneur—GOUVERNEUR C. OF C. Jack Ruderman. Pres. E. Main. Sc.

Local, 1.

Gouverneur—GOUVERNEUR C. OF C.,
Jack Ruderman, Pres., E. Main St.
Local, Sites. Bldgs.

Creat Neck. Diugs. Great Neck.—MYERS E. BAKER, 160 Middle Neck Road. Regional. 5, Sites. Bldgs. Funds. GREAT NECK C. OF C., Ruth A. Engel-

man. (x)
Greenwich—GREENWICH C. OF C.,
George M. Ernst. (x)
Grotan—GROTON C. OF C., H. M. Gelsen-hoff. (x)

non. (x)

Hamburg—HAMBURG C. OF C., INC.,
Edith H. Hall, Secy., 59 Buffalo St.

Local. 1.

Edith H. Hall, Seey., 59 Buffalo St. Local. 1.

Haverstraw—N. ROCKLAND C. OF C., Olive Ackerman. (x)

Helena—HELENA CIVIC ASSN., Georgena McKane. Seey. Local. 1. Sites.

Hempstead — HEMPSTEAD C. OF C., Donald G. McLaren, Ex. Seey. (x)

Henrietta—WILMORITE, INC., Page Airways Bldg., Scottsville Rd. (x)

Herkimer — HERKIMER BUS. MEN'S ASSN., Harrison J. Hummel. (x)

Hicksville — LONG ISLAND LIGHTING CO., Edgar V. Gray, Ind. Dev. Dlv., 175
Old Country Rd.

Hoosick Falls—
HOOSICK FALLS C. OF C., Waller E. Robson. (x)

HOOSICK FALLS COMM. FOR INDUSTRY, INC., James Brahan, Secy., c/o H. F. Standard Press, (x)

HORNELL BD. OF TRADE, Robert R. Könnke, Secy., City Hall. (x)

HORNELL ENTERPRISES, INC. (x)

HORNELL ENTERPRISES, INC. (x)

HORNELL ENTERPRISES, INC. (x)

HORNELL IND. DEV. COMMITTEE, Sherman B. Schultz, Pres., 7 Seneca St. Local, 1. Sites, Bidgs. Funds.

Hudson—GRTR. HUDSON C. OF C., H. R. Landig, Pres., 213 Warren St. (x)

Hudson Falls—HUDSON FALLS C. OF C., Dr. Richard Clifford, Act. Secy. (x)

Huntington—

Dr. Richard Clifford, Rec.

Huntington—
HUNTINGTON TWP. C. OF C., INC.,
Newell A. Lasher, Man. Dir., Carver &
Green Sts., Box 388. Local, 3.

KENNETH E. TURNER ASSOC., INC.,
Kenneth E. Turner, 473 Walt Whitman
Rd. (x)

lion—ILION RETAIL BUS. ASSN., E. W.

Miller. (x)

Rd. 13/10N RETAIL BUS. BERNALL Miller. (x)

Miller. (x)

Islip—ISLIP C. OF C., Warren G. Huber.

Ithaca

ITHACA C. OF C., John L. Tiley, Mgr.,

114 N. Aurora St. Local. 2. Sites. Bldgs.

Funds.

Funds. FNTERPRISES, INC. c/o C. of

Funds.

17HACA ENTERPRISES, INC., c/o C. of C., Don Price, Pres, Local. Sites. Bidgs. Funds.

Jamaica—

MAX GRUBER ASSOC., Maurice D. Gruber, Partner, 160-16 Jamaica Ave. Sites. Bidgs. Funds.

JAMAICA C. OF C., A. Nicholas Kobe, Ex. Secv., 89-31—161st St. Local. 3.

Secv., 89-31—161st St. Local. 3.

Jamestown
Jamestown AREA C. OF C., David E.
Berg, Ex. V. P., 210 Cherry St. Local.
Sites. Bldgs.

JAMESTOWN AREA DEV. CORP., Oliver
W. G. Erickson. Pres., 2 E. 3rd St.
Local. 1. Sites. Bldgs. Funds.

Johnson City—JOHNSON CITY C., OF C.,
Wm. H. Sliker, Mgr. (x)

Johnstown — JOHNSTOWN C., OF C.,
George E. Langr., Secy., 32 W. Main.
Local. 2. Sites. Bldgs. Funds.

Kinderhook—INDUSTRIES FOR COLUMBIA CITY, Wm. H. Mitchell, Pres. Local.
1. Sites. Bldgs. Funds.

Kingston—

1. Sites. Bldgs. Funds.
Kingston—
KINGSTON AREA C. OF C., Albert Kurdt,
Mgr., Gov. Clinton Hotel. Local. 2. Sites.
Bldgs.
KINGSTON IND. DEV. CORP., c/o C. of
C., Governor Clinton Hotel. (x)
Lackawanna—LACKAWANNA C. OF C.,
John J. Moran, Ex. Secy., 724 Ridge Rd.
Local. Sites.
Lake George—LAKE GEORGE C. OF C.,
Harold D. Leslie, Ex. Secy. (x)
Lake Pledd—LAKE PLACID C. OF C.,
Luke L. Patnode. Ex. Secy. (x)
Lancaster—LANCASTER & DEPEW C. OF
C., R. Stutzman. (x)

Liberty C. OF C., S. D. Lubin, (x)
LIBERTY INDUSTRIES DEV. CORP., c/o
C. of C. (x)
Lindenhurst—LINDENHURST C. OF C.,
Patricia Silber, Ex. Secy., 304 S. Wellwood Ave. Local. 1. Sites. Bldgs.

wood Ave. Local, 1. Sites. Bldgs.
Little Falls—
LITTLE FALLS CIVIC CLUB, Leon M.
Dussault. (x)
LITTLE FALLS IND. DEV. COMM. (x)
Liverpool—LIVERPOOL C. OF C., James
B. Taynton, Seey. (x)
Lockport—LOCKPORT C. OF C.. Walter
H. Pond, Ex. Seey., 429 Bewley Bldg.
Local, 3. Sites. Bldgs.
Long Island City—

Local. 3. Sites. Bldgs.

Long Island City—
HERBERT CALLMAN CO.. INC., Henry N. Levien. 29-34—41st Ave.

INDUSTRIAL REAL ESTATE, 25-15
Bridge Plaza, N. (x)
C. GRANT KECK ORG., C. Grant Keck.
25-15 Bridge Plaza, N. (x)
QUEENSBOROUGH C. OF C.. James J.
Thornton, Ex. V. P., 24-16 Bridge Plaza, S. (x)

Lynbrook—LYNBROOK BD. OF TRADE.
Marguerite Townsend, Ex. Secy. (x)
Lyons—LYONS C. OF C. Paul A. Volcker,
Secy., 114 William St. Local. Sites.

Secy., 114 William St. Local. Sites. Bidgs.

Malone—TOWN OF MALONE, Leo J. Tobey, Superv., 8 E. Main St. Local. Sites. Bidgs.

Mamaroneck—MAMARONECK C. OF C., Margaret D. Norris. Ex. Secy. (x).

Manchester—TWIN CITIES DEV. CORP.

Manhasset— GEN, IND. DEV. CORP., Fred Laurent, Pres., 266 Sussex. (x)

WALTER O'MELIA CO., Cleveland James, V. P., 65 Plandome Rd. Local. 4. Sites. Bidgs. Funds. Maspeth—MASPETH C. OF C., Secy., 60-53—70th St. Local. 1. Sites. Bidgs.

Funds.

Massena— HARTE-HAVEN IND. CTR., Helmsley-Spear, Inc.

MASSENA C. OF C., Rosen P. Hansen, Ex. Secy. Local. 3. Sites. Bidgs.

ST. LAWRENCE SEAWAY DEV. CORP., L. M. Hale, Dir. of Off. of Spec. Operations, P. O. Box 213. National. 2. Sites.

tions, P. O. Box 213. National. 2. Sites. Maybrook—
MAYBROOK IND. DEV. COMM., Charles A. Reynolds, Pres., Heard Ave. Local. 3. Sites. Bldgs.
MAYBROOK IND. TERMINAL. INC., Charles A. Reynolds, Pres., Box 531. Local. 3. Sites. Bldgs.
Mechaniesville—MECHANICSVILLE C. OF C., C. F. Green. (x)
Medina—MEDINA C. OF C., Bernard E. Hart, Ind. Dev. Comm., Cook Bldg. Local. Sites. Bldgs.
Merrick—MERRICK C. OF C., Donald Grahame. Secy., Box 53. (x)
Mexico—MEXICO C. OF C., Elmer Jenks, Pres. Local. Sites. Bldgs.
Middletown—

Pres. Local. Sites. Bidgs.

Middletown—
MIDDLETIOWN C. OF C., R. F. Giles, Ex. V. P., 10 King St. Local. 2. Sites. Bidgs.

MIDDLETOWN IND EXP. CORP., R. F. Giles, Ex. V. P., 10 King St. Local. 2. Sites. Bidgs.

MiDDLETOWN IND EXP. CORP., R. F. Giles, Ex. V. P., 10 King St. Local. 2. Sites. Bidgs.

Mineola—LONG ISLAND LIGHTING CO. IND. DEV. DIV., Edgar V. Gray, Mgr. 250 Old Country Rd. Local. 3. Sites. Bidgs.

Monroe—ORANGE CTV. SITE PLACEMENT SERVICE, T. H. Hansen, Pres. Local. 2. Sites. Bidgs. Funds.

Montgomery—WALLKILL VALLEY IND. DEV. ASSOC. Wm. Locke, Pres., Regional. 1. Sites. Bidgs.

Monticello— MONTICELLO C. OF C., Jack Thaw, Ex. Secy. (x) MONTICELLO IND. DEV. CORP., c/o C.

MONTICELLO IND. DEV. CORF., 6/6 C. of C. (x)

Mt. Kisco-MT. KISCO PROJECT CORP., c/o C. of C. (x)

Mt. Vernon-MT. VERNON C. OF C., Abbot Noble, Pres. (x)

Newark-NEWARK C. OF C., John D. Meyers. (x)

Newburgh—
BEREA IND. TERMINAL, Panarello & Hudson, Inc., Ind. Ritrs., N. Plank St. Local, 4, Sites, Funds.

GRTR. NEWBURGH C. OF C., Daniel Hannon, Secy. (x) GRTR. NEWBURGH IND. DEV. CORP.

(x) EDWARD P. SKYER, Edw. P. Skyer, Pres., 877 Broadway, 8. Sites. Bldgs. Funds.

Funds,
Newport-KUYAHOORA VALLEY RLTY.
& IMP, CLUB, Roland McLean, Pres.
Local, Sites, Bilgs, Funds,
New Rochelle—NEW ROCHELLE CIVIC
& COMM, ASSN, Arthur P, Sutty, Jr.,
Steeven, 238 Huguenot St. Local, 3. Ex. Secv., 2 Sites. Bldgs.

New York—
AMERICAN BRAZILIAN ASSN., INC., 22
W. 48th St.
AMERICAN GAS & ELEC, SERV. CORP.,
L. L. Davis, Dir. Ind. Dev., 30 Church

AMERICAN GAS & ELEC. SERV. CORP., L. L. Davis, Dir. Ind. Dev., 30 Church St. (x)
AMMAN & WHITNEY 76—9th Ave. (x)
ARGENTINE AMERICAN C. OF C., 11
Broadway.
ARMSTRONG ASSOC., 12 E. 41st St. (x)
ASSOCIATED TRANSPORT, INC., E. I.
Kleinmetz, Mgr. Sales Research & Dev.,
380 Madison Ave. (x)
ASTOR ESTATE, 535—5th Ave. (x)
ASTOR ESTATE, 535—5th Ave. (x)
ATLANTIC COAST LINE R. R. CO.,
Julian H. Lines, Asst. to Pres., Rm. 805,
342 Madison Ave. Regional. Sites, Bldgs.
AVENUE OF THE AMERICAS ASSN.
Willard Henlein, Ex. Secy., 116 W. 32nd
St. (x)

Willard Henlein, Ex. Secy. 116 W. 32. St. (x)
St. (x)
St. (x)
BALTIMORE & OHIO RAILROAD, George
E. Ference, Ind. Dev. Agt., 25 Broadway.
Regional, 2. Sites. Bidgs.
BANK OF MONTREAL. 64 Wall St.
BANK OF NEW YORK, A. C. Simonds,
Jr. Pres., 48 Wall St. (x)
BANK OF THE MANHATTAN CO., L. C.
Marshall, Pres., 40 Wall St. (x)
BANK OF NOVA SCOTIA, C. G. Webster.
Gen. Agt., 37 Wall St. (x)
BANKERS FEDERAL SAVINGS & LOAN,
C. H. Minners, Pres., 24 John. (x)

BANKERS TRUST CO., Real Est. Div., 16 Wall St. (x) BANKERS TRUST CO., Real Est. Div., 16
Wall St. (X)
Wall St. (X)
BIGELOW, KENT & WILLARD CO., Robert W. Kent, 500—5th Ave. (X)
FRANK G. BINSWANGER, INC., Frank
G. Binswanger, Pres., 1407 Broadway.
National. 5. Sites. Bidgs. Funds.
BOOZ, ALLEN & HAMILTON, James L.
Hamilton, Sr., Partner, 380 Madison
Ave. Regional.
BRAZILIAN GOVT. TRADE BUREAU,
551—5th Ave.
BROADWAY ASSN., T. J. McInerney,
Man. Dir., 250 W. 57th St. (X)
BRONX BD. OF TRADE, J. F. Addonizio,
Ex. Secy., 349 E. 149th St. (X)
BRONX C. OF C., Arthur A. Walsh, Ex.
Secy., 260 E. 161st St. (X)
BROOKS, HARVEY & CO., Edmund J.
McRickard, 41 E. 42nd St. (X)
BROWN & MATTHEWS, INC., 404—4th
Ave. (X)
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370 Lexington Ave. (x)
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CALKIN & BAILEY, INC., IND. CONS.,
Geo. T. Bayley & John R. Calkin, 50
E. 41st St. (x)
CAMARA MEXICANA DE COMERCIO, 60
Wall St. Wall St.
CANADIAN BANK OF COMMERCE, 29
Exchange Place.
CANADIAN NATL. RAILWAYS, R. B.
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CENTRAL VERMONT RWY., R. B.

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Woolworth Bldg. International. Sites.

Bldgs.

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ENGPS, 120 Wall St. (x)
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Jf. (x) DOREMUS & CO., Marvin E. Houerness, Jr. (x)
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Elliott. Pres., 400 Park Ave. (x)
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(X)
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P., 89-31—161st St. (x)
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Johnson, 415 Lexington Ave. (x)
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P. L. Griffith, Dir. Ind. Dev., 140 Cedar
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30 Rockefeller Plaza. (x)
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Branck, Pres., 90 Broad. (x)
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Secy., Power Bldg. Local. 2. Sites. Bldgs.
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Their portfolios record services recently performed for industries such as General Electric, Westinghouse, C. Howard Hunt Pen Company, Gerber Baby Foods, and scores of other expanding industries located in North Carolina.

They are an important part of the North Carolina Department of Conservation and Development, a complete service department at your disposal.

They will, in complete confidence, answer your questions honestly and factually. They will provide you site studies

on labor, power, water, buildings, transportation, raw materials, and community attitudes. They will be glad to arrange for you to see the people you want to see with regard to any phase of industrial location, and if you desire, will accompany you on inspection of possible locations. Their knowledge of industry's problems and sincere efforts toward finding solutions contributed to 167 new plants and 147 expansions in North Carolina last year. North Carolina wants new industry to succeed. That is why men like these are here to serve you without cost or obligation.



## NORTH CAROLINA

North Carolina's Business Man Governor Luther H. Hodges (left) with Walter M. Schwartz, Jr., President of Proctor Electric Company, survey Proctor's new electric toaster plant, the world's largest, at Mt. Airy, North Carolina.

For prompt and confidential plant location information you are invited to contact William P. Saunders, Director, Dept. of Conservation and Development, Raleigh, North Carolina.

N. C. BUSINESS DEVELOPMENT CORP., Mr. 14, Powell Jenkins, Ex. V. P., P. O. Box 10655. (x) N. C. DEPT. OF CONS. & DEV., Wm. P. Saumiers, Dir. State, 23, Sites, Bldgs. POWERS CONST. CO., INC., 805 W. South. (x)
RALEIGH C. OF C., J. R. Drummy, In
Mgr., 23 W. Davie St. Regional. 2. Site

RALEIGH C. OF C., J. R. Drummy, Man. Mgr., 23 W. Davie St. Regional. 2. Sites. Bldgs.
SECURITY NATIONAL BANK, T. W. Steed, V. P., Box 1731.
YORK IND. CENTER, INC., J. W. York, Pres., Box 10007, 2016 Cameron St. Local. Sites. Bldgs. Funds.
Randleman—RANDLEMAN C. OF C., J. L. Coble, Sec. (x)
Red Springs — RED SPRINGS CORF., Tom E. Cope, Secy. (x)
Reidaville—

CORP., Tom E. Cope, Secy. (x)

Reidsville—
PIPKIN IND. DIST., (W. B. Pipkin, 216
S. Main St.)
S. Main St.
PEIDSVILLE C. OF C., C. R. Strouse,
Mgr., Drawer 1020. Local. 2. Sites.
Bldgs, Funds.
REIDSVILLE IND. DEV. CORP., C. R.
Strouse, Secv., P. O. Drawer 1020. Local.
2. Sites. Bldgs. Funds.

Rich Square C. OF C., Vernon E. Tay-Pres., Co. C. (C. (x) Fred Co. Vernon E. 1aylor, Sec.-Treas, (X) RICH SQ. IMP. CORP., C. J. Freeman, Pres., Co. C. of C. (x) Roanoke Rapids—ROANOKE RAPIDS C. OF C., Fred Cooper, Manager. (x)

Robbins DEV. CORP., T. B. Hopper, Pres. (x)
ROBBINS MERCHANT'S ASSOCIATION.
J. C. Myers, Jr., Pres. (x)

Robbinsville
GRAHAM CTY. C. OF C., Smith Howell,
DIr. (x)
GRAHAM CTY. R. R. CO. (x)

Robersonville
ROBERSONVILLE C. OF C., D. M. Hardison, Pres. (x)
ROBERSONVILLE DEV. CORP., James
E. Gray, Sec. (x)

Rockingham— ROCKINGHAM C. OF C., J. C. Billings, Ex. Secy., P. O. Box 86, Local, 4, Sites. ROCKINGHAM C. OF C., J. C. Billings, Ex. Secy., P. O. Box 86. Local, 4. Sites. Bidgs, Funds. ND. DEV. CORP., Richard E. Smith, Secy. (x)
ROCKINGHAM MERCHANT'S ASSN., Edna Gillis, Secy. (x)
Rocky Mount—
ROCKY MOUNT C. OF C., R. Graham Dozler, Ex. V. P., 157 N. E. Main St. Local, 3. Sites, Bidgs Funds.
ROCKY MOUNT IND. DEV. CORP., R. Graham Dozler, Ex. V. P., (x)

ROXBORO C. OF C., Wallace W. Woods, Ex. Secy. (x)

ROXBORÓ DEV. CORP., D. D. Long,
Pres., Box 278. Local. 1. Sites. Bldgs. Pres., Box 278. Local. 1. Sites. Bldgs. Funds. ROXBORO IND. PARK, (Richard E.

Long).

Rutherfordton—RUTHERFORDTON C. OF
C., Luke J. Carbonettl, Ex. Secy., Box
447. Local. I. Sites, Bldgs, Funds.
St. Pauls—ST, PAULS C. OF C., D. D. McColl, V. P., Industrial Dev. and Enterprise (\*\*). (x) Salemburg — SALEMBURG IND. COUN O. B. Tew, Jr., Chm., c/o C. of C. (x

Salisbury
HEDRICK PARK. (B. V. Hedrick Sand & Gravel Co., 120½ N. Church).
SALISBURY IND. DEV. CORP., Wm. D. Pence, c/o C. of C. (x)
SALISBURY-ROWAN CTY, C. OF C., Wm. P. Pence, Mgr., N. Main St. Local, 2. Sites. Bldgs. Funds.

Sanford—
ATLANTIC & WESTERN RWY. CO. (x)
SANFORD C. OF C. H. W. Hackney.
Mgr., Box 519, 140 N. Steele. Local. 2.
Sites. Bidgs.
Scotland Neck.—SCOTLAND NECK BUS.
BUREAU, Robt. E. Ashford. (x)

Selma C. OF C., Harry Young, Manager.

(x)
SELMA-SMITHFIELD IND. DEV. CO.,
INC., Floyd C. Price, Jr., Pres. Local. 1.
Sites, Bidgs. Funds. Shelby—SHELBY C. OF C. & MERCHANTS ASSN., Paul T. Limerick, Ex. Mgr., Box 122.

SHELBY IND. DEV., INC., Henry L. Weathers, Secy.-Treas. (x)

Siler City—SILER CITY IND. DEV. CORP., Katherine E. Roe, Secy., c/o C. of C. (x)

CORP., Katherine E. Roe, Secy., c/o C. of C. (x)

Mitheld—
SMITHFIELD C. OF C., Harold Breech, Mgr., 131 Mkt. St. Local, 2. Sites. Bldgs. Funds.

SMITHFIELD INDUSTRIES, INC., M. Brock Wilson, Pres., Box 809. Local. Sites. Bldgs. Funds.

Southern Pines—SOUTHERN PINES IND. COMM., Robt. A. Spence, Pres., c/o C. of C. (x)

Southport—SOUTHPORT DEV. CORP.,

of C. (x)
Southport—SOUTHPORT DEV. CORP.,
Eugene B. Tomlinson, Jr., Pres. (x)

Sparta—ALLEGHENY CTY. C. OF C., Paul M. Irwin, Secy. (x)
SPARTA C. OF C., James Allen, Jr., Secy.

Local.

Spencer—SPENCER C. OF C., Fred Chandler, Jr., Pres. (x)

Spindale — SPINDALE MERHANT'S

ASSOC., Harold E. Melton. (x)

Spray—TRI-CITY C. OF C., Robt. W.

Moore, Ex. Dir. Local. 2, Sites. Bldgs.

Spring Hope—SPRING HOPE DEV. CO., of C. (x)

Spring Lake — SPRING LAKE DEV.

GROUP, Grady Howard, Mayor. (x)

Spruce Pine—SPRUCE PINE C. OF C., C. M. Watson, Pres., Box 575. Local.

Sites.

C. M. Wassin,
Sites.
Sites.
Sar—STAR IND. DEV. CORP., John L.
Kern, Chm. (x) Star-S'. Kern.

STATESVILLE C. OF C., R. D. Wa wick, Gen. Mgr., Box 1064, Local. Site Blds. WILSON IND. DIST. (G. L. Wilson Bldg.

Co.)
Sylva — JACKSON CTY. INDUSTRIES,
INC., David M. Hall, Pres. (x)
Tabor City—TABOR CTTY IND. DEV.
ENTERPRISES, INC., Frank C. Norris,
Secy., c/o C. of C. (x)

Secy., c/o C. of C. (x)
Tarboro—
TARBORO IND. DEV. BOARD, Peyton
Beery, Ex. Dir., Bridgers St. Local. 2.
Sites. Bidgs. Funds.
TARBORO MERCHANTS ASSN. & C. OF
C. H. W. Muil, Ind. Comm. (x)
Taylorsville—
ALEXANDER DEV. CORP., C. D. Deal,
Pres. (x)

Pres. (x)
ALEXANDER R. R. CO., S. J. Zachary,
Secy.-Treas. Local. 2. Sites.
Thomasville—THOMASVILLE C. OF C.,
Jeff Warner, Mgr., 10 Salem St. Local. 2.
Sites. Bldgs.
Troy—TROY IND. DEV. CORP., Fred L.
Taylor, Chm. (x)

Valdese— VALDESE-BURKE CTY. C. OF C., A. A. VALDESE-BURKE CTY. C. OF C., A. A. Britt, Pres. (x)
VALDESE IND. DEV. BD., INC., W. Harold Mitchell, Chm. (x)
Wadesboro-ANSON IND. DEV. CORP., H. P. Taylor, Jr., Secy. (x)
Wake Forest-WAKE FOREST C. OF C., J. A. Hartsfield, Ex. Secy., Box 647. Local. 1. Sites.
Warrenton-WARREN CTY. DEV. CORP., W. W. Gordon, Secy. (x)
Warsaw-DUPLIN CTY. IND. COUN., Robt. L. West, Secy., c/o C. of C. (x)
Washington-

Washington—
WASHINGTON C. OF C., W. P. Van Hoy,
Mgr., 131 E. Main St. Local. 2. Sites.
Bldgs.
WASHINGTON IND. DEV. CORP., W. P.
Van Hoy, Secy.-Treas., 131 E. Main St.
Local. 1. Sites. Bldgs. Funds.

AXHAW DEV. CORP., Dallas T. Daily. WAXHAW MEN'S CLUB, T. R. Nisbet.

WAXHAW MEN'S CHOS,

(x)

Waynesville—
WAYNESVILLE C. OF C., N. J. Tucker,
Ex. V. P., Main St. Local. 2. Sites.
Bidgs. Funds.

WESTERN N. C. HIGHLANDERS, L. E.
DeVaus. Seey. Treas., Box 97, (x)

WESTERN N. C. IND. DEV. CORP. AND
HAYWOOD CTY, IND. DEV. BOARD,
Ned J. Tucker. Exec. Sec. (x)

Weldon—WELDON C. OF C., W. R. Wedlin, Secy. (x)

Wendell—WENDELL C. OF C., James H.
Parish, Pres., 5 E. 3rd St. Local. 1. Sites.
West Jefferson—ASHE CTY. C. OF C., W.
Ralph Campbell, Secy. (x)

Whiteville— WHITEVILLE C. OF C.,
George W. Gold. Exec. Sec. (x)

Whitter—JACKSON CTY. HIGHLANDERS. (x)

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WILLIAMSTON C. OF C., Mrs. W. E.
Drake, Mgr.-Dir., 140 E. Main St. Regional. 2. Sites. Bldgs. Funds.
WILLIAMSTON IND. DEV. CORP., Ben
Courtney, Secy.-Treas. (x)

Courtney, Secy.-Ireas. (A)
Wilmington—
ATLANTIC COAST LINE R. R., R. P.
Jobb, Asst. V. P. Regional. 10. Sites.
Bldgs.
EAST CAROLINA RWY. (x)
MOORE-FONVIELLE RLTY. CO., 106 N.

MOORE-FONVIELLE RLTY. CO., 106 N. 2nd St. (x)
2nd St. (x)
SOUTHEASTERN N. C. BEACH ASSN.)
John Ferrel, Ex. Secy., Box 285. (x)
VIRGINIA & CAROLINA SOUTHERN
R. CO. (x)
WILMINGTON COMM. OF 100, John J.
Appleyard, c'o C. of C. Local. 1, Sites.
Bidgs.
WILMINGTON STATE DOCKS, A. C.
Smith, Operations Mgr. (x)
WINSTON-SALEM SOUTHBOUND R. R.
CO. (x)

Wilson—BRANCH BANKING & TRUST CO., Jack Satchwell. (x) WILSON IND. DEV. CORP., c/o C. of C.

(x)
WILSON INDUSTRIAL COUNCIL, George
R. Long, Ex. Dir., Box 728, 608 Nat'l.
Bk. Bldg. Local, 2. Sites, Bldgs. Funds.

R. Long, Ex. Dir., Box 728, 608 Nat'l.
Bk. Bldg, Local. 2, Sites, Bldgs, Funds.
Windsor—
CAROLINA SOUTHERN RWY, CO. (x)
WINDSOR C. OF C., H. F. Britt. (x)
WINDSOR E. OF C., H. F. Britt. (x)
Wingate — WINGATE DEVELOPMENT
CORPORATION, Dallas T. Daily, Industrial Engineers. (x)
Winston-Salem—
GEO. B. KEMPTON, Grove Park Ave. (x)
NORTHWEST N. C. DEV. ASSN., Frank
F. Willingham, Chm., Ind. Dev., Box
1408. Regional, 1. Sites, Bldgs, Funds.
C. C. SMITHDEAL, JR., C. C. Smithdeal,
Jr., N. S. Expressway, Local, 1. Sites,
Bldgs, Funds.
WACHOVIA BANK & TRUST CO., R. M.
Hanes, Pres. (x)
WINSTON-SALEM C. OF C., Frank Alspaugh, Ind. Mgr., 2640 N. Cherry St.
Local, 2, Sites, Bldgs.
Winterville — WINTERVILLE MERCHANT'S ASSN. IND. DEV. COMM.,
R. E. Boyd, Chm. (x)
Zebulon—ZEBULON IND. DEV. CORP.,
C/O C. of C. (x)

#### NORTH DAKOTA

Bismarck—
BISMARCK C. OF C., Arthur Leno, Mgr., 215 N. 6th St. Local. 1. Sites. Bldgs.
N. D. ECON. DEV. COMMISSION, Lawrence A. Schneider, Ex. Dir., State Capitol. State. 6. Sites. Bldgs.
Devils Lake—DEVILS LAKE C. OF C., E. Duane Harder, Mgr., Memorial Bldg. Local. 2. Funds.
Dickinson—DICKINSON C. OF C., Ed Bashus, Manager. (x)

Bashus, Manager. (x)
Fargo—
H. R. ARNESON, JR. & ASSOC., INC.,
609 N. N. Ave. (x)
FARGO IND. DEV. CORP., Robt. N.
Huey, Ex. Secy., Box 311, 502—1st Ave.,
N. Local, 1. Sites. Bidgs.
GRTR. N. DAKOTA ASSN., Homer Ludwick, Ex. V. P., 514½
Grafton—GRAFTON C. OF C., Donald O.
Numedahl. (x)
Grand Forks—GRAND FORKS C. OF C.,
Amos Martin, Manager, Box 869. (x)
Hettinger—HETTINGER C. OF C., Bill
McIntyre, Mgr., (x)
Jamestown—JAMESTOWN C. OF C.,
Chas. Searl, Mgr., Box 1530. Local, 2.
Sites, Bidgs. Funds.
Mandan—MANDAN C. OF C., John I.
Rovig. (x)
Minot—N. DAKOTA ASSN. W. F. Keller

Rovig. (x)

Minot—
GRTR. N. DAKOTA ASSN., W. E. Keller, Chm. Ind. Comm., Box 112. (x)

MINOT C. OF C. IND. COMM., W. E. Keller, Chm. Ind. Comm., Box 112. (x)

MINOT IND. DEV. CORP., Harry P. Simpson, c/o C. of C. Ind. Comm. (x)

Rolla—N. DAKOTA INDIAN AFFAIRS COMM., John B. Hart, Ex. Dir. (x)

Rugby—RuGBY ECON. DEV. CORP., Al Gronvold, Pres. (x)

Valley City—VALLEY CITY C. OF C., Lawrence Meldahl, Secy., Box 265. (x)

Wahpeton—WAHPETON C. OF C., Ronald Saatzer, Mgr., City Hall. Local. 2.

Williston—WILLISTON C. OF C., Geo. E. Schmidt, Ex. V. P., Box 456, Local. 2.

Sites. Bldgs. Funds.

#### OHIO

AkronAKRON AREA DEV. COMMITTEE,
George E. Wilson, Exec. Dir., 805—1st
Nati. Tower. Local. 7. Sites. Bidgs.
AKRON, CANTON & YOUNGSTOWN
R. R. CO., Joe E. Savely, Mgr. Ind. Dev.,
12 E. Exchange St. Regional. 2. Sites.
Bidgs. Funds.
AKRON C. OF C., Geo. Wm. Brittain. Ex.
Secv., 228 Ohlo Bidg. Local. 9. Sites.
Bidgs.

AKRON
Secy., 228 Ohio Bidg. Local.
Bidgs.
H. C. FRANCE & CO., H. C. France, 50
S. Summit St.
FRANK KRAUSE, INC., Frank Krause,
118 W. Bowery St.
OHIO EDISON CO., C. A. Thrasher, Gen.
Supv. of Area Dev., 47 N. Main St.
Regional. 1. Sites. Bidgs.
A. ROSENFIELD & CO., United Bidg. (x)
STANSON-TARSON CO., S. D. Stanson,
23 E. Exchange St.
Alliance.

23 E. Exchange St.

Alliance—
ALLIANCE C. OF C., Glen W. Allen, Ex.
Secy., 207 First Natl. Bk. Bldg. Local. 3.
Sites. Bldgs. Funds.

ALLIANCE DEVELOPMENT CORP..
Glenn Allen, Ex. Secy., First Nat'l. Bank
Bldg.
LEWIS ENGINEERING MFG. CO., O. L.
Lowis, Pres. (x)

Lewis Engineering Mrd. CO., U. L. Lewis, Pres. (x) MORGAN ENGINEERING CO., W. H. Morgan, Jr., Pres., 500 Broadway. (x) ROCKHILL IND. DIST. (Alliance Dev. Copp., First Natl. Bk. Bidg.) (x)

Ashland— ASHLAND C. OF C., Richard A. Lutz,

ASHLAND C. OF C., Richard A. Lutz, Mgr.
ASHLAND IND. DEV. CORP., Don E. Beattle, Colonial Bldg.
Ashtabula—
ASHTABULA AREA C. OF C., A. C. Patterson, Mgr., 4626 Main Ave. Local. 3.
Sites. Bldgs. Funds.
MILLER REALTY CO., J. Earl Miller, 47
W. Main St.

W. Main St. NELSON PINNEY, GEN. CONTRACTOR.

NELSON PINNEY, GEN. CONTRACTOR.
(x)

Athens—ATHENS BD. OF TRADE, Harper
C. Pendry, Secy. Mgr., 9½ E. Washington St. (x)

Barberton—BARBERTON C. OF C., Robert G. White, Exec. Mgr. (x)

Barnesville—BARNESVILLE C. OF C.,
Mrs. Isabell Wheaton, Secy.. Box 456.
Local. Sites. Funds.

Bellaire—BELLAIRE BOARD OF TRADE,
Fred T. Colwell, Mgr. (x)

Belletontaine—BELLEFONTAINE C. OF
C., Gerald Karr Smith, Mgr., 125½ S.
Main. Local. 1. Sites. Bidgs.

Bellevne—BELLEVUE C. OF C., J. Richard Pollock, Secy., Union Bk. & Savings
Co. (x)

Berea—BEREA C. OF C., Miss Wilma
Sauvey, Mgr., 25½ Riverside Dr. (x)

Bowling Green—BOWLING GREEN C. OF
C., 104 N. Main St. (x)

Bryan—BRYAN C. OF C., Al W. Yahraus,
Secy. Treas. (x)

Cambridge—
CAMBRIDGE C. OF C., Adam Hamm. Jr.,

CAMBRIDGE C. OF C., Adam Hamm. Jr.,

Secy: Treas. (x)
Cambridge—
CAMBRIDGE C. OF C., Adam Hamm, Jr.,
Mgr. (x)
CAMBRIDGE COMM. IND. ASSN., J. D.
Hawkins, Trustee, 758 Wheeling Ave.
Local. Sites. Bldgs, Funds.
Canal Winchester—
CANAL WINCHESTER C. OF C., Ind.
Dev. Comm., Richard Voorhies, Chm.,
21 S. High. Local. Sites. Bldgs.
OHIO MIDLAND POWER & LIGHT.
Larry Hatlestad. (x)

Larry Hatlestad. (x)
Canton—
CANTON IND. DEV. COMMISSION, John
D. Hawkins, Chm., 229 Wells Ave., N. W.
Local. I. Sites. Bidgs.
T. K. Harris Agency Co., T. K. Harris,
127—2nd St. N. E. (x)
OHIO POWER CO., Robert L. Wolf, Dir.
of Area Dev., 301 Cleveland Ave., S. W.
State. 4. Sites. Bidgs.
Carrollton—CARROLL CTY. IND. COUNCIL, Edward Cavitt. (x)
Celina—CELINA C. OF C., H. W. Schindler. (x)

Chillicothe—CHILLICOTHE C Richard E. Midden, Mgr., 85 V Local. 1. Sites, Bldgs, Funds. E C. OF C., 85 W. Main St.

Cincinnati—
BALTIMORE & OHIO R. R., A. C. Todd,
Ind. Agt., 604 Temple Bar Bldg. Regional. 4. Sites. Bldgs.
CINCINNATI C. OF C., Col. Fred T. Bass,
Mgr. Ind. Dept., 1718 Union Central
Bldg. Local. 1. Sites. Bldgs.

CINCINNATI GAS & ELEC. CO., R. B. McClure, Mgr. Ind. Dev. Div., 4th & Main Sts. Local. 4. Sites. Bidgs.
ROBERT A. CLINE, INC., Robt. Hofmann, 1027 Enquirer Bidg. (x)
CLOSTERMAN-FAST REALTY CO., 1030
Provident Bank Bidg. (x)
WILLIAM S. EDGEMON & ASSOC., 1033
Union Trust Bidg. (x)
ESPY & STRAUS, Stanley S. Straus, Sou. Ohio Bank Bidg.
FIRST NATL. BANK, Robt. W. Nelson, V. P., 4th & Walnut Sts. (x)
GUSTAVE M. GOLDSMITH, CONS. ENGR., 1734 Bella Vista, (x)
P. G. GRAVES, Graves Bidg., 806 Main. MCCLANAHAN-HEIDACHER, INC., C. D. McClanahan, 320 Walnut St. (x)
THEODORE MAYER & BRO., Carl A. Mayer, 1515—1st Natl. Bank Bidg. Local. 8. Sites. Bidgs.
OHIO VALLEY IMP. ASSN., Harry M. Mack, Pres., 1012 Fed. Reserve Bk. Bidgs. (x)
PENNA R. R., J. T. Matthews, Mgr. Ind. Dev., 230 E. 9th St. Regional. 3. Sites. Bidgs.

Sts. (x)
THE WOOD REALTY CO., 1417 Carew Tower. (x)
Circleville—CIRCLEVILLE AREA C. OF
C. Darrell Hatfield, Ex. Secy., 133 W.
Main St. Local. Sites. Bidgs. Funds.

Cleveland— AUSTIN CO., C. R. Wetzel, 16112 Euclid Ave. (x) BEN B, BEYER, 1425 Williamson Bldg.

BEN B. BEYER, 1429 WIMMINSON BING.
(x)
BOOZ, ALLEN & HAMILTON, James L.
Allen, 925 Euclid Ave. Regional.
BROOKLYN BUS. CHAMBER, R. L. McGlivray, Secy., 4221 Pearl Rd. (x)
CENTRAL NATL. BANK OF CLEVELAND, John F. Schreier, Ind. Dev.
Dept., 308 Euclid Ave. (x)
CHESAPEAKE & OHIO RWY. CO., Chas.
R. Warren, Dir. Ind. Dev., 3210 Terminal
Tower, Regional. 18. Sites, Bidgs.
CLEVELAND C. OF C., 400 Union Comm.
Bidg. (x)

Bldg. (x)
CLEVELAND ELEC. ILLUMINATING
CO., R. M. Atkins. Gen. Suppr. Dev.
Dept., Box 5000. Regional. 21. Sites. CO., R. M. Atkins, Gen. Supvr. Dev. Dept., Box 5000. Regional. 21. Sites. Bldgs. Funds.
CRAGIN, LANG, FREE & CO. Chas. H. Slayman, Assoc., 825 Natl. City E. 6th Bldg. (x)
DYER ENGINEERS, INC., Union Compared Eldg. (x)

DYER ENGINEERS, INC., Union Commerce Bidg. (x).

EAST OHIO GAS CO., T. J. Noonan, Gen. S. Mgr., 1405 E. 6th St. (x).

ERIE R. R. CO., D. M. Lynn, Asst. Vice Pres., Ind. Dev., 514 Republic Bidg. Regional. 5. Sites. Bidgs.

H. K. FERGUSON CO., J. B. Bonny, Pres., 11th & Walnut. (x).

GARFIELD HGHTS. C. OF C., August E. Kleinschmidt, Secy., c/o Garfield Hghts. Leader. (x).

ROBERT HELLER & ASSOC., INC., Robert Heller, Pres., Union Commerce Bldg.

JOSEPH LARONGE, 700 Hippodrome Bldg. (x)

NATL. CITY BANK OF CLEVELAND, John S. Fangboner, 623 Euclid Ave. (x) Y. CENTRAL R. R. CO., John J. Dan, Mgr. Ind. Dev., 1119 Terminal Tower. Regional. 6, Sites. Bldgs.

Regional. 6. Sites. Bidgs.

NICKEL PLATE RD., Martin H. Markworth. Ind. Comm'r., 1401 Terminal Tower. Regional. 9. Sites. Bidgs.

OSTENDORF-MORRIS CO., E. L. Ostendorf, Pub. Sq. Bidg., 33 Public Sq. (x)
PENNA. R. R. CO., R. Bean, Mgr. Ind.
Dev., 2021 E. 55th St. (x)

Dev., 2021 E. 55th St. (x)

A. B. SMYTHE CO., Donald W. Wells, 1240 Natl. City Bank Bidg. (x)

STEVENSON. JORDAN & HARRISON, INC., Hanna Bidg. (x)

UNION COMMERCE BANK, Euclid at 9th. U. S. DEPT. OF COMM., CLEVELAND FIELD OFF., Edwin C. Higbee, Mgr., 100 Union Comm. Bidg. Annex. (x)

Cleveland Heights — C. L. E. V. E. L. A. N. D. HEIGHTS C. OF C., Ralph C. Purvis. (x)

Columbus— MICHAEL BAKER, JR., INC., Samuel O. Linzell, Cons. Engr., 147 Chatham Rd.

BATTELLE INST., Richard J. Lund.
Mgr., Dept. of Man. Services, 505 King
Ave. National.
CITY NATL. BANK & TRUST CO., John
G. McCoy, V. P., 20 E. Broad St. (x)
COLUMBUS & SOU. OHIO ELEC. CO.
Willis C. Welch, Supv. Area Dev., 215
N. Front St. Regional. 3. Sites. Bidgs.
COLUMBUS AREA C. OF C., IND. DEPT.,
Mrs. Rosemary Martin, Mgr., 30 E.
Broad St. Local. 3. Sites. Bidgs.
EDWARD M. DAWSON, RLTR., Edward
M. Dawson, Rm. 906—5 E. Long St. (x)
DENISON ENGINEERING CO., W. C.
Denison, Pres., 1160 Dublin Rd. (x)
R. G. DENMEAD & CO., OWNER, 57 E.
Gay St. State. 12. Sites. Bidgs.
FEIBEL-WEARS-SHEA, Lee H. Wears,
145 N. High St. (x)
FULTON & MCALLISTER, LTD.,
Hamilton McAllister, 5 W. Broad St. (x)
JOHN W. GALBREATH & CO., John W.
Galbreath, 42 E. Gay St. (x)
HOOZIER ENGR. CO., 1384 Holly Ave. (X)
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Miami— MIAMI C. OF C., J. B. Martin, Secy-Mgr., 111 N. Main. MIAMI INDUSTRIES, INC., c/o C. of C.

(X)
NORTHEAST OKLA. RAILROAD. (X)
Midwest City—MIDWEST CITY C. OF C..
Elmer L. Kenison, Mgr., 119 E. Atkinson
Plaza. (X)

Plaza. (x)

Muskogee

KANSAS, OKLA. & GULF RWY. (x)

MIDLAND VALLEY R. R., R. H. Lomax,

Pres. 321 S. 3rd St. (x)

MUSKOGEE C. OF C., Paul A. Bruner,

Mgr., P. O. Box 1534.

MUSKOGEE IND. DEV. CORP., c/o C.

of C. (x)

Norman—NORMAN C. OF C., John

Malone, Mgr., 115 E. Gray St. Local. 3.

Sites. Bidgs. ATA C. OF C., Roger Kerwick, Mgr., 202 E. Cherokee. (x)

Oakhurst—S. W. TULSA IND. AREA

(John H. Hale, Box 248.)

Okemah—OKEMAH C. OF C., James O.

Smith, 207 W. Broadway, c/o S. & S. (x)

Oklahoma City—

Oklahoma City— ASSOCIATED INDUSTRIES OF OKLA. E. J. O'Connor, Vice Pres., 914 Colcord

ASSOCIATED INDUSTRIES OF OKLA.
E. J. O'Connor, Vice Pres., 914 Colored
Bidg. (x)
C. HAROLD BRAND CO., C. Harold
Brand, 1365 1st Natl. Bidg. (x)
CONSOLIDATED GAS UTILITIES CO.
E. C. Joullian, Pres., Braniff Bidg. (x)
DWYER RLTY. CO., Robert Jay Dwyer,
Cravens Bidg. (x)
FIRST NATL. BANK & TRUST CO.,
Oscar Monrad, Vice Pres. (x)
LIBERTY NATL. BANK, George H. C.
Green, Vice Pres., Park at Robinson Sts.
(x)

(x)
LEONARD L. MEDER, 1002 Wales Bldg.
National, Sites. Bldgs. Funds.
NORTHSIDE DEVELOPMENT CO., 1002
Hales Bldg.
OKLA. CITY C. OF C., Paul B. Strasbaugh, Mgr. Ind. Div., 200 Skirvin Tower. (x)

OKLA. CITY C. OF C., Paul B. Stras-baugh, Mgr. Ind. Div., 200 Skirvin Tower. (x)

OKLA. DEPT. OF COMM. & IND., Dr. Raymond D. Thomas, Dir., 441 State Capitol. State. 22. Sites. Bldgs.

OKLA. DEV. COUN., Clyde Cole, Jr., Ex. Dir., Sulte 1120, Republic Bldg. State. 4. Sites. Bldgs.

OKLA. GAS & ELEC. CO., Don Anderson, Dir. Sales & Ind. Dev., P. O. Box 1498. (x)

(x)
OKLA. INDUSTRIES, INC., Paul B. Strasbaugh, Mgr. Ind. Div., Okla. City C. of C., 200 Skirvin Tower Hotel. (x)
OKLA. STATE C. OF C., J. M. Ashton, Gen. Mgr., 209 N. W. 4th St. Local. 5. Sites. Bidgs Funds.
G. L. Shepard, Ritr., 630—1st Natl. Bidg.

(x) STAR MFG, CO., Wm. Voss, Pres., 3012 S. Stiles. (x)
R. F. Workman & Co., R. F. Workman. 556—1st Natl. Bldg. (x)

Okmulgee-ERNEST C. LAMBERT, 207 W. 7th St.

(x)
OKMULGEE C. OF C., Carroll Fry, Mgr.,
Box 909, State, 2. Sites, Bidgs,
Pauls Vallev—PAULS VALLEY C. OF C.,
John Hazlett, Mgr., 112 E. Paul. (x)

Pawhuska—PAWHUSKA C. OF C., Bob Wright, Duncan Hotel. (x) Perry—PERRY C. OF C., Homer N. Tanner, Jr., Mgr. (x) Ponca City—PONCA CITY C. OF C., H. L. Schall, Manager

PONCA CITY C. OF C., H. L. Schall, Manager. (X) PONCA CITY IND., FOUNDATION, INC., H. L. Schall, Secy., P. O. Box 1109. Local. Sites. Bldgs. Funds. Poteau—POTEAU C. OF C., Jay P. Dalley, Mgr., 106 N. White. Local. 2. Sites. Bldgs. Funds. Pryor—PRYOR C. OF C., Warren Hadley, Secy.-Mgr., 17 N. Adair. Local. 1. Sites. Bldgs. Funds. Sand Springs—

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Sand Springs—
ALBERT H. BURGESS, 1206 N. Main St.

SAND SPRINGS C. OF C., Mrs. Dorothy

Sticka, Ex. Secy., 117 N. Garfield. (x)

SAND SPRINGS HOME INTERESTS, J.

B. Babbitt, Adv. Dir., Ind. Dept. (x)

SAND SPRINGS RWY. CO., J. S. Babbitt.

(x)
SAND SPRINGS RWI. CO., J. B. Babble
SAND SPRINGS TOWNSITE CO., Albert
H. Burgess. (x)
Sapulpa—SAPULPA C. OF C., J. B.
Yeager. (x)
Seminole—SEMINOLE C. OF C., Hilton L.
Lewis, Mgr., Box 1190, Municipal Bldg.
Local. 2, Sites. Bldgs. Funds.

Local Z. Siles. Bouget Shawnee HUNTER RLTY. AGENCY, Alfred F. Hunter, Owner-Mgr., 116 N. Bell. Local. Sites. Bldgs. SHAWNEE C. OF C., Leon H. Rogers, Mgr., Aldridge Hotel, Local. 3. Sites. Bldgs. Funds. SHAWNEE IND. FOUNDATION, c/o C. of C. (x)

of C. (x)
Stillwater
STILLWATER C. OF C., John B. Zachry,
Mgr., P. O. Box 112. (x)
STILLWATER IND. DEV. CORP., c/o C.
of C. (x)

of C. (x)
Stilweil — STILWELL INDUSTRIAL
FOUNDATION, c/o C. of C. (x)
Sulphur—SULPHUR C. OF C., Mrs. Paul
Larenzino, Secy. (x)
Tahlequah—TAHLEQUAH C. OF C., Willard Dyer, Mgr., 311 S. Muskogee. (x)
Tonkawa—TONKAWA C. OF C. (x)

Tulsa—
ADMIRAL RLTY., INC., Clvde Jacobs, 3707 E. Admiral Pl. (x)
ARKANSAS BASIN DEV. ASSIN, C. A. Border, Seey., World Bildg,
BREDOUW & CO., RLTRS., Jack Bredouw, 1754 Utica Sq., Sulte 46. Local. 3. Sites, Bildgs. Funds. WALTON CLINTON, 214 Kennedy Bldg.

Pres. (x) OWASSO IND, DIST. (Larkin Bailey, 612

OWASSO IND, DIST. (Larkin Bailey, 612 S. Denver).
PACIFIC PLAN. & RES., Erling Heiland, V. P., 125 W. 3rd St. Local. I.
PUB. SERV. CO. OF OKLA., J. E. Daley, Asst. to Pres., 600 S. Main St. Local. 3.
Sites. Bildgs.
R. H. SIEGFRIED CO., R. H. Siegfried, P. O. Box 838. (x))
TULSA ABSTRACT & TITLE CO., Larkin Bailey, Pres., 612 S. Denver. (x)
TULSA ABSTRACT & TITLE CO., Larkin Bailey, Pres., 612 S. Denver. (x)
TULSA C. OF C., Arthur D. Lindberg, Mgr. Ind. Dept., 616 S. Boston. Local. Sites. Bildgs.
MORRIS W. TURNER. 4th & Boston.
VINING RANCH IND. DIST. (Clyde Jacobs, 3707 E. Admiral Pl.)
WHITESIDE & WHITESIDE, 614 World Bildg. (x)

Vinita—
GRAND RIVER DAM AUTHORITY, Francis Paris, Gen. Mgr. (x)
VINITA C. OF C., William R. Hellen,
Secy. Mgr., 104 E. Illinois. (x)
VINITA INDUSTRIES, INC., c/o C. of C.

WATONGA C. OF C., Glen Landes, Mgr. WATONGA IND. FOUNDATION, e/o C. of C. (x)

of C. (x)

Wewoka—

WEWOKA C. OF C., Wilma R. Jones,
Secy. Mgr., Box 719. Local. 2. Sites.
Bldgs. Funds.

WEMOKA INDUSTRIES, INC., H. W.
Carver, Pres., Key Bldg. Local.

Woodward—

WOODWARD C. OF C., Marsh B. Woodruff, Mgr. (x)

WOODWARD INDUSTRIES, INC., c/o C.
of C. (x)

# OREGON

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Ashland—ASHLAND C. OF C., Mrs. Velma S. Jones. (x)
Astoria—ASTORIA C. OF C., Chas. DeFoe, Mgr., 245—14th St. (x)
Baker—BAKER C. OF C., Vern Manary, Mgr., 2030 Myrtle St. (x)
Brandon—BRANDON C. OF C., Merritt J. Senter. (x)
Beaverion—BEAVERTON C. OF C., Donald L. Shattuck, Chm., 220 S. W. 1st. (x)

(x)

Bend—
BEND C. OF C., Kessler Cannon, Pres., 1037 Brooks St. (x)
BEND DEV. CORP., J. T. Metke, Chm., 1037 Brooks, Local, Sites, Bidgs.

Burns—HARNEY CTY. C. OF C. Leonard L. Grover, Mgr., 140 N. Broadway.
Local, 1, Sites, Bidgs.

COOS BAY C. OF C., Guy Rea, Pres., Box 210. (x) COOS CTY. C. OF C., B. L. Higgins, Mgr.

(x) Coquille—COQUILLE C. OF C., Mrs. Yvonne Remaly, Secy. (x)
Corvallis—BENTON CTY. C. OF C., Bill C. Catlin, Mgr. (x)
BENTON INDUSTRIES FOUND., INC., Wm. C. Catlin, Ex. Secy. (x)
Cottage Grove—COTTAGE GROVE C. OF C., M. Matthews, Secy.-Mgr., Box 606. Local. 1. Sites.

Dailas DALLAS C. OF C., John B. Eakin, Jr. (x) Jr. (x)
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Eugene— EUGENE C. OF C., Fred M. Brenne, Mgr., 230 E. Broadway, (x) EUGENE IND. DEV. CORP., Fred M. Brenne, Mgr., 230 E. Broadway. Na-tional. 3. Sites. Bldgs. Funds. Farest Grose—

tional, 3. Sites. Bldgs. Funds.
Forest Grove—
FOREST GROVE C. OF C., Arnold N.
Franks, Mgr. (x)
FOREST GROVE IND. DEV. CORP., M.
C. Evans, Chm., c/o C. of C. (x)
Grants Pass—GRANTS PASS & JOSE—
PHINE CTY. C. OF C., Leonard Grover,
Mgr., 235 N. E. 6th St. Local, 3. Sites.
Eldgs.

Bidgs,
Gresham—GRESHAM C. OF C., Esther
Dickey, (x)
Hillsboro—
HILLSBORO C. OF C., Geo, F. Kolzow,
Mgr., 315 S. 3rd. Local. 2. Sites.
HILLSBORO IND. DEV. CORP., Frank
Myers, Mgr., 115 S. 3rd. Local. Sites.
Bidgs.

Bidgs.
Bidgs.
HILLSBORO INDUSTRIAL TRACTS, F.
S. Myers, 115 S. 3rd.
Hood River—HOOD RIVER CTY, C. OF
C., Geo, Bartch, Mgr. (x)
Klamath Falis—RLAMATH CTY, C. OF
C., R. Frank Tucker, Mgr., 323 Main.

(x)
La Grande—
La Grande—
LAGRANDE & UNION CTY. C. OF C.,
Fred Schneiter, (x)
LAGRANDE IND. PROMOTIONS, INC.,
David C. Baum, Pres., c/o Baum Insurance, Local, 1, Sites. Bidgs. Funds.
Lakeview—LAKE CTY. C. OF C., G. Ira
Moore, Mgr., Cty, Court House, Local, 1,
Sites. Bidgs.

Moore, Mgr., Cty. Court House. Action of Sites. Bidgs.

Lebanon
LEBANON C. OF C., Gotch Doty, Mgr. (x)
LEBANON IND. DEV. CORP., Glen Houston, Chm. State. Funds.

Madras—JEFFERSON CTY. C. OF C., Howard Turner, Mgr. Local. Sites.

McMinnville—MCMINNVILLE IND. PROMOTIONS, R. H. Windishar, Pres., 528—
3rd St. Local. 1. Sites. Bidgs. Funds.
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McNeil, Mgr., 328 S. Central. (x)
Milton Freewater—MILTON-FREEWATER
C. OF C., Oscar Pollard, Pres. (x)
Milwaukie—N. CLACKAMAS CTY. C. OF
C., R. V. Hiltibrand, Mgr., 1935 Washington St. Local. Sites.
Newberg—NEWBERG C. OF C., Hal Halgren, Pres. (x)
North Bend—N. BEND C. OF C., R. F.
Hodge. (x) Hodge, (x)

Nyssa—NYSSA C. OF C., H. Chadderdon.
(x) (x)
Ontario—ONTARIO C. OF C., H. F.
Logue. (x)
Oregon City—OREGON CITY C. OF C.,
J. H. Van Winkle, Mgr. (x)
Pendleton—PENDLETON C. OF C., Verne
H. Tinnerstet, Secy. (x)

Pendleton—PENDLETON C. OF C., Verne H. Tinnerstet, Secy. (x)
Portland—
IVAN BLOCH & ASSOC., Ivan Bioch, 611
Park Bidg. International. Sites.
BULLIER & BULLIER, Albert K. Bullier.
1214 U. S. Bk. Bidg. (x)
COMMONWEALTH, INC., Chester A. Moores, Equitable Bidg., 421 S. W. 6th Ave. (x)
EAST SIDE COMMERCIAL CLUB, A. I. Halverson, Ex. Secy. (x)
FIRST NATL. BANK, C. B. Stephenson, 5th, 6th & Stark. (x)
L. H. HOFFMAN, DEVELOPER, 715 S. W. Columbia. (x)
NORRIS, BEGGS & SIMPSON, David B. Simpson, 200 Alderway Bidg. (x)
OREGON COMM, FOR IND. DEV. Sidney Woodbury, Chm., 133 S. W. 2nd Ave. (x)
OREGON DEPT. OF PLAN. & DEV., Julius R. Jensen, Ex. Dir., 720 State Off, Bidg, State, 7. Sites, Bidgs.
PACIFIC POWER & LIGHTO., Louis P. Growney, Ind. Dev. Engr., 404 Pub. Serv. Bidg. Regional. 5, Sites, Bidgs.
PORTLAND C. OF C., Arthur J. Farmer, Gen. Mgr., 824 S. W. 5th Ave. Local. 39. Sites, Bidgs.

PORTLAND GEN. ELEC. CO. A. N. Hoss, Area Dev. Mgr., 621 S. W. Alder St. Local. 2. Sities. Bldgs.

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Winn, Jr., Gen. Mgr., Box 4099, Local.
Sites.
RITTER, LOWE & CO., Paul Hirsh, 122
S. W. Salmon St. (x).
ROSENFELD INVESTMENT CO., M. J.
ROSENFELD INVESTMENT CO., M. J.
Rosenfeld, Mgr., 2495 N. W. Nicolai.
Regional. 4. Sites. Funds.
SOUTHERN PACIFIC CO., W. Clark.
Ind. Agt., 520 S. W. Yamhill St. Regional. 1. Sites. Bldgs.
SPOKANE. PORTLAND & SEATTLE
RWY. CO., R. A. Lawrence, Gen. Ind.
Agt., 1101 American Bk. Bldg. Regional.
3. Sites. Bldgs.
STANFORD RESEARCH INST. Pacific
Northwest Off., Wm. S. Royce, Mgr.,
421 S. W. 6th Ave, International. 2.
TEXTRONIX INDUSTRIAL PARK, Otto
B. Zach, Eus. Mgr., Eox 831. National.

TEXTRONIX INDUSTRIAL PARK, Otto B. Zach, Bus. Mgr., Box 831. National. S. Sites.
UNION PACIFIC R. R., D. J. Callahan, Mgr. of Props., 811 Pittock Block. National. 14. Sites. Bidgs.
Prineville—PRINEVILLE-CROOK CTY. C. OF C., Ivan J. Chappell, Mgr., Ochoco Inn Bidg. Local. 1. Sites. Bidgs. Funds.
Redmond—REDMOND C. OF C., Jay Shively, Pres. (x)
Reedsport—LOWER UMPQUA C. OF C., Gaylord Vaughn. (x)
Reseburg—ROSEBURG C. OF C., Harold J. Hickerson. (x)
St. Helens—PORT OF ST. HELENS IND. DIST. (ST. HELENS PORT COMM.)
ST. HELENS C. OF C., Mrs. Dorothea J. Coldwell, Mgr., 174 S. Columbia River Hwy. Local. 1. Sites. Bidgs. Funds. Salem—SALEM C. OF C., Stanley Grove, Mgr., Cottage & Court Sts. Local. 6. Seaside—SEASIDE C. OF C., Mrs. D. Burgess. (x)
Sheridan — SHERIDAN IND. PROMOTIONS, INC., Fred Bozeman, Pres. Local. Sites. Bidgs.

Silverton—SILVERTON C. OF C., Walter S. Mallory. (x)

Silverten—Silverton C. OF C., Waiter S. Mallory. (x)

Springfield—SPRINGFIELD C. OF C., Ronald E. Monroe. (x)

Tiliamook—TILLAMOOK C. OF C., Burford Wilkerson, Mgr., 2105—1st St. Local. Sites. Bldgs.

Toledo—TOLEDO C. OF C., Joe Lebo, Pres. (x)

Vale—VALE C. OF C., Don C. Hosler. (x)

Vernonia—VERNONIA-COLUMBIA CTY. C. OF C., Guy Thomas, Chm. Local. Sites.

Yamhill—YAMHILL C. OF C., C. K. Goodale, Pres. Local. Sites,

Aliquippa—ALIQUIPPA C. OF C., Al. Todora, Exec. Secv. (x)

Allentown—
ALLENTOWN C. OF C., Ind. Dev. Council, Wm. C. McHenry, Chm. (x)
JARRETT ORG'N. RLTRS., Roscoe Jarrett, 26 S. 7th St.
EARL S. KESTER, 519 Linden St. (x)
PENNA. POWER & LIGHT CO., Daniel L.
Diehl, Dir., Area Dev. Div., 901 Hamilton St. Regional. 10. Sites. Bidgs.
TRAYLOR ENG. & MFG. CO., W. J.
Roberts, Sr., Pres. (x)
Ruth, Ex. Dir., Penelec Bldg. (x)

Altoona—ALTOONA C. OF C., G. Stanley Ruth, Ex. Dir., Penelec Bldg. (x) ALTOONA ENTERPRISES, INC., 1200 11th Ave. (x)

JOHN HILL REAL ESTATE, 1308-12th Ave. (x)

PENNA. ELECTRIC CO., EASTERN DIV., M. M. Devorris, Ind. Sales Mgr., 1200— 11th Ave. Local. 2. Sites. Bldgs. Funds.

Ambridge—AMBRIDGE C. OF C., J. C. Bander, Ex. Secy. (x)

Ashland-C, OF C, IND. DEV., Frank J. Kehler. Chm. (x) PROMOTION GROUP, Franklin L. Lane, Secy., 124 Walnut St.

Avalon—NORTH BOROUGHS C. OF C., Dorothy L. McPherson. (x)

Bangor—BANGOR C. OF C., John L. Williams. (x)
SLATE BELT DEVELOPMENT CORP.,
Mr. John L. Williams, c/o Bangor C. of
C. (x)

Barnesboro — NORTHERN CAMBRIA COUNTY INDUSTRIAL DEV. ASSOC., Norman J. Nolan, Pres. (x) Beaver—BEAVER C. OF C., Hugh Fischer. (x)

Beaver Falls

BEAVER FALLS C. OF C., Robert G.

Peterson, Exec. Dir. (x)

BEAVER FALLS IND. DEV. CORP., c/o
C. of C. (x)

Bedford—BEDFORD CTY. IND. DEV.

ASSOC., William Snyder, Sec. (x)

Bellefonte — BELLEFONTE IND. DEV.

CORP., Mahlon K. Robb, Pres., c/o
Bellefonte Trust Co. Local. Sites, Bldgs.

Funds.

Bellefonte Trust Co. Local. Sites. Bidgs. Funds.
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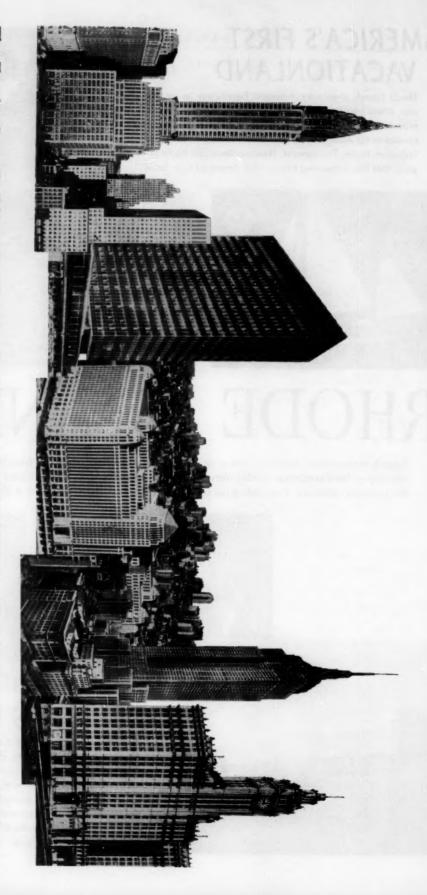




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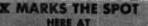
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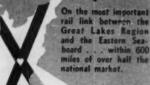
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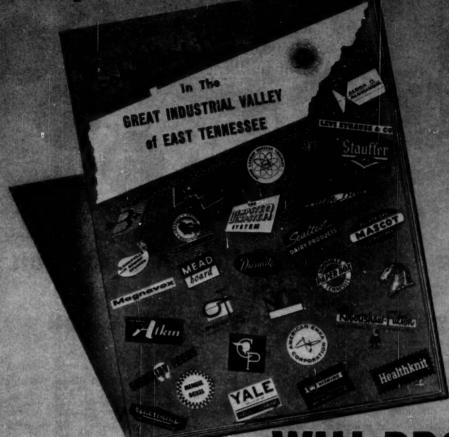
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WEST TEXAS UTILITIES CO., W. P. Sayles, Ind. Dept., 1062 N. 3rd. Local. 1. Sites. Bldgs. Funds.

ALICE C. OF C., T. G. Peters, Mgr., 213 E. First. Local. 1. Sites. Bldgs. ALICE INDUSTRIAL DISTRICT, T. G. Peters, Mgr., 213 E. First St. Sites. Bldgs. Funds. ALICE IND. FOUNDATION, INC., T. G. Peters, Secy., 217 E. First St. Local. 2. Sites. Bldgs. Funds.

AMARILLO C. OF C., Jack Lacy, Mgr., Amarillo Bldg, Local. 9. Sites, Bldgs, Funds.

Amarillo Bidg. Local. 9. Sites. Bidgs. Funds.

AMARILLO IND. FOUND., Jack Lacy. Secy., Amarillo Bidg. Local. 9. Sites. Bidgs. Funds.

FORT WORTH & DENVER RWY. CO., 239 Amarillo Bidg. (x)

HUGO H. LOWENSTERN CO., Hugh H. HUGO H. LOWENSTERN CO., Hugh H. Lowenstern. Sr., Member. 415 W. 10th. Box 488. Regional. 14. Sites. Bidgs.

SOUTHWESTERN PUBL. SERV. CO., A. R. Watson. Ex. V. P. & Gen. Mgr., 3rd & Polk. Box 1261. Regional.

Angleton—BRAZORIA CTY. C. OF C., Harry Schaeffer, Mgr., Box 706. Local. 2. Sites. Bidgs.

Athens—ATHENS C. OF C., R. E. Cross, Mgr. Local. Sites. Bidgs. Funds.

Atlanta—ATLANTA C. OF C., H. E. Merrifield, Mgr., E. Hiram St. Regional. 2. Sites. Bidgs. Funds.

Austin—AUSTIN C. OF C. Thos. H. Berkin. Mc.

Austin—
AUSTIN C. OF C., Thos. H. Perkins, Mgr.
Ind. Dev., 305 E. 7th St. Local. 3. Sites.
Bldgs. Funds.
CAPITAL NATL. BANK, R. M. Kinnan,
Box 95. (x)
COLO. RIVER IND. DEV. ASSN., INC.,
John E. Babcock, Secy., P. O. Box 1153.
Regional. Sites. Bldgs.
JOSEPH CROW, RLTR., 417 W. 6th St.

(x)
LOWER COLORADO RIVER AUTH., J. E.
Babcock, Supv. Area. Dev., 3700 Lake
Austin Blvd. Regional. 3. Sites. Bidgs.
TEXAS BUS. DEV., INC., Edwin E. Weiss,
Pres., 1005 Perry-Brooks Bidg. (x)
TEXAS INDUSTRIAL COMM., Robert I.
Bray, Secy., State Capitol. State. 9.
Sites. Bidgs. Funds.

Bay City.

Sites. Biggs. Funds.
Bay City C. OF C., R. L. Clayton, Jr.,
Mgr., 2029 Ave. G. Box 768, Local. 2.
Sites. Bidgs.
HALE RLTY, CO., M. L. Hale, Bay City
Bk. & Trust Co. Bidg. (x)

Baytown—BAYTOWN C. OF C., Nelson A. McElroy, Mgr., 14 N. Ashbel, Local, 2. Sites. Bldgs.

Beaumont—
BEAUMONT C. OF C., H. J. Hicks, Gen.
Mgr., Box 3150. Regional. 12. Sites. Mgr., Box 3150. Regional, 12. Sites. Bldgs. GULF STATES UTILITIES CO., H. C.

GULF STATES UTILITIES CO., H. C. Levois. (x)

JAMES P. O'DONNELL. (x)

PORT OF BEAUMONT, James H. Hartzog, Gen. Mgr., Box 4126. Local. 26.

Sites. Funds.

Beeville-BEE CTY. C. OF C., W. C. Sanders, Mgr., 406 N. Washington.

Local. 2. Sites. Bldgs.

Belton—BELTON IND. BD., c/o C. of C. (x)

Big Spring— BIG SPRING C. OF C., Bill Quimby, Mgr., Box 1391. (x) BIG SPRING IND. FOUND., c/o C. of C.

Bonham C. OF C., Mrs. Peggy Durham.

(x) BONHAM IND. FOUND., c/o C. of C. (x) Borger—BORGER C. OF C., Dave Moore BONHAM IND. FOUND., c/o C. of C. (x)
Borger-BORGER C. OF C., Dave Moore,
Box 911. (x)
Bowie-BOWIE IND. FOUND., INC., c/o
C. of C. (x)
Brady-BRADY C. OF C. IND. COMM.,
Otto Frederick, Chm., Box 749. Local
1. Sites. Bldgs. Funds.
Breekenridge—BRECKENRIDGE C. OF C.,
Robt. E. Housel, Ex. Secy., Burch Bldg.,
Box 1466. Local. 2. Sites. Bldgs. Funds.
Breeham.

Brenham—
BRENHAM IND. FOUND., Tom S. White-head, Pres., St. Anthony Hotel. Local.
1. Sites. Bidgs. Funds.
WASHINGTON CTY. C. OF C., Donald M. Wilder, Pres., St. Anthony Hotel. Local.
2. Sites. Bidgs. Funds.
Brownfield—BROWNFIELD C. OF C.,
J. O. Satterwhite, Mgr., 414 W. Main.

J. (x)

Brownsville—
BROWNSVILLE C. OF C., O. M. Longnecker, Jr., Ex. Secy. (x)
BROWNSVILLE NAVIGATION DIST.
F. W. Hofmokel, Gen. Mgr., Box 231.
Local. 10. Sites. Bldgs. Funds.
FIDELITY RITY. CO., 345 E. 10th St. (x)
RIO GRANDE VALLEY GAS CO., Jack
Meredith, Secy.-Treas., 335 W. Elizabeth St. (x)
Brownwood—BROWNWOOD C. OF C.,
Geo. R. Jordan, Mgr., 210 N. Fisk. Local. 3. Sites. Bldgs. Funds.
Bryan—

Bryan—
BRYAN C. OF C., Jack Springer, Mgr..
Box 726. (x)
BRYAN IND. FOUND., INC., Jack
Springer, Ex. Secy., Box 726. 312 E.
25th St. Local. 2. Sites. Bldgs. Funds.
Buffalo—BUFFALO C. OF C. (x)

Cameron—C. OF C., Mrs. Barbara Smitherman, Mgr. Funds. CAMERON IND. FOUND. (x) Canadian—CANADIAN BD. OF DEV., Malouf Abraham, Pres. (x)

CENTER DEV. FOUND., Jack Motley Pres., Box 352. Local. Sites. Bldgs.

Funds.
CENTER IND. DIST., Mann Pinkston.
Pres., Box 352. Local. 2. Sites. Bldgs.
Funds.
Childress—CHILDRESS BD. OF CITY
DEV., W. T. Thompson, Mgr., City Hall.
Local. 2. Sites. Bldgs. Funds.

CISCO C. OF C., Frank R. Birkhead, Mgr., Box 1192, 305 W. 7th St. (x) CISCO IND. FOUND., 106 W. 6th. Local 2. Sites. Bidgs.

Clarksville—CLARKSVILLE C. OF C., A. N. Quaries, Mgr. Local, Sites, Bldgs. Funds. RED RIVER CTY. IND. FOUND., c/o

C. of C. (x)

Cleburne—CLEBURNE C. OF C., Geo.
Liser, Pres., 209 E. Henderson St. Local.

1. Sites Bidgs. Funds.

Clitton—CLIFTON C. OF C., H. C. Aars.

(x)
Coleman—COLEMAN BD. OF COM. DEV.
O. H. Rohde, Secy.-Mgr., 204 Pecan St.
Local, 2 Sites. Bldgs.
Colerado City—COLORADO CITY C. OF
C., Earnest R. Larmer, Ex. V. P., 105
Elm, Box 242. Local. 2 Sites. Bldgs.



#### INDUSTRIAL DISTRICT

A little more than three years ago the first firms began operations in Brook Hollow. Now the number that have chosen sites in Brook Hollow has passed 125. Buildings occupied or under construction total over 3,000,000 square feet of floor space.

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COLUMBUS C. OF C., Jack Draper, Mgr. COLUMBUS IND. FOUND., Sam Harbert.

Commerce—COMMERCE C. OF C., W. S. McWhirter, Mgr. Local. Sites. Bldgs. Funds.

CONROG IND. COUN., c/o C. of C. (x)
CONTGOMERY CTY. C. OF C., L. G.
Smith, Mgr., 218 Enterprise Bldg. Local.
4. Sites. Bldgs. Funds.
Cooper—DELTA CTY. C. OF C. (x)

4. Sites. Bidgs. Funds.
Cooper-DELTA CTY. C. OF C. (x)
Corpus Christi—
CENTRAL POWER & LIGHT CO., J. L.
Bates, Pres., 120 N. Chaparral. Regional.
Sites. Bidgs.
GEORGE CLOWER, Wilson Tower, Box
3068. (x)
CORPUS CHRISTI C. OF C., Dan Chamberlin, Mgr., Box 640. Local. 8. Sites.
Bidgs.
CORPUS CHRISTI IND. PROPERTIES,
INC., John P. Kline, Mgr., Box 1398. (x)
PORT OF CORPUS CHRISTI, Byrd Harris, Port Dir., Box 1541. Local. Sites.
PORT OF CORPUS CHRISTI, BD. OF
TRADE, O. W. Jones, Ex. Secy., Box
1194. 2. Sites. Bidgs.
FRED QUAILE RITY. CO., INC., Frederick F. Quaile, Lobby Nueces Hotel.
SPARKS REAL ESTATE INS., 1905 Ayers
St. (x)

CORSICANA C. OF C., R. W. Knight, Mgr. Local. Sites. Bldgs. Funds. CORSICANNA IND. FOUND., R. W. KNIGHT, Ex. V. P., 114 W. 5th Ave., Box 426, Local. 3. Sites. Bldgs. Funds.

BOX 420. LOCAL O. SILES CAUSE CROCKETT C. OF C., R. T. Mattox, Mgr. Local, Sites, Bldgs, Funds, CROCKETT IND. FOUND., c/o C. of C.

Crystal City—CRYSTAL CITY C. OF C., R. W. Knight, Mgr. (x)
Cuero—CUERO C. OF C. & AGRIC., Geo. E. Williams, Jr., Mgr., 207 E. Main. Local. 1. Sites. Bldgs.

Daingerfield—DAINGERFIELD C. OF C., Chas. D. Eyeington, Mgr., Box 316. Local. 1. Sites. Bldgs.
Daihart—DALHART C. OF C., Onis Crawford, Box 967. (x)

Dallas— BOLANZ & BOLANZ, W. C. Miller, 213

OLANZ & BULANZ, W. C. MIHEF, 210 Browder St. (x) J. BOYNTON & CO. OF TEXAS, Henry H. Harris, Proj. Engr., 1012 Fidelity Union Life Bidg. ED CAMPBELL REAL ESTATE, Box

5529. (x) CARROLLTON IND. AREA (K. E. Burg. 4505 Bordeaux).
CATLETT ENGRS., INC., 9020 Garland Rd.

C. OF C. OF THE U. S., SOUTHWEST-ERN DIV., James G. Roberts, Mgr. (x) CHICAGO, ROCK ISLAND & PACIFIC CHICAGO, ROCK ISLAND & PACIFIC Wayne C. Gault, Ind. Agt., 720 R.R., Wayne C. Gault, Ind. Agt., 720 Young St. CARR P. COLLINS, Fidelity Union Life

CARR P. COLLARIOS,
Bldg.
TRAMMELL CROW, 425 S. Field St. (x)
DALLAS C. OF C., Thomas W. Finney,
Mgr. Ind. Dept., 1101 Commerce St.
Local. 45. Sites. Bldgs.
DALLAS IND. RLTRS. BD., W. Jack
Moser, Pres., Mercantile Commerce

Bldg. DALLAS POWER & LIGHT CO., 1506

DALLAS POWER & LIGHT CO., 1506
Commerce St. (x)
LYN E. DAVIS, 3009 N. Henderson Ave.
GRAYSON GILL—ARCHITECT. ENGR.,
C. Douglas Gili. 1913 San Jacinto.
GREAT SOUTHWEST CORP., Angus G.
Wynne, Jr., Pres., 3417 Gillespie Ave.
Regional. 110. Sites. Bldgs. Funds.
GULF. COLORADO & SANTA FE RWY.,
G. W. Wood, Ind. Agt., Mercantile Securties Bidg. Regional. 2. Sites. Bldgs.
HIGHLAND IND. PROPERTIES. Raymond D. Nasher, Pres., 347 Republic
Natl. Bank Bldg. Local. 2. Sites. Bldgs.
Funds.

Natl. Bank Bldg. Local. 2. Sites. Bldgs. Funds.
HUDSON & HUDSON, James S. Hudson, 1225 Mercantile Bk. Bldg. (x)
IND. PROPERTIES CORP., John M. Stemmons, Pres., 401 Davis Bldg. (x)
JACKSON-ABEL IND. DIST. (Geo. A. Jackson & Frank H. Abel, 932 Natl. Bldg.),
J. W. LINDSLEY & CO., J. W. Lindsley, Jr., 1209 Main St. (x)

LING EXPRESSWAY CTR. (James L. Ling, Pres., c/o Ling Elec. Co., 2219 Pittman).

LONE STAR GAS CO., D. A. Hulcy, Pres., 301 S. Harwood (x)

MAJORS & MAJORS, RLTRS, Z. L. Majors, 803 First Natl. Bk. Bldg.

MERCANTILE NATL. BANK. Clyde V. Wallis, V. P., Mercantile Bk. Bldg. Regional, 2. Sites. Bldgs, Funds.

W. J. MOSER CO., W. J. (Jack) Moser. Mercantile Comm. Bldg. Funds.

W. J. MOSER CO., W. J. (Jack) Moser. Mercantile Comm. Bldg. Funds.

MILLER CO., Henry S. Miller, Jr., 1712 Commerce Bldg.

MISSOURI-KANSAS-TEXAS R. R., Frank. J. Helling, V. P. Ind. Dev., Katy Bldg.

NATL. INDUSTRIES CORP., Joe B. Salmon, Jr., Pres., 716 Young St.

N. DALLAS C. OF C., Lex James, Ex. V. P., 163 Walnut Hill Village. Local. 4. Sites. Bldgs.

HUGH E. PRATHER, JR., RLTR., 25 Highland Park Village. (x)

DEE R. REEVES, 1701 Davis Bldg. (x)

DEE R. REEVES, 1701 Davis Bldg. (x)

REPUBLIC NATIONAL BANK, E. N. Kerr, V. P., P. O. Box 5961. National, 3. ST. LOUIS SOUTHWESTERN RWY. CO., Randall D. Klein, Asst. Ind. Commr. 209 S. Lamar St. (x)

S. & E. DALLAS C. OF C., Mrs. Emma Reid, Mgr., Fair Park. Local. 3. Sites. Bldgs.

Reid, Mgr., Fair Park, Local, 3. Sites. Bidgs.
SOUTHERN PACIFIC LINES, E. J. Schafer, Dist. Frt. Agt., 2300 Canton St. (x)
SOUTHERN UNION GAS CO., C. H. Zachry, Pres., Burt Bidg. Regional. Sites.
SOUTHWEST IND. PROPERTIES, INC., David D. Bruton, Jr., Pres., First Nati. Bik. Bidg. (x)
SOUTHWESTERN ELEC. SERV. CO. C. D. Goforth, Dir. Ind. Dev., 1012 Mercantile Bk. Bidg. Local. 2. Sites. Bidgs. SOUTHWESTERN PUB. SERV. CO., A. R. Watson, Sales Mgr., Mercantile Bk. Bidg. (x)

Watson, Sales Mgr., Mercantile Bk. Bldg.

(x)

TEXAS & PACIFIC RWY. CO., J. A. Mc
Caul, Dir. Ind. Dev., 1025 Elm St. (x)

TEXAS POWER & LIGHT CO., James D.

Eppright, Dir. Ind. Dev., Fidelity Union
Life Bldg. State. 11. Sites. Bldgs.

TIPS CO., Chas. R. Tips, 1312 E. Ervay.

WATSON & WATSON. RLTRS., Howell
H. Watson, Partner, 1521 Fidelity Union
Life Bldg. Local. 4. Sites. Bldgs. Funds.

WEST TRINITY IND. DIST., Carr P.

Collins, Fidelity Union Life Bldg.

WINDSOR PROPERTIES, INC. W. C.

Windsor. Jr., Pres., 211 Mercantile Commerce Bldg. Local. 5. Sites. Bldgs.

Decatur—DECATUR C. OF C., Sam Renshaw, Jr., Mgr. Local. 1. Sites. Bldgs.

Funds.

Del Rio—DEL RIO C. OF C., James R.

Funds.

Del Rio—DEL RIO C. OF C., James R.

Thacker, Mgr., 615 S. Main St., Box 1078. Local. 3. Sites. Bldgs.

Denison—
DENISON C. OF C., Bill E. Henderson, Mgr., 313 W. Woodard. Local. 3. Sites. Bidgs. Funds.
F. KOHFELDT & SON, RLTR., F. H. Kohfeldt, 118 W. Main St., Box 305. (x) Denison-

Denton—
DENTON C. OF C., O. L. Fowler, Mgr., Box 560, 221 E. Elm St. Local. Sites. Bldgs.
DENTON INDUSTRIES, INC., Ben Ivey, Pres., 311 E. Hickory St. Local.
Denna—DONNA C. OF C., W. C. Sanders, Mgr., 510 Miller St. (x)

Eagle Pass— EAGLE PASS C. OF C., Harvey Seymour. EAGLE PASS IND. FOUND., c/o C. of C.

Eastland—EASTLAND C. OF C., Herbert J. Tanner, Mgr., Box 146. (x)

J. Tanner, agr., box and graph by Bellinburg—
EDINBURG C. OF C., Pledger Cate, Jr., Mgr., Box 85. Local. 3. Sites. Bldgs. EDINBURG INDUSTRIES, INC., c/o C. of C., 13 N. Closner St. (x)
Edna—EDNA C. OF C., Allen B. Fennell, Mgr., Box 788. (x)

Mgr., DUA 1000, 30.
El Campo—
EL CAMPO C. OF C. & AGRIC., Vaughan
E. Gray, Mgr., Box 446. Local. 2. Sites.
Bldgs. Funds.
HENDERSON IND. SITES (Tom D. Henderson, Box 766).
Electra—ELECTRA C. OF C., F. V. Brasfield, Mgr., 109 N. Wagner. (x)



# INDUSTRIAL DISTRICT

LESLIE L. APPELT ASSOCIATES, Inc.
2219 FIRST CITY NATIONAL BANK BUILDING . CA 2-4588 . HOUSTON, TEXAS



El Paso-WILLIAM J. ELLIOTT, 110 N. Stanton.

(x) EL PASO C. OF C., W. W. Wilson, Ex. V. P., 310 San Francisco. Local. 15. Sites. Bidgs. EL PASO NATURAL GAS CO., Paul Kayser, Pres. (x)

ENNIS C. OF C., Jack McKay, Mgr., 10 N. Sherman, Local, 2, Sites, Bldgs

N. Sherman. Local. 2. Sheet Funds. ENNIS IND. DIST. (Ennis Ind. Fund, Texas Fire Bldg.). PRESTON INDUSTRIAL DISTRICT. Jack McKay, Mgr., 107 N. Sherman St. Local. 2. Sites. Bldgs. Funds. Faffurias—FALFURRIAS C. OF C.. Jack Johnson. (x)
Forney—FORNEY C. OF C. (x)

Johnson W. Forney Forney FORNEY C. OF C. S. Forney FORNEY C. OF C. S. Forney Forney Forney C. S. Forney C. S. Forney C. S. Forney C. S. Edmonds, Ft. Worth Club Bldg. C. S. Edmonds, Ft. Worth Club Bldg. C. S. Edmonds, Ft. Worth Club Bldg.

(x)
CHICAGO, ROCK ISLAND & PACIFIC
R. R. CO., J. Norman Belcher, Div. Frt.
Agt., 807 Texas Pacific Bldg.
CLARK & HENRY, P. D. Henry, 209 W.

Agt., 807 Texas Pacific Bldg.
CLARK & HENRY, P. D. Henry, 209 W.
8th St. (x)
8th St. (x)
8th St. (x)
COM. PUBL. SERV. CO., Mrs. Ruth Steinhauser, Dir. Pub. Rel., Elec. Bldg. (x)
CONNER AVE. IND. & WAREHOUSE
ADDN. (W. J. Newell & Byron Nelson,
2739 Ludelle St.) (x)
CONTINENTAL NATL. BANK, H. S.
Foster, V. P. Ind. Dept., Box 910. (x)
W. S. & E. A. DU BOSE, Box 2166.
FIRST NATL. BANK, Roy Coleman, Mgr.,
Ind. Dept., 711 Houston. (x)
FT. WORTH & DENVER RWY. CO., Y. E.
Juge. A. F. T. M., 702 Ft. Worth Club
Bldg. State. Sites. Bldgs.
FT. WORTH & C. OF C., Rex Jennings,
Mgr. Ind. Dept., 114 E. Sth St. Local.
4. Sites. Bldgs. Funds.
FT. WORTH NATL. BANK, G. O. Barney,
Vice Pres., Box 2050. State. 4. Sites.
Bldgs. Funds.
LANCASTER CORP. IND. DIST., E. A.
DuBose, Box 2166. Local. 2. Sites. Bldgs.
Funds.
LONE STAR GAS CO., Frank Jackson,
Ind. Engr. (x)

LONE STAR GAS CO., Frank Jackson, Ind. Engr. (x)
McDONALD & CO., RLTRS., Dan Wag-

McDONALD & CO., RAT., goner Bidg. (x)
RICHLAND IND. PARK (F. L. Baker, 609 N. Retta St.).
ST. LOUIS SOUTHWESTERN RWY. CO., Horace T. Culp, 605 W. T. Waggoner

Horace T. Culp, 605 W. T. Waggoner Bldg. (x)
TEXAS ELEC. SERV. CO., F. A. Elliston, Mgr. Area Dev. Div., Box 970. State. 6. Sites. Bldgs.
WALLACE-GILCHRIST, C. F. Glichrist, Prop., 319 W. T. Waggoner Bldg. (x)
Gainesville—FOUNDRY IND. DIST. (Gainesville Iron Foundry, Inc.).
GAINESVILLE C. OF C., B. L. Young. Mgr., 310 E. California. Local. 2. Sites. Bldgs. Funds.
GAINESVILLE IND. FOUND. R. W. Briscoe, Pres., 113 N. Comm. St. Local. Sites. Bldgs. Funds.
Gaiveston—G. OF C., E. S. Holliday.

Galveston—
GALVESTON C. OF C., E. S. Holliday,
Gen. Mgr., 2021 Mkt. St. Local. 8. Sites.

GALVESTON C. OF C., E. S. HOIIIGAY,
Gen. Mgr., 2021 Mkt. St. Local. 8. Sites.
Bidgs.
GALVESTON WHARVES. W. H. Sandberg. Gen. Mgr., 2404 Ave. C. (x)
GULF, COLORADO & SANTA FE RWY.,
R. E. COUden, Ind. Agt., Santa Fe Bidg.,
Regional. 3. Sites, Bidgs.
SANTA FE RWY., W. P. Dahl, Ind. Agt.,
Box 629. (x)
Garland—GARLAND C. OF C., Bruce A.
Williams, Mgr. (x)
Gatesville—GATESVILLE C. OF C., Col.
Alfred H. Hopkins, Mgr., Box 206, 714
Main St. (x)
Georgetown—GEORGETOWN C. OF C. (x)
Gilmer—GILMER C. OF C. (x)
Gilmer—GILMER C. OF C. (x)
Gildewater—GLADEWATER C. OF C.
Woody Forrester, Mgr., Box 1409, Local.
2. Sites. Bidgs. Funds.
Goldthwaite — GOLDTHWAITE LIONS
CLUB IND. COMM., Ray Duren. Chm.,
Box 297. (x)
Gonzales—GONZALES C. OF C., Vaughan
E. Gray, Mgr., Box 134, Local. 2. Sites.
Bidgs.
Graham—GRAHAM C. OF C., John Kil-

Bidgs.

Graham—GRAHAM C. OF C., John Killough, Mgr., 628 A 3rd St. Local. 2. Sites. Bidgs.

Grand Prairie—GRAND PRAIRIE C. OF C., Glenn C. Waggoner, Mgr. (x)
Grand Saline—GRAND SALINE IND. FOUND., e/o C. of C. (x)
Grandview—GRANDVIEW IND. FOUND., INC., e/o C. of C. (x)
Grapevine—GRAPEVINE C. OF C., Mr. Otis, c/o Otis Variety Store. (x)
Greenville—

GREENVILLE C. OF C., Bob Eittleman, Box 224. (x)
GREENVILLE IND. DEV. FUND., c/o C. of C. (x)
Groesbeck—GROESBECK IND. FOUND., INC., c/o C. of C. (x)

Groesbeck—GROESBECK IND. FOUND., INC., c/o C. of C. (x)
Harlingen—
ARROYO COLO. NAVIGATION DIST.,
Clifford H. Purdy, Chm., 518 Embee
Bidg. I. Sites. Bidgs.
HARLINGEN C. OF C., J. E. Bell. Mgr.,
411 S. Comm., Box 189. Local. 3. Sites.
Bldes.

411 S. Bldgs.

Diugs.

Hearne—

BRAZOS VALLEY DEV. CORP., Chas. E.

Blake, Pres., Box 666. (x)

HEARNE C. OF C., Miss Julia Slagle.

Mgr., 107 3rd St. Local. 2, Sites. Bldgs.

Henderson—
HENDERSON IND. DIST., Rex Carpenter, Mgr., 205 N. Main. Local. 2. Sites. Bldgs. Funds.
RUSK CTY. C. OF C., Rex Carpenter, Mgr., 205 N. Main. Local. 2. Sites. Bldgs. Funds.

Hico-HICO C. OF C., Harold D. Walker, Mgr. (x)

Hillsboro— HILLSBORO C. OF C., W. W. Cox. Secy., Mgr., 111 S. Covington St. Local. 3. Sites.

Mgr., 111 S. Covington St. Local. 3. Sites. Bidgs. Funds.
HILLSBORO IND. COMM., Oscar Harold, Chm., c/o Texas Pow. & Light Co. (x)
HILLSBORO 1000 INDUSTRIAL CLUB, Dr. Chas. A. Garrett, Chm., 300 Carr St. Local. Sites. Bidgs. Funds.
Hondo—HONDO C. OF C. (x)

Houston— LESLIE L. APPELT ASSOC., INC., Leslie L. Appelt, Pres., 2219 First City Natl. Bk. Bldg. Regional. 3. Sites. Bldgs.

Bk. Bldg. Regional. 3. Sites. Bldgs. Funds. Bank OF THE SOUTHWEST. C. C. Smith. V. P. & Mgr., Travis & McKinney. Regional. 2. Sites. Bldgs. Funds. BROWN & ROOT, INC., Brown Booth, Dir. Adv., Box 3. (x)
W. G. BURCHFIELD & BRO., RLTRS., R. H. Burchfield, Partner, 305 Rusk Bldg. Local. 3. Sites. Bldgs. Funds. CITY NATL. BANK OF HOUSTON, John A. B. Simpson, Asst. V. P. HARVEY W. DRAPER, 3401 Tampa St. (x)

FRANCIS INVESTMENT CO Mabray, Texas Natl. Bank Bldg. GIFFELS & VALLET, INC., Wm. P. Cor-nelius, Gen. Mgr., 1207 Prudential Bldg. T. F. HACKNEY, 408 Continental Bk.

nelius, Gen. Mgr., 1207 Prudential Bldg.
T. F. HACKNEY, 408 Continental Bk.
Bldg.
WYATT C. HEDRICK ENG. CORP., G. M.
McGranahan, Pres., 5214 San Jacinto.
Regional.
HOUSTON BANK & TRUST CO., C. E.
Woodall, 1801 Main St.
HOUSTON BELT & TERMINAL RWY.
CO., W. A. Little, Ind. Commr., Union
Sta. Bldg. (x)
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Mgr., Box 2371. Local. 2. Sites. Bldgs.
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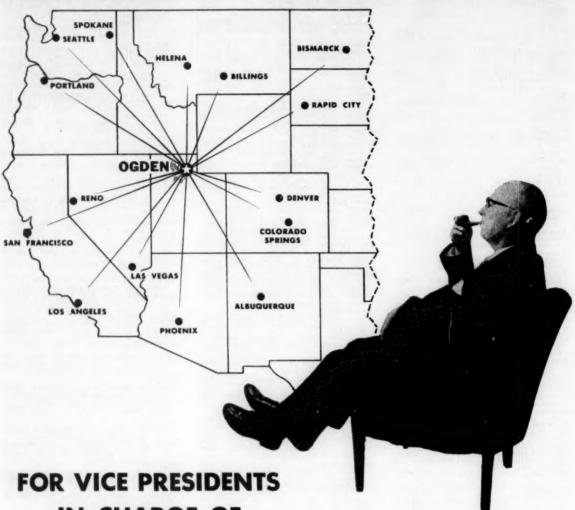
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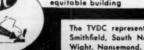
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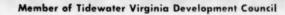


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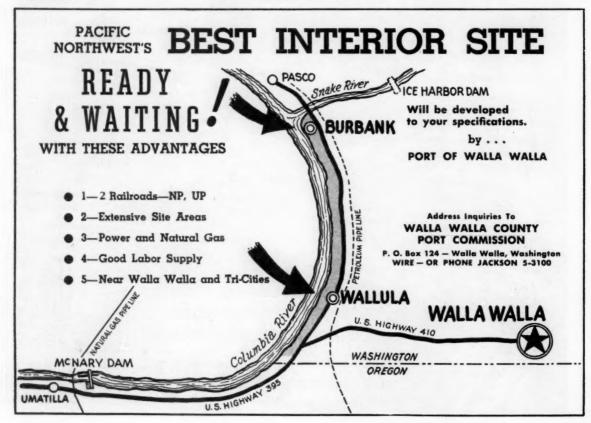
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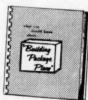
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Terre Haute—
NEWLIN-JOHNSON CO., INC., 601 Ohio St.
J. B. PFISTER CO., Paul J. Pfister, V.P.,
662 Ohio, Box 988.

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Gravier St. (12).

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Carondelet St.

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Griefen, Vice Pres., 250 Boylston St.
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E. PIKE CURRIER, 45 Milk St.
HUNNEMAN & CO., INC., Charleton Hunneman, 19 Congress St.
MEREDITH & GREW, INC., Frank Mason,
19 Congress St.

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Gates. 45 Bromfield St.
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DANIEL C. HANRAHAN, Daniel C. Hanrahan, 470 North Ave.
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A. V. CARKHUFF, 744 Broad St.
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FEIST & FEIST, B. A. Seiple, Ind. Mgr.,
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Broad St.

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Broad St.
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1025 Broad St.

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Teaneck Rd.

Teaneck Rd.

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W. Oppenheimer, Partner, 1001 Genesee Bidg.
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H. Daniel, 281 Madison Ave.
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Clayten — CLAYTON IND. DEV. CORP., c/o C. of C. of C. Dothan — DOTHAN IND. CORP., Harry P. Hall, Pres., Box 680.
Flerence — FLORENCE IND, DEV. CORP., C. H. Jackson, Mgr., c/o C. of C. Sylscauge — SYLACAUGA IND. DEV. CORP., c/o C. of C. Talladega — COSA VALLEY DEV. CORP., Box 51.

#### **ARIZONA**

Casa Grande — CASA GRANDE DEVELOPERS, INC., J. T. O'Nell, Pres., 113
W. 2nd St.
Chandler — CHANDLER DEV. FOUND.,
F. J. Bolender, Secy., 1 Arizona Pl.
Douglas — DOUGLAS IND. DEV. CORP.,
Frank E. Moore, Pres., Box 183.
Eloy—ELOY DEV. CORP., Vince Taylor,
Pres., Box 668.
Florence—FLORENCE DEV. CORP., C. S.
Ludwig, Pres.

Phoenix—MUNICIPAL IND. DEV. CORP., c/o C. of C.

Prescott — PRESCOTT FOUND, FOR IND. DEV., Wm. E. Fraser, Secy. Mgr., Box

Winslow-WINSLOW DEV. CORP., c/o C. of C.

Yuma—COLORADO RIVER FOUNDATION FOR IND. DEV., Donald N. Soldwedel, Pres.

some are happy to break even; others will spend their entire fund to get the right industry. Some invest only in buildings or real estate. Others will lend you operating money or pay moving expenses. Lending policies vary widely.

In some states, particularly in New England, there are statewide development credit corporations offering financial assistance. These groups operate somewhat like a small-scale RFC.

As a start in acquainting you with these programs, I.D. presents the following directory of groups reported to be active during 1958. The list is undoubtedly incomplete and imperfect, but it offers you a wide selection.

### ARKANSAS

Arkadelphia—
Arkadelphia IND, DEV. CORP., C. R.
Hule, C/O C. of C.
CLARK CTY. IND. CORP., C. R. Hule.
Ashdown—ASHDOWN IND. DEV. CORP.,
E. C. Cobb, C/O C. of C,
Atkins—ATKINS IND. DEV. CORP., Paul Atkins—ATKINS IND. DEV. CORP., Paul Hurst.

Augusta—AUGUSTA IND. DEV. CORP., Elbert R. Miller, c/o C. of C. Bald Knob—BALD KNOB IND. DEV. CO., INC., W. M. Collison, c/o C. of C. Batesville — INDEPENDENCE CTY. IND. DEV. CORP., Stanley Wood, Sr. Bay—BAY IND. DEV. CORP., Robert Holt, c/o C. of C. Beobe—BEEBE IND. DEV. CORP., Lee H. Haves. Bay—BAY IND. DEV. CORP., Robert Holt, c/o C. of C.
Beebe—BEEBE IND. DEV. CORP., Lee H. Hayes.
Benton—SALINE CTY, IND. DEV. CORP., Wyatt B. Crawford.
Bentonville — BENTONVILLE IND. DEV. CORP., Joe Johnson.
Berryville — BERRYVILLE IND. DEV. CORP., D. C. West, c/o C. of C.
Biytheville — BLYTHEVILLE IND. DEV. CORP., Kendall Berry.
Booneville — BOONEVILLE IND. DEV. CORP., Robt. L. Remy, Pres.
LOGAN CTY. IND. DEV. CORP., Byron Shirley, c/o C. of C.
Brinkley—BRINKLEY IND. DEV. CORP., Forrest E. Long, c/o C. of C.
Calleo Bock — CALICO ROCK IND. DEV. CORP., Chas. C. Ferrill.
Camden—CAMDEN IND. DEV. CORP., Bill

Camden—CAMDEN IND. DEV. CORP., Bill Shelton, Mgr., Hotel Camden.

Clarendon — CLARENDON IND. DEV. CORP., H. B. McCabe, c/o C. of C. Clarkeville—JOHNSON CTY. IND. DEV. CORP., E. K. Johnson.
Clinton—CLINTON IND. DEV. CORP., Bert Hensley, c/o C. of C.
Conway — FAULKNER CTY. IND. DEV. CORP., Thos. G. Wilson.
Cerning — CORNING IND. DEV. CORP., O. L. Woods, c/o C. of C.
Cetter—COTTER IND. DEV. CORP., F. B. Ortman. O. L. Woods, c/o C. of C.
Cotter—COTTER IND. DEV. CORP., F. B.
Ortman.
Crossett—CROSSETT IND. DEV. CORP.,
Robt. Fisher, c/o C. of C.
Danville—DANVILLE IND. DEV. CORP.,
Senator Boss Mitchell.
DeQueen—DeQUEEN IND. DEV. CORP.,
J. Ernest Wommack, c/o C. of C.
Des Are — DES ARC IND. DEV. CORP.,
L. R. Brown.
DeWitt—DeWITT IND. DEV. CORP., E. A.
Ferguson, c/o C. of C.
Dunas — DUMAS IND. FOUNDATION,
Merle F. Peterson.
Earle—EARLE IND. DEV. CORP., Eugene
J. Barham, Jr., c/o C. of C.
Flaine—ELAINE IND. DEV. CORP., J. P.
Graham. Earle—EARLE IND. DEV. CORP., Eugene J. Barham, Jr., c/o C. of C. Flaine—ELAINE IND. DEV. CORP., J. P. Graham.

El Borade—EL DORADO IND. DEV. CORP., O. C. Balley.

El Borade—EL DORADO IND. DEV. CORP., C. J. Griffith, c/o C. of C.

Eureka Springs — EUREKA SPRINGS AGRIC. & IND. DEV. CORP., J. L. Morgan, Pres., S. Main.

Foundation, Inc., Wesley Gordon, Asst. Secy., City Admin. Bldg.

Flippin — FLIPPIN IND. DEV. CORP., Monte Borne, c/o C. of C.

Fordyce—DALLAS CTY. IND. DEV. CORP., Monte Borne, c/o C. of C.

Fordyce—DALLAS CTY. IND. DEV. CORP., Marion H. Crank.

Forrest City—FORREST CITY IND. DEV. CORP., Wan. Campbell, Chm.

Glenwood—GLENWOOD IND. DEV. CORP., C. R. Calterll.

Gravette—GRAVETTE IND. DEV. CORP., Dr. Bill Hall. c/o C. of C.

Green Forest—GREEN FOREST IND. DEV. CORP., Lamburg—HAMBURG IND. DEV. CORP., J. W. Adams. Hardy—SHARP CTY. IND. DEV. CORP., J. W. Best.

Harrisburg — HARRISBURG IND. DEV. CORP., Dr. Joe Verser.

Harrisburg — HARRISBURG IND. DEV. CORP., Dr. Joe Verser.

Harrisburg — HARRISBURG IND. DEV. CORP., Dr. Joe Verser.

Harrisburg — HEBER SPRINGS IND. DEV. CORP., US. Hensley.

Helena — HELENA IND. DEV. CORP., Francis Thompson. CTY. IND. CORP., Francis Thompson. Corp., 18. N. Holt. Secy., 108 W. 3rd St.

Huthes — HUGHES IND. DEV. CORP., B. N. Holt. Secy., 108 W. 3rd St.

Huthes.— HUGHES IND. DEV. CORP., C. H. Wise. CORP., Mort S. Cox, Mgr., 135 Benton St.

Hurhes — HUGHES IND. DEV. CORP., C. H. Wise.

Huntsville — HUNTSVILLE IND. DEV. CORP., Stewart Edwards, Chm.

Joiner—JOINER IND. DEV. CORP., K. S. Sulcer. c/o C. of C.

Jenesboro — JONESBORO IND. DEV. CORP., Bryant Wall, Pres. Box 289.

Judsonia—JUDSONIA IND. DEV. CORP., Dr. C. W. Jackson.

Junction City — JUNCTION CITY IND. DEV. CORP., Joe Thompson. c/o C. of C. Lake Village—LAKE VILLAGE IND. DEV. CORP., C. H. Carlton. c/o C. of C. Leachville — LERACHVILLE IND. DEV. CORP., J. Lee Bearden.

Lepante — LEPANTO IND. DEV. CORP., John S. Mosby.

Lincoln — LINCOLN IND. DEV. CORP., Roy Jackson. c/o C. of C.

Magnolia—MAGNOLIA IND. DEV. CORP., T. A. Monroe, c/o C. of C.

T. A. Monroe, c/o C. of C.

STAMPS IND. DEV. CORP., Walter Hudson, c/o C. of C.

Malvern—

HOT SPRINGS CTY. IND. DEV. CORP., John Ramsey.

MALVERN IND. DEV. CORP., L. M.

Mansfield — MANSFIELD IND. DEV. CORP.

Marion—MARION IND. DEV. CORP., J. F. Rieves, Jr.

Marked Tree — E. POINSETT CTY. IND. CORP., L. V. Ritter, Sr.

Marvell — MARVELL. COM. IND. DEV. CORP., J. E. Harris. Res. Agt., Box 126.

McCrory — McCRORY IND. DEV. CORP., Vance M. Thompson.

McGehee — DESHA CTY. IND. DEV. CORP., Mercer Wolff.

McGEHEE-DERMOTT IND. DEV. CORP., Buren Sharpe.

Melbourne — MELBOURNE IND. DEV. CORP., A. J. Younger, c/o C. of C.

Mens—POLK CTY. IND. DEV. CORP., L. L. Morrow.

Mineral Springs — MINERAL SPRINGS IND. DEV. CORP., Thos. Bridgeman, C/o C. of C.

Monticello—DERMOTT IND. DEV. CORP., Laman Grisham. c/o C. of C.

Monticello—DERMOTT IND. DEV. CORP., Fay Brann, c/o C. of C.

Monticello—DERMOTT IND. DEV. CORP., Fay Brann, c/o C. of C.

Morritton — CONWAY CTY. IND. DEV. CORP., W. G. Davis.

Mountain Home — BAXTER CTY. IND. DEV. CORP., J. D. DIVY. Jr., c/o C. of C.

Mountain Home — BAXTER CTY. IND. DEV. CORP., J. D. DIVY. Jr., c/o C. of C.

Mountain — MONTGOMERY CTY. IND. DEV. CORP., J. D. DIVY. CYP., Jr., c/o C. of C.

Mount Ida — MONTGOMERY CTY. IND. DEV. CORP., Glenn Hickey. C.

Mount Ida — MONTGOMERY CTY. IND.
DEV. CORP., Glenn Hickey.
Mulberry—MULBEERRY IND. DEV. CORP.,
D. H. McGehee.
Murfreesboro — MURFREESBORO IND.
DEV. CORP., John Beavers, Pres.
Nashville — NASHVILLE IND. DEV.
FOUNDATION, Louis Graves, c/o C. of C.
Newport — JACKSON CTY. IND. DEV.
CORP., S. P. Browniee.
N. Little Rock.—N. LITTLE ROCK IND.
DEV. CORP., Chas. E. Joseph, c/o C.
of C.
Osceola—OSCEOLA IND. DEV. CORP.,
Harold Ohlendorf. c/o C. of C. Secola—OSCEOLA IND. DEV. CORP., Harold Ohlendorf, c/o C. of C. zark — OZARK IND. DEV. CORP., Dr. Osceola—OSCEDLA IND. DEV. CORP.,
Harold Ohlendorf. e/o C. of C.
Osark — ÖZARK IND. DEV. CORP., Dr.
C. C. Long.
Paragould — GREENE CTY. IND. DEV.
CORP., Earl E. Kirk,
Paris—N. LOGAN CTY, IND. DEV. CORP.,
Ross Martin.
Parkin—PARKIN IND. DEV. CORP.,
Pea Ridge—PEA RIDGE IND. DEV. CORP.
Finis Wood, c/o C. of C.
Perryville — PERRYVILLE IND. DEV.
CORP., Woodrow Hill, c/o C. of C.
Pine Bluff — PINE BLUFF IND. DEV.
CORP., H. Roddy Jones. c/o C. of C.
Corp., H. Roddy Jones. c/o C. of C.
Prescott—PRESCOTT IND. DEV. CORP.,
R. F. Yarbrough. c/o C. of C.
Rector—RECTOR IND. DEV. CORP., Bert
Sigsby, c/o C. of C.
Rogers—ROGERS IND. DEV. CORP., W.
Jacobs. Pres., Box 428. Rector—RECTOR IND. DEV. CORP.. Bert Sigsby. c/o C. of C.
Rogers—ROGERS IND. DEV. CORP.. W. Jacobs. Pres. Box 428.
Russeliville—RUSSELLVILLE IND. DEV. CORP.. Donald Barger.
Salem—SALEM IND. DEV. CORP., Jack Cockran.
Searcy—SEARCY IND. DEV. CORP., B. W. Bennett.
Sheridan—GRANT CTY. IND. DEV. CORP. Frank Springer.
Siloam Springs — SILOAM SPRINGS IND. DEV. CORP. ASD. Springs — SILOAM SPRINGS IND. DEV. CORP. L. E. Tennyson. Jr. ND. DEV. CORP. Ray White. c/o C. of C.
Springdale — SPRINGDALE IND. CORP. Robt. Moore, Chm., 1st Natl. Bank.
Star City—STAR CITY IND. DEV. CORP. B. S. Hundley, Sr.. c/o C. of C.
Strong—STRONG IND. DEV. CORP. Rab Burgess. Stuttgart—STUTTGART IND. DEV. CORP. Ed Buerkle, c/o C. of C. Texarkana—TEXARKANA IND. FOUNDA-TION, L. E. Gilliland, Asst. Secy., 309 Pine. Traskwood — TRASKWOOD IND. DEV. CORP.

Truman—TRUMANN IND. DEV. CORP.,
Frank Hyneman, c/o C. of C.

Tuckerman — TUCKERMAN IND. DEV.
CORP., A. S. Reigler, c/o C. of C.

Turrell—TURRELL. IND. DEV. CORP.,
Royce Upshaw, c/o C. of C.

Van Buren — VAN BUREN IND. DEV.
CORP., Percy Boatright.

Waldron-SCOTT CTY, IND. DEV. CORP., Jack Plemmons, c/o C. of C.

Walnut Bidge — LAWRENCE CTY. IND. DEV. CORP., Henry Rainwater, c/o C. of C. Warren—WARREN IND. DEV. CORP., L. H. Derby, c/o C. of C. West Memphis — WEST MEMPHIS IND. DEV. CORP., Leonard Warden. Wynne—WYNNE IND. DEV. CORP., Don E. Joyner, c/o C. of C. Yellville — MARION CTY. IND. DEV. CORP.

#### CALIFORNIA

Fresno — FRESNO IND. SITE FOUNDA-TION, Lloyd S. Weber, Box 1469. Madera—MADERA CTY, IND. DEV. CORP. Harry A. Jeter, Secy.-Mgr., Box 307.

#### COLORADO

Boulder — BOULDER IND. DEV. CORP..
F. W. Reich, Mgr., c/o C. of C.
Brighton—BRIGHTON IND. DEV. CORP..
Mgr., 112½ E. Pikes Peak Ave.
Fi. Collins—FT. COLLINS IND. FUND.
INC., J. R. Lane, Secy.
Fi. Morgan—FT. MORGAN IND. FOUND.
DATION, Olin L. Webb, Ex. Secy., 403
Main, Drawer 511.
Greeley—GRTR. GREELEY IMPR. CO..
C. J. Mayer, Secy., 1218—8th Ave.
Loveland—LOVELAND DEV. FUND, INC..
Don Moon, c/o C. of C.
Sterling—STERLING IND. PROMOTION
FUND, Jerry Pullian, Secy.
Walsenburg — HUERFANO DEV. CORP..
Box 31.

#### CONNECTICUT

Bristol—BRISTOL IND. DEV. CORP., Seth Stoner, Pres., c/o New Departure Dept., General Motors.
Canaan—CANAAN DEV. CÓRP., G. Roger Newkirk, Pres.
Danbury — DANBURY IND. CORP., J. S. Pinney, Secy.-Treas., 205 Main St.
Danielson — DANELSON IND. FOUND., Chas. Wrinn, Secy., c/o C. of C., 119 Main St. St., Meriden — CONN, DEV. CREDIT CORP., Joseph D. Linehan, Mgr., 43½ Colony St. Middletowa — MIDDLETOWN IND. CORP., Arthur J. Connell, Pres., 330 Main St. New Milford — NEW MILFORD DEV. CORP., Wm. L. Hadden, Pres., Bridge St. St. Meriden

St.
Norwich—NORWICH IND. FOUNDATION.
Milton Jacobsen, Pres., c/o C. of C., 307
Main St.
Putnam—PUTNAM AREA FOUND., Sidney
Fisher, Chm., c/o C. of C., Box 489.
Rockville—ROCKVILLE—IND. FOUND..
Seabury Lewis, Pres., c/o C. of C.
Stafford Springs — STAFFORD SPRINGS
IND. FOUND., James Backus, Pres., c/o
C. of C.
Torrington—TORRINGTON DEV. CORP..

C. of C. Torrington—TORRINGTON DEV. CORP. Abraham Temkin, Pres., 38 Water St. Waterbury—GRTR. WATERBURY IND. DEV. CORP., John H. Pavne, Jr., Pres., 7 Field St., Box 1469, (20). Winsted — WINSTED AREA IND. FOUNDATION, Milton Doljnsky, Pres.

#### FLORIDA

Ft. Lauderdale — LAUDERDALE IND. CORP., P. K. Johnston, Vice Pres., 2830 N.W. 195th St. Jacksonville — DUVAL IND. DEV. CORP., Winthrop Bancroft, Pres., Fla. Title Bldg. Jasper—JASPER IND. DEV. CORP., John C. Camp, Secy.-Treas., Drawer 31.

Leesburg—LEESBURG IND. DEV. CORP., c/o C. of C.

Madison - MADISON INDUSTRIES, INC., Tom F. Livingston, Secy.

Pensacola — INDUSTRIES UNLIMITED, INC., Joe F. Marques, Jr., Pres. Box 550. Plant City — PLANT CITY IND. CORP., I. A. Liles, Secy., C. of C. Bidg.

MALVERN IND. DEV. CORP., L. M. Mange, c/o C, of C.

Mammoth Spring — MAMMOTH SPRING IND. DEV. CORP., J. Sam Holt, c/o C. of C.

Manila—MANILA IND. DEV. CORP., E. C. Fleeman, Pres.

#### GEORGIA

Abbeville—ABBEVILLE DEV. ASSN., c/o C. of C. Adei — COOK CTY, ENTERPRISES, INC., C. of C.
Adel — COOK CTY, ENTERPRISES, A.
M. Dale English, Secy.
M. Dale English, Secy.
Alamo — WHEELER CTY, DEV. CORP.,
J. R. Chamblee, Box 243,
Albany — ALBANY, INC., Walter Brown,
Mgr. of C. of C., 116 W. Oglethorpe Ave.
Alexander — ALEXANDER IND. DEV.
CORP., c/o C. of C.
Americus — AMERICUS & SUMTER CTY.
DEV. CORP., H. Phil Jones, Pres., Forseth St. DEV. CORP., H. Phil Jones, Pres., For-syth St.
Ashbura-TURNER CTY. ENTERPRISES,
INC., Mrs. Miriam Holmes, Secy.
Athens-ATHENS IND. DEV. CORP., Rob-ert G. Stephens, Jr., Box 847.
Augusta-AUGUSTA COMM. OF 100, Allen
H. Douglas, Ex. Dir., 220 Sou. Finance
Bidg. Bidg.

Bainbridge — BAINBRIDGE - DECATUR
CTY. IND. CORP., Joe Chance, Mgr.,

West St.

Ball Ground — BALLGROUND IND. DEV.
CORP., c/o C. of C.

Baxley — APPLING INDUSTRIES, INC.,
Frank Lowe, Pres., c/o C. of C.

Blackshear — BLACKSHEAR IND. DEV.
CORP., c/o C. of C.

Blairsville — BLATRSVILLE INDUSTRIES,
INC., L. J. Merritt.

Blakely — BLAKELY BLDRS. & MFRS.,
INC., R. D. Grist.

Buchanan — BUCHANAN BLDG, CO., c/o
C. of C.

C. of C.

Buena Vista—UNION CTY. IMPR. & DEV.
CORP., Clarke W. Duncan.
Cairo — GRADY CTY. IND. DEV. CORP.
J. Carl Minter, Pres., c/o Citizens Bank.
S. Broad St.
Calhoun—GORDON CTY. PROMO. & DEV.
ASSN., Tom Banks Davis, Secy.
Camilla — GRTR. CAMILLA, INC., B. T.
Burson Pres.

ASSN., Tom Banks Davis, Secy.

Camilla — GRTR. CAMILLA, INC. B. T.

Burson, Pres.

Carreliton—CARROLL CTY. DEV. CORP.,

Woodin Cole, Mgr., Box 77.

Cartersville — CARTERSVILLE INDUS—
TRIES, INC., Davis Tiliman, Pres.

Cave Spring—CAVE SPRING IND. & DEV.

ASSN. INC., Deveil Linday, c/o C. of C.

Cedartown — CEDARTOWN IND. DEV.

CORP., c/o C. of C.

Chatsworth — CHATSWORTH INDUS—
TRIES, INC., R. E. Chambers.

Clarkesville — CLARKESVILLE IMPR.

ASSN, Randolph Reeves, Pres.

Clarkon—CLAXTON-EVANS DEV. CORP.,

W. L. Adams.

Clayton — CIAYTON IND. DEV. BOARD.

L. F. Reeves, Pres.

Cleveland — CLEVELAND IND. DEV.

CORP., c/o C. of C.

Cochran—COCHRAN DEV. CO., c/o C. of C.

Collbert—COLBERT IND. CORP.

C. mbus—COLUMBUS IND. DEV. CORP. H. Chapman, Sr., Pres., 1344—13th ve., Box 1290.

Columbus—COLUMBUS IND. DEV. CORP.
R. H. Chapman, Sr., Pres., 1344—13th
Ave., Box 1200.
Colquit — MILLER CTY. IND. BOARD,
Edd Bush, Secy.
Cornelia—CRISP CTY. DEV. CO., INC., c/o
C. of C.
Cornelia—CORNELIA AREA IND. CORP.,
Herbert B, Kimzey, Pres.
Dahlonega — DAHLONEGA ENTER
PRISES, INC., J. S. Speer, Secy.
Datton—DALTON-WHITFIELD CTY. IND.
DEV. CORP., c/o C. of C.
Dawson — TERRELL CTY. DEV. CORP.,
Mrs. Frances D, Christie, Secy.
Decatur — DeKALB IND. DEV. BOARD.
INC., F. Wm. Broome, Secy. 235 E. Ponce
De Leon Ave.
Donalsonville—SEMINOLE INDUSTRIES,
INC., P. E. Shingler, Box 427.
Douglas—
COFFEE CTY. IND. CORP., H. B. Chitty.
Mgr., Box 112.
DOUGLAS BLDG, INC., c/o C. of C.
Dublin—DUBLIN INV. CORP., Gordon W.
Allison.

Allison. DODGE CTY, IND, DEV. CORP., Cof C. of C. Elberton.—ELBERTON DEV. CORP., Louis Patz, Box 752.

Ellaville—SCHLEY CTY. IND. CORP., c/o C. of C.

Ellijay — ELLIJAY IND. CORP., E. T. Hud-son, c/o C, of C. Fitsgerald — FITZGERALD CIVIC DEV. CQRP., J. H. Dorminy, Jr.

Forsyth-FORSYTH IND. FUND GROUP.

Forsyth—FORSYTH IND. FUND GROUP, c/o C. of C.

Ft. Valley — FT. VALLEY DEV. CORP. INC., J. F. Lowe, Treas., c/o J. F. Lowe & Son.

Gainesvile — GAINESVILLE-HALL CTY. IND. DEV. CORP., John H. Davis, Pres., 127 E. Washington St.

Gleanville—TATTNALL CTY. DEV. CORP. Lucius Kennedy,

Greensboro—GREENSBORO IND. CORP. C. Weldon Smith.

Greenville — GREENVILLE IND. DEV. CORP., c/o C. of C.

Greenville — GREENVILLE IND. DEV. CORP., c/o C. of C. Griffin — GRIFFIN CITY-CTY. IND. DEV. COMM., J. S. Langford. Seey., City Hall. Hartwell — HARTWELL IND. COMMITTEE, INC., c/o C. of C. Hawkinsville — PULASKI DEV. CORP., J. H. Thompson. Homerville — CLINCH IND. ASSN. INC., Dr. D. B. Terry, Pres., c/o Huey Hospital.

Jackson-BUTTS CTY. DEV. CO., P. H. Weaver

Weaver.

Jeffersonville—TWIGGS CTY, DEV. CORP.
J. T. Early, Pres., c/o C. of C.
Jesup—JESUP IND. DEV. CORP., J. H.
Harris, Pres., c/o Harris Gin Co.
Junction City — JUNCTION CITY IND.
DEV. CLUB, c/o C. of C.
LaGrange — LaGRÂNGE INDUSTRIES.
INC., J. K. Boatwright, Jr., Mallory Bidg.
Lakeland—

Lakeland-LIONS CLUB IND, DEV. COMMITTEE,

LIONS CLUB IND. DEV. COMMITTEE, c/o C. of C.
LANORIA — LAVONIA DEV. CORP., c/o C. of C.
Lavonia — LAVONIA DEV. CORP., O. D.
Cannon, Jr.
Lawrenceville — GWINNETT CTY. IND.
CORP., INC., Marvin A. Allison.
Lincolnton—LINCOLNTON-LINCOLN CTY.
IND. DEV. CORP., C. A. Perryman, Mgr.
Logansville — LOGANSVILLE IND. DEV.
CORP., C. A. Kelley, Jr., Pres.
Lumpkin — LUMPKIN DEV. CORP., J.
Larry Castleberry. c/o C. of C.
Lyons—LYONS DEV. CORP., E. E. Trapnell.
McRae—TELFAIR IND. DEV. CORP.

nell.

McRae—TELFAIR IND. DEV.

da Wooten. Pres
da Wooten. Pres
Madison—MADISON-MORGAN CTY. IND.

Madison—MADISON-MORGAN CTY. IND.

CARD. INC. Bearden Chambers. da Wooten. Pres

Madison—MADISON-MORGAN CTY. IND.
DEV. BOARD. INC.. Bearden Chambers.

Manchester—MANCHESTER IND. CORP.,
R. S. McDonell. Pres., 105 Broad St.

Marletta—MARIETTA IND. ASSN. INC.,
c/o C. of C.

Menlo—MENLO DEV. ASSN., c/o C. of C.

Metter — CANDLER CTY. DEV. CORP.,
D. J. Parrish.

Milledgeville — MILLEDGEVILLE-BALDWIN CTY. IND. DEV. CORP., W. K.
Holt, c/o C. of C.

Millen—

Millen—
JENKINS CTY, DEV, CORP., c/o C. of C.
MILLEN DEV. CORP., c/o C. of C.
Monroe—MONROE IND, DEV. CORP., Garland Radford, Secv., 127½ N. Broad St.
Montezuma — MONTEZUMA DEV. CORP.,
John T. McKenzle, c/o General Gas Co.
Monticello — MONTICELLO IND, DEV.
CORP., W. H. Key.
Moultrie—

Moultrie— In C. COMMISSION, W. Joseph Baird, Pres., Moultrie Banking Co. 100 CLUB, MOULTRIE C. OF C., 112 W.

Main.
Mt. Zion-MT. ZION IND. COMMITTEE.

Mt. Zion—MT. ZION IND. COMMITTEE, c/o C. of C.

Newnan — NEWNAN INDUSTRIES, INC., J. L. Glover, Box 404.

J. L. Glover, Box 404.

Oeilia—IRWIN CTY. IND. DEV. CORP., Clarence Smith, Jr., Pres., Box 67.

Patterson — PATTERSON IND. DEV. CORP., Mayor's Office.

Pembroke — BRYAN CTY. DEV. CORP., Ray Kushner.

Perry—PERRY IND. DEV. CORP., Stanley E. Smith Jr., Box 385.

Ray August 19 Perry PERRY IND. DEV. Co. C. C. Smith, Jr., Box 385.
E. Smith, Jr., Box 385.
Quitman — INDUSTRIES FOR BROOKS
CTY, INC., John Stipe, Mgr., c/o C. of C.
RHINE IND. COUNCIL, c/o C.

Richland-RICHLAND IND. CORP., Ham-

mer Cook.

Roberta—CRAWFORD CTY. DEV. CORP.,
W. T. Jones.

Rockmart—ROCKMART IND. DEV. CORP.,
Marson G. Dunaway, 301 S. Marble St.
Royston—ROYSTON DEV. CORP., H. J.
Sanders.

Sandersville—SANDERSVILLE IMPR. CO., c/o C. of C.

Smyrna — SMYRNA DEV. CORP., James Y. Wootton, Pres., 161 N. Atlanta.

Social Circle — SOCIAL CIRCLE DEV. CORP., F. M. Lloyd.

Soperton — TREUTLEN DEV. CORP., J. Carlton Warnock.

Sparta—HANCOCK CTY. DEV. CO., INC., Marvin G. Pound, Sr.

Statesboro—BULLOCH CTY. DEV. CORP., Thad J. Morris. Pres., College Blvd.

Summerville—SUMMERVILLE IND. DEV. CORP., c/o C. of C.

Swainsboro—EMANUEL CTY. DEV. CORP. R. B. Darling, Pres.

Sylvester — SYLVESTER-WORTH CTY. IND. CORP., W. A. Banks, Chm., 210 N. Main St.

Tallapoosa—TALLAPOOSA RLTY. CORP. H. L. Phillips, Pres.

Tallapoosa—TALLAPOOSA RLTY, CORP., H. L. Phillips, Pres. Thomasten—THOMASTON & UPSON CTY. IND. BUREAU, INC., James E. Hays, 101

IND. BUREAU, INC., James E. Hays, 1913. Church St.
Thomasville — THOMASVILLE-THOMAS
CTY, IND. DEV. CORP., R. C. Ausley,
320 N. Broad St.
Titton — TIFTON IND. CORP., DeNean
Stafford, Pres., 7th St.
Toccoa — STEPHENS CTY. DEV. CORP.,
Thomas R. Fuller, Pres., Box 107.
Unadilla—UNADILLA DEV. CORP., c/o C.

Thomas R. Fuller, Pres., Box 30.

Unadilla—UNADILLA DEV. CORP., c/o C.

of C.

Vidalia — VIDALIA DEV. AUTHORITY.

H. B. Estroff.

Warrenton — WARREN CTY. PROMOTIONS, INC., F. L. Sparks, Jr.

Washington—WILKES DEV. CORP., S. T.

Jackson, Secy.

Waverly Hall — WAVERLY HALL DEV.

CO., c/o C. of C.

Wayeross — WAYCROSS IND. DEV. AUTHORITY, c/o C. of C.

Waynesboro—WAYNESBORO DEV. CORP.

J. C. Palmer, Jr., First Natl. Bank.

Winder — WINDER-BARROW IND. DEV.

CORP., Dr. C. B. Skelton, Box 456.

Wrens—WRENS IND. COMMITTEE, INC., c/o C. of C.

Wrightsville—JOHNSON CTY. IND. DEV.

ASSN, Jerry Pryor, Box 290.

#### IDAHO

Boise-BOISE IND. FOUNDATION, Wanek Boise—BOISE IND, FOUNDATION, Wanek Stein. Pres. Caldwell—CALDWELL UNLIMITED, INC., A. C. Garber, c/o C. of C. Namps—NAMPA IND, DEV. CORP., Wind-sor Lloyd, Pres., Box 170. Weiser—WEISER IND, DEV. CORP., Ron Scrivner, Pres., c/o C. of C.

#### **ILLINOIS**

Belleville — BELLEVILLE NEW INDUSTRIES. INC., Clifford M. Peake, Secy, Suite 28, Hotel Belleville.
Canton — CANTON INDUSTRIES. INC., Marcus Young, Pres., 35 S. Main St. Kewanee—SHARES IN KEWANEE, INC., Brick Lundberg, Chm. Ind. Dev. Comm., c/o C. of C., Star Courier.
BLACKHAWK IND. DEV. CO., J. A. Smithers, Ex. V. P., 1610—5th Ave.

#### IOWA

Algona—ALGONA IND. DEV. CORP., M. C. Metcalf, Pres.
Anamosa — ANAMOSA IMP. CORP., Kenneth Humpal, Secy., 111 N. Ford.
Andubon — AUDUBON IND. DEV. CORP., John Mallonee, Pres.
Boone—BOONE IND. DEV. CORP., J. A. Flanagan, Pres., 812—8th St.
Britt — BRITT IND. DEV. CORP., John Pritchard, Pres.
Carlisle — CARLISLE CONST. & DEV. CORP., Arthur M. Prail, Pres.
Carroll — CARROLL IND. CORP., C. E. Knoblauch, Mgr., 200 E. 5th St.
Chariton—CHARITON DEV. CO., Marion M. Coons, Pres.
Charles City—CHARLES CITY IND. DEV. CORP., Robt. L. Thomson, Secy., Box 189.
Clinton—CLINTON DEV. CO., R. J. Stapleton, Mgr. Dir., Shull Bidg., 237—5th Ave. S.

Council Bluffs — COUNCIL BLUFFS IND. FOUND., John Duncan, Mgr., 30 Pearl

reston — CRESTON INDUSTRIES, INC., Joe Knock, Pres., Iowa State Bk. Creston

Decorah—DECORAH DEV. CO.
Denison—CRAWFORD CTY. IND. DEV.
CORP., John Irelan, Ex. Secy.
Des Moines—DES MOINES IND. BUREAU.
Sidney R. Bradley, Ex. Dir., 510 Equitable Bldg.

Compared Corp. Exp. Dev. Corp. Dev. Corp.
Decorate Corp. Dev. Corp. Dev. Corp.
Dev. Corp. Corp. Dev. Corp. Dev. Corp.
Dev. Corp. Corp. Dev. Corp. Dev. Corp.
Dev. Corp. Corp. Dev. Corp. Dev.

orest City — FOREST CITY DEVELOP-MENT, INC., Henry C. Nelson, Pres., 106 N, 4th St. loistein—HOLSTEIN COMM. DEV. CORP. H. P. Knuth, Secy. (umboldt—HUMBOLDT CTY. DEV. CORP. Paul Silbaugh Pres.

Hamboldt—HUMBOLDT CTY. DEV. CORP. Paul Silbaugh, Pres.
Independence — INDEFENDENCE BLDG. CORP., H. E. Smith, Pres., c/o West Side Lumber Co.
Indianola — INDIANOLA DEV. CORP., Alden R. Godwin, Pres., 202 W. Ashland. IOWA FALLS IND. DEV. CORP., R. W. Barlow, Pres. Jefferson—JEFFERSON DEV. CORP. LeGrand — LeGRAND COMM. ENTER-PRISES, INC., John W. Rhodes, Pres. Lenox—LENOX DEV. CORP., W. J. Kopp, Secy.

Secy.

Malvern — MALVERN BUILDERS, INC.,
Chas, D. Costelo, Secy.

Monona — MONONA DEV. CORP., Leon
Birdsell, Pres.

Monticello — MONTICELLO DEV. CORP.,
Earl H. DeShay, M.D., Pres.
N. English — N. ENGLISH COMM. DEV.
CORP., V. Jansen, Secy.
Perry—PERRY INDUSTRIES, INC., Chas.
I. Joy, Pres., 1107½ 2nd St.

Shenandoah — SHENANDOAH INDUSTRIES, INC., John Duncan, Mgr., 700½
W. Sheridan.

TRIES, INC., John Duncan, Mgr., 700½
W. Sheridan.
Sidney — SIDNEY COMM. DEV. CORP.,
James Pullman, Jr., Pres.
Sigourney—SIGOURNEY DEV. INC., J. E.
Baumert, Pres., Prof. Bldg.
Sioux City—IDEA, INC., G. R. Wimmer.
Mgr., 514 Security Natl. Bk. Bldg.
Spirit Lake—SPIRIT LAKE INDUSTRIES.
INC., Neal Cain, Secy., 1803 Hill Ave.
Washington—WASHINGTON IND. CORP.,
Keith L. Vetter, Pres.
Waterloo—WATERLOO IND. DEV. ASSN.,
Harry M. Reed, Secy., 537 Black Bldg.
Waverly—WAVERLY IND. DEV. CORP.,
John C. Balley, Ex. Secy., 86 E. Bremer
Ave.

### **KANSAS**

Abitene—ABILENE IND. CORP., INC., Clyde N. Quick, Secy., c/o C. of C. Anthony—ANTHONY IND. DEV. CORP., Lyle Harris, Pres., 317 W. Main St. Arkansas City—A, C. IND. CORP., Donald Hickman, Pres., Home Natl, Bk. Bldg. Atchison—INDUSTRY. INC., Keith E. Meade, Secy., 125½ N. 5th.
Baxter Springs—BAXTER SPRINGS IND. DEV., INC., A. G. Gill, c/o C. of C. Belleville—BELLEVILLE IND. DEV., INC., Percy N. Collins, Jr., c/o C. of C. Beloit—BELOIT IND. DEV., CORP., Gene Niewald, c/o C. of C. O. C. O. C. Chetypate—CHANUTE DEV. CO., INC., Joe F. Baett, c/o C. of C. Chanute—CHANUTE DEV. CO., INC., Joe F. Baett, c/o C. of C. Chertypate—CHETOPA C. OF C., INC., Miss Matilda E, Osborn.
Clay Center—CLAY CENTER IND. DEV. CORP., Ed Bauer. Chm.
Coffeyville—COFFEYVILLE INDUSTRIES. INC., C. W. Hunt, c/o C. of C. Colby — COLBY DEVELOPMENT. INC. W. G. Warner, Pres., 482½ N. Franklin Ave. Ave. Columbus—COLUMBUS IND. ASSN., Fay-

Columbus—COLUMBUS IND. ASSN., Fayette Rowe, Secv.
Concordia—CONCORDIA DEV. CO., INC.,
J. Melvin Decker, Jr., c/o C. of C.
Council Grove—GRTR. MORRIS CTY. DEV.
CORP., David H. Heilman, c/o C. of C.
Dodge City — DODGE CITY IND. DEV.
CORP., Geo, B. Weeks, Res. Agt., 203 W.
Spruce St.

Spruce St.

Downs — DOWNS ENTERPRISES, Lee
Garey., c/o C, of C.

El Dorado—EL DORADO DEV. CO., Harlan L. Remsberg, c/o C. of C.

Emporia—EMPORIA ENTERPRISES, INC.
H. E. Hamlin, Secy., Box 308

Eureka—EUREKA IND, DEV., INC., H. V.
Rockhill, c/o C. of C.

Ft. Scott — FT. SCOTT DEV. CO., INC., R. T. Crain, c/o C, of C, Garden City—GARDEN CITY DEV., INC., Robt. B. Shelton, c/o C. of C. Garnett — GARNETT IND. DEV. CORP., Gwinn G, Shell, Secy. Great Bend—CENT. KANSAS DEV. CREDIT CORP., Kent Collier, Secy.-Treas., Box 44. GREAT BEND DEV. CO., INC., E. E. Lewis, c/o C. of C. Halstead — HALSTEAD IND. FOUNDATION, V. E. Chesky, Jr., c/o C. of C. Hanover—HANOVER DEV. CORP., Chas. T. Schwartz, Secy.

Hanover HANOVER
T. Schwartz Secy
T. Schwartz Secy
Hays HAYS INDUSTRIES, INC., Dale L.

T. Schwatte.

Hays—HAYS INDUSTRIES, 1800.

Dunn, Secy., 1200 Main.

Hiawatha—HIAWATHA IND. DEV. INC.,

H. L. Schram, Secy.

Holsington — HOISINGTON DEVELOP

MENTS, INC., Selden I. Peugh, c/o C.

of C.

Halton — HOLTON DEV. CO., INC., c/o

C. of C.

C. of C.

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Hutchinson — HUTCHINSON IND. DEV.
CORP., Ray M. Faubion, c/o C. of C.

Independence—INDEPENDENCE INDUSTRIES, INC., Wayne M. Taylor, Mgr.,
Box 307.

Iola—IOLA INDUSTRIES, INC., Howard
M. Immel, Secy.
Junction City—J. C. IND. DEV. CO., INC.,
John Strain, Pres., 70349. N. Washington.
Kansas City—WYANDOTTE HOTEL CO.,
INC., c/o C. of C.

Kingman—KINGMAN IND. DEV. CORP.,
INC., Olin M. Stansbury, c/o C. of C.

Larned—LARNED IND. DEV. CORP., c/o
C. of C.
Lavrede—LARNED IND. DEV.

INC., Olin M. Stansbury. C/O C. of C.

Larned—LARNED IND. DEV. CORP., c/O C. of C.

C. of C.

Lawrence — LAWRENCE IND. DEV. CORP., E. R. Zook, Seey., Wren Bldg.

Leavenworth — LEAVENWORTH IND. DEV. CO. INC., Aburn Light. c/o Light. & Light.

Manhattan—MANFAX, INC., Lud C. Fiser, c/o C. of C.

Marysville — MARYSVILLE IND. DEV. CORP., Robt. F. Galloway. C. of C.

Marysville — MARYSVILLE IND. DEV. CORP., Robt. F. Galloway. C. of C.

Moundridge—MOUNDRIDGE IND. DEV. INC., John Adrian. Press., c/o C. of C.

Neodesha — NEODESHA INDUSTRIES. INC. Clarence C. Cooper. c/o C. of C.

Newton—NEWTON IND. FOUNDATION. INC., R. D. Roberts, Seey.-Mgr., 114 W.

5th St.

Onaga—ONEWTON IND. FOUNDATION. INC., R. D. Roberts, Seey.-Mgr., 114 W.

Sth St.

Onaga—ONEWTON IND. FOUNDATION. INC., C/o C. of C.

Osawatomie — OSAWATOMIE IND. DEV. CORP., c/o C. of C.

Osawatomie — OSAWATOMIE IND. DEV. CORP., c/o C. of C.

Paola — PAOLA INDUSTRIES. INC., L.

Perry Bishop. c/o C. of C.

Parsons—PARSONS COM, HOTEL, INC., C/o C. of C.

Parsons—PARSONS COM, HOTEL, INC., C/o C. of C.

Carsons—PARSONS COM, HOTEL, INC., L.

Perry Bishop. c/o C. of C.

Salina—SALINA, INC., J. M. Cranor, Secy., 112 W. Ash St.

Seneca—SENECA IND. DEV. CORP., John P. Quinlan. Seey., c/o C. of C.

Topeka—TOPEKA IND., FOUNDATION, INC., c/o C. of C.

Wamego — WAMEGO IND. DEV. CORP., Jalfred Wille, Press., 1407 W. 7th St.

Wellington — WELLINGTON IND. DEV. CORP., Alfred Wille, Press., 1407 W. 7th St.

Wellington — WELLINGTON IND. DEV. CORP., INC., J. Ray Hill, c/o C. of C.

#### KENTUCKY

Ashland—ASHLAND IND. CORP., H. R. McWhorter, Secy., Third Natl. Bk. Bldg. Bardstown—BARDSTOWN INDUSTRIES, J. S. Kelley, Ex. Secy., Court Sq. Central City—MUHLENBERG CTY, IND. DEV, FOUND., Dave Cohen, Pres. Elizabethtown—ELIZABETHTOWN IND. FOUND.

FOUND.
Eminence — EMINENCE IMP. CORP.,
W. F. Blacks, Pres., 109 King St.
Glasgow—GLASGOW DEV. CORP., Richard W. Newton, Dir Ind. Rel., Box 635.
Greensburg — GREENSBURG IND.
FOUND., Calley F. Cowherd, Secy.

Harrodsburg FOUND. HARRODSBURG IND. Hickman-HICKMAN DEV. CORP.

Jamestown—JAMESTOWN IND. FOUND.
Lexington—LEXINGTON IND. FOUND.,
INC., Ed. Wilder, Sec., 239 N. Broadway.
Louisa—GRTR. LOUISA IND. FOUND.,
David B. Whites, Pres., Dobyns Bidg.
Louisville—LOUISVILLE IND. FOUND.,
A. L. Fawcett, Secy.-Treas., 304 W.
Liberty St.
Madisonville—MADISONVILLE DEV.
CORP., D. W. Anderson.
Russellville—RUSSELLVILLE-LOGAN
CTY. CIVIC DEV. CORP., Earl V. Davis,
Pres., 138 N. Main St.

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Baton Rouge — N. BATON ROUGE DEV. CO., INC., E. D. Wilson, Pres., Box 1487. Delhi — DELHI DEV. COUN., INC., F. Lamar Bryant, Pres. Elton—GRTR. ELTON IND. CORP., Mayor C. L., Marcantel, Pres. Glenmore — S. RAPIDES IND. DEV. ASSN., INC., A. Edmond Hays, Jr., Secy., Box 251.

or C. L. Marcantel. Pres.

Glenmore — S. RAPIDES IND. DEV.
ASSN., INC., A. Edmond Hays, Jr., Secy.,
Box 251.

Homer — HOMER DEV. CO., INC., W. F.
M. Meadors, Jr., Pres.
Independence — INDEPENDENCE IND. &
AGRIC. DEV. COMM., A. L. Pecoraro,
Chm.

Lake Providence — LAKE PROVIDENCE
IND. AREA DEV. CORP., Mayor W. B.
Cone.

Cone.

Marksville — MARKSVILLE DEV. ASSN..
INC., c/o Cliff E. Laborde, Dir, of C. of C.

Minden — MINDEN IND. CORP., L. L.
Greer, Pres. Minden Bk & Trust Co.

Monroe — MONROE AREA IND. DEV.
CORP., Walter Koch, Ex, V.P., Va. Hotel,
Box 1284.

Natchitoches — NATCHITOCHES INDUSTRIES, INC., A. R. McCleary, Pres., 781
Front St.

New Orleans — GRTP. NEW COLUMN.

Front St.

New Orleans — GRTR. NEW ORLEANS.
INC., 710 Internatl. Bldg.
Opelousas — MELVILLE DEV. CORP.
M. J. Gordeau III. Box 492.
Ruston — RUSTON INDUSTRIES. INC.
Burton Risinger, Pres., El Dorado Hwy.
Slidell — ST. TAMMANY IND. ASSN..
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#### MAINE

Auburn — AUBURN BUS. DEV. CORP.. Afons M. Tavares, Jr., Ex. Dir., 45 Spring St.

Abburn — AUBURN BUS, DEV. CORP.,
Afons M. Tavares, Jr., Ex. Dir., 45 Spring
St.
Auusta — MAINE DEV. CREDIT CORP.,
Wm. S. Coffin, Mgr., 15 Grove St.
Bangor — BANGOR IND. DEV. FOUND.,
Norbert X. Dowd. Pres.
Bar Harbor — MT. DESERT DEV. CORP.,
Carlo A. Ninfi, Main St.
Belfast — BELFAST IND. BLDG, ASSOC.,
INC., Geo. W. Scott, Scott Buick Co.
Bethel — BETHEL AREA DEV. CORP.,
Elwood F. Ireland.
Biddeford — KENNEBUNK IND. CORP.,
Arthur Maxwell, Trustee, 1st Natl. Bk.
of Biddeford.
Bridgton—BRIDGTON IND, DEV. CORP.,
Herbert Chaimers, Pres.
Brunswick — BRUNSWICK IND. DEV.
CORP., Bertrand E. Fournier. 75 Main St.
Bucksport — BUCKSPORT DEV. CORP.,
Fred Goodwill.
Burnham — BURNHAM-TROY CITIZENS
ASSN., INC., Arthur Reynolds. Chm.
Calais—CALAIS INDUSTRIES, INC., Reed
V. Jewett, 94 Main St.
Camden—CAMDEN C. OF C. IND. COMM.,
David Nichols, Chm.
Elisworth — ELLSWORTH IND. DEV.
CORP., H. B. Phillips, Pres.
Farmington — FARMINGTON DEV. CORP.,
John Godfrey.
Gardiner — GARDINER BLDG., CORP.,
John T. Scholfield, Pres., Water St.
Harmony—HARMONY DEV. CORP., Leland Hurd, Secy.
Hartland—HARTLAND CITIZENS, INC.

Harmony—HARMONY DEV. CORP., L. land Hurd, Secy.
Hartland—HARTLAND CITIZENS, INC.

Houlton-HOULTON REG. DEV. CORP., Aubrey A. McLaughlin, Ex. V. P., 109 Main St.

Kennebunk — KE Jacob Ephross. KENNEBUNK IND. CORP..

Jacob Ephross.

Lewiston — LEWISTON DEV. CORP..

Maurice Goulet, 138 Lisbon St.

Lincoln—LINCOLN CITIZENS. INC., Perrobn—LINCOLN 65 Main St.

Livermore Falls — LIVERMORE FALLS
DEV. CORP., Reginald Sturtevant, Chm.
Patten — PATTEN DEV. CORP., Robert
Adams.
Phillips — PHILLIPS IND. COMMITTEE,
Richard A, Caton, Jr., Chm.
Pittsfield — PITTSFIELD DEV. CORP.,
Joseph Clanchette.
Portland—
DEERING IMPR, COMMITTEE, Daniel C.
McDonald, 119 Exchange St.
INDUSTRIES, INC., Grtr. Portland C. of
C., Jerome Collins, Ex. V. P.
PORTLAND BLDG, PROGRESS FUND.,
H. Nelson McDougall, 117 Neal St.
Presque Isle — GRTR, PRESQUE ISLE
DEV., James K. Keefe, Mgr., Box 949.
Rockland — KNOX INDUSTRIES, INC.,
R. W. Hudson, 21 Limerock St.
Ramilori—RUMFORD-MEXICO DEV. CO.,
Thos. Dixon, 44 Lowell St.
Soath Paris—SOUTH PARIS DEV. COMMISSION, Howard McDonald.
Soath Windham—SOUTH WINDHAM IND.
CORP., Wm. B. Winslow, Jr.
Waldebere — WALDOBORO IND. RLTY.
CO., INC., Maynard Genther, Pres., Jefferson St.
Waterville — WATERVILLE AREA IND.

ferson St.

Waterville — WATERVILLE AREA IND.
DEV. CORP., R. R. Vautour, Ind. Agt.,
College Ave.

Winthrop — WINTHROP C. of C. IND. Winthrop -

Wiscasset — WISCASSET IND. DEV. CORP., Brewster D. Doggett.

#### MARYLAND

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BALTIMORE IND. DEV. CORP., 2300 Sinclair Lane, (13)
INDUS, CORP. OF BALTIMORE CITY
Balto. Life Bidg., (1)
Chestertown — CHESTERTOWN IND.
DEV. CORP., c/o Chestertown Businessmen's Assoc., 111 Court St.
Crisfield—CRISFIELD IND. DEV. CORP., City Hall.
Camberiand—CUMBERLAND IND. DEV. CO., INC., Thos. W. Morris, Dir., Box 598.

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Chicopee—CHICOPEE IND. BLDG. CORP.,
Julian Sagalyn. Pres., 165 Front St.
Fall River — GRTR. FALL RIVER DEV.
CORP., John J. Riggenbach, Pres., 123
N. Main St.
Fitchburg — MAYNARD INDUSTRIES.
A. L. Rome, 633 Main St.
Gardner—GARDNER IND. FOUND., Eugene McSweeney, Jr., V.P., 32 Pleasant
St.
Great Barrington — BARRINGTON IND.

St.
Great Barrington — BARRINGTON IND.
CORP., Robt. K. Wheeler, Pres., c/o
Wheeler & Taylor.
Greenfied — GREENFIELD IND. AREA
DEV. CORP., C. N. Stoddard, Jr., Pres.,
393 Main St.
Haverhill — HAVERHILL IND. FOUND.,
Geo. Karilitzi, Pres., 191 Merrimac,
HAVERHILL IND. DEV. TRUST, 97 Main
St.

Holyoke — HOLYOKE REG. BUS. DEV. CORP., John S. Begley, Pres., 316 High St.

CORP., John S. Begley, Pres., 3i6 High St.

St. Lowell — NEW IND. PLANTS FOUND.

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DIr., 24 Merrimack St.

New Bedford — GRTR. NEW BEDFORD IND. FOUND., Robt. B. MacLeod, Chm., 42 Merchants Bk. Bidg.

North Adams—NORTHERN BERKSHIRE DEV. CORP., Roger Jewett, Ex. Dir., Hotel Richmond Bidg., 38 Main St.

Northampton — NORTHAMPTON IND.

RLITY, DEV. CORP., John J. Boursy. Clerk, 36 King St.

N. Dighton — DIGHTON INDUSTRIES INC., Edgar Fain. Pres. Pittsfield—PITTSFIELD IND. DEV. CO., John F. Downing, Ex. V.P., 50 South St.

Spencer — SPENCER DEV. CORP., Paul J. Bouley, Secy., 17 Mechanic St.

Springfield — SPRINGFIELD AREA DEV. CORP., Edward Jones, Ex. Dir., 458 Bridge St.

Tannton—TAUNTON ASSN. OF COMM., Bernard J. Curtin, Mgr., 4 Cohannet St.

Ware—WARE INDUSTRIES, INC., Milton H. Rathcliffe, Pres. Westfield — WESTFIELD DEV. CORP., John D. O'Connor, Pres., 90 Eim St. Winchendon — WINCHENDON DEV. CORP., Edward H. Merrill, Pres., 87 Central St.

#### MICHIGAN

Adrian—ADRIAN IND. DEV. CORP., c/o C. of C.
Allegan—ALLEGAN IMPR. ASSN., C. J. Armstrong, Secy., 144 Brady St.
Bad Axe—BAD AXE IND. DEV. CORP., Harry A. Poole, Secy.-Treas., c/o C. of C.
Battle Creek — BATTLE CREEK AREA
DEV. CORP., F. Joseph Buckley, Man.
Dir., 312 Mich. Natl. Bk. Bldg.
Bay City—BAY CITY IND. DEV. CORP., c/o C. of C.
Bellaire—BELLAIRE IND. DEV. CORP., c/o C. of C.
Big Rapids — BIG RAPIDS IND. DEV. Glaire—BELLAIRE IND. DEV. CORP., c/o C. of C.

Big Rapids — BIG RAPIDS IND. DEV. CORP., c/o C. of C.

Bilsafied — BLISSFIELD IND. BLDG. CORP., c/o C. of C.

Blissfied — BLISSFIELD IND. BLDG. CORP., Chas. H. Cory, Chm.

Boyne City—BOYNE CITY IND. CORP., Fred Leslie, Pres., M-75.

Byron—BYRON IND. DEV. CORP., Gene King, Pres., c/o C. of C.

Cadillac—CADILLAC IND. DEV. CORP., Jack O'Neil, Pres., C. of C. Bidg.

Cassopolis — CASSOPOLIS IND. DEV. CORP., c/o C. of C.

Central Lake — CENTRAL LAKE IND. DEV. CORP., c/o C. of C.

Charlevoix — CHARLEVOIX IND. DEV. CORP., c/o C. of C.

Cheboygam — CHEBOYGAN IND. CORP., Raymond Durrocher, Pres.

Coldwater — COLDWATER IND. CORP., Chas. N. Hill, Secy.-Treas., 2 W. Chicago.

Corunna—CORUNNA IND. DEV. CORP., c/o C. of C.

Dowagiac — GRTR. DOWAGIAC ASSN., INC., Robert Hurrie, Mgr.-Secy., 143½

S. Front St.

Burand — DURAND IND. DEV. CORP., Boyd Bennedict, Pres. Durand — DURAND IND, DEV. CORP., Boyd Bennedict, Pres. E. Jordan — E. JORDAN IND. DEV. CORP., Robt. Campbell, Treas., State Bk. E. Jordan — E. JORDAN IND. DEV. CORP., Robt. Campbell, Treas., State Bk. of E. Jordan.

Elk Rapids — ELK RAPIDS IND. DEV. CORP., Leo Spencer, Pres., c/o C. of C. Elisworth — ELLSWORTH IND. DEV. CORP., c/o C. of C. Escanaba—ESCANABA IND. DEV. CORP., Jack Schwartz. Cir., 710 Ludington St. Frankfort — FRANKFORT IND. DEV. CORP., c/o C. of C. Gagetown — GAGETOWN IND. DEV. CORP., C/o C. of C. Gagetown — GAGETOWN IND. DEV. CORP., Alex T. McFayden, Secy., Fed. Sq. Bidg., (2).

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126. — ITHACA IND. DEV. CORP., c/o C. of C.

126. — JACKSON AREA IND. DEV. CORP., John F. O'Neill. Ex. Dir., 109 Francis St.

127. — Kalkaska — KALKASKA IND. DEV. CORP., c/o C. of C.

128. — LANSING IND. DEV. CORP., c/o C. of C.

128. — LANSING IND. DEV. CORP., c/o C. of C.

129. — LOWEIL IND. DEV. CORP., c/o C. of C.

129. — LUDINGTON IND. DEV. CORP., c/o C. of C.

129. — Marshall IND. DEV. CORP., c/o C. of C.

129. — Marshall IND. DEV. CORP., c/o C. of C.

129. — Marylile—MAYVILLE IND. DEV. CORP., c/o C. of C.

129. — Mayville—MAYVILLE IND. DEV. CORP., c/o C. of C.

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129. — MILLINGTON DEV. CORP., C/o C. of C.

130. — MILLINGTON DEV. CO., MILLINGTON DEV. CO., MILLINGTON DEV. CO.,

C. of C.
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Morenel — MORENCI IND. DEV. CORP.,
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Morley—MORLEY IND. DEV. CORP., c/o
C. of C. C. of C. Wuskegon—GRTR. MUSKEGON IND. FUND, Herbert Jessom, Pres., 398 W. Webster. MUSKEGON IND. DEV. CORP., C. F. Latimer, Pres., 398 W. Webster Ave. Olivet—OLIVET IND. DEV. CORP., c/o C. of C.

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Dwight Wood, Mgr., 104 S. State St.
Owesse — OWOSSO IND. DEV. CORP.,
c/o C. of C.
Pigeon — PIGEON IND. DEV. CORP., c/o
C. of C. rigeon — PIGEON IND. DEV. CORP., c/o C. of C.
C. of C.
Port Muron — PORT HURON-MARYS-VILLE IND. DEV. CORP., Geo. E. Billings, Mgr., Dir., 1109 Military St.
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Rogers City — ROGERS CITY IND. DEV. CORP., c/o C. of C.
Sectiville — SCOTTVILLE IND. DEV. CORP., c/o C. of C.
S. Haven—S. HAVEN IND. FUND, INC., D. M. Goodwille, Pres., 330 Kalamazoo St.
Stephenson—STEPHENSON DEV. CORP., Joseph B. Gucky, Pres.
Sturgis — STURGIS IND. DEV. CORP., c/o C. of C.
Traverse City — TRAVERSE CITY IND.
FUND., INC., Merle Lutz, Mgr., 129 E.
Front St.
Union City — UNION CITY IND. DEV. Front St.

Union City — UNION CITY IND. DEV.

CORP., c/o C of C.

Vermontville — VERMONTVILLE IND.

DEV CORP., c/o C of C.

Yale — YALE IND. DEV. CORP., c/o C.

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Austin — AUSTIN DEV. CORP., M. J. Vandewege, Pres.

Barnesville — BARNESVILLE IND. DEV. CORP., c/o C. of C.

Brainad—BIRD ISLAND DEV. COMM., Robt. Hawley. Chm.

Bird Island—BIRD ISLAND DEV. CORP., Henry W. Scott, Secy.-Treas.

Blackduck—BLACKDUCK NEW ENTER-PRISES COMM., Herbert J. Lien, Chm. Blue Earth—BLUE EARTH IND. SERV. CO., Forest E. Hanson, Chm.

Braham — BRAHAM BLDRS., INC., c/o C. of C.

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Cass Lake — CASS LAKE IND. DEV. COMM., G. A. Fuller, Chm.

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Crookston — CROOKSTON JOBS, INC., D. L. McKenzie, Pres. COMM., G. A. Fuller, Chm.
Chaska — GRTR. CHASKA, INC., A. L.
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Gene Foote, Chm.
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CORP., R. W. Irvine.
Dodge Center — DODGE CTR. INDUSTRIES, INC., Gale Freeman.
Duluth—DULUTH IND. BUREAU, Emery
D. Hoenshell, Dir., 212 Medical Arts
Bidg., (2).
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IND. DEV. CORP., c/o C. of C.
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INC., Emery Miller, Pres.
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Fairmont—FAIRMONT NEW INDUSTRY
COMM., R. Emmerich, Secy.
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H, Lew Malcolim, Secy., 101 Central Ave.
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ASSN., OSCAT J. Lubke, Chm.
Fergus Fails — FERGUS FALLS IND.
CORP., Bernie Pretts, Pres.
Forest Lake — GRTR. FOREST LAKE
ASSN., Koscle Marsh. Ex. Secy.
Posston — FOSSTON BUS. DEV. ASSN., M.
Maurice O. Nelson, Secy.
Cliencoe — GLENCOE DEV. ASSN., INC.,
Nicholas A. Hurkmans, Pres.
Granite Fails — GRANTE FALLS JOBS
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DEV. CORP., c/o C. of C.
Howard Lake — HOWARD LAKE IND.
DEV. CORP., c/o C. of C.
Howard Lake — HOWARD LAKE IND.
DEV. CORP., c/o C. of C.
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Ned Stearns, Pres.
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Kenyon — KENYON IND. DEV. CORP.,
Frank Callister.
Kerkhoven—KERKHOVEN DEV. COMM.,
Clarence A. Johnson. Seev.
Le Center — LE CENTER IND. DEV.
CORP., co C C C.
Le Sueur—LE SUEUR IND. DEV. CORP.,
Marvin Lundin, Mgr., 107 S. Main.
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DEV. COMM., Eugene Pauley. Chm.
Litchfield — LITCHFIELD INDUSTRIES,
INC., Dr. Fred Schnell.
Little Falls—LITTLE FALLS IND. DEV.
CORP., c/o C. of C.
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ENTERPRISES, P. R. Kenefick, Pres.
Mankato — COMM. FOR MANKATO
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ENTERPRISES, P. R. Kenefick, Pres.
Mankato — COMM. FOR MANKATO
ENTERPRISES, P. R. Konefick, Pres.
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CORP., Robt. R. Torgerson, Pres., c/o
C. of C.
Mortis— MORRIS IND. DEV. CORP., c/o C.
G. C.
Mortis— MORRIS IND. DEV. CORP., c/o
C. C. C.
Mortis— MORRIS IND. DEV. CORP., c/o Moorhead — MOORHEAD PROGRESS, INC., Ben Horvick.

Mora — MORA IND. DEV. CORP., c/o C. of C.

Morris — MORRIS IND. DEV. CORP., c/o C. of C.

Mortis — MORRIS IND. DEV. CORP., c/o C. of C.

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New Richland — NEW RICHLAND INDUSTRIES, INC., R. A. Kreuzer, Secy.

New Ulm — NEW ULM INDUSTRIES, INC., V. MILLS IND. DEV. INC., Russell Parta, Pres.

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Owatonna — OWATONNA IND. DEV.
COMM., Robt. Naefke, Chm. COMM., Robt. Naeike, Chin.

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INDUSTRIES FOR PARK RAPIDS, INC.

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DEV. CORP., Earl Harrinston, Co-Chm.

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ROSEAU IND, DEV. CORP., M. J. Pater-TOP OF THE MOUNTAIN ASSN., H. P.

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Spring Valley—Spring VALLEY AREA DEV. CORP., L. H. Gaugert, Chm.

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Tracy — TRACY ENTERPRISES, INC., Jack VonBolern, Secy., 207 4th St.

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Virginia — VIRGINIA IND. DEV. CORP., c/o C. of C.

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Walker — WALKERITES ASSOC., Harry Renner, Pres.

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Wells—WELLS DEV. CORP., Bill Stiles, Chm.

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White Beap Lake—WHITE BEAR LAKE ASSN., Bus., & Ind. Dev. Comm., Robt. Fairar, Pres.

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Ava—AVA IND. DEV. CORP., Ralph Kerr.

Bell City—BELL CITY IND. DEV. CORP., Robt. Rendleman.

Belle—BELLE BUILDERS, INC., Norman Gallagher.

Bernie—BERNIE DEV. ASSN., J. E. Hunt.

Bethany—BETHANY IND. DEV. CORP., Mrs. Edwin Scott.

Bolivar — BOLLVAR IND. DEV. CORP., L. L. Maas, Pres.

Bernie—BERNIE DEV. ASSN., J. E. Hunt.
Bethany—BETHANY IND. DEV. CORP.,
Mrs. Edwin Scott.
Bolivar — BOLIVAR IND. DEV. CORP.,
J. L. Maas, Pres.
Boonville — BOONVILLE IND. CORP.,
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Bowling Green—BOWLING GREEN IND.
DEV. CO., INC., James Millan.
Branson — BRANSON-HOLLISTER IND.
DEV. ASSN., H. L. George, 110½ Commercial.
Brookfield — BROOKFIELD IND. CORP.,
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Kinkhorst, Pres.
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Tindel, Box 69.
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CORP., John Twitty.
Cameron—CAMERON IND. DEV. CORP.,
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Crocker—CROCKER IND. CORP., George Hugo H, Alewel, Pres.
Crocker—CROCKER IND. CORP., George
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Elsberry—ELSBERRY IND. DEV. CORP.,
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CORP., Chas J. Donnelly,

Fulton—FULTON IND. DEV. CORP., Jack CORP., Chas.
Fulton Fulton IND. DEV. CORP., Jaca.
Adkinson.
Galena — STONE CTY. DEV. ASSN., J. D.
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Gallatin — GALLATIN IND. DEV. CORP.,
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NITY CLUB.

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Hannipal — HANNIBAL IND. DEV. CO. Jones, Treas.

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Higginsville — HIGGINSVILLE DEV. CO.,
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Holden — HOLDEN IND. DEV. CORP.,
M. L. Canady.
Hopkins—HOPKINS COM, CLUB, Landon
E. Wallace, Pres.
Houston—HOUSTON DEV. CO., Wm. Duke
Hiett. Hiett.
Illmo—ILLMO DEV. CORP., Truman Putz, Illimo—ILLIMO DEV. CORP., Truman Putz, Pres.
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Linn — LINN IND. DEV. CORP., Francis Knollmeyer, Pres.

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Malden — MALDEN IND. COMMISSION, P. D. Watson.

Marshall—MARSHALL IND. DEV. CORP., J. Leo Hayob, 214 N. Lafayette.

Marshall—MARSHALL IND. DEV. CORP., Roy C. Miller, Treas.

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Maryville — MARSYILLE IND. DEV. CORP., J. J. Dev. CORP., Joe Jackson, Jr., Chm., 111 W. 4th St. Memphis—MEMPHIS IND. DEV. CO., Phil Hines, 111 S. Main St.

Mexico — MEXICO IND. CORP., Col. Mize Morris, Pres., 1705 E. Liberty.

Moberly — RANDOLPH CTY, DEV. CO., Jerrell Shephard, Pres., 111 N. 4th.

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Montgomery City — MONTGOMERY CITY IND. CORP., J. F. McVey, Secy.

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Neosho—NEOSHO IND. DEV. CORP., Ben F. Weir, Pres., 125 S. Cedar.

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Rich Hill-RICH HILL DEV. CO., George

Rich Hill—RICH HILL DEV. CO., George Flexsenhar, Secy.
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DEV. CORP., Russell L. Rehm.
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Warren Feidman.
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Alliance — ALLIANCE IND. DEV. CORP., c/o C. of C.
Aurora—LINCOLN IND. DEV. CORP., c/o C. of C.
Beatrice—BEATRICE DEV. CORP., R. L.
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Columbus — COLUMBUS. INDUSTRIES.

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Fairbury—FAIRBURY IND. DEV. CORP.,
c/o C. of C.
Fails City — FALL3 CITY IND. DEV.
CORP., c/o C. of C.
Fremont — FREMONT IND. DEV. CORP.,
c/o C. of C.
Gering—GERING IND. DEV. CORP., c/o
C. of C.
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Grand Island — GRAND ISLAND IND. FOUND, L. E. Ray, Pres., 116 W. 2nd St. Hastings — HASTINGS CORP., Fred L. Duven, Secy., Clarke Hotel. Holdrege — HOLDREGE IND. & DEV. CORP., John W. Vaughn, Secy., 502 East

Holstein-HOLSTEIN IND. DEV. CORP.,

Holstein—Holstein Ind. Dev. Corp., c/o C. of C.
Imperial—IMPERIAL IND. DEV. CORP., Kearney—KEARNEY CIVIC DEV. CORP., J. W. Poynter, Pres., Box 436.
Lexington — GRTR. LEXINGTON CORP., Elbert H. Smith, Pres., 410 N. Washington.

ton.

Lincoln—LINCOLN IND. DEV. CORP.,
Robert A. Metrakos, Secy.-Mgr., 208 N.
11th St. (8)
McCook-McCOOK IND. DEV. CORP., c/o
C. of C.
Minden—MINDEN IND. DEV. CORP.
Nebraska City — NEBRASKA CITY IND.
DEV. CORP.. Robert L. McConnelee,
Mgr., 115 S. 8th St.
Nerfolk—GRTR. NORFOLK CORP., Edw.
Krueger, Secy., Box 386.
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Chace. Secv.. Box 588.

A. Fiatte—N. PLATTE DEV. CORP., Chas. Chace, Secv., Box 588.
Oakland—OAKLAND IND. DEV. CORP.
Omaha—OMAHA IND, FOUND., M. L.
Woodburn, Ex. Dir., 108 S. 18th St., (2).
Sidney—SIDNEY IND, DEV. CORP., c/o

Sterling—STERLING IND. DEV. CORP.
Union—UNION DEV. CORP.
Union—UNION DEV. CORP.
Wahoo — WAHOO INDUSTRIES, INC.,
Lloyd Motes, Pres. Box 854.
Wayne — WAYNE INDUSTRIES, INC., Wayne — WAYNE INDUSTRIES, 13.... K. N. Parke, Secy. of C. of C., Box 349. York—YORK IND. DEV. CORP., c/o C. of C.

## NEVADA

Las Vegas—SOU. NEVADA IND. FOUND., INC., Andrew V. Ruckman, Man. Dir., 400 Stewart Ave.

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Berlin — BERLIN IND. RLTY. CO., INC., Alf Halverson, Pres., City Bldg. Claremont — CLAREMONT IND. PARKS, INC., Raymond Denault, Pres.

Concord—CONCORD REG. DEV. CORP., George R. Cheneil, Ex. Dir., 7 Capitol St.
N. H. BUS. DEV. CORP., Gardner Tilton, Mgr., 18 N. Main St.
Conway — CONWAY IND. DEV. CORP.. Ralph Grindle, Western Auto Sales.

Derry—DERRY IND. DEV. CORP., Frank Buckley, Buckley Egg Express. Dover — DOVER DEV. CORP., Howard

Mitchell.

xeter—EXETER IND. DEV. CORP., Chas.

Mitchell.

Exeter—EXETER IND. DEV. CORP., Chas.
Batchelder, Pres.
Batchelder, Pres.
Farmington — FARMINGTON IND. DEV.
CORP., Franklin P. Liberty, Pres.
Franklin—FRANKLIN IND. DEV. CORP.,
Frank Weich. (c) Holmes & Nelson, Inc.
Greenville — GREENVILLE DEVELOPMENTS, INC., Alexander M. Taft, Pres.,
Main.
Hillsboro — HILLSBORO INDUSTRIES,
INC., Everett Feldblum, Selectman.
Keene—KEENE REG, IND. FOUND., INC.,
Edward Ellingwood, Ex. V.P., 3 Central
Sq.

Sq. Laconia — LACONIA IND. DEV. CORP., INC., Arthur O'Shea, Pres., Laconia Natl. Bank.

Bank.
Lebanon — LEBANON IND. DEVELOPMENTS, Burton H. Whittier, Trens.,
Mascoma Savings Bank.
Lisbon — LISBON DEV. CO., INC., H. E.
Jesseman, Pres.
Littleton — LITTLETON IND. COMMITTEE, c/o C. of C.

TEE, c/o C. of C.

Manchester—
AMOSKEAG INDUSTRIES, INC., Wm. F.
McEiroy, Agt., c/o Marion Elec. Co.
SUNCOOK CHARITABLE FOUND., J.
Fred French, Pres., c/o Amoskeag Savings Bank.

Nashua—NASHUA N. H. FOUND., E. A.
Carter, Chm., Factory St.
Newmarket—NEWMARKET IND. ASSOC.,
James B. Griffin.
Newport—NEWPORT INDUSTRIES, INC.,
Remington Woodhull, Pres.
Peterborough — PETERBOROUGH IND.
DEV. CORP., K. A. Brighton, Pres., Savings Bank Bidg.
Plymouth—PLYMOUTH IND. DEV. CORP.,

Plymouth—PLYMOUTH IND. DEV. CORP., Watson Rand.
Portsmouth—IND. FOUND. OF PORTS-MOUTH, Forrest M. Eaton, Gen. Mgr., N.H. Elec. Co.
Raymond—RAYMOND IND. ASSOC., George Cove.

Rochester — GRTR, ROCHESTER DEV. CORP., Richard F. Casper, Clerk, 11 Wakefield St.

Sunapee — SUNAPEE CORP., Marvin Laskey, Pres. Titton — TILTON - NORTHFIELD DEV. ASSN., Arthur Covico, c/o Iona Savings Bk.

Whitefield — WHITEFIELD IND. CORP., Fred Astle, Pres., King Sq. Woodsville—WOODSVILLE AREA INDUS-TRIES, INC., L. J. Castello, Secy.-Treas.

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Antwerp—ANTWERP DEV. CORP. Auburn — AUBURN IND. DEV. FOUND., INC., Frank S. Smith, Pres., 148 Genesse

Binghamton — NEW INDUSTRIES FOR BINGHAMTON, Kenneth H. Layer, Clerk,

Billy Hari Lov, Reinich II. 22 (1982) 66 Chenango St. Bolivar—BOLIVAR IND. DEV. CORP. Canandaigus — CANANDAIGUA DEV. CORP. Canton—CANTON INDUSTRIES, INC., c/o Canton Planning Commission, 62 Judson St.

St. Catskill—CATSKILL IND. DEV. CO., Alvin N. Applebaum, Pres., W. Bridge St. Cortland — CORTLAND CTY. IND. DEV. CO., INC.
Dolgeville — DOLGEVILLE RLTY. CORP., Elton J. Hopson. Secy., 29 N. Main St. Elmira—ELMIRA ENTERPRISES, INC. Ft. Plain—FT. PLAIN-NELLISTON IND. & DEV. CORP., Isalah Gaesler, Chm., 66 Canal St. Garnerville — GARNERVILLE HOLDING CO., INC., David Lipman, Secy., Railroad Ave.

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Gloversville—FULTON CTY. COM. DEV. CORP., Anna D. Kunkle, 21-23 Bleecker

St.
Hornell—HORNELL ENTERPRISES, INC.
Hhaca—ITHACA ENTERPRISES, INC.,
c/o C. of C., Don Price, Pres.
Jamestown— JAMESTOWN AREA DEV.
CORP., Oliver W. G. Erickson, Pres., 2 E.

GORP., C/O C. of C.

Mason, Pres., Exch. Natl. Bld., N.

Monticelle — MONTICELLO IND. DEV.

CORP., C/O C. of C.

Monticello — MONTICELLO IND. DEV.

CORP., C/O C. of C.

Monticello — MONTICELLO IND. DEV.

CORP., C/O C. of C.

Mewburgh — GRTR. NEWBURGH IND.

DEV. CORP.

Olean—OLEAN DEV. CORP., Edmund C.

Mason, Pres., Exch. Natl. Bl. Bldg., N.

Union St.

Oswego — OPERATION OSWEGO, INC.,

L. W. O'Brien, Pres., 113 W. 2nd St.

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PLATTSBURGH, INC., Richard C. Guibert, Pres., c/O C. of C.

Port Jervis — PORT JERVIS IND. DEV.

CORP., C/O C. of C.

Saranac Lake—SARANAC LAKE IND. DEV.

RLTY, CORP.

Schenectady—SCHENECTADY IND. CORP.

C/O C. of C.

Schenectady—SCHENECTADY IND.

C/O C. of C.

Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—Schenectady—

INC.

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Maurice Cetta, Pres., 124 Delaware St.
Warsaw — WARSAW COM. DEV. CO., INC.
Watertown — JEFFERSON CTY. DEV.
CORP., c/o C. of C.
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Ronald Robinson, Ex. Secy., c/o C. of C.
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Abraham Shames, Pres., Brush Hollow
Rd.
Whitehall — HOME. TOWN.

Whitehall — HOME TOWN IMP. CORP., Charles E. Cooke, Jr., Pres., 86 Williams

## NORTH CAROLINA

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CORP., Relinet B. Main.
Clarkton—CLARKTON COM. DEV. CORP., Harry H. Prince, Pres. (x)
Clinton — SAMPSON CTY. IND. DEV. CORP., James F. Chestnut, Chm.
Dublin—DUBLIN DEV. CORP., C. D. Bris-

Dublin DUBLIN DEV. CORP., C. D. Brisson, Pres.

Dunn – DUNN INVESTORS, INC., E. C. Aldridge, Pres., C/O C. of C.

Edenton – EDENTON DEV. CORP., E. J.
Ward, Jr., Asst. Secy., Hotel Joseph

Ward, Jr., ASSL Stey, Marchael Howes, Howes, Elizabeth City — ALBEMARLE INDUSTRIES, INC., R. E. Alken, Secy, Elizabethtown—ELIZABETHTOWN DEV, CORP., C. C. Clark, Pres.
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Austin, Canal Kenley—KENLEY DEV. CORF., 2. kinson. Keraersville—KERNERSVILLE IND. DEV. CORP., Gilmer Dillon, Secy.-Treas, Kinston—KINSTON DEV. CORP., Chas. L.

CORP., Gilmer Dillon, Secy.-Treas.
Kinston—KINSTON DEV. CORP., Chas. L.
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Lexington—LEXINGTON IND. CORP., Dr.
Forest Meade, Chm.
Lillington — LilLingTON IND. & DEV.
ASSN., W. A. Johnson, Pres.
Littleton — LilTILETON DEV. CORP.,
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kenneth Taylor, Pres.
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Helleckson, Secy.-Treas.
Middlesex — MIDDLESEX IND. DEV.
CORP., W. W. Morgan, Pres.
Moorewille—MOORESVILLE DEV. CORP.,
W. S. Neel, Secy.
Morganton — MORGANTON IND. DEV.
CORP.

CORP.

Mt. Holly—MT. HOLLY IND. DEV. CORP.,
H. L. Fowler, Secy.
Murphy—CHEROKEE CTY. DEV. CORP.,
Ben Palmer.
Nashville—NASHVILLE IND. DEV. CORP.,
John W. Sustare, Pres., c/o C. of C.
New Bern — NEW BERN INDUSTRIES,
INC., Olin Wright, Secy., c/o C. of C.
N. Wilkesboro — N. WILKESBORO IND.
DEV. CORP., D. V. Deal, Chm., c/o C.
of C.

of C. Oxford PUTURE INDUSTRIES, T. H. Yancey, Pres., c/o C. of C. Pittsboro PITTSBORO DEV. CORP., W. H. McAllister, Jr., Pres., Bk. of Pittsboro

W. H. McAllister, Jr., Pres., Bk. of Pitisboro,
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Ex. V.P., Box 10665,
RALEIGH IND. BLDG. CORP., J. R.
Drummy, Seey., c/o C. of C.
Red Springs—RED SPRINGS DEV. CORP.,
Tom E. Cope, Seey.
Reidsville — REIDSVILLE IND. DEV.
CORP., C. R. Strouse, Seey., Drawer 1020.
Rich Square—RICH SQ. IMP. CORP., C. J.
Freeman, Pres., c/o C. of C.
Robersonville — ROBERSONVILLE DEV.
CORP., James E. Gray, Seey.
Rockingham — ROCKINGHAM IND. DEV.
CORP., Richard E. Smith, Seey.
Rocky Mount — ROCKY MT. IND. DEV.
CORP., R. Graham Dozler, Ex. V.P., c/o
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Salisbury—SALISBURY IND. DEV. CORP.,
Wm. P. Pence. Secy., c/o C. of C.

Shelby—SHELBY IND. DEV., INC., Henry
L. Weathers, Secy.-Treas.,
Siler City—SILER CITY IND. DEV. CORP.,
Katherine E. Roe, Secy., c/o C. of C.

Smithfield — SMITHFIELD INDUSTRIES,
INC., M. Brack Wilson. Pres., Box 809.

Southport — SOUTHPORT DEV. CORP.,
Eugene B. Tomlinson. Jr., Pres.

Spring Hope — SPRING HOPE DEV. CO.,
Hobart Brantley, Secy.-Treas., c/o C.

Hobart Brantley, Secy.-Treas., Cro C. of C. of C. Star—STAR IND. DEV. CORP., John L. Kern. Chm.
Sylva — JACKSON CTY. INDUSTRIES, INC., David M. Hall, Pres.
Tabor City—TABOR CITY IND. DEV. ENTERPRISES, INC., Frank C. Norris, Secy., Cro C. of C.
Taylorsville—ALEXANDER DEV. CORP., C. D. Deal. Pres.

Taylor, Chm.
Wadesboro — ANSON IND. CORP., H. P.
Traylor, Jr. Secv.
Warrenton—WARREN CTY. DEV. CORP.,

Taylor, Jr. Sec. 1. Taylor, Jr. Sec. 1. Taylor, Jr. Sec. 1. Warrenton—WARREN CTY. DEV. CORP., W. W. Gordon. Secv. Warsaw—DUPLIN CTY. IND. COUNCIL, Robt. L. West, Secy., c/o C. of C. Washington — WASHINGTON IND. DEV. CORP., W. P. Van Hoy, Sec. Treas., 131 E. Main St.

Waxhaw—WAXHAW DEV. CORP., Dallas T. Daily.

Williamston—WILLIAMSTON IND. DEV. CORP., Ben Courtney, Secy.-Treas.

Wilmington — WILMINGTON COMM. OF 100, Harry W. Clark, Ex. Dir., c/o C. of C. Wilson—WILSON IND. DEV. CORP., c/o C. of C. Wingate—WINGATE DEV. CORP., Dallas T. Delly, and Experience

C. of C.

Wingate—WINGATE DEV. CORP., Dallas
T. Daily, Ind. Engr.
Winston-Salem—NORTHWEST N. C. DEV.
ASSN., Frank F. Willingham, Chm. Ind.
Div., Box 1408.

Zebulon — ZEBULON IND. DEV. CORP.,
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Minot—MINOT IND. DEV. CORP., Harry P. Simpson, c/o C. of C. Ind. Comm. Bugby—RUGBJ ECON. DEV. CORP., Al Gronvold, Pres.

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Ashland — ASHLAND IND. DEV. CORP.,
Don E. Beattie, Colonial Bidg.
Defiance — DEFIANCE IND. FOUNDATION, W. P. Gillespie, Secy., 504—4th St.
Elyria — LORAIN CTY. DEV. COMMITTEE, R. H. Spaethe, Ex. Dir., 209 Elyria
Block Bidg.
Lodi—LODI DEV. CORP., Harris Waite,
Pres., 111 Harris St.
Newcomerstown — NEWCOMERSTOWN
IND. CORP., Graham Marshall, Pres.
Wadsworth—WADSWORTH DEV. CORP.,
F. P. Neuenschwandler, Ex. V.P., 303
Citizen's Bk. Bidg.
Weilston—WELLSTON DEV. & IMP. CO.,
Paul Wright, Pres., Box 270.
Woodsheld—MONROE, MORGAN, NOBLE,
WASHINGTON COUNTIES IND. FOUND,
J. A. Young.
Youngstown — GRTR. YOUNGSTOWN
AREA FOUND., Carl F. Gangloff, Ex.
Secy., 506 Union Natl. Bk. Bidg., (3).

#### OKLAHOMA

Ada—ADA IND. DEV. CORP., B. G. Howard, 106 E. 13th, Box 248.
Altas—ALTUS IND. FOUND., Mrs. M. W. Williams, Mgr., c/o C. of C.
Ardmory—ARDMORE INDUSTRIES, INC., John Sauerwein, c/o C. of C.
Bartlesville—BARTLESVILLE AREA IND. DEV., INC., R. S. Bedford, Secy.-Treas., 521 S. Johnstone.
Cherokee — CHEROKEE INDUSTRIES, INC., c/o C. of C.
Chickasha — GRADY INDUSTRIES, INC., Clyde Cole, c/o C. of C.
Claremore—CLAREMORE, INC., Philip H. Viles, Pres. c/o C. of C.
Clinton—CLINTON IND. FOUND., c/o C. of C., City Hall Bldg.
Durant—DURANT INDUSTRIES, INC., c/o C. of C., Lindsay W. Phillips.
Elk City—ELK CITY IND. FOUND., c/o C. of C., 169 E. 3rd St.
El Reno—EL RENO INDUSTRIES, INC., O. K. Curry, c/o C. of C.
Enid — ENID IND. DEV. CORP., L. A. Wiedman, Pres., c/o L. A. Wiedman, Box 112.
Frederick — FREDERICK INDUSTRIES, INC., S. L. Sparks, c/o C. of C.

Wiedman, Pres., c/o L. A. Wiedman, Box 712.

Frederick — FREDERICK INDUSTRIES, INC. S. L. Sparks, c/o C. of C. Guthrie—GUTHRIE FOUND. INC.. Ronald E. Anderson, Secy.-Mgr., Box 508.

Heavener—HEAVENER IND. DEV. ASSN., Harrell Meeh. Secy.

Hobart—HOBART IND. FOUND., Don Elwick, c/o C. of C.

Kingisher—KINGFISHER IND. FOUND., c/o C. of C.

Lawton—GRTR. LAWTON, INC., Allen J. Bilbrey, Pres., Koehler Bldg.

McAlester — McALESTER FOUND., C. P. Perkin; Pres., 18½ E. Choctaw.

Mangum — MANGUM IND. DEV. CORP., c/o C. of C.

Mismi—MIAMI INDUSTRIES, INC., c/o C.

Muskogee—MUSKOGEE IND. DEV. CORP.

of C.

Muskogee—MUSKOGEE IND, DEV. CORP.,
c/o C. of C.

Ponca City—PonCA CITY IND. FOUND.,
INC., H. L. Schall, Seey., Box 1109, Community Bidg.
Shawnee—SHAWNEE IND. FOUND., c/o
C. of C.
Stillbare.

Stillwater STILLWATER IND. DEV. CORP., c/o C. of C. Stilwell — STILWELL IND. FOUND., c/o C. of C.

Vinita—VINITA INDUSTRIES, INC., c/o C. of C. Watonga—WATONGA IND. FOUND., c/o C. of C. Woodward — WOODWARD INDUSTRIES, INC., c/o C. of C.

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Eugene — EUGENE IND. DEV. CORP., Fred M. Brenne, Mgr., 230 E. Broadway.

Forest Grove—FOREST GROVE IND. DEV. CORP., M. C. Evans, Chm., c/o C. of C. Hillshoro—HILLSBORO IND. DEV. CORP., F. S. Myers, V.P., 115 S. 3rd.

Grande—La GRANDE IND. PROMOTIONS, INC., David G. Baum, Pres., c/o Baum Insurance.

Lebanon — LEBANON IND. DEV. CORP., Glen Hougton, Chm.

Medinaville — McMINNVILLE IND. PROMOTIONS, R. H. Windishar, Pres., 528 3rd St.

PENNSYLVANIA Aitoona—ALTOONA ENTERPRISES, INC., 1200—11th Ave.

Beaver Falls—BEAVER FALLS IND. DEV. CORP., c/o C. of C.

Bellefonte — BELLEFONTE IND. DEV. CORP., Mahlon K. Robb, Pres., c/o Bellefonte Trust.

Berwick—BERWICK IND. DEV. CORP., CORP., Mahlon K. Robb, Pres., c/o Bellefonte Trust.

Berwiek—BERWICK IND. DEV. CORP.,
Leo Trusx, c/o C. of C.

Blairsville — BLAIRSVILLE. IND. DEV.
CORP., c/o C. of C.

Bloomsburg — BLOOMSBURG IND. DEV.
CORP., c/o C. of C.

Brownsville—BROWNSVILLE IND. DEV.
CORP., c/o C. of C.

Bragetistown—RACCOON VALLEY DEV.
CORP., Wm. R. Sausser, Secy.

Builer—BUTLER CTY. IND. DEV. CORP.,
Whitney Murphy. Pres., Box 727.
Clarion — CLARION IND. PROMOTION.
CORP., Eugene L. MacDonald, Ex. Secy.,
543 Main St.
Clearfield — CLEARFIELD FOUND.. Geo.
W. Gaylor. Secy., 103 E. Market St.
Osaldale — CARBON SCHUYLKILL IND.
DEV. CORP., c/o Merchants Assn.
Connelisville — CONNELISVILLE IND.
DEV. CORP., c/o Merchants Assn.
Connelisville — CONNELISVILLE IND.
DEV. CORP., c/o Merchants Assn.
Connelisville — CLEARFIELD CTY.-MOSHANNON VALLEY IND. DEV. CORP.,
C. W. Bracken, Pres., 102 S. Center.
Curwensville — CLEARFIELD CTY.-MOSHANNON VALLEY IND. DEV. CORP.,
Frank Hoffman, Jr., Pres., c/o Sanitary
Milk Co.
Deviesiown — BUCKS CTY. IND. DEV.
CORP., Gordon R. Exley, II, Ex. Dir., 50
N. Main St.
Dushore—DUSHORE INDUSTRIES, INC.,
R. Hologib. Chm Doylestown — BUCKS CIT.
CORP., Gordon R. Exley, II, Ex. Dir., 50
N. Main St.
Dushore—DUSHORE INDUSTRIES, INC.,
R. Holcorab, Chm.
East Brady—E. BRADY AREA DEV. CORP.,
Dubols Corsini, Pres.
Ellwood City—ELLWOOD CITY IND. DEV.
CORP., Ralph Herge, Chm., c/o C. of C.
Ephrata — EPHRATA IND. DEV. CORP.,
c/o C. of C.
Erie—GRTR. ERIE IND. DEV. CORP., Ray
E. Tanner, Ex. Secv., 134 W. 10th St.
Fairfield—FAIRFIELD IND. DEV. CORP.,
Weslev Schiable. Pres.
Forest City — GRTR. FOREST CITY IN.
DUSTRIES, INC., M. J. Mooney, Ex.
Secy.

Secy.

Franklin—FRANKLIN IND. DEV. CORP., c/o C. of Č.

Greensburg — GRTR. GREENSBURG IND. DEV. CORP., c/o C. of C.

Grove City — GROVE CITY IND. DEV. CORP., Robert P. Neely, Pres., c/o C. of C.

Hastings — HASTINGS AREA IND. DEV. ASSN., James Farsbrogh, Secy. Hasleton—HAZLETON IND. DEV. CORP., Victor C. Dishm, Pres., c/o C. of C.

Honesdale — WAYNE IND. DEV. CORP., Dean W. Fowler, Chm., Main St.

Huntington — HUNTINGTON IND. DEV. CORP., S. E. Resley, Chm., c/o C. of C.

Irvine—WARREN CTY DEV. CORP., Robt. O. Wilder, Pres., c/o Natl. Forge & Ordenne nance Corp.

Jeannette-GRTR. JEANNETTE FUTURE UNLIMITED, INC., J. H. Millstein, c/o

Kane KANE AREA IND. LEV.
J. Hetznecker, Atty.
Lebanon — LEBANON IND. DEV. FOUNDATION, James G. Krause, Chm., c/o C. of C. KANE AREA IND. DEV. CORP., R.

of C.

chighten — LEHIGHTON IND. DEV.

CORP., George I. LaRosa, Secy., 143 N.

3rd St.

CORP., George I. Larosa, Secy., 143 N.
3rd St.
Lewistown — LEWISTOWN IND. DEV.
CORP., Earl S. Weller, Pres., 10 N. Brown
St., (3).
Littlestown — LITTLESTOWN IND. DEV.
CORP., Marvin Breighner, Secy.
Lockhaven — LOCKHAVEN IND. DEV.
FUND. John P. Wynne, Secy.-Treas.,
132½ E. Main St.
Lopez — LOPEZ INDUSTRIES, INC., Michael Sinovich, Secy.
McKees Becks—McKEES ROCKS IND. ENTERPRISES, Wm, H. Dennis, Gen. Mgr.,
Nichol Ave.

TERPRISES, WII, II. DEBMS, TOVE IND. MICHOI Ave.
Martinsburg — MORRISON COVE IND. DEV. CORP., Gerald S. Turner, Box 457.
Masontown — MASONTOWN IND. DEV. CORP., Clarence V. Martin, Secy., 2 S.

Masontown
CORP., Clarence V. Martin, Secy.,
Main St.
Main St.
Madville—MEADVILLE IND. DEV. CORP.
Allen B. Edwards, Chm., c/o C. of C.
Mimintown — MIFFLINTOWN IND. DEV.
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Midred — SULLIVAN CTY. IND. CORP.,
Morris Hoffman, Dir.
Mt. Carmel—MT. CARMEL, IND. FUND,
INC., c/o C. of C.
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CORP. Harry Swanson, Pres., Main St.
CORP. Harry Swanson, Pres., Main St.

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Mt. Jewett — MT. JEWETT IND. DEV.
CORP., Harry Swanson, Pres. Main St.
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CORP., Floy L. Beardsley, Secy.-Treas.
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AREA DEV. CO., Chas. P. Leach. c/o C.
of C.
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Newville—NEWVILLE BUS. DEV. CORP.,

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Pine Grove — PINE GROVE IND. DEV.

FOUNDATION.

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CORP., Rev. John O. Miller, Jr., Secy.
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Sharon—SHARON IND. DEV. CORP., Arthur Parker, Ex. Secy., c/o C. of C.
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St.
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CORP., John D. Beatty, Pres., 322 Main Ave.

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Yankton — GRTR. YANKTON INDUSTRIES, Warren J. Hobson, Mgr., Cor. of 5th & Walnut.

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Athens—ATHENS IND. DEV. CORP., c/o
C. of C.
Benton—CHEROKEE IND. DEV. CORP.,
Elmo Lyle Pres. Elmo Lyle, Pres. olivar — BOLIVAR DEV. CORP., B. H.

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Bolivar — BOLIVAR DEV. CORP., B. H. Bradley.
Bradford — BRADFORD INVESTMENT CORP., W. E. Griffin, Pres.
Carthage—CARTHAGE INDUSTRIES, INC. c/o C. of C.
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Chattanoga—CHATTANOOGA IND. COMMITTEE OF 100, D. B. Williams, Dir., 819 Broad St., (2).
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Crossville—CUMBERLAND CTY. AGRIC. IND. & TOURIST DEV. COMM., Ruth DeRossett, Secy.
Decaturville—PEOPLES IND. DEV. CORP.,

IND. & TOURIST DEV. COMM., Ruth DeRossett, Secy.

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Goodlettsville — GOODLETTSVILLE IMP.
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CORP., J. Simon Smith, Pres.
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Halls — HALLS DEV. CO., Mayor Jere

Halls — HALLS DEV. CO., Mayor Jere Jordan.
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Jackson—JACKSON FOUNDATION, INC., Walter Barnes, Pres., Box 1710.

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Jellico—JELLICO DEV. ASSN., INC., Hoyt
Morton, Chm.
Kenton — KENTON DEV. CORP., Mark
Shatz, Indus. Chm.
Kentor — GRTR. KNOXVILLE DEV.
CORP., J. Temple Fraker, Pres., 918
Gay St., S.W., (2).
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LaFoliette — LaFOLLETTE DEV. CORP.,
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Lake City—LAKE CITY DEV. CORP., c/o
C. of C.
Lexington — LEXINGTON IND. IMP.
ASSOC., L. T. Hay, Secy.
Livingston—OVERTON CTY. DEV. CORP.,
C. R. McCormick, Pres.
Loudon — LOUDON DEV. CORP., c/o C.
Of C.
Newbern—NEWBERN IND. DEV. CORP., of C.

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H. P. Tigrett, Jr., Pres., 218 E. Main St.

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M. M. Bullard, Pres., Box 150.

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Purdue, Pres., Box 217.

Paris—PARIS INDUSTRIES, INC., c/o C.

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Petersburg—PETERSBURG COM. CORP., c/o C. of C.
Pikeville—BLEDSOE MFRS., INC., T. C.
Cranwell, Pres.
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C. of C.
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Alice Hornbeak, Secv.
Ripley — RIPLEY DEV. CORP., J. A.
Holmes, Pres.
Seotts Hill—SCOTTS HILL IND. CORP.,
Joe Boswell, Pres.
Sharon—SHARON DEV. CORP., M. M. Roberts, Chm.
Somerville — SOMERVILLE BLDG. CO.,
INC., c/o C. of C.
Sparta—SPARTA IND. DEV. CORP., Richard W. Lykens, Secy.
Springfield — SPRINGFIELD IND. DEV.
CORP., Edgar Ewton. Pres.
Weetwater — SWEETWATER VALLEY
IND. DEV. CORP., c/o C. of C.
Tiptonville—LAKE CTY. DEV. CORP., Sol
Unger, Secy.
Toone—TOONE IND. DEV. CORP., N. R.
Leathers, Secy. Unger, Secy.
Toone—TOONE IND. DEV. CORP., N. R.
Leathers, Secy.
Trenton—TRENTON AGRIC. & IND. CORP.
Marion T. Long, Chm.
Tullahoma—TULLAHOMA DEV. CO., John W. Harton, Pres.
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Big Spring—BIG SPRING IND. FOUND.,
c/o C. of C.
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Bowie—BOWIE IND. FOUND., INC., c/o C. of C.
Brenham—BRENHAM IND. FOUND., Tom
S. Whitehead, Pres.
Brysn—BRYAN IND. FOUND., INC., Jack
Springer, Mgr., Box 726.
Cameron—CAMERON IND. FOUND.
Center—CENTER DEV. FOUND., Jack
Motley, Pres., Box 352.
Cisco—CISCO IND. FOUND., 106 W. 6th.
Clarksville—RED RIVER CTY. IND.
FOUND., c/o C. of C.
Columbus—COLUMBUS IND. FOUND., Sam
Harbert. Harbert, onroe — CONROE IND. COUN., c/o C. of C.
Corsicana — CORSICANA IND. FOUND.,
R. W. Knight, Ex. V.P., 114 W. 5th Ave.
Crockett—CROCKETT IND. FOUND., c/o
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Denton — DENTON INDUSTRIES, INC.,
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Eagle Pass—EAGLE PASS IND. FOUND.
Edinburg — EDINBURG INDUSTRIES,
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Ennis — ENNIS IND. FUND, Texas Fire
Bldg. ainesville—GAINESVILLE IND. FOUND., R. W. Briscoe, Pres., 113 N. Comm. St.

Graham—GRAHAM IND. ASSN., E. Bruce
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Grand Saline — GRAND SALINE IND.
FOUND., c/o C. of C.
Grandwiew—GRANDVIEW IND. FOUND.,
INC., c/o C. of C.
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FUND. c/o C. of C.
Greenville — GREENVILLE IND. DEV.
FUND. c/o C. of C.
Groesbeek — GROESBECK IND. FOUND.,
INC., c/o C. of C.
Groesbeek — GROESBECK IND. FOUND.,
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BIST.,
Rex Carpenter, Mgr., 206 N. Main.
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300 Cart St.
Jacksonville — JACKSONVILLE DEV.
FUND, Hugh Sawyer, Mgr., 922 Circle
Dr.
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INC. M. K. Weltzel, 215 N. Kilgore St.
Killeen—KILLEEN IND. FOUND.
Lagrange — FOUND., Daniel M. Manfull, Secy., Box 646.

Mt. Vernon—MT. VERNON IND. FOUND. Nacogdoches.

NACOGDOCHES CTY. IND. FOUND., J. W. Sutton. Fres., Box 249.

NACOGDOCHES IND. FOUND., Ben Ritterskamp. Secy., Box 306.

Navasoda—NAVASOTA IND. FOUND., c/o C. of C. New Boston—NEW BOSTON IND. COUN., Freeman Cross. Pres., Box 698.

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Terrell—TERRELL IND. FOUND., INC.,
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Morgander, Secy.

Morgander,

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Amherst — AMHERST IND. DEV. CORP.,
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CO., INC., T. A. Mandt, Pres.
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FALLS ENTERPRISE CORP., Ralph
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Blair — BLAIR DEV. CORP., Archie A.
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IND. DEV. & CIV. IMPR. CORP., L. C.
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Bioomer — BLOOMER IND. DEV. CORP.,
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CORP., Leon J. Gasser, Pres.
Boaz — BOAZ DEV. CORP., Frank Harris.
Bonduel — BONDUEL COM. INDUSTRIES, INC., Lyman Ebert, Pres.
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Brodhead — BRODHEAD IN.

Richard Anderson, Secy.

CAMPBELLSPORT

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Campbellsport — CAMPBELLSPORT AREA IND. CORP.. Art Brandt. Pres.

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IND. DEV. CORP.. INC., Don Lowater, Pres., 922 Superior St.

Clintonville — GRTR. CLINTONVILLE, INC., Verne Stark.

Coleman — COLEMAN IND. DEV. CORP.. Walter Ott. Secv. Cintos., Verne Stark.

Coleman — COLEMAN IND. DEV. CORN.,

Walter Ott, Secy.

Coloma — COLOMA COM. DEV. CORP.,

Milton Busse. Pres.

Crandon — CRANDON INDUSTRIES.

INC., Joe Kluss, Pres.

Darlington — DARLINGTON IND. DEV.

CORP., Ormond Benedict. Pres., 708 Galeng St.

Delevan — DELEVAN IND. FOUND.,

Merril P. Erickson.

Dousman — DOUSMAN IND. DEV.

CORP. Dewey Cory, Pres. Merril P. Erickson.

Dousman — DOUSMAN IND. DEV.

CORP., Dewey Cory, Pres.

Durand — DURAND AREA IND. DEV.

CORP., G. C. Schlefelbein, Pres.

Eagle — EAGLE ADVANCEMENT CORP.,

Gerald Von Rueden. Secy.

Eagle Biver — EAGLE RIVER AREA DEV.

CORP., Richard F. Bonson, Pres.

Eau Claire — EAU CLAIRE IND. DEV.

CORP., J. S. McMillen, Pres., 4 S. Bar
stow St.

Edgar — EDGAR IND. DEV. CORP., Wm.

LiCouse, Secy.

Edgerion — EDGERTON IND. DEV.

CORP., Wm. Bucholz, Pres.

Elikhora — ELKHORN DEV. CORP., Dr.

L. B. Gregerson, Secy. Elkhora — ELKHURN DEV.

L. B. Gregerson, Secy.
Elisworth — ELLSWORTH IND. DEV.
CORP., Joseph M. Nygaard, Secy.-Treas.
Elroy — ELROY IND. DEV. CORP., Wallace A. Brady, Secy.
Endeavor — ENDEAVOR IND. DEV.
Control Mitchell. Secy. lace A. Eduay.

Endeavor — ENDEAVOR IND.

CORP... Clayton Mitchell. Secv.

Evansville — EVANSVILLE DEV. CORP.,

Richard Eager. Secy.

Feunimore — FENNIMORE DEV. CORP., Richard School Fennimore — FENNIMORE DEV. CURP., Arden Woods, Secy. Fond du Lac — GRTR. FOND DU LAC IND. DEV. CORP., Richard W. Mills. Secy. Treas., 17 S. Main on Lake Winnebago.

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W. A. Canary. Pres.

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Chester Hamilton, Pres.
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Dowykit, Pres. Perry A. Risberg, Free, Proceed Britain Press. Hudson — HUDSON & N. HUDSON DEV. CORP., Lyle Doughty, Pres. Hudson — HUDSON & N. HUDSON DEV. CORP., E. A. Schuler, Pres. Iols — IOLA AREA DEV. CORP., J. H. Twetan, Pres. Iron Bidge — IRON RIDGE DEV. CORP., Julius C. Schulz, Pres. Iron Bidge — IRON RIDGE DEV. CORP., Julius C. Schulz, Pres. Iron Bidge — JANESVILLE IND. DEV. CORP., R. F. Westfall, Ex. Secy., 19 E. Milwaukee St. Johnson Creek — JOHNSON CREEK AREA DEV. CORP., Wifred Else, Junean — JUNEAU IND. DEV. CORP., C. W. Tamm. Kenosha — KENOSHAIND. DEV. FOUND., INC., M. C. Wittenberg, Secy., 831.

imith — LADYSMITH COMM, IND.

V. CORP., R. H. Suess, Incorporator,

Geneva — LAKE GENEVA DEV.

RP., E. A. Traver, Pres.

Mills — LAKE MILLS AREA CORP., CORP., E. A. Traver, Pres.

Lake Mills — LAKE MILLS AREA CORP.,

Chas. Pirwitz, Pres.

Lancaster — LANCASTER IND. DEV.

CORP., Jules F. Brown, Secy.

Lomira — LOMIRA AREA IND. DEV.

CORP., Lloyd Sterr, Secy.

Loyal — LOYAL INDUSTRIES, INC., Tony

Zupane, Pres. Zupane, Pres.

Luxemberg — LUXEMBERG IND. DEV.

CORP., Richard Seidal, Secy.

McFarland — McFaRLAND IND. DEV.

CORP., Joe Wergin, Pres.

CORP., Jo. Wolman, Secy., c/o C. of C of C.

Manawa — MANAWA INDUSTRIES, INC.,
Charles Hoffman, Pres.
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CORP., Verile Evans. Secy.
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Mosinee — MOSINEE DEV. CORP., Kenneth P. Hoard, Pres. neth P. Hoard, Pres.

Mt. Horeb — MT. HOREB IND. & DEV. CORP., Harry J. Cook, Secy.

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PORTUNITIES, INC., 10m Grandly, Secy.

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Conto — OCONTO DEV. CORP., William Strutz, Secy.

Ogema — OGEMA AREA DEV. CORP., Roy Gustafson, Pres.

Omro — OMRO AREA DEV. CORP., Guy Tice, Secy, Box 224.

Oahkosh — OSHKOSH IND. DEV., INC., R. K. Schriber, Jr., Pres.

Ogema — OGGEMA AREA DEV. CORP.,
Roy Gustafson, Pres.
Omro — OMRO AREA DEV. CORP., Guy
Tice, Secy. Box 224.
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R. K. Schriber, Jr., Pres.
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Oxford — OXFORD DEV. CORP., Alfred
E. Christiansen, Secy.
Paimyra — PALMYRA AREA CO., INC.,
Harrison Cady. Pres.
Pardeville — PARDEEVILLE IND. DEV.
CORP., Leon H. Robbins, Pres.
Park Falls — PARK FALLS IND. DEV.
CORP., O. H. Robinson, Pres.
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CORP., Roland F. Aldrich, Secy.
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D. K. Tyler, Secy.
Plainfield — PLAINFIELD IND. DEV.
CORP., Charles LeGrand, Secy.
Plainfield — PLATTEVILLE AREA IND.
DEV. CORP., L. J. Robertson, Pres., 12
W. Mineral St.
Plymouth — PLYMOUTH IND. DEV.
CORP., Mayor Howard Fischer, Secy.
Portage — PORT AGE IND. DEV. CORP.,
Wm. T. Comstock, Pres.
Port Washington — PORT WASHINGTON
IND. DEV. CORP., A. E. Wilke, Secy.
Prainfe du Chien — PRAIRIE DU CHIEN
IND. DEV. CORP., John Pintz, Pres.,
C. of C. Bidg.
Prentice — PRENTICE IND. DEV. CORP.,
Robt. E. Mueller, Pres.
Palaski — PULASKI INDUSTRIES, INC.,
F. X. Joswick, Pres.
Palaski — PULASKI INDUSTRIES, INC.,
F. X. Joswick, Pres.
Redsynile — REEDSWILLE IND. DEV.
CORP., Leander Burmesch, Pres.
Redsynile — REEDSWILLE IND. DEV.
CORP., John Burkhart, Secy.
Reeseville — REEDSWILLE IND. CORP.,
Marshall Brekke, Pres.
Redswille — REESEVILLE COM. DEV.
CORP., John Burkhart, Secy.
Reeseville — REESEVILLE COM. DEV.
CORP., John Burkhart, Secy.
Reeseville — REESEVILLE COM. DEV.
CORP., John Burkhart, Secy.
Reeseville — REESEVILLE IND. CORP.,
Marshall Brekke, Pres.
Ried Lake — RIVER FALLS IND. CIVIC
DEV. CORP., Dale Remus. Secv.
St. Nazianz — ST. NAZIANZ FUTURE,
INC., Victor Miller.
Seymour — SEYMOUR IND. DEV. CORP.,
Derbert Coonen. Pres.
Sheboygan — SHEBOYGAN CTY. IND.
DEV. FOUND. Edward H. Clemens.
Siren — SIREN IND. DEV. CORP.,
Derbert Coonen. Pres.
Sheboygan — SHEBOYGAN CTY. IND.
DEV. CORP., Roy A. Menzel, Pres., 200
Strones Ave.

Sparigues AFARTA IND. FOUNDAMENT OF SPARTA IND. DEV.

DEV. CORP., Roy A. Menzel, Pres., 200
Strongs Ave
Stoughton — STOUGHTON IND. DEV.
CORP., B. A. Mjelde. Secy.
Stratford — STRATFORD IND. CORP.,
Theo W. Hoffman. Pres.
Sturgeon Bay — STURGEON BAY DEV.
CORP., Delmar H. Newton, Secy.
Sun Prairle—SUN PRAIRIE DEV. CORP.,
Joseph N. Hanley. Pres.
Superior — SUPERIOR IND. DEV. CORP.,
R. W. Pruden, Secy.. 1708 Belknap St.
Suring—SURING DEVELOPMENT, INC.,
Howard Johnson. Pres.

R. W. Pruden, Secy.. 1708 Belknan St.
Suring—SURING DEVELOPMENT, INC.,
Howard Johnson, Pres.
Theresa — THERESA IND, DEV. CORP.,
R. A. Lux, Secy.
Tomah—TOMAH ADVANCEMENT ASSN.,
Earl Fisher.
Tomahawk — TOMAHAWK AREA CORP.,
Harold G. Adams, Pres.
Two Rivers — TWO RIVERS IND. DEV.
CORP., James Schmitt, Pres.
Valders — VALDERS IMPROVEMENT
CORP., Gene Schah, Pres.
Verona—VERONA DEV. CORP., Ralph
Jacobs, Pres.

Viroqua — VIROQUA DEV. ASSN., Dr. H, F. Bahr, Pres., 211 N. Main St. Waterleo—WATERLOO IND. DEV. CORP., Arthur R, Setz.

Watertown — WATERTOWN ASSN. OF COMM. PROMOTIVE GROUP, E. J. Kellerman, Secy.

Waupaea—WAUPACA IND. DEV., INC., John O. Brown, Secy.

Wausau — WAUSAU AREA DEV. CORP., Ralph E. Larson.
Wattoma—WAUTOMA IND. DEV. CORP., Earl Kileen, Secy.

Westfield — WESTFIELD DEV. CORP., Jim Crawford. Fres.
Weyauwega — WESTFIELD DEV. CORP., Jim Crawford. Fres.
Weyauwega — WESTFIELD DEV. CORP., Jim Crawford. Fres.
Weyauwega — WESTFIELD DEV. CORP., Jim Crawford. Fres.
Wide Rose — WILD ROSE COMMUNITY, INC., E. L. Knoke, Pres.
Winaceonae — WINDECONE DEV. CORP., Alfred Broehm, Incorporator.
Winter — SOU. SAWYER CTY, DEV. CORP., Wm. D. Parkinson, Pres.
Wisconsin Delis — DELLS AREA BLDG. CORP., M. W. Tofson.
Wittenberg — WITTENBERG IND. DEV. CORP., R. G. Peterson.
Wonewec—WONEWOC DEV. CORP., William F. Fox, Pres.
Woodville — WOODVILLE COM. IND. CORP., Donald W. Hagen, Pres.

#### BANKS

Throughout the nation, a number of alert banking institutions have set up industrial development departments and assigned full-time staff personnel to render service to siteseeking firms. Many banks have employed plant location specialists to head these new departments.

As a consequence, the executive looking for site information and advice can now look to another area of assistance. Banks, by their nature, enjoy an advantage in providing certain types of services. For example, banks usually have an intimate knowledge of local business situations and can act objectively and confidentially.

Thus, in this edition of the HAND. BOOK, an attempt has been made to identify those banks which now offer special development services. (It should be emphasized that this list does not include hundreds of banks interested in industrial development but which have not yet established special departments).

Certain units are omitted from this list. Specifically, it does not include the research centers maintained by the Federal Reserve Banks in major cities.

AMER. BANK & TRUST CO., R. K. Caldwell, Ex. V.P., 2531 Plank Rd., Baton Rouge, La.

AMERICAN COMMERCIAL BANK, Arthur H. Jones, Vice Pres., Charlotte, N. C.

N. C.

AMER. NATL. BANK & TRUST CO., Wm.
D. Sims, Asst. V.P., 8 St. Joseph,
Mobile, Ais.
BANK OF AMERICA, Richard Oddie, Asst.
V.P. Ind. Dev., 300 Montgomery St.,
San Francisco, Calif.
BANK OF THE SOUTHWEST, C. C.
Smith, V.P.&Mgr., Travis & McKinney,
Houston 1, Tex.
BARNETT NATL. BANK, Harold Martin,
V.P., 1039 Mary St., Jacksonville, Fia.

CENTRAL NATL. BANK OF CLEVE-LAND, John F. Schreler, Ind. Dev. Dept., 308 Euclid Ave., Cleveland 1,

Ohio.
CITIZENS FIDELITY BANK & TRUST
CO., A. Joseph Stewart, 5th & Jefferson
Sts., Louisville, Ky.
CITIZENS & SOU, NATL. BANK, Clayton
D. McLendon, V.P., Marietta & Broad,

CITIZENS & SOÜ, NATL. BANK, Clayton D. McLendon, V.P., Marietta & Broad, Atlanta 2, Ga.
CITIZENS & SOU. NATL. BANK OF S. C., Richard B. Grimball, Asst. V.P., Ind. Dev. Dept., 1200 Washington St., Coumbia, S. C.
CONN. BANK & TRUST CO., Graham Treadway, V.P. Area Dev., 803 Main St., Hartford, Conn.
CONTINENTAL NATL. BANK, H. S. Foster, V.P., Ind. Dept., Box 910, Ft. Worth, Tex.
FIRST NATL. BANK, B. F. Vinson, V.P., 3rd & Louislana Sts., Little Rock, Ark.
FIRST NATL. BANK. Ernest G. Gearhart, Jr., Asst. to Pres., 101 E. Flagler, Minmi, Fla.

Jr., Asst. to Pres., 101 E. Flagler, Miami, Fla.
FIRST NATL. BANK, Rodney Q. Selby, Dir. Ind. Dev. Dept., 332 Minnesota St., St. Paul I, Minn.
FIRST NATL. BANK, Robert W. Nelson, V.P., 4th & Walnut Sts., Cincinnati, Ohio.
FIRST NATL. BANK, Roy Coleman, Mgr. Ind. Dept., 711 Houston, Ft. Worth, Tex. FIRST NATL. BANK & TRUST CO., Oscar Monrad, V.P., Oklahoma City, Okla.
FIRST NATL, BANK & TRUST CO.

Okla.

FIRST NATL. BANK & TRUST CO.,
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Atlanta 2, Ga.

FIRST NATL. BANK OF ARIZ., J. H.
Brahm, Pres., 411 N. Central Ave.,
Phoenix Ariz.

Atlanta 2. Ga.

FIRST NATL. BANK OF ARIZ., J. H.
Brahm, Pres., 411 N. Central Ave.,
Phoenix, Ariz.

FIRST NATL. BANK OF BOSTON, W. F.
Keesler, V.P. Ind. Dev. Dept., 67 Milk
St. Boston, Mass.

FIRST NATL. BANK OF MINNEAPOLIS,
Donald W. Gustafson, Mgr. Ind. Dev.
Dept., 5th & Marquette, Minneapolis 2.
Minn.

FIRST NATL. BANK OF MASON CITY,
R. J. Zimmer, Pres., 5 N. Federal,
Mason City, Iowa.

FIRST NATL. BANK OF MEMPHIS,
Norfleet Turner, 127 Madison Ave.,
Memphis I. Tenn.

FIRST NATL. BANK OF TAMPA, Warren R. Terrell, Vice Pres., Box 1810,
Tampa, Fla.

FIRST NATL. CITY BANK, Robert D.
Siff, Spec. Industries Section, 55 Wall
St., New York, N. Y.

FIRST SECURITY BANK, Elroy Nelson,
79 S. Main., Salt Lake City, Utah.
FT. WORTH NATL. BANK, W. V. Crowley,
FT. WORTH NATL. BANK, W. V. Crowley,
FT. WORTH NATL. BANK, W. V. Crowley,
Pres., 55 Marietta St., Box 4387, Atlanta
2. Ga.

HARTFORD NATL. BANK & TRUST CO.

2, Ga.
HARTFORD NATL. BANK & TRUST CO.,
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Main St., Hartford, Conn.
HOUSTON BANK & TRUST CO., C. E.
Woodall, 1801 Main St., Houston 2, Tex.
IDAHO FIRST NATL. BANK, Ind. Dev.
Dept., Boise, Idaho.

MARINE MIDLAND TRUST CO. OF SOU.
N. Y., Herbert F. Milligan, V.P., 84
Court St., Binghamton, N. Y.
MERCANTILE NATL. BANK, Clyde V.
Wallis, V.P., Mercantile Bk. Bldg., Dallas 1, Tex.

NATL. BANK OF TULSA, L. Harold Wright, V.P., Box 2300, Tulsa, Okla.

NORTHWESTERN NATL. BANK, Leonard F. Ramberg, Asst. V.P., 620 Marquette Ave., Minneapolis 40, Minn. PEOPLES NATL. BANK, J. C. Hopkins, Pres., 100 W. Washington St., Greenville, S. C.

REPUBLIC NATL. BANK, E. N. I Vice Pres., Box 5961, Dallas 2, Tex

SEATTLE FIRST NATL. BANK, Econ. Res. Dept., Miner H. Baker, Economist, P. O. Box 3586, Seattle 24, Wash. SECURITY FIRST NATL. BANK, J. Q. Biake, Asst. V.P., 561 Spring St., Los Angeles 54, Calif.

S. C. NATL. BANK, Chauncey W. Lever, V.P., S. C. Natl. Bk Bldg., Greenville 1, S.C.

STATE PLANTERS BANK OF COMMERCE & TRUSTS, H. H. Augustine,
Pres., 900 E. Main St., Richmond 14. Va.
TEXAS NATL. BANK, John N. Hunt,
V.P., Box 2559, Houston 1, Tex.
TRUST CO. OF GEORGIA, M. B. Hall,
Pres., Edgewood & Pryor, Atlanta 2, Gn.
UNION PLANTERS NATL. BANK, John
E. Brown, Pres., 67 Madison Ave., Box
387, Memphis 1, Tenn
UNION TRUST CO. OF MARYLAND,
D. C. W. Ward, Jr., V.P., St. Paul &
Baltimore Sts., Baltimore 3, Md.
VALLEY NATL. BANK, Robert T. Harrell, Asst. V.P., Bus. Dept., Drawer 71,
Phoenix, Ariz.

#### CANADA

BANK OF MONTREAL, W. H. Collie, Supt., 119 St. James St., W., Montreal, Que.

TORONTO-DOMINION BANK, 1 King St., W., Toronto, Ont.

### PORT AUTHORITIES

If you want to consider a site where water transportation is available, you will need some expert advice covering a variety of important factors, and the best place to obtain such information is directly from port development groups.

Most major port authorities today have full-time development specialists on their staff. From these men you may obtain specific information regarding such diverse matters as available waterfront sites, shipping

schedules, and freight forwarder service.

A list of major port groups, consisting primarily of domestic members of the American Association of Port Authorities, follows. Of course, you may also obtain aid on plant site surveys in port areas by consulting other promotional groups serving these areas. Consult the advertiser's index and the geographical index section for names.

ATLANTIC STATES & CANADIAN MARITIME PROVINCES PORTS
ALBANY PORT DIST. COMM., F. W.
Dunham, Jr., Gen. Mgr., Admin. Bidg.,
Port of Albany, Albany, N. Y.
BOSTON COMMISSION. PORT OF, Frank
L. Orfanello, Act. Dir., 14 Court Sq.,
Boston 8, Mass.
BROWARD CTY. PORT AUTH., PORT
EVERGLADES STA., R. T. Spangler,
Port Mgr., Ft. Lauderdale, Fia.
BRUNSWICK PORT AUTH., Joe Isenberg,
Brunswick Shipyard, Brunswick, G.,
CAMDEN MARINE TERMINALS. D. C.
Nevins, Gen. Mgr., Camden. N. J.
CANADIAN NATL. HARBOURS BD.,
D. M. Vye, Fort Mgr., Box 1393, St.
John, N.B., Can.
CANADIAN NATL. HARBOURS BD., J.
R. Mitchell, Port Mgr., Ocean Terminals, Halifax, N.S., Can.
CANAVERAL PORT AUTH., Geo. J. King,
Port Mgr., Box 1463.
DELAWARE RIVER PORT AUTH., J.
Alex Crothers. Dir., Port Dev. Dept.,
Bridge Plaza, Camden 2, N. J.
FT. PIERCE PORT AUTHORITY, C. F.
Ordway, Jr., Mgr., Drawer 111, Ft.
Pierce, Fla.
GEORGÍA PORTS AUTH., Leon Williams,
Dir., Box 1039, Savannah, Ga.
HALIFAX PORT COMM., W. B. Spencer,
Seey., Bd. of Trade Bidg., Halifax, N.S.,
Can.

Secy., Bd. of Trade Bidg., Halifax, N.S., Can.
HAMPTON ROADS MARITIME ASSN., H. M. Thombson. Ex. V.P., 406-08 E. Plume St. Norfolk. Va.
JACKSONVILLE MUN. DOCKS & TERMINALS., M. C. Dixon. Mgr., Talleyrand Ave., Jacksonville, Fla.
MAINE PORT AUTH., Edward Langlois, Gen. Mgr., State Pier, Portland, Maine.
MARYLAND PORT AUTH., James W. Davis, Secy. Treas., 1040 Mathleson Bidg., Baltimore, Md.
MASS. PORT AUTH., c/o Ephriam A. Brest, 14 Court Square, Boston, Mass.
MIAMI DEPT. OF PORT OPERATION & DEV., C. A. Olsen, Dir., 853 Biscayne Bivd., Miamil, Fla.

NEW YORK AUTHORITY, PORT OF, Austin J. Tobin, Ex. Dir., 111-8th Ave., New York 11, N. Y. N. Y. DEPT. OF MARINE & NAVIGA-TION, Lewis H. Rabbage, Chief Eng. Chief Eng. N. Y. N. Y. Pier A, North River, N. Y. N. Y. N. Y. NORFOLK PORT, AUTH. Michael M. Mora, Gen. Mgr., Bd. of Trade Bidg., Norfolk, Va.

Mora, Gen. Mgr., Bd. of Trade Bldg., Norfolk, Va. NORTH CAROLINA STATE PORTS AU-THORITY, W. H. Fredericks. Oper. Mgr., Morehead City Ocean Terminal, Morehead City, N. C. PALM BEACH, PORT OF, P. O. Box 990, West Palm Beach, Fla.

990, West Paim Beach, Fla.

PHILADELPHIA DIV. OF PORT OPERATIONS, Edw. W. Lang, Port Engr.,
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PROVIDENCE DEPT. OF PUBL. WORKS,
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Pharf, Providence, R. I.

Phart, Providence, R. A.
PUERTO RICO PORTS AUTHORITY,
Eduardo Gracia, Ex., Dir., Isla Grande
Airport, Stop 10, San Juan, P. R.

SAVANNAH DIST. AUTH., W. H. Mc-Gowan, Ex. Secy., 130 E. Bay St., Box 768, Savannah, Ga.

too, Savannan, Ga.

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P. Means, Chm., 1 Vendue Range,
Charleston, S. C.

S. JERSEY PORT COMM., D. C. Nevins,
Gen. Mgr., Foot of Beckett St., Camden,
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VA. STATE PORTS AUTH.. David H. Clark, Rear Adm. (USN Ret.) Ex. Dir., 254 Granby St., Norfolk 10, Va. WILMINGTON BD. OF HARBOR COMMISSIONERS, R. Satterthwaite, Jr., Couns., Box 1191, Wilmington, Del.

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CALUMET HARBOR TERMINALS, 130th & Stony Isl. Ave., Chicago, Ill. CANADIAN NATL. HARBOURS BD., B. J. Roberts, Chm., West Block, Rm. 204, Ottawa, Ont. Can.

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CANADIAN NATL, HARBOURS BD., G.
Beaudet, Port Mgr., Montreal, Que.,

Canadian Natl. Harbours BD., Louis Beaudry, Port Mgr., Quebec, Que.,

CAMADIAN NATL. HARBOURS BD.,
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Can.

CANADIAN NATL. HARBOURS BD.,
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Rivers, Que., Can.

CHICAGO DEPT. OF PUBLIC WORKS,
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DETROIT COMMISSION, PORT OF, Carlis J. Stettin, Port Dir., 2400 Guardian
Bidg., Detroit 26. Mich.

DULUTH PORT AUTHORITY, Robert T.
Smith, Port Dir., 909 Alworth Bidg.,
Duluth 2, Minn.

HAMILTON HARBOUR COMMRS., C. W.
Morgan, Gen. Mgr., 605 James St., N.,
Hamilton, Ont., Can.

MILWAUKEE BD. OF HARBOR COMMISSIONERS, H. C. Brockel, Port Dir.,
Rm. Ti0, City Hall, Milwaukee 10, Wisc.

MONROE (Mich.) IND. DIST., PORT OF,
George L. Soleau, Mgr., 3055 E. Front
St. Monroe, Mich.

NYAGARA FRONTIER PORT AUTHORITY, John A. Ulinski, Ex. Dir., Buffalo,
NY, John A. Ulinski, Ex. Dir., Buffalo,
NY, Cornel Control of the Control

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gel, Ex. Dir., City Hail, Oswego, N. Y.
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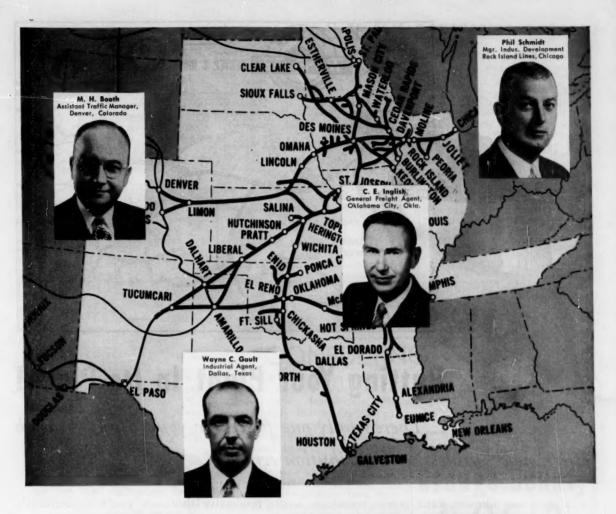
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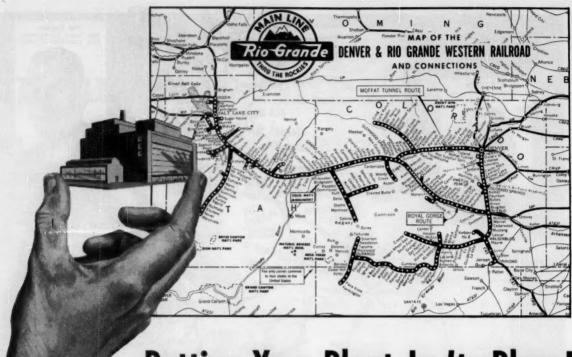
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#### How to Pick 'Em!

For continuing information on all aspects of area analysis and site selection, watch the regular issues of INDUSTRIAL DEVELOPMENT.

#### Planned Industrial Districts

One of the most important trends in plant location today is the rapid growth of planned industrial districts. Known variously as industrial parks, centers, estates, or subdivisions, these units appear to be the solution to many urban site problems. (I.D. Nov.-Dec., 1954, p. 6)

The following list indicates projects reported to ID as being underway in 1958. Included in this listing are only those districts reported to comprise 25 or more acres.

(After the name and location of the district you will find in parenthesis the name and address of the de-

veloper. Then follows the name of the railroad serving the tract, the size of the tract, and date established. Available services are indicated by code letters as follows: (A) Architect & engineer; (C) Construction; (E) Electric power; (G) Natural gas; (F) Financing; (P) Paved streets; (R) Rail siding; (S) Sewers; (T) Telephone; (W) Water. (Package) All of above services. Where the questionnaire was not returned or data was obtained from indirect sources, the notation (x) is

#### ALABAMA

Bessemer—BESSEMER IND. DIST. (Bessemer C. of C., City Hall). Sou. Ry., 2500 acres total. 1500 acres unsold. 1957. E-G-R-T.

Birmingham— BIRMINGHAM RLTY, CO. DIST. (B'ham Realty Co., 2118 1st Ave., N.) L&N RR. 70 acres total. 65 acres unsold. 1956, Pack-

acres total. 65 acres unsold. 1956. Package.
IRONDALE IND. PARK. (Alabama Power
Co). SAL RR. 80 acres total. 40 acres
unsold. 1957. Package.
PINSON VALLEY IND. DIST. #1. (L'ville
& Nashville RR Co., Louisville, Ky.) L&N
RR. 623 acres total. 623 acres unsold.
1957. E-G-P-R-S-T-W.
PINSON VALLEY IND. DIST. #2. (L'ville
& Nashville RR Co., Louisville, Ky.) L&N
RR. 196 acres total. 196 acres unsold. 1956.
E-G-P-R-T-W.
SOU. RWY IND. DIST. (Southern Rwy.
System, Box 1808, Washington, D. C.).
(x)

System, Box 1808, Washington, D. C.J.

(X)

VANDERBILT RD. DIST. (L'ville & Nashville RR Co., Louisville, Ky.). L&N RR.
50 acres total, 44 acres unsold, 1958. E-GP-R-S-T-W.

Decatur — DECATUR IND. DIST. (Decatur C. of C.). L&N RR. 75 acres. 1954.
E-G-P-R-S-T-W.

Dothan—DOTHAN IND. DIST. (Dothan C.
of C.). ACL. CG RR. 40-80 acres total.
All unsold, 1955. Package.

Florence—FLORENCE IND. DIST. (Florence C. of C.). L&N RR. 40 acres total.
18 acres unsold, A-C-E-G-P-R-S-T-W.

Mobile—

Mobile— BLAKELY ISLAND IND. DIST. (St. Louis-San Francisco Rwy. Co., St. Louis, Mo.). AT&N RR. 200 acres. 1948. E-G-P-R-S-

AT&N RR. 200 acres. 1948. E-G-P-R-S-T-W. CHICKASAW IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis. Mo.). AT&N RR. 125 acres. 1948. E-G-P-R-S-T-W. Powhatan—POWHATAN IND. DIST. (Allen K. Wood, Drawer 991. B'ham). L&N RR. 360 acres total. 360 acres unsold. 1955. A-E-P-R-T-W.

Talladega—BRECON IND. PARK. (Coosa Valley Dev. Corp.). ACL RR, 950 acres total. 450 acres unsold. 1946. E-G-P-R-S-T-W.

#### ARIZONA

Casa Grande—CASA GRANDE IND. PARK. (C. G. Developers, Inc.). SP RR. 640 acres total. 280 acres unsold. 1956. A-C-E-G-F-P-R-S-T-W.

Flagstaff—FLAGSTAFF IND. PARK. (O'-Malley Inv. Co., Box 1224). ATSF Rwy. 214 acres total. 200 acres unsold. 1957. A-C-E-G-F-R-S-T-W.

Kingman — KINGMAN AIRPORT IND. DIST. (x)

Phoenix— MARYVALE IND. PARK. (Stanley Womer for John F. Long, 5315 N. 20th St.). ATSF Ry. 466 acres total. 440 acres un-

ATSF Ry. 466 acres total. 440 acres unsold.

BIOENIX AIRPORT IND. DIST. (City of Phoenix City Hall). SP RR. 200 acres.

1950. A-C-E-G-P-R-S-T-W.

SANIA FE IND. DIST. (Santa Fe Land Imp. Co., 121 E. 6th St., Los Angeles, Call.). ATSF Ry. 195 acres total. 164 acres unsold. E-G-P-R-S-T-W.

Prescott — PRESCOTT AIRPORT IND. TRACT. (Prescott Found. for Ind. Dev., Box 1147). ATSF Ry. 77 acres total (for lease only). C-E-G-F-T-W.

Safford—CITY OF SAFFORD IND. DIST. (City of Safford. c/o Donald Welker). SP RR. 500 acres unsold. 1955. E-G-T-W. Scottsdale — SCOTTSDALE IND. PARK. (Fred Eldean, RD 2, Box 277). (x)

MUNICIPAL AIRPORT IND. DIST. (Tuc-son Airport Auth.). SP RR. 251 acres.

son Airport Auth.). SP RR. 251 acres. 1942. (x). TUCSON IND. ADDITION. (Tucson C. of C.). SP RR. 35 acres. 1946. (x). Wickenburg—WICKENBURG MUN. AIR—PORT IND. DIST. (Town of Wickenburg & Round-up Club). ATSF Ry. 1420 acres. total. 1420 acres. usold. 1956. E.R.S-T-W. Winslow — WINSLOW DEV. CORP. SITE. (Winslow Dev. Corp.). ATSF Ry. 400 acres. 1957. A-C-E-G-F.

### ARKANSAS

Camdeu—CAMDEN IND. PARR. (Camden Ind. Dev. Co. & C. of C.) St.LSW, MoP. St.LSW RR. 100 acres total. 100 acres unsoid. 1957. Package. (Conway — FAULKNER CTY. IND. DEV. CORP. SITE. (Faulkner Cty. I.D.C.). MoP RR 31 acres total. 31 acres unsold. 1956. Package.

ANOB. Package.

DeQueen — DeQUEEN IND. DIST. (Chas. Leighton, Pres., 3rd & Stilweil Ave.).

El Borado — EL DORADO IND. DIST. (Grtr. El Dorado Committee, 110 S. Washington) MoP RR. 200 acres total. 185 acres unsold. 1957. A-C-E-G-P-P-R-T-W. Fayetteville — FAYETTEVILLE IND. DIST. (Fayetteville Ind. Found., City Admin. Bldg.). StI.SF RR. 200 acres total. 1946. Package.

Ft. Smith

Package.

Ft. Smith — FRISCO IND. DISTRICT.

(Frisco Ry. Co., St. Louis, Mo.). StLSF
RR. 386 acres. 1951, E-G-P-R-S-T-W.
Jacksonville—(Unnamed Ind. Dist.). (Robert N. Campbell, 1801 W. Main St.). MoP
RR. 1860 acres total. 1200 acres unsold.
1952, C-E-G-F-P-R-S-T-W.

Little Rock—
COTTONBELT IND. DIST. (Grtr. Little Rock C. of C.). StLSW Ry. 60 acres. 1950.

(x) LITTLE ROCK IND. DIST. (Ind. Dev. Co. of L. R.). MoP. CRI&P RR. 1000 acres to-tal. 500 acres unsold. 1953. E-G-F-P-R-S-T-W.

MISSOURI PACIFIC IND. DIST. (Grtr. Little Rock C. of C.). MoP RR. 70 acres.

MISSOURI PACIFIC IND. DIST. (Grtr., 1946. (x)
Rock C. of C.). MoP RR. 70 acres. 1946. (x)
ROCK ISLAND IND. DIST. (Grtr. Little Rock C. of C.). CRI&P RR. 200 acres. 1950. (x)
Magnolia—CCIDC IND. DIST. (Columbia Cty. Ind. Dev. Corp., Securities Bidg.).
StLSW, L&NW RR. 75 acres total. 70 acres unsold. 1954. E-G-F-R-S-T-W. Maivern—MIDC IND. DIST. #2. (Maivern Ind. Dev. Corp.). MoP RR. 30 acres total. 80 acres unsold. 1957. C-E-G-F-R-S-T-W. Marfreesbore — MURFREESBORO IND. DIST. (Murfreesboro Ind. Dev. Corp.). 30 acres total. 1957. C-E-G-F-R-S-T-W. N. Little Rock — N. LITTLE ROCK IND. DIST. (St. Louis Southwestern R.R., Tyler, Tex.). StLSW RR. 30 acres total. 30 acres unsold. 1956. Package.
Pine Binff—PINE BLUFF IND. DIST. (St. Louis Southwestern R.R., Tyler, Tex.). StLSW RR. 57 acres total. 21 acres unsold. 1957. Package.
Pine Binff—PINE BLUFF IND. DIST. (Robert Moore, Pres.). (x)
Texarkasa — TEXARKANA IND. DIST. (L. E. Gilliland, Pres., 309 Pine St.). 42 acres. (x)

### CALIFORNIA

Anaheim—
SOUTHERN PACIFIC IND. DIST. (S. P. Co., Los Angeles), SP RR. 262 acres total. 240 acres unsold. 1935. E-G-P-R-S-T-W. ANAHEIM IND. DIST. (Owen Co. & John B. Kilroy, 622 S, Hope St., Los Angeles 17), SP Rwy, 50 acres totel. 50 acres unsold. 1957. Package.

BYRAM IND. PROPERTIES, (Byram Ind. Properties, 1065 N. Palm). (X)

Aruss—AZUSA IND. DIST. (K. Swisher, c/o Lewis C. Leavitt, Jr., Real Est., Box 454). ATSF, SP RR. 286 acres total. 102 acres unsold. 1946. Package.

Bakersåeld—KERN CTY, LAND CO, IND. DIST. (Kern Cty. Land Co., Box 1312). SP, ATSF Ry, 980 acres total. 960 acres unsold. 1958. Package.

Baldwin Park. — BALDWIN PARK IND. DIST. (Southern Pacific Co., Los Angeles). Pac. Elec. RR. 235 acres total. 180 acres unsold. 1955. E-G-P-R-S-T-W. DIST. (Cal. Elec. Power Co., 800 E. Main St.), ATSF, UP RR. 1000 acres total. 1000 acres unsold. 1957. E-G-P-R-S-T-W. Heverly Hills—SLAUSON IND. CTR. (Lesser Ind. Properties, Ltd., 8737 Wilshire Blyd.), ATSF Ry, 50 acres total. 2 acres unsold. 1955. Package.

Brea-BREA IND, PARK, (City of Brea). 750 acres. (x)

Barlingame — BURLINGAME IND. DIST. (Coldwell, Banker & Co., 57 Sutter St., San Francisco). (x)

Chico—CHICO MUN, AIRPORT IND. DIST. (City of Chico & C. of C.) SN RR, 1055 acres total. 500 acres unsold. 1946. A-C-E-P-R-S-T-W.

City of Chico & C. of C.) SN RR, 1055 acres total. 500 acres unsold. 1958. Package.

Cevina—COVINA IND. DIST. (Diversified Development). Pair. [Elec. RR. 44 acres

age.
Covina—COVINA IND. DIST. (Diversified
Development), Pat. Elec. RR. 44 acres
total. 43 acres unsold. Package.

Cucamonga — CUCAMONGA IND. CTR. (8802 Archibald Ave.), ATSF Ry. 60 acres total, 50 acres unsold. 1957. Package. Dyer—SOUTHERN PACIFIC IND. DIST. (S. P. Co., Los Angeles), SP RR. 95 acres total. 88 acres unsold. 1954. E-G-P-R-S-T-W.

T-W.
El Cajen—EL CAJON IND. PARK. (Arnold Dahl & T. W. Jackman, 1080 N. Johnson). SP Rwy. 500 acres total. 300 acres unsold. 1952. C-E-G-F-P-R-S-T-W. Elftman SOUTHERN PACIFIC IND. DIST. (S. P. Co., Los Angeles). 190 acres total. 133 acres unsold. 1952. E-G-P-R-S-T-W.

scondido — ESCONDIDO IND. ASSOC.
IND. DIST. (Escondido Ind. Assoc., 499
S. Escondido Bivd). ATSF Ry. 30 acres
total. 30 acres unsoid. 1955. A-C-E-G-P-R-S-T-W.

#### Fontan

KAISER IND. DIST. (Kaiser Steel Corp., Oakland, Calif.). (x) SANTA FE IND. PROPERTIES. (Santa Fe Land Imp. Co., 121 E. 6th St., Los An-geles). ATSF Ry. 411 acres total. E-G-P-R-T-W. SOLUMENT. PACIFIC.

Fremont — SOUTHERN PACIFIC IND.
DIST. (S. P. Co., San Francisco). SP RR.
470 acres total, 470 acres unsold. 1956. EG-P-R-S-T-W.

G-P-R-S-T-W.
Fresno IND, SITES. (Fresno C. of C.).
SP, ATSF Ry, 320 acres total. 150 acres unsold. 1950. Package.
SANTA FE IND, DIST. (Santa Fe Land Imp. Co., 121 E. 6th St., Los Angeles). 160 acres total, 140 acres unsold. E-G-P-R-S-T-W.
SOUTH PACIFIC IND, DIST. (S. P. Co., San Francisco). SP RR. 60 acres total. 60 acres unsold. 1954. E-G-P-R-S-T-W.

Fullerton—
FULLERTON IND. DIST. (Fullerton C. of C.), ATSF, UP & SP RR. 2500 acres total. 1200 acres unsold. 1952. Package. SOUTHERN PACIFIC IND. DIST. (S. P. Co., Los Angeles), SP RR. 35 acres total. 35 acres unsold. 1957. E-G-P-R-S-T-W. Giendale — GRAND CENTRAL IND. CENTRE. (Grand Central Ind. Centre, 1435 Flower St.). SP RR. 180 acres total. 80 acres unsold. 1955. Package.

Kaiser—SOUTHERN PACIFIC IND. DIST. (S. P. Co., Los Angeles). SP RR. 510 acres total. 510 acres unsold. 1953. E-G-P-R-S-T-W.

Lodi — HOUSTON IND. TRACT. (Robert Houston). Cent. Cal. Traction Co. 1957. C-E-G-F-R-S-T-W.

Long Beach—RANCHO SAN PEDRO IND.

Long Beach—RANCHO SAN PEDRO IND. AREA. (Dominquez Estate Co., 5410 Wilshire Blvd., Los Angeles). UP spur. (x)

#### Los Angeles

LOS ANGELES AIRPORT IND. TRACT. Hayden Lee Dev. Co., 258 S. Beverly Drive, Beverly Hills), 100 acres. ATSF

Ry. (x)
LOS ANGELES IND. DIST.. (Jack C. Henderson Co., 815 W. Pico Blvd.). (x)
PANORAMA IND. CTR. (Lesser Ind. Properties, Ltd., 8737 Wilshire Blvd., Beverly Hills). 28 acres. 1955. A-C-E-G-F-P-S-T-W.

Madera — BERENDA-CHOWCHILLA IND.
DIST. (Madera Cty. Ind. Dev. Corp.).
1500 acres. 1954. (x)

Marywille — MAPYSVILLE MUN. AIR-

Marysville — MARYSVILLE MUN. AIR-PORT IND. DIST. (Marysville Mun. Air-port, Ind. Dev. Div.), (x)

Menle Park—
BOHANNON IND. PARK. (David D. Bohannon Org., 60 Hillsdale Mall, San Mateo). SP RR. 250 acres total. 150 acres
unsold. 1951. Package.
SAN MATEO IND. PARK. (Menlo Park
C. of C.). (x)

Merced—
CITY OF MERCED AIRPORT IND, DIST.
(Merced C. of C.). SP RR. 200 acres total.
1957. E-G-P-R-S-T-W.
FANCHER IND. DIST. (Merced C. of C.).
SP RR. 640 acres total. 640 acres unsold.
1956. E-G-P-R-S-T-W.
FILICE & PERRELLI IND. DIST. (Merced C. of C.). SP RR. 88 acres total. 88 acres unsold. 1956. E-G-P-R-S-T-W.
B. J. GILBERT IND. DIST. (Merced C. of C.). SP RR. 320 acres total. 320 acres unsold. 1957. Package.
UNITED CONCAETE TRACT. (Merced C. of C.). SP RR. 65 acres total. 1956. E-G-P-R-S-T-W.
MILIBRAE — MILISDALE IND. DIST. (Trousdale Constr. Co., 2500 Trousdale, Burlingame). Main Line, SP RR. 200 acres total. 100 acres unsold. Package.

Modesto—

Modesto—
BEARD IND. DIST. (Beard Land & Inv. Co., 726 10th St.). M&E Traction Co., connecting with SP. ATSF, & WP Rr. 350 acres total. 60 acres unsold. 1920. E-G-P-R-S-T-W.

E. MODESTO IND. DIST. (Beard Land & Inv. Co., 726 10th St.). M&ET Co., SP. ATSF, TS (WP). 200 acres. 1945. E-G-P-R-S-T-W.

MODESTO MFG, DIST. (Modesto C. of C.). (x)

MODESTO MFG. DIST. (Modesto C. of C.).

(x)

Newark—SOUTHERN PACIFIC IND. DIST.

(S. P. Co., 65 Market St., San Francisco). SP RR. 256 acres total. 166 acres unsold. 1952. E-G-P-R-S-T-W.

Newhall-Saugus — GOLDEN TRIANGLE IND. PARK. (Berman Swarttz. 373 S. Robertson Bivd., Beverly Hills). SP Rwy. 600 acres total. 500 acres unsold. 1957. A-C-E-G-P-R-T-W.

Oceanside—OCEANSIDE IND. CTR. (Roymar Land Co., 104 N. Freeman St.). ATSF Ry. 150 acres total. 100 acres unsold. 1956. A-C-E-G-P-S-T-W.

Pomona—S. POMONA IND. TRACT. (Austin Securities Co., 777 E. Washington Blvd., Los Angeles). SP RR. 191 acres total. 191 acres unsold. 1957. Package.

Richmond — SANTA FE INDUSTRIAL PROPERTIES. (Santa Fe Land Imp. Co., 121 E. 6th St., Los Angeles). ATSF Ry. 207 acres total. E-G-P-R-S-T-W.

Riverside—ARLANZA IND. DIST. (Anza Rity. Co., 5708 Van Buren. Arlington). UP RR. 175 acres. E-G-P-R-S-T-W.

Sacramento—

#### Sacramento

ERICKSON IND. PARK. (Erickson Constr. Co., Box 3607, N. Sacto). (x)
SACRAMENTO IND. PARK. (Malcolm K. Grant, 520 Crocker-Anglo Bank Bldg.). (x)

#### San Bernardino

San Bernardino—
CAMP ONO IND. DIST. (Calif. Ind. Rity. Corp., 8701 Wilshire Blvd., Beverly Hills).
ATSF. UP RR. 900 acres total. Package.
CENTRAL & MILL ST. DEV. CO. IND.
DIST. (Dell Willingham, Rm. 205, Professional Bidg.). ATSF Rwy. 37 acres total. 27 acres unsold. CE-G-F-P-R-S-T-W. VINA VISTA VENTURE IND. DIST. (Ray Hommes Co., 120 El Camino Dr., Beverly Hills). SP. UP RR. 2700 acres total. 2100 acres unsold. 1956. Package.

#### San Diego

San Diego—
GOLDEN GRANTVILLE IND. TRACT & CUDAHY TRACT. (M. H. Golden Constr. Co., 3485 Noell St.). ATSF Rwy. 25 acres total. 15 acres unsold. 1955-57. Package. CITY OF SAN DIEGO IND. PARK. (City of San Diego Ind. Commission, Rm. 355. Civic Ctr.). 400 acres total. 400 acres unsold. E-G-P-S-T-W. SANTA FE IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co., Los Angeles). ATSF Ry. 613 acres total. E-G-P-R-S-T-W. SORRENTO IND. PARK. (3 units). (Maryloyd. Rltr., Suite 444 Hotel San Diego). ATSF Rwy. 1025 acres total. 450 acres unsold. 1957. A-C-G-F-R-S-T-W. San Francisco C. of C.). WP RR. 32 acres. 1946. (X)

1946. (x)
San Luis Obispo—SAN LUIS OBISPO IND.
DIST. (Ind. Comm. of C. of C.). 100 acres
total, 60 acres unsold. 1954. Package.

aryloyd. Realtor

#### INDUSTRIAL, INVESTMENT AND SUBDIVISION PROPERTIES

#### Sorrento Industrial Park

SUITE 444, HOTEL SAN DIEGO, BROADWAY AT STATE SAN DIEGO OFFICE - BE 9-6912 - SORRENTO OFFICE GL 9-1144

if no answer CALL

BE 3-1221

SAN DIEGO HOTEL

Santa Ana—SANTA FE IND. DIST. (Atchison. Topeka & Santa Fe Ry. Co., Los Angeles). ATSF Ry. 175 acres total. 170 acres unsold. E-G-P-R-T-W. GOLDEN TRIANGLE OF SANTA ANA. (Ind. Enterprises, Inc., 500 Dyer Rd.) 1956. Package.

Santa Clars—PASETTA IND. TRACT. (P. J. Pasetta, 1501 Los Padres Blvd.). SP RR. 325 acres. 1946. A-C-E-G-P-R-S-T-W. SANTA CLARA IND. PARK. (J. E. Knapp. 333—12th St., San Francisco). SP Ry. 92 acres total. 45 acres unsold. Package. SOUTHERN PACKFIC IND. DIST. (S. P. Co., San Francisco). SP RR. 294 acres total. 24 acres unsold. 1956. E-G-P-R-S-T-W. Santa Resa—ROHNERT PARK IND. CTR.

Co., San Francisco). SP RR. 294 acres total. 294 acres unsold. 1956. E-G-P-R-S-T-W.

Santa Rosa—ROHNERT PARK IND. CTR. (Rohnert Park Ind. Dev. Co., 2410 Midway Dr.), NWP (SP subs.) 300 acres. (x)

Saugus—NEWHALL-SAUGUS IND. AREA. (Saugus Properties, Inc., Rte. 3, Box 77).

SP RR. 900 acres. 1955. A-E-G-P-R-T-W.

S. Fontana—FONTANA IND. DIST. (W. Ross Campbell Co., 712 S. Spring St., Los Angeles). SP RR. 640 acres total. 640 acres unsold. 1957. Package.

S. FONTANA IND. DIST. (Fontana Industries, Inc., 10663 Sierra Ave., Fontana). SP Rwy. 480 acres total. 480 acres unsold. 1958. Package.

S. FONTANA IND. DIST. (Fontana Industries, Inc., 10663 Sierra Ave., Fontana). SP Rwy. 480 acres total. 480 acres unsold. 1958. Package.

S. FONTANA IND. DIST. (Fontana Industries, Inc., 10663 Sierra Ave., Fontana). SP Rwy. 480 acres total. 480 acres unsold. 1958. Package.

FARMINGTON RD. IND. PARK. (Santa Fe Land Imp. Co., 121 E. 6th St., Los Angeles). ATSF Ry. 320 acres total. 188 acres unsold. 1956. E-G-P-R-S-T-W.

PORT OF STOCKTON IND. PARK. (Port of Stockton, Box 2089). ATSF, SP. WP Rwys. 256 acres. (x)

SOUTHERN PACIFIC IND. DIST. (S. P. Co., San Francisco). SP RR. 150 acres total. 150 acres unsold. 1956. E-G-P-R-S-T-W.

STOCKTON IND. PARK. (Santa Fe Land Imp. Co., 121 E. 6th St., Los Angeles). ATSF Ry. 197 acrys total. 189 acres unsold. E-G-P-R-S-T-W.

STOCKTON IND. SITES. (Stockton Ind. Sites, Inc., Amer. Trust Bidg.). ATSF Ry. 199 acres. 1952. (x)

S. San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Utah Construction Co., 100 Bush St., San Francisco—S. SAN FRANCISCO IND. PARK. (Barney Cortion Later Security Later Busherney Later Bush

sage.

Sunnyvale — SUNNYVALE IND. CTR.
(Norris, Beggs & Simpson, 243 Kearney
St., San Francisco). SP RR, 400 acres.
E-G-S-W.

St., San Francisco). SP RR. 400 acres. E-G-S-W.
Susanville — SUSANVILLE, DOYLE & WESTWOOD IND. DIST. (Lassen Cty. C. of C.), WP, SP RR. 1000 acres total. A-C-E-F-P-R-S-T-W.
Tracy—PACIFIC TRACT. (Western Pac. R.R., 526 Mission St., San Francisco). WP RR. 307 acres total. 307 acres unsold. 1956. A-C-E-G-R-S-T-W.
Van Nuys—IND. CTR. OF SAN FERNANDO VALLEY. (H. F. LeSage, Part. & Mgr., 17640 Sherman Way). (x)
Visalia—VISALIA IND. PARK. (Jack L. Davis, 106 S. Court St.). SP RR. 160 acres total. 140 acres unsold. 1956. A-C-E-G-F-R-T-W.

### **COLORADO**

Colorado Springs—
GRANDVIEW IND. DIST. (Alexander Construction Co., 451 Independence Bldg.).
CRI&P RR. 881 acres total, 530 acres unsold. 1956. Package.
HOLLAND IND. CTR. (James H. Sinton. Box 201). D&RGW. 230 acres total. 200 acres unsold. 1954. A-CE-G-F-R-S-T-W. RUSINA VALLEY IND. DIST. (Colo. Spgs. Ind. Found.). DRGW RR. 700 acres total. 700 acres unsold. A-C-E-G-F-R-S-T-W. Denver—

Denver— CHICAGO, BURLINGTON & QUINCY IND. DIST. (CBQ RR. 547 Jackson Blvd., Chi-cago 6, Ill.). CBQ RR, 300 acres. 1950.

(X)
SANTA FE IND. PROPERTY. (Atchison,
Topeka & Santa Fe Ry. Co., 80 E. Jackson Blvd., Chicago 4, Ill.), 160 acres total.
20 acres unsold. E-G-P-R-S-T-W.
Greeley—GREELEY IND. DIST. (Greeley
C. of C.). UP RR. 36 acres total. 12 acres
unsold, 1955. Package.

Imperial — IMPERIAL IND. DIST. (Hill Rity. & Inv. Co., 7 N. Cascade Ave., Colorado Springs). CRI&P RR. 1500 acres. 1956. A-C-E-G-F-R-S-T-W.

La Junta—La JUNTA AIRBASE IND. DEV. (City of La Junta & C. of C.). ATSF Ry. 800 acres total. 600 acres unleased. 1951. A-C-E-F-P-R-S-T-W.

Lakewood—LAKEWOOD IND. DIST. (Industries for Jefferson County, 10200 W. 20th Ave.). Associated Railroads. 400 acres total. 1956. E-G-P-R-T.

Paeblo—

Pueblo AIRBASE IND. DIST. (City of Pueblo). MoP, ATSF Ry. 5,000 acres. 1946.

SANTA FE IND. DIST. (Santa Fe Land Imp. Co., Sante Fe Bldg., Amarillo, Tex.). ATSF Ry. 250 acres total. 210 acres un-sold. E-G-P-R-ST-W.

#### CONNECTICUT

Bloomfield — BLOOMFIELD PLANNED IND. CTR. (Bloomfield Town Council). NY, NH&R RR. 250 acres. 1947. (x) Coventry — COVENTRY IND. CTR. (New York, New Haven & Haftford RR, Boston, Mass.). NYNH&H RR. 200 acres total. 200 acres unsold. 1957. E-R-T-W. Danbury—DANBURY IND. PARK. (Seymour Powers, Box 581). 60 acres total. 45 acres unsold. 1954. A-C-E-G-F-P-S-T-W. Hartford — BRAINARD FIELD. (MUN. AIRPORT). (Cabot, Cabot & Forbes, 60 State St., Boston 9, Mass.). Milford—
MILFORD IND. PARK. (x) WAMPUS LANE IND. DIST. (Conn. Dev. Comm., Hartford). NY, NH&H RR. 50 acres. E-G-R-W.
New London — CLINTON M. BELL IND. DIST. (New London C. of C.). (x) S. Windsor—NUTMEG IND. PARK. (M. G. Rty., Co., 75 Windsor St., Hartford). NY, NH&H RR. 101 acres. E-R-W. Stamford — LADDIN'S ROCK IND. DIST. (First Stamford Corp.). (x) Windsor—WINDSOR IND. PARK. (Cabot, Cabot & Forbes, Boston, Mass.). 36 acres total. 1956. A-C-E-G-F-P-S-T-W.

#### DELAWARE

Newark—NEWARK IND. CTR. (Lehman Bros., Inc., Phila., Pa.). PRR. 605 acres. 1942. Package.

### DISTRICT OF COLUMBIA

IND. MART OF WASHINGTON. (Lewis H. Shapiro, Tower Bldg.). 1955. A-C-E-F-P-S-T-W.

#### **FLORIDA**

Apalachicoln—APALACHICOLA AIRPORT IND. DIST. (Franklin Cty., City of Apalachicola). 800 acres total. 800 acres unsold. 1957-8. E-P-R-S-T-W. Clay County—CLAY CTY. IND. DIST. (Knight, Orr & Co., Inc., Jacksonville). ACL RR. 1300 acres total. 1958. Package. Clearwater — CLEARWATER IND. PARK. (City of Clearwater). SAL RR. 125 acres total. 110 acres unsold. 1957. A-C-E-P-R-T-W. r-W

T-W.

Daytona Beach — TOMOKA AIRPORT & IND. AREA. (Industrial Payrolls, Inc., c/o C. of C.). FEC Rwy. 5026 acres total. 4000 acres unsold. 1957. A-C-E-G-F-R-T-W.

T-W.

Deland — DELAND MUN, AIRPORT IND.

AREA. (City of Deland & C. of C.). No
RR. 1600 acres total. 700 acres unsold.

1957. C-E-G-F-P-S-T-W.

Fernandina Beach—FERNANDINA BEACH
DEV. CORP. IND, DIST. (Alabama Acceptance Corp., City Hall). SAL RR.

10.000 acres total. 7,000 acres unsold.

Package

Package.

Ft. Lauderdale — LAUDERDALE IND.

PARK. (Lauderdale Ind. Corp.). SAL RR.

\$5 acres total. 1955. Package.

Hilliard—HILLIARD IND. DIST. (James
D. Carr, Reg. Brkr., Carr Bldg.). ACL

RR. 50 acres total. 40 acres unsold. 1955.

A-C-E-F-R-T-W.

Jacksonville—
BILTMORE SECTION 6. (Biltmore Corp.).
Sou, G&&F RR. 40 acres, 1952 (x)
PICKETTVILLE IND. SUB-DIV. (Atlantic
Coast Line RR. 18 Jefferson St.). Sou.
Ry. 80 acres, E-C-R-T. (x)
ST. REGIS IND. AREA. (St. Regis Paper
Co., Eox 4910). 300 acres. ACL, SAL RR.
E-P-R-T. (x)
WADE IND. AREA. (Wade Inv. Co., Fla.
Title Bidg.). ACL, SAL RR. 3000 acres.
(x)

issimmee — KISSIMMEE AIRPORT IND. DIST. (City of Kissimmee), ACL Rk. 139 acres total, 130 acres unsold, E-P-k-S-T-W.

S-T-W.

Lake City—BROWN TRACT. (Lake City
C. of C.). Sou. RR. 120 acres total. 100
acres unsold. 1956. C-E-F-P-R-S-T-W.
Lakeland—ATLANTIC IND. PARK. (Atlantic Coast Line RR, Wilmington, N. C.).
ACL. RR. 239 acres total. 294 acres unsold. 1956. C-E-P-R-T-W.
Miami—MIAMI IND. DIST. (Miami Ind.
Dist., Inc., 3140 N. Miami Ave.). SAL RR.
250 acres total. 200 acres unsold. 1955.
Package

Dist., inc., 3140 N. Miami Ave.). SAL RR. 250 acres total. 200 acres unsold. 1955. Package.

N. Eustis — N. EUSTIS IND. SITE. (City of Eustis). ACL RR. 67.5 acres total. A-C-E-G-F-P-R-T-W.

N. Miami — SUNSHINE STATE IND. PARK, INC. (Webb Construction Ce., Box 1924). (x)

Ocala — MARICAMP IND. DIST. (Ocala Comm. of 100). ACL RR. 615 acres total. 615 acres unsold. 1957. F-T.

Oldsmar—OLDSMAR IND. PARK. (Victor Sellers, Box D.). SAL RR. 25 acres total. 1950. A-C-E-F-P-R-T-W.

Orlando—

LAKE HOLDEN IND. PARK. (J. Patrick Bartlett, 711 Magnolig Ave.). ACL RR. 69 acres total. 1958. A-C-E-F-P-R-S-T-W.

ORLANDO IND. PARK. (Diversified Services). IND. (N.). ACL RR. 69 acres total. 1958. A-C-E-F-P-R-S-T-W.

ORLANDO IND. PARK. (Diversified Services, Inc.). (x)

Palm Beach—PALM BEACH IND. PARK. (Henry I. Cole). 900 acres. (x)

Pensacola—SMITH SHIPYARDS. (Chas. Smith & Pensacola C. of C., Smith Eng. Co., W. Cervantes). StLSF RR. 112 acres total (lease only). 1957. C-E-Q-R-S-T-W.

BELMONT IND. DIST. (L'ville & Nashville RR Co., L'ville, Ky.). L'N RR. 32 acres total, 31 acres unsold. 1958. E-G-P-R-S-T-W.

Plant City — PLANT. COMM.

RR Co., L'Ville, Ry.), L'N RR. 32 acres total, 31 acres unsold. 1958. E-G-P-R-S-T-W.

Plant City — PLANT CITY IND. CTR. (Plant City Dev. Committee, Box 1509). ACL, SAL RR. 350 acres total. 347 acres unsold. 1957. A-C-E-F-P-R-T-W.

Riviera Beach—LEWIS TERMINALS, INC., Philip D. Lewis, V.P., 31 W. 20th St., Box 616. FEC. SAL RR. 700 acres. (x)

St. Petersburg—
JOE'S CREEK IND. PARK. (Elmer J. Krauss, 3300—34th St., N.). ACL RR. 80 acres total. 60 acres unsold. 1957. A-C-E-G-P-S-T-W.

TYRONE PLANNED IND. DIST. (St. Petersburg C, of C.). 300 acres total. (x)

Starke—IND. DIST. (Starke C, of C.). Box 128). SAL, Sou. RR. 200 acres total. 200 acres unsold. E-F-P-R-S-W.

Tallahassee—TALLAHASSEE IND. PARK. (Herman Lawner-Morton Berman Co., Bala Cynwyd, Pa.). SAL RR. 240 acres total. 200 acres unsold. 1957. E-G-F-P-R-S-T-W.

Tampa — TAMPA IND. PARK. (Tampa Comm. of 100. c/o C. of C.). SAL ACL RR. 1075 acres total. 1003 acres unsold. 1957. E-G-F-P-R-S-T-W.

SUMMIT CORP., IND. DIST. (Summit Corp., c/o C. Jack Ward, 305 Morgan St.). SAL, ACL RR. 230 acres total. 230 acres unsold.

W. Palm Beach—
PALM BEACH CTY. IND. DIST. (A. E. &

St.), Sala, acres unsold. W. Palm Beach— PALM BEACH CTY, IND. DIST. (A. E. & R. F. Raidle, Ritrs., 205 Worth Ave., Palm RIVIERA BEACH IND. PARK. (Mission

Co.), (x)
WESTWARD DEVELOPERS ASSOC. IND.
DIST. (Cerel-Perini Assoc., Inc., Natick,
Mass.), Package.

#### GEORGIA

Albany — ALBANY IND. DIST. (Cent. of Ga. Ry., Atlanta). 284 acres total. 284 acres unsold. 1955. Package. Americus—AMERICUS IND. DIST. (Americus Dev. Corp.). SAL RR. 368 acres total. 320 acres unsold. 1957. Package.

Atlanta—
CENTRAL IND. DIST. (Cent. of Ga. Ry.).
CG Ry. 490 acres total. 376 acres unsold.
1956. Package.
CHAMBLEE-DORAVILLE IND. DIST.
(Robert M. Holder). Sou. RR. 40 acres.
1946. Package.
CHATTAHOCCHEE AVE. IND. DIST. (Alexander Inv. Co.). SAL RR. 40 acres total.
14 acres unsold. 1955. E-G-F-P-R-S-T-W.
EXPRESSWAY IND. DIST. (Cent. of Ga.
Ry.). CG Ry. 242 acres total. 183 acres unsold. 1956. Package.
FULTON IND. DIST. (Fulton Ind. Auth.,
165 Central Ave., S.W.). ACL RR. 800
acres total. 800 acres unsold. 1956. E-G-P-R-S-T-W.
HILLS PARK YARD DIST. (L'ville & Nashville RR Co., L'ville, Ky.). L&N RR. 52
acres total. 300 acres unsold. 1956. E-G-P-R-S-T-W.
SOUTHLAND IND. CTR. (L'ville & Nashville RR Co., L'ville, Ky.). L&N RR. 225
acres total. 30 acres unsold. 1947. E-G-PR-S-T-W.
SOUTHLAND IND. CTR. (L'ville & Nashville RR Co., L'ville, Ky.). L&N RR. 225
acres total. 30 acres unsold. 1947. E-G-PR-S-T-W.
ST-WD YARD DIST. (L'ville & Nashville RR Co., L'ville, Ky.). L&N RR. 100
acres total. 80 acres unsold. E-G-P-R-S-T-W.
EST END YARD DIST. (L'ville & Nashville RR Co., L'ville, Ky.). L&N RR. 100
acres total. 80 acres unsold. E-G-P-R-S-T-W.
Augusta—GOODALE IND. DIST. (Sherman
& Hemstreet, Ritrs., Broad St.). C&WC

T-W.

Augusta—GOODALE IND, DIST, (Sherman & Hemstreet, Ritrs., Broad St.). C&WC RR. 785 acres total. 785 acres unsold. 1955.

C-F-G-P-R-S-T-W.

Carrollo Cty. Dev. Corp.). CG RR. 45 acres total. 38 acres unsold. C-E-G-F-S-T-W.

T-W.
College Park—A&WP IND. DEV. (Atlanta
& West Point R. R., Atlanta). A&WP
RR. 200 acres unsold. E-G-P-R-S-T-W.

RR. 200 acres unsold, E-G-F-A-S-Columbus—
Columbus—In Dist, (Cent. of Ga. Ry., Atlanta), CG RR. 105 acres total. 97 acres unsold, 1954, Package, EMPIRE LAND CO, IND, DIST, (Cent. of Ga. R. R., Atlanta), CG RR. 83 acres total. 76 acres unsold, 1954, Package, Decatur—PONCE DE LEON IND, DIST, (DeKalb Cty, C. of C.), Ga. RR. 200 acres total. 150 acres unsold, 1917, Package, total, 150 acres unsold, 1917, Package, 1918, Package

Dothan — DOTHAN IND. DIST. (Cent. of Ga. Ry., Atlanta), CG RR, 140 acres total. 140 acres unsold. 1955. Package.

140 acres unsold, 1955. Package.

Dublin—
DUBLIN IND. DIST. (Dublin C of C.).

MD&S RR, 37 acres total, 37 acres unsold.

C-E-G-F-R-S-T-W.

UBLIN IND. DIST. (Dublin C. of C.).

W&T. MD&S RR. 100 acres total. C-E-G-F-R-S-T-W.

E. Point—EMPIRE IND. DIST. (Cent. of Ga. Ry. Co., Atlanta). CG Ry. 190 acres.

1948. (x)

Macon—

1948. (x)
MaconCENTRAL IND, DIST, (Cent. of Ga. Ry.
Co., Atlanta). 1150 acres. 1954. (x)
Ma'CON IND, DIST, (Macon Area Dev.
Corp. & Sou. RR.). Sou. RR., CG RR. 800
acres. 1956. Package.
Marietta—COBB-MARIETTA IND. PARK.
(Cobb-Marjetta Ind. Dev. Corp.). L&N
RR. 500 acres total. 410 acres unsoid.

RR. 500 acres total. 410 acres unsold. Package.
Milledgeville — MILLEDGEVILLE-BALDWIN CTY, DEV. CORP. IND. DIST. (Milledgeville & Baldwin Cty. Dev. Corp.).
CoG RR. 27 acres total. 17 acres unsold.
1957. E-G-R-S-T-W.

non-exama—MONTEZUMA IND, DIST, (C. of C.). ACL RR. 100 acres total, 100 acres unsold, 1958, E-F-T-W.

Ocilia — IRWIN CTY, IND, DIST, (Irwin Cty, C. of C.). SAL RR. A-C-E-F-P-R-S-T-W.

Sandersville—SANDERSVILLE IND, DIST

S-T-W.

Sandersville—SANDERSVILLE IND. DIST.
(C. of C.). Sandersville RR Co. 175 acres
total, 175 acres unsold. E-G-F-P-R.
Savannah—SAVANNAH IND. PARK. (Carson & Co., c/o Lynes Rity. Co., 120 E. St.,
Julian St.). ACL RR. 70 acres total. 30
acres unsold. A-C-E-F-P-R-S-T-W.
Smyrna—SMYRNA IND. CTR. (Smyrna
Dev. Corp.). NC&StL RR, 500 acres. 1954.
(x)

Stone Mountain — STONE MTN.-TUCKER IND, DIST. (DeKalb Cty. C. of C., Deca-tur). Ga. RR. 2000 acres. 1963 acres un-sold, 1957. Package.

Titton—TIFTON IND. PARK. (Tifton Ind. Corp.), ACL RR, 180 acres total, 160 acres unsold, 1957. Package.

aldosta—VALDOSTA IND. PARK. (Valdosta C. of C.). GF, ACL RR, 100 acres total. 70 acres unsold, 1954. A-C-E-F-S-T-W.

Waycross—
WARECO IND. PARK. (Waycross Ind. Dev. Auth.). ACL RR. 1400 acres total. 1200 acres unsold. 1950. A-C-E-F-P-R-S-T-W. SOUTH GA, IND. PARK. (Waycross-ware Cty. C. of C.). ACL RR. 1150 acres total. 900 acres unsold. 1958. C-E-F-P-R-S-T-W.

IDAHO

Boise — BOISE IND, SITES. (Boise Ind. Foundation), UP RR, 230 acres total, 202 acres unsold, 1958, A-C-E-G-F.

Nampa—NAMFA IND, PARK, (Nampa Ind. Dev. Corp.), UP RR, 63 acres total, 40 acres unsold, 1949, C-E-G-P-R-T-W.

Twin Falls — TWIN FALLS IND, PARK, (Twin Falls Ind, Dev. Commission), UP RR, 160 acres total, 100 acres unsold.

Package

### **ILLINOIS**

Aurora—CHICAGO, BURLINGTON & QUINCY IND.
DIST. (CB&Q RR. Co., Chicago). CBQ
RR. 825 acres. 1951. (x)
RIVERSIDE IND. DIST. (Herman C. Offutt, 15 S. Island). CB&Q RR. 100 acres.
E-G-P-R-T.

E-G-P.R-T.

Beardstown—CHICAGO, BURLINGTON & QUINCY IND. DIST. (CB&Q RR. Co., Chicago). CB&Q RR, 100 acres, 1951. (X).

Canton — CANTON INDUSTRIES, INC., IND. DIST. (Canton Industries, Inc.). CBQ RR. 35 acres total, A-C-E-G-F-R-S-T-W.

Chicago—
ADDISON-KEDZIE DEV. IND. DIST.
(Clearing Ind. Dist., Inc.), C&NW RR.
25 acres. 1944 (x)
CALSAG IND. SITES. (New York Central System, Chicago), IHB RR. 800 acres to

System, Chicago), IHB RR. 800 acres total, E-G.
CALUMET IND, DIST. (Central Mfg. Dist.), Ch. Jct. Ry., CR&I RR. 39 acres, 1925. (C) TRUCK TERM, AREA, (Mayors Truck Term, Committee, City Hall). 35 acres, 1950. (x)
CORTLAND-MÄRRAGANSETT IND, DIST. (Chicago, Milw., St. Paul & Pacific RR. Co.), (x)
CRAWFORD DEV IND, DIST. (Cent. Mfg.

Co.), (x) CRAWFORD DEV. IND. DIST. (Cent. Mfg. Dist.), Chi. Jet. Ry., CR&I RR. 380 acres.

Dist.). Chi. Jet. Ry., Chea and 1932. (x) 1932. (x) DEERING IND. DIST. (Chicago, Milw., St. Paul & Pacific RR. Co.). (x) ELSTON-CENTRAL IND. DIST. (Chicago, Milw., St. Paul & Pacific RR. Co.). (x) 51st ST. SECTION IND. DIST. (Clearing Ind. Dist., Inc.). GM&O RR. 87 acres. 1940. (x)

Ind. Dist. inc.).
1940 (x. HOUSE IND. DIST. (Chicago, Milw., St. Paul & Pacific RR. Co.). (x)
KEDZIE IND. DIST. (Cent. Mfg. Dist.).
Chi. Jet. Ry., CR&I RR, 60 acres. 1919.

Chi. Jet. Ry., CR&I RR, 60 acres. 1919.

(x)

Chi. Jet. Ry., CR&I RR, 60 acres. 1919.

(x)

RENNEY IND. DIST. (Chicago, Milw., St. Paul & Pacific RR, Co.).

RENNEODO MFG, DIST. (J. H. Van Vlissingen & Co., 120 S. LaSalle St.).

NEW FRONTIER IND. DIST. (Chicago, Milw., St. Paul & Pacific RR, Co.).

(x)

N. AVE. MELROSE PARK IND. DIST.

(Clearing Ind. Dist., Inc.). IHB RR. 133

acres. 1946. (x)

ORIGINAL E. TRACT IND. DIST. (Cent. Mfg. Dist.). Chi. Jet. Ry., CR&I RR. 260

acres. 1905. (x)

ORIGINAL 65th ST. CLEARING DIST.

(Clearing Ind. Dist., Inc.). Belt Ry. of

Chi. 530 acres. 1899. (x)

PERSHING RD. DEV. IND. DIST. (Cent. Mfg. Dist.). Chi. Jet. Ry., CR&I RR. 90

acres. 1916. (x)

PHIPPS IND. DIST. (Chicago, Milw., St. Paul & Pacific RR.). (x)

SANTA FE IND. DIST. (Chicago, Rock Island & Pacific RR.). (x)

SANTA FE IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co.). ATSF Ry. 500 acres total. 500 acres unsold. E-G-R.

CLEARING-73rd ST. IND. DIST. (Clearing Ind. Dist., Inc.). Belt Ry. of Chi. 1300 acres. 1899. (x)

Chicago Ridge — CHICAGO RIDGE IND. DIST. (Wabash RR., St. Louis, Mo.). Wabash RR. 87 acres total. 87 acres unsold. 1950. E-G-P-R-S-T-W. Danville—DANVILLE IND. DIST. (Wabash RR., St. Louis, Mo.). Wabash RR. 190 acres total. 148 acres unsold. 1954. E-G-P-R-S-T-W. Decatur—DECATUR IND. DIST. (Wabash RR., St. Louis, Mo.). Wabash RR. 227 acres total. 227 acres unsold. 1953. E-G-P-R-S-T-W. Granite City—(Unnamed Ind. Dist.). (Ill. Terminal RR Co., St. Louis, Mo.). Ill. Term. RR. 100 acres total. 100 acres unsold. 1958. E-G-F-R-S-T-W. Litchfield—FAIRVIEW ADDITION. (City of Litchfield & C. of C.). NYC. Wabash, IC, CBQ RR. 70 acres total. 50 acres unsold. E-G-R-S-T-W. Meredosia—MEREDOSIA IND. DIST. (Wabash RR., St. Louis, Mo.). Wabash RR. 30 acres total. 30 acres unsold. 1955. E-R-T-W. Moline—

Acres total: 39 acres unsold. 1935. E-R-T-W.

Moline—
ROCK RIVER IND, PARK #1. (New Industries of Moline, Inc.). CB&Q RR. 900
acres total. 1936. Package.
ROCK RIVER IND, DIST. (5 locations).
(Blackhawk Ind. Dev. Co., 1610.—5th
Ave.). 2000 acres total. 1900 acres unsold.
1936. Package.
Oaklawn—OAKLAWN IND. DIST. (Wiegel
& Kilgallen Dev. Co., 5456 W. 111th St.).
IHB RR. 200 acres. A-C-E-P-R-S-T-W.
Quincy—QUINCY IND. DIST. (Quincy C.
of C.). CB&Q RR. 35 acres. 1922. (x)
Rock Island — IOWA-ILLINOIS GAS &
ELEC. CO. DIST. (Iowa-III. Gas & Elec.
Co.). CRI&P. CB&Q CMSIP&P RR. 877
acres total. 131 acres unsold. 1936. E-GR-T-W.

R-T-W.
Savanna — CHICAGO, BURLINGTON &
QUINCY IND. DIST. (CB&Q RR., Chicago). CB&Q RR., 30 acres. 1946. (x)
Tinley Park—TINLEY PARK IND. DIST.
(Tinley Park Assoc., Inc., 17550 S. Harlem
Ave.). CRI&P RR. 345 acres total. 345
acres unsold, 1957, Package.

#### INDIANA

Angola—IND. DIST. (Angola Dev. Co., Inc.), NYC System, 130 acres total, 130 acres unsold. E-G-P-R-S-T-W.

Decatur — GRTR. DECATUR IND. DIST. (Decatur C. of C.), Erie RR. Nickel Plate, PRR. 34 acres total. Package.

Ft. Wayne — GRT3. FT. WAYNE DEV. CORP. IND. DIST. (Ft. Wayne C. of C.). Belt Line Conn. PRR. Wabash, NYC. Nickel Plate RR. 1919. (x)

Greenfield — GATES PLAT IND. DIST. (Greenfield — GATES PLAT IND. DIST. (Greenfield C. of C.). PRR, 81 acres total. 1957. E-G-PS-T-W.

Hammend—S. SHORE IND. DIST. (J. J. Harrington & Co., 22 W. Monroe, Chicago, Ill.). CSS&SB RR. 300 acres. 1952. Pack-

age.
Indianapolis—
STOUT FIELD PROPERTY. (Penna. RR, Phila., Pa.) (x)
W. 16th ST. IND. DIST. (Kieln & Kuhn, 706 Guaranty Bldg.). Indpls. Union Rwy. 100 acres total. 15 acres unsold. E-P-R-S-T.W.

S-1-W.
Lafavette—
KEPNER TRACT. (Grtr. Lafayette C. of
C.). Wabash RR. 230 acres. 1948. (x)
LAFAYETTE IND. DIST. (Wabash RR.
Co., St. Louis, Mo.). Wabash RR. 175
acres total. 175 acres unsold. 1953. E-G-P-R-S-T-W.

Madison—MADISON IND, ZONE, (Madison Frontliners Committee), PRR, 500 acres total, 200 acres unsold, 1954, C.E.-G.F.P. R.S.T.W. Marion—MARION IND, PARK, (Marion C. of C.), C&O, PRR, 1315 acres total, 1027 acres unsold, 1956, Package.

acres unsold, 1956. Fackage.

Mishawaka — MISHAWAKA - CENTRAL
IND. DIST. (S. Bend & Mishawaka Comm.
of 100, S. Bend), NYC RF. 400 acres total.
200 acres unsold, 1956. Package.
Seymour — FREEMAN FIELD IND. DIST.
(Seymour Aviation Commission, 224 S.
Chestnut). PRR. 3000 acres total. 2000
acres unsold 1999. Package.
S. Bend—S. BEND IND. DIST. (Wabash
RR. N. J., Ind. & Ill. RR., Ind. Dept.,
St. Louis, Mo.). Wabash RR. 39 acres
total. 39 acres unsold, 1954. E-G-P-R-ST-W.

Wabash — LAWRENCE GAUNT PROP-ERTY IND, DIST. (Gaunt & Son, Gen. Contrs., 806 Manchester Ave.). NYC. RR. 26 acres total. 20 acres unsold. C-E-G-F-P-R-S-T-W.

#### IOWA

Audubon—AUDUBON IND. DIST. (Audubon Ind. Dev. Corp.). CRI&P RR. 55 acres total. 55 acres unsold. 1955. C-E-G-F-Rtotal. S-T-W

total, 55 acres unsold. 1955. C-E-G-F-R-S-T-W.

Boone—BOONE IND. PARK. (Boone Ind. Dev. Corp.). FDDM&S Rwy. 56 acres total. 37 acres unsold. 1955. A-C-E-G-F-P-R-T-W.

Burlington—BURLINGTON C. OF C. IND. DIST. (Ind. Dev. Bur. of C. of C.). CB&Q RR. 143 acres total. 143 acres unsold. 1956. Package.

Carroll—CARROLL IND. PARK. (Carroll Ind. Corp.). C&NW RR. 45 acres total. 35 acres unsold. 1954. Package.

Cedar Rapids — "CRANDIC" IND. DIST. (Cedar Rapids C. of C.). CR&IC Ry., C&NW RR. 381 acres. (x)

Centerville—GREENE IND. ACRES. (Centerville C. of C.). CB&Q. CRI&P RR. 54 acres total. 54 acres unsold. 1957. Package.

terville C. of C.). CB&Q, CRI&P RR. 54 acres total. 54 acres unsold. 1957. Package.

Charles City —CHARLES CITY IND. DIST. (Charles City Ind. Dev. Corp.). CRI&P, IC. Milw. Rd. 100 acres total. 100 acres unsold. 1956. Package.

Cherokee—CHEROKEE IND. CORP. IND. DIST. (Cherokee Ind. Corp.). IC RR. 1958. CE-C-R-S-T-W.

Clarinda—MORGAN SITE. (Clarinda Bldg. Corp., 111½ E. Main). CB&Q RR. 69 acres total. 69 acres unsold. 1958. Package.

Clinton —MANUFACTURING MEADOWS. (Clinton Dev. Co.). C&NW RR. 187 acres total. 126 acres unsold. 1955. Ac-E-C-F-P-R-T-Waffer. COUNCIL BLUFFS IND. SITE #1. (Council Bluffs Ind. Found.). CB&Q RR. 112 acres total. 112 acres unsold. 1955. Package.

Davenport — DAVENPORT IND. TRACT. (Ruhl & Ruhl). CRI&P RR. 57 acres total. 35 acres unsold. E-G-R-S-T-W.

DES Molines—

BROADWAY IND. DIST. (Grtr. Des Moines C. of C.). CNW. FDD&S Ry., CRI&P RR. 600 acres. 1945. (x)

EUCLID AVE. IND. DIST. (Grtr. Des Moines C. of C.). C. C&NW. FDD&S. (CRI&P RR. 600 acres. 1945. (x)

Bubuque—

AREA "A" DUBUQUE IND. PARK. (Du-AREA "A" DUBUQ

EUCLID AVE. IND. DIST. (Grtr. Des Moines C. of C.). C&NW, FDDM&S, CRI&P RR. 400 acres. 1935. (x)

Dubuque—

AREA "A" DUBUQUE IND. PARK. (Dubuque Dock Commission & C. of C.). CM-SIP&P RR. 82 acres total, 82 acres unsold. E-F.

AREA "B" DUBUQUE IND. PARK. (Dubuque Dock Commission & C. of C.). CM-SIP&P RR. Package.

Dyersville — DYERSVILLE COMMERCIAL (LUB IND. DIST. (Dyersville Comm. Club). IC. CGW RR. 40 acres total. 40 acres unsold. C-G-P-R-S-T-W.

Forest City — FOREST CITY IND. DIST. (Forest City Development, Inc.). CRI&P. M&SIL RR. 57 acres total. 56 acres unsold. C-G-F-R-S-T-W.

Garner — GARNER IND. DEV. (Garner Crown Jewel Dev. Co.). CMStP&P. (CRI-&P RR. 80 acres total. 50 acres unsold. 1953. E-G-F-P-R-S-T-W.

Jefferson — JEFFERSON IND. PARK. (Jefferson Dev. Co., c/o C. of C). Milw. Rd., C&NW RR. 120 acres total. 116 acres unsold. 1954. Package.

Keokuk—PORT LEE AREA. (Keokuk & Ft. Madison Cs. of C.). ATSF, TR&W RR. 15,000 acres total. 1958. E-G-F-R-S-T-W.

Leon—LEON IND. DIST. (Leon Industries Committee). CB&Q RR. 25 acres total. 25 acres unsold. C-G-F-R-S-T-W.

Manchester — MANCHESTER IND. DIST. (Manchester Enterprises, 210 N. Franklin). IC RR. 60 acres total. 1957. C-E-G-F-P-R-T-W.

Oelwein—OELWEIN IND. DEV. (Chicago, Great Western RR, Chicago, Ill.). C&GW, CRI&P RR. 400 acres total. 340 acres unsold. Package.

Oskalossa—(Unnamed Ind. Dist.). (Oskaloosa—C (Innamed Ind. Dist.). (Oskaloosa—C (Innamed Ind. Dist.).).

Ottumwa—OTTUMWA IND. DIST. (Ottumwa C. of C.). CB&Q RR. 100 acres. 1951. (x)

Sioux City—SIOUX CITY IND, DIST. (Ind. Dev. Coun. of Sioux City). GN Ry, 160 acres, 1956. A-E-G-P-R-S-T-W.
Spirit Lake—(Unnamed Ind. Dist.). (Spirit Lake Industries, Inc.). Milw. RR. 40 acres total. 40 acres unsold. 1958. C-E-G-F-S-T-W.
Storm Lake—STORM LAKE IND. AREA. (Storm Lake C. of C.). IC RR. 40 acres total. 24 acres unsold. 1956. Package.
Waterloo — WATERLOO IND. PARK. (Waterloo Ind. Dev. Assn., 537 Black Bidg.). Waterloo RR. 160 acres total. 120 acres unsold. 1954. A-C-E-G-F-R-S-T-W.
Webster City—INDUSTRIAL GO-AHEAD, INC. IND. DIST. (Industrial Go-Ahead, Inc.). IC RR. 40 acres total. 36 acres unsold. 1954. A-C-E-G-F-R-S-T-W.

#### KANSAS

Arkansas City—
ARKANSAS CITY IND. SITE. (A. C. Ind. Corp.). ATSF, StLSF, MoP. Midland Valley RR. 100 acres total. 100 acres unsold. 1956. Package.
STROTHER FIELD IND. DIST. (City of Arkansas City). ATSF. 1400 acres total. 1947. Package.
Atchison—ATCHLSON IND. DIST. (Atchison Ind. Dev. Assn.). MoP RR. 68 acres total. 68 acres unsold. 1957. C-E-G-F-R. Colby—COLBY IND. DEV. IND. DIST. (Colby Dev., Inc.). UP, CRI&P RR. 30 acres total. 30 acres unsold. 1958. A-C-E-F-T-W.
Emporia—EMPORIA ENTERPRISES, INC.

acres total, 30 acres unsold, 1958. A-C-E-F-T-W.

Emporia—EMPORIA ENTERPRISES, INC.
IND. TRACT. (Emporia Enterprises, Inc.). 143 acres total, 12 acres unsold, 1956. A-C-E-G-F-P-S-T-W.

Garden City—
DEVELOPMENT, INC. IND. DIST. (Development, Inc., 202 N. Main), ATSF Ry.
150 acres total. Package.
(UNNAMED IND. DIST.). (City of Garden City). No rail, 266 acres total. 200 acres unsold. A-C-E-G-F-S-T-W.

Hays — HAYS IND. PARK. (Hays Industries, Inc.). UP RR. 50 acres total. 50 acres unsold, 1958. A-C-E-G-F-R-S-T-W.

Junction City—KATY LAND. (Junction City Ind. Dev. Co., Inc.). UP RR. 30½ acres total. 30½ acres unsold, 1958. Package.

acres total. 30½ acres unsold. 1958. Package.

Kansas City—
FAIRFAX IND. DIST. (Union Pacific RR., Kansas City, Mo.). UP RR. 2000 acres total. 40 acres unsold. Package.

K. C. IND. DIST. (K. C. C. of C.). UP. ATSF. KCS. MoP. IC RR. 8000 acres total. 5000 acres unsold. 1957. Package.

SANTA FE IND. DIST. (Santa Fe Land Imp. Co., Rwy. Exch. Bidg., Chicago. Ill.). ATSF Ry. 500 acres total. 464 acres unsold. E-G-R-S-T-W.

Lawrence—SANTA FE IND. DIST. (Santa Fe Land Imp. Co., Rwy. Exch. Bidg., Chicago. Ill.). ATSF Ry. 185 acres total. 185 acres unsold. 1955. E-G-R-S-T-W.

Newton—SANTA FE IND. DIST. (Newton C. of C.). ATSF Rwy. 150 acres total. 75 acres unsold. 1954. Package.

Salina—GATEWAY IND. PARK. (Salina. Inc.). UP RR. 50 acres total. 50 acres unsold. 1955. Package.

Tonganoxie — TONGANOXIE IND. DIST. (Tonganoxie Dev. Co., Inc.). UP RR. 40 acres total. 40 acres unsold. 1957. E-G-P-R-ST-W.

R.S.T.W.

Topeka—

Topeka—

SANTA FE IND. DIST. (Santa Fe Land SANTA FE IND. DIST. (Santa Fe Land Imp. Co., Rwv. Exch. Bidg., Chicago. III.). 96 acres total, 85 acres unsold, ATSF Rv. E-G-R-S-T-W.

KANZA IND. DIST. (M. S. Winter, Pres., Box 952). (x)

Wamego—WAMEGO IDC IND. DIST. (Wamego Ind. Dev. Corp.), UP RR. 1957. E-G-F-P-R-S-T-W.

Wichita—

Wiehita—
BUILDERS IND. DIST. (Atchison. Topeka & Santa Fe Rwy. Co., Chicago. III.). (x)
FRISCO IND. DIST. (St. Louis San Francisco Ry. Co., St. Louis, Mo.). StLSF Ry. 150 acres. 1953. E-G-P-R-S-T-W.
IND. ADDITION TO WICHITA. (Wichita C. of C.). ATSF Ry. 150 acres. 1951. (x)
MIDLAND IND. DIST. (Atchison. Topeka & Santa Fe Ry. Co., Chicago, III.). (x)
MOSLEY AVE. IND. DIST. (St. Louis San Francisco Ry. Co., St. Louis, Mo.). StLSF Ry. 60 acres. 1953. E-G-P-R-S-T-W.

SANTA FE IND, DIST, (Santa Fe Land Imp. Co., Rwy, Exch. Bldg., St. Louis, Mo.). ATSF Ry. 48 acres total. 46 acres unsold. E-G-R-T-W.

# KENTUCKY

Ashland—ASHLAND IND. CORP. IND. DIST. (Ashland Ind. Corp.). C&O RR. 52 acres. (x)
Bardstown — BARDSTOWN IND. PARK. (Bardstown C. of C.). L&N RR. 65 acres total. 40 acres unsold. 1967. C-E-F-P-R-T-W

Calvert City—CALVERT CITY IND. DIST. (Luther Draffen). IC RR. 2000 acres. 1948.

Covington—COVINGTON IND, DIST. (Covington-Kenton Cty. C. of C.). 130 acres.

ington-Kenton Cty. C. of C.). 130 acres.

Nanville — SOUTHERN RWY. IND. DIST.
(Sou. Rwy. Co., Washington, D. C.). Sou.
Ry. 290 acres. (X).

Elizabethtown — ELIZABETHTOWN IND.
DIST. (Elizabethtown Ind. Found.). IC.
RR. 58 acres. (X).

Frankfort—FRANKFORT & CINCINNATI
IND. DIST. (Frankfort—Cincinnati RR.
Co.). F&C RR. 60 acres. (X).

Glasgow—GLASGOW IND. ACRES. (Glasgow—GLASGOW IND. ACRES. (Henderson C.). IC. L&N RR. 300 acres total. 270 acres unsold. E-G-F-P-S-T-W.
IND. DIST. #3. (Henderson C. of C.). I.&N RR. 2000 acres total. 2000 acres unsold.
Package.

Lexington—
OPERATION LIFT. (Lexington Ind.
Found., Inc.). Sou, Ry. 140 acres total.
13 acres. 1955 Punchage.

Lexington—OPERATION LIFT, (Lexington Ind. Found., Inc.). Sou, Ry. 140 acres total. 13 acres. 1955. Package.
R. D. SHORT IND, SUB-DIV. (R. D. Snort Construction Co., Industry Rd.). L&N RR. 44 acres total. 1954. C-E-G-P-R-T-W. London—LONDON IND. DIST. (London—LAURE) Cty. Dev. Assn., McHargue Bidg.). L&N RR. 50 acres total. 1949. Package.

Laurel Cty. Dev. Assn., McHargue Bldg.),
L&N RR. 50 acres total. 1949. Package.
Louisville—
BREITENSTEIN IND. AREA. (John Breitenstein, Evergreen Rd.). Sou, Ry. 80
acres. (x)
FERN VALLEY IND. DIST. (Louisville &
Nashville RR.), L&N RR. 490 acres total.
220 acres unsold. 1951. E-G-P-R-S-T-W.
GEORGIA RLTY. CO. IND. SUB-DIV.
(Southern Ry. System, Washington,
D. C.). Sou, Ry. 300 acres.
GHEENS IND. DIST. (L'ville & Nashville
RR.), L&N RR. 200 acres total. 200 acres
unsold. 1958. E-G-P-R-S-T-W.
GRADY LANE DIST. (L'ville & Nashville
RR Co.), L&N RR. 125 acres total. 90
acres unsold. 1950. E-G-P-R-S-T-W.
ILL. CENT. IND. AREA.
(III. CENT. System), ICRR. 60 acres. (x)
ILL. CENT. & KY. & IND. TERM. RR
IND. AREAS (5). 510 acres total. IC, &
K&I RR. (x)
INDUSTRIAL SUB-DIVISIONS, INC.
(Harold Rosen, Ritz.) 113 acres total.

IND. AREAS (3). 510 acres total. IC, & K&IRR. (x)
INDUSTRIAL. SUB - DIVISIONS, INC. (Harold Rosen, Ritr.). 113 acres total. 57 acres unsold. 1954. Package.
LOUISVILLE & NASHVILLE IND. DIST. (L&N RR.). 450 acres total. 1955. E-G-P-RESTOW. ST. DIST. (L'ville & Nashville RR Co.). L&N RR. 300 acres total. 233 acres unsold. 1952. E-G-P-R-S-T-W. SMOCK IND. SUB-DIV. (W. M. Smock. 2006 Northwestern Parkway). L&N RR. 32 acres. 1963. Package.
Mayfield — MAYFIELD IND. DIST. (Mayfield Ind. Dev. Bd.). IC RR. 500 acres. (x) Middlesboro—MIDDLESBORO IND. DIST. (Middlesboro C. of C.). L&N RR. 33 acres. 1954. E-P-R-S-T-W.
OWENSBORO-DAVIESS CTY. IND. DIST. (Owensboro—OWENSBORO-DAVIESS CTY. IND. DIST. (Owensboro—Daviess Cty. Ind. Found.). 300 acres total. 300 acres unsold. 1957. Package.

300 acres total. 300 acres unsold. 1957. Package.
WEST OWENSBORO-OHIO RIVER DIST.
(Simon Smith). L&N RR. 195 acres total. 195 acres unsold. E-G-P-R-S-T-W.
Paducah — PADUCAH IND. DIST. (Paducah Assn. of Comm.). 50 acres total. 50 acres unsold. 1957. Package.
Paintsville — PAINTSVILLE IND. DIST. (Paintsville — PAINTSVILLE IND. DIST. (X)

aris—(UNNAMED IND. DIST.). (Paris-Bourbon Cty. C. of C.). L&N RR. 45 acres total, 45 acres unsold. E-G-R-S-T-W.

S. Portsmouth — CHESAPEAKE & OHIO IND. DIST. (C & OR. R., Cleveland, Ohio). C&O Ry. 809 acres. (x)

Vanceburg—CHESAPEAKE & OHIO IND. DIST. (C&O RR. Co., Cleveland, Ohio). C&O RR. 310 acres. (x)

#### LOUISIANA

Arcadia—ARCADIA IND. DIST. (Arcadia Dev. Co.). IC RR. 70 acres total, 56 acres unsold. E-G-P-R-S-T-W.

Baton Bouge—
AIRLINE IND. DIST. (Bradley C. Mittendorf & Assoc.), 190 acres, IC RR. 1954.

HIGHLANDS IND. AREA. (Wm. Warren Munson, Ritr.), IC, KC&S RR. 950 scres total, 550 acres unsold. C.E.G.F.P.R.-T.W. Bossier City—BOSSIER CITY IND. DIST. (St. Louis Southwestern RR. Tyler, Tex.). 32 acres total, 32 acres unsold, 1956, Package.

age.

Burnside — McGRAW TERMINAL, INC.
(McGraw Terminal, Inc., Chleago, Ill.).
IC RR. 5200 acres total. 3800 acres unsold.

Package.

Homer — HOMER DEV. CO. IND. DIST.

(Homer Dev. Co., Inc.). 80 acres total.

Hemer — HOMER DEV. CO. IND. DIST. (Homer Dev. Co., Inc.). 80 acres total. 1951. (x)

Laliag.—ASHTON PLANTATION. (Robert J. Newman. Hibernia Bk. Bldg., New Orleans). 1900 acres total. 1976. (x)

Monroe — MONROE IND. PARK. (Monroe Area Ind. Dev. Cyrp.). IC., MoP RR. 772 acres total. 752 acres unsold. Package.

Natehitoches — NATCHITOCHES INDUSTRIES, INC. IND. DIST. (Natchitoches Industries, Inc.). (x)

New Orleans—
DeMONTLUZIN DIST. (DeMontluzin Corp., 242 Loyola). L&N RR. 6000 acres intal. 6000 acres unsold. 1957. E-G-P-R-T-W. GENTILLY IND. DIST. (R. P. Farnsworth & Co., Inc. Box 850). L&N, GM&O RR. 90 acres. 1956. Package.

GULF STATES LAND. & INDUSTRIES IND. DIST. (New Orleans/Baton Rouge). (Gulf States Land & Industries). 33,000 acres total. Package.

INNER HARBOR NAV. CANAL DIST. (Port of N. O. Bd. of Commissioners). 645 acres. 1941. (x)

L&N DEEP WATER CANAL DIST. (L'ville & Nashville RR. Co., Louisville, Ky.).

L&N RR. 475 acres total. 475 acres unsold. 1958. E-G-P-R-T-W.

LOUISVILLE & NASHVILLE IND. DIST. (L&N RR. 500 acres. 1966. A-C-E-G-P-R-T-W.

MICHOUD IND. DIST. (R. P. E. De Montusin. 242 Loyola Ave.). L&N RR. 500 acres. 1966. A-C-E-G-P-R-T-W.

Port Allea — PORT PROPERTIES. INC. (Warren Munson. Ritr., 340 N. 4th St., Baton Rouge). T&P RR. 1100 acres total. 1017 acres unsold. 1956. E-G-F-P-T-W.

Providence — PROVIDENCE PLANTATION. (x)

Reserve-LaPiace—RIVERLANDS. (Webb & Knapp. Inc., 1105 Carondelet Bldg.. New

Knapp. Inc., 1105 Carondelet Bldg., New Orleans), KCS, IC RR, A-C-E-G-F-P-R-T-W.

Muston—RUSTON IND, DIST. (Ruston C. of C.), 71 acres, 1954 (\*)

Shreveport — FREESTATE IND. PARK. (Freestate Ind. Dev. Co.). 360 acres.

#### MAINE

Auburn—
AUBURN-LEWISTON AIRPORT SITE.
(Auburn Bus, Dev. Corp.), CN, GTW RR.
220 acres total. 220 acres unsold. 1958.
A-C-E-F-P-R-S-T-W.
(UNNAMED IND. DIST.). (Robert Bosse).
No rail, 75 acres total. 75 acres unsold.
1958. A-C-E-F-W.

1958, A-C-E-F-W, Bangor-BANGO? REAL EST. DEV. CO. IND. DIST. (James White, 78 Rice St.). MC RR. 260 acres total. 100 acres unsold. 1947. E-P-R-S-T-W. BANGOR IND. PARK. (City of Bangor, Rm. 11, City Hall). MC RR. 250 acres total. 230 acres unsold. Package. Houlton-HOULTON IND. PARKS. (Houlton Reg. Dev. Corp.). B&A, CP RR. 250 acres total. 250 acres unsold. 1958. C-E-F-R-S-T-W.

Lewiston—LEWISTON DEV. CORP. IND. DIST. (Lewiston Dev. Corp.). MC RR. 115 acres total. 115 acres unsoid. 1954. A-C-E-F-R-S-T-W.

A-C-E-F-R-S-T-W.
Portland—
INDUSTRIES, INC. IND. DIST. (Grtr.
Portland C. of C.), 25 acres. 1946. (x)
MARGINAL WAY IND. DIST. (Grtr. Portland C. of C.), E-G-S-W. (x)
ROCKY HILL IND. DIST. (x)
THOMPSON'S POINT IND. DIST. (Grtr.
Portland C. of C.), Spurs. 50 acres. 1945.

Portland C. of C.), Spurs, 50 acres, 1945.

(x)

Presque Isle—PRESQUE ISLE DEV. DIST.

(City of Presque Isle). B&A RR. 67 acres
total, 67 acres unsold, 1958, A-C-E-G-FR-S-T-W.

8. Portland—PORTLAND IND. DIST.

(Grtr. Portland Publ. Dev. Comm., 169
Front St.. S. Portland). RR. 55 acres.
1945. C-E-F-P-R-S-T-W.

8. Sanford—SANFORD IND. PARK. (Sanford-Springdale C. of C.). 1300 acres total. C-E-S-T-W.

Waterville—WATERVILLE AREA IND.
PARK. (Waterville Area Ind. Dev. Corp.).
85 acres total. 77 acres unsold. A-C-EF-P-S-T-W.

# MARYLAND

Baltimore—HALETHORPE AREA. (Baltimore & Ohio RR. Co.). 250 acres. B&O RR. 1943.
Beltsville — BELTSVILLE. IND. CTR. (Frank Ewing or Raibh B. Williams. Mgr.). B&O RR. 103 acres total. 63 acres unsold. 1951. Package.
Centreville—QUEENSTOWN IND. PARK. (Frank Dudley & Co., Queenstown). PRR. 170 acres total. 170 acres unsold. 1957. E-P-R-T-W. Edmonston—BELTWAY PARK. (Sidney Z. Edmonston—BELTWAY PARK. (Sidney Z. Edmonston—BELTWAY PARK. (Sidney Z. E. P. C. Sidney Z. Edmonston—BELTWAY PARK. (Sidney Z. Edmonston)

E-P-R-T-W.
Edmonston—BELTWAY PARK. (Sidney Z.
Mensh & Co., Inc., 1613 Eye St., N.W.,
Washington, D. C.). B&O RR, 700 acres total, Package.

St. Michaels—ST. MICHAELS IND. DIST.
(C. of C.). B&E RR. A-C-E-P-R-S-T-W.

#### MASSACHUSETTS

Agawam—AGAWAM IND. DIST. (Ramah Rity. Co., Inc., 330 Walker St.). 26 acres. 1954. (x) Boston — BRIGHTON IND. CTR. (R. M. Bradley Co.). B&A RR. 28 acres. 1956. (x)

Bradley Co.). B&A RAY.

Brockton—
OAK HILL IND. DEV. (Julius Tofias & Co., Inc., Medfield). 28 acres. (x)

WESTGATE GARDENS IND. PARK. (Raymond Mucci, Westgate Gardens Ind. Park, Pondview Ave.). NYNH&H RR. 87 acres. (x)

Burlington—

Park, Pondview Ave.). NYNH&H RR. 87
acres, (2)
Burlington

BURLINGTON IND. CTR. (Cabot, Cabot &
Forbes Co. Boston). 40 acres total. 1956.
A-C-E-G-F-P-S-TW.
NORTHWEST IND. PARK. (Nordblom Co.,
Boston). 74 acres. 1955. A-C-E-F-P-T-W.
Canton-METROPOLITAN IND. CTR. (R.
M. Bradley & Co., Boston). 800 acres. (X.
Chicopee — MASS. IND. PARK. (Cabot,
Cabot & Forbes Co. Boston). B&M RR.
128 acres total. 1957. Package.
Banvers-DANVERS IND. PARK. (Nordblom Co., Boston). B&M RR. 160 acres.
1956. A-C-E-F-P-R-S-T-W.
Dighton - DIGHTON IND. PARK. (Edgar
Fain. c/o Mt. Hope Finishing Co., N.
Dighton, NYNH&H RR. 1958. (X)
E. Longmeadow—E. LONGMEADOW IND.
PARK. (Imperial Agric, Corp., 435 Shaker
Rd.). NYNH&H RR. 275 acres. 1955. (x)
E. Natike—E. NATICK IND. PARK. (CerelPerini Assoc., Inc., Natick). 52 acres. (x)
Foxboro—FOXBORO IND. PARK. (Stanley
Real Est., 46 Central St.). NYNH&H RR.
58 acres. 1957. (x)
Framingham—
FRAMINGHAM IND. PARK. (Cerel-Perini

Framingham— FRAMINGHAM IND. PARK. (Cerel-Perini Assoc., Inc., Natick). B&A RR. 178 acres. 1956. E-G-S-W. (x) COMMONWEALTH IND. PARK, INC. (Commonwealth, Inc., John E. Franum).

(x) Gardner-GARDNER IND. PARK. (Gardner Ind. Found.). B&M RR. 110 acres total. 110 acres unsold. 1957. A-C-E-G-F-P-S-T-W.

Haverhill — HAVERHILL IND. PARK. (Haverhill Ind. Dev. Trust, 97 Main St.). 50 acres total. 50 acres unsold. 1957. A-C-E-G-F-R-T-W. Hingham — HINGHAM IND. CTR. (Hingham — HINGHAM IND. CTR. (Hingham — HINGHAM IND. CTR. (Hingham — HOLYOKE — PARK. (Holyoke Water Power Co.). NYNH&H RR. 270 acres. 1950. (x)
HOLYOKE — PARK. (Holyoke Water Power Co.). NYNH&H RR. 25 acres total. 2 acres unsold. Package.
Lawrence—LAWRENCE IND. CTR. (Lindsay. Axelrod & R. M. Bradley). (x)
Lee—LEE IND. PARK. (New York. New Haven & Hartford RR Co., Boston). NYNH&H RR. 232 acres total. 232 acres unsold. 1956. E-R-T-W.
Lowell—LOWELL IND. PARK. (New Ind. Plants Foundation of Lowell, Inc.). NY. NH&H RR. 130 acres total. 80 acres unsold. Package.
Marlboro—MARLBORO-NORTHBORO IND. PARK. (Peter Kansvos. (c) Boston Natl. Corp., 725 Providence Hwy.. Dedham). 809 acres. 1956. (x)
Milford—MILFORD IND. PARK. (M. Finard & B. Newman. 139 Arnold Rd., Newton Centre). NYNH&H RR. 28 acres total. 15 acres unsold. 1956. Package.
NATICK IND. CTR. (Cerel-Perlini Assoc., Inc., Natick). NYC RR. 63 acres. 1955. Le-G-S-W. NATICK IND. PARK. (Nordblom Co., 55 Congress St., Boston). &A RR. 85 acres. 1950. Package.
NATICK IND. CTR. (Cabot, Cabot & Forbes, Boston, Mass.). NYNH&H RR.

Needham— NEW ENG, IND, CTR. (Cabot, Cabot & Forbes, Boston, Mass.). NYNH&H RR. 140 acres total. 15 acres unsold. 1953.

Forbes, Boston, Mass.). NYNH&H RR.
140 acres total. 15 acres unsold. 1953.
Package.
RTE, 128 IND. SITE. (R. M. Bradley & Co.,
Boston). 400 acres. (x)
New Bedford.— NEW BEDFORD PARK.
FOR INDUSTRY. (City of New Bedford &
Geo. W. Warnecke & Co., N. Y. C.). NY,
NH&H RR. 900 acres total. 600 acres unsold. 1966. Package.
Newtown.—NEWTOWN IND. CTR. (Cabot,
Cabot & Forbes Co., Boston). NYNH&H.
B&A RR. 46 acres total. 1948. Package.
North Adams.— NORTHERN BERKSHIRE.
IND. DIST. (Northern BerkShIRE IND. DIST. (Northern BerkShIRE IND. DIST. (Northern BerkShIRE).
Norwood.— U. S. RTE. 1 IND. PARK.
(Nordblom Co., Boston). NYNH&H RR.
125 acres. 1956. (x)
Peabody.—PEABODY IND. CTR. (Cabot.
Cabot & Forbes Co., Boston). B&M RR.
125 acres. 1956. Package.
PittsBedd.— PITTSFIELD IND. PARK.
(Vappl & Co., Cambridge). B&A RR. 130
acres total. 130 acres unsold. 1958. Package.
Somerville.— BRICKBOTTOM REDEVEL-

acres total, 130 acres unsold, 1958. Package

Somerville — BRICKBOTTOM REDEVELOPMENT. (Somerville Housing Auth.
Redev, Sect., 30 Memorial Rd.). B&M RR.
17 acres unsold. 1956. E-G-F-P-R-S-T-W.
Southbridge — SOUTHBRIDGE IND. DEV.
CO., INC., IND. DIST. (Southbridge
I.D.C.). 35 acres. 1955. E-G-T-W.
South Lawrence — S. LAWRENCE INDPARK. (Cyr Trust, 100 Water St., Lawrence). B&M RR. 250 acres total. 48 acres
unsold. 1957. Package.
Stoughton — STOUGHTON IND. PARK.
(Nordblom Co., Boston). NY, NH&H RR.
150 acres. 1956. A-C-E-F-P-R-T-W.
Sudbury—FORMER HOOD FARM. (Sudbury—HORMER HOOD FARM. (Sudbury Ind. Dev. Comm.). B&M, NY, NH&H
RR. 200 acres total. E-G-P-R-W.

Taunton—TAUNTON IND. DIST. (Taunton
ASSn. of Comm., Inc.). NY, NH&H RR.
600 acres total, 600 acres unsold. 1957. C-E-W.

Wakefield—WAKEFIELD IND. CTR. (Ca-

Wakefield—WAKEFIELD IND. CTR. (Cabot, Cabot & Forbes, Boston). B&M RR. 310 acres total, 1957. Package.

Waltham

BEAR HILL IND. PARK. (Neilan Hill Assoc.), B&M RR. 80 acres. 1957. (x) WALTHAM IND. CTR. (Cabot, Cabot & Forbes, Boston). 110 acres. 1954. A-C-E-G-F-P-S-T-W.

WALTHAM RES. & DEV. PARK. (Cabot, Cabot & Forbes. Boston). 127 acres. 1955. A-C-E-G-F-P-S-T-W.

Westbore—WESTBORO IND. PARK. (Martin Cerel, Ritr., Natick). B&A RR. 207 acres. 1955. E-G-W.
Westwood—WESTWOOD IND. CTR. (NY, NH&H RR. Co., Boston). 129 acres total. 129 acres unsoid. 1956. E-G-R-T-W.
Whitman—WHITMAN IND. PARK. (Whitman Ind. & Dev. Comm., 147 School St.). NY, NH&H RR. 1956.
Worcester — WORCESTER IND. DIST. (Worcester C. of C.). (x)

### MICHIGAN

Battle Creek — SKYWAY IND. PARK.
B. G. Area Dev. Corp.). GTW Ry. 60
acres total. 50 acres unsold. Package.
Belleville — BELLEVILLE IND. DIST.
(Wabash RR. 600 acres total. 400 acres unsold. 1951. E-G-P.R-S-T-W.
Boyne City — BOYNE CITY IND. DIST.
(Boyne City — BOYNE CITY IND. DIST.
(Boyne City RR. 50 acres unsold.
C-E-F-P.R-S-T-W.

Cadillae—CADILLAC IND. SITES. (City of
Cadillae—CADILLAC IND. SITES. (City o

T-W. Coldwater — COLDWATER IND. DIST. (Coldwater Ind. Corp & City of Coldwater), NYC RR. 150 acres total. 150 acres unsold. 1958. C-E-G-R.

Jackson — NEW GRTR JACKSON IND. DIST. (Jackson Area Ind. Dev. Corp.).

DIST. (Jackson Area Ind. Dev. Corp.).

(x)

Lansing — LANSING IND. DIST. (Walter W. Neller, 115 W. Mich. Ave.). C&O Ry. 55 acres total. 40 acres unsold. 1957.

E-G-F-P-R-S-T-W.

Ladington — LUDINGTON IND. SITE. (Ludington Ind. Dev. Committee). C&O RR. 30 acres total. 15 acres unsold. E-G-S-T-W.

Marshall — MARSHALL IND. PARK. (Sherer-Gillett & Ch. of Comm.). NYC RR. 110 acres total. 85 acres unsold. E-G-F.

Manne-PORT OF MONROE IND. DIST.

(Sherer-Gillett & Ch. of Comm.). NYC
RR. 110 acres total. 85 acres unsold.
E-G-F.
Monroe—PORT OF MONROE IND. DIST.
(Port of Monroe Commission). NYC.
D&TSL Ry. 678 acres total. 650 acres unsold. 1947. E-G-R-S-T-W.
Mt. Pleasant — ISABELLA CTY. IND.
DIST. (Mt. Pleasant C. of C.). Ann Arbor, Wabash RR. 100 acres total. 100
acres unsold. A-C-E-G-F-R-S-W.
Muskegon—ESTES ST. IND. DIST. (Gtr.
Muskegon—ESTES ST. IND. DIST. (Gtr.
Muskegon Ind. Fund, Inc.). C&O. GTW
RR. 185 acres total. 185 acres unsold.
1925. E-G-F-R-S-T-W.
Oscoda—LOUD ESTATE. (Oscoda-AuSable
C. of C.) D&M RR. 37 acres total. 37
acres unsold. E-T.
Port Huron—MODEL IND. DIST. (Port
Huron—Marysville Ind. Dev. Corp.). C&O
Ry. 187 acres total. 1953. Package.
Sault Ste. Marie—S S M. IND. DIST. (Chippewa Cty. Ind. Dist. Corp.). Soo, DSS&A
RR. 1956. C-E-P-R-S-T-W.
South Haven—SOUTH HAVEN IND. FUND
IND. DIST. (S. Haven Ind. Fund, Inc.).
C&O RR. 55 acres total. 24 acres unsold.
1954. A-C-E-G-F-P-S-T-W.
Stargis — BARKER IND. PARK. (S. D.
Barker, Ritr., Box 6). PRR. NYC RR.
141 acres total. 141 acres unsold. 1957.
C-E-G-P-S-T-W.
Traverse City — TRAVERSE CITY IND.
PARK. (Traverse City Ind. Funds, Inc.).
PRR. PM RR. 130 acres total. 129 acres
unsold. 1957. A-C-E-G-F-R-T.

### **MINNESOTA**

Albert Lea—JOBS BLDG. IND. & WHOLE-SALING IND. DIST. (Jobs Bldg. Inc.). CRI&P RR. 119 acres total. 100 acres unsold. 1951. Package.

Hector—HECTOR IND. DEV. CORP. IND. DIST. (C. of C.). CMStP&P RR. 100 acres total. 100 acres unsold. 1958. F-R-S-T-W.
Hopkins—HOPKINS IND. DIST. (St. Paul) Term. Whise. Co., 425 E. 8th St., St. Paul). Minn. Transfer Ry. 25 acres. A-C-E-F-G-P-R-S-T-W. Minneanally.

Minn. Transfer Ry. 25 acres. A-C-E-F-G-P-R-S-T-W. Minneapolis—
NORTHWESTERN TERM. DIST. (Mpls. C. of C.) Minn. Transfer Ry. 160 acres. 1913. (x)
VALLEY IND. PARK. (Mpls. Area Dev. Corp.). C&NW RR. 2275 acres total. 2174 acres unsold. 1957. A-C-E-G-F-R-T-W. (Montevideo — MONTEVIDEO IND. PARK. (Montevideo Ind. Dev. Corp.). Milw. Rd. 60 acres total. 60 acres total. 957. A-C-E-F-R-S-T-W. Moorhead — E. MOORHEAD IND. DIST. (Northern Pacific Ry. Co., St. Paul). NP Ry. 40 acres. 1951. (x)
New Madrid—NEW MADRID IND. DEV. (New Madrid—NEW MADRID IND. DEV. total. 400 acres unsold. 1947. C-E-G-R-S-T-W.

Pine Bend—CHICAGO GREAT WESTERN IND. DIST. (CGW Ry. Co., Chicago, Ill.).

IND. DIST. (CGW Ry. Co., Chicago, III.).

Rochester — VALLEYHIGH IND. DIST. (Industrial Opportunities, Inc.). (x)

8t. Paul—
CENT. WAREHOUSE CO. IND. DIST. (St. Paul Assn. of Comm.), Minn. Transfer Ry. 30 acres. 1902. (x)

MAPLEWOOD IND. DIST. (Chicago, Northwestern Ry., Chicago, III.). CNW Ry. 130 acres. E-G-R-W. (x)

ROSEPORT IND. DIST. (Chicago, Great Western Ry., Chicago, III.). CGW RR. 130 acres. E-G-R-W. (x)

ROSEVILLE IND. DIST. (Minn. Transfer Ry.). 230 MT acres. Ry. E-G-R-W. (x)

ST. PAUL PARK IND. DIST. (Chicago, III.). CBQ RR. 145 acres. E-G-R-W. (x)

TERMINAL IND. DIST. (Terminal Ind. DISt., 425 E. 8th St.). Minn. Transfer RR. 150 acres total. 1955. Package.

S. 8t. Paul — S. ST. PAUL IND. DIST. (United Properties, Inc. St. Paul). CRI&P. CGW RR. 185 acres total. 150 acres unsold. 1937. Package.

Virginia—VIRGINIA IND. DIST. (Virginia C. of C.). DT&I RR. 160 acres total. 90 acres unsold. 1953. C-E-F-R-S-T-W.

#### MISSISSIPPI

Columbia—COLUMBIA IND. SITE. (Marion City C. of C.). IC RR. 300 acres total. 300 acres unsold. 1957. A-C-E-G-F-S-T-W. Hazlehurst — HAZLEHURST DEV. CORP. IND. DIST. (Hazlehurst Dev. Corp.). IC RR. 62 acres total. 32 acres unsold. 1957. A-C-E-G-F-T-W.

A-C.E-G-F-T-W.

Jackson—
FLOWOOD IND, DIST. (Flowood Corp., c/o C. of C.), GM&O RR. 500 acres total.

300 acres unsold. 1930. Package.

GULF MOBILE & OHIO IND. DIST.

GM&O Land Co., c/o GM&O RR. Co.,

Mobile, Ala.) GM&O RR. 340 acres. 1948.

(x)

(x)

Laurel — LAUREL IND. PARK. (Laurel Alrport Commission, Laurel Alrport). Sou Rwy. 600 acres total. 600 acres unsold. 1987 Package.

Natchez—(Unnamed Ind. Dist.). (Natchez Ass. of Comm.). 315 acres. (X)

Pascagonis—BAYOU CASOTTE IND. DIST. (Jackson Cty. Port Auth.). L&N RR. 7200 acres total. 5750 acres unsold. 1955. E-G-P-T-W.

Kosciusko — KOSCIUSKO. DVO.

Kosciusko — KOSCIUSKO IND. DIST. (Kosciusko C. of C.). IC RR. E-G-F.

Tupelo— FRISCO IND. DIST. (St. Louis San Francisco Ry. Co., St. Louis, Mo.). Frisco RR. 104 acres. 1952. E-G-P-R-S-T-W. GULF. MOBILE & OHIO IND. DIST. (GM&O RR. Co., Mobile, Ala.). 84 acres. (x)

### **MISSOURI**

Claycomo—CLAYCOMO ND. DIST. (Wabash RR Co., St. Louis, Mo.). Wabash RR. 1200 acres total. 1100 acres unsold. 1950. E-G-P-R-T-W. Clayton — LINDBERGH-WARSON IND.

CRI&P RR. 50 acres total. 6 acres unsoid. 1955. Package.
Columbia—COLUMBIA IND. DEV. CORP. IND. DIST. (Columbia I.D.C.), Wabash RR. 114 acres total. 100 acres unsoid. 1956. E-G-R-S-T-W.
Craig—CRAIG IND. PARK. (Jerry E. St. Clair). CB&Q RR. 120 acres total. 80 acres unsoid. 1948. A-C-E-G-P-R-S-T-W.
Grandview—GRANDVIEW IND. AREA. (Kansas City Southern RR. Co., Kansas City, Mo.). 185 acres total. 185 acres unsoid. E-G-R-S-T-W.
Independence—HIGHLAND IND. DIST. (Gulf, Mobile & Ohio Land Co., c/o GM&O RR. Co., Mobile, Ala.). GM&O RR. 185 acres total. 125 acres unsold. 1952. E-G-F-P-R-S-T-W.
Kansas City—

RR. Co., Mobile & Unio Land Co., c/o GM&O
RR. Co., Mobile, Ala.), GM&O RR. 185
acres total. 125 acres unsold. 1952. E-G-F-P-R-ST-W.

Kansas City—
RGENTINE-TURNER IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co.). ATSF
Ry. 500 acres total. 500 acres unsold.
E-G-P-R-S-T-W.

FRISCO IND. DIST. (St. Louis San Francisco RR. Co.). Frisco RR. 87 acres total.
45 acres unsold. E-G-P-R-S-T-W.
INDEPENDENCE IND. DIST. (Galf. Mobile & Ohio RR. Co., Kansas City).
GM&O RR. 185 acres total. 60 acres unsold. E-G-P-R-S-T-W.
J. C. NICHOLS IND. DIST. (Galf. Mobile & Ohio RR. Co., Kansas City).
GM&O RR. 185 acres total. 60 acres unsold. E-G-P-R-S-T-W.
J. C. NICHOLS IND. DIST. (J. C. Nichols, thru' St. Louis San Francisco RR. Co.
St. Louis). Frisco RR. 150 acres. 1955.
E-G-P-R-S-T-W.
NORTHEAST IND. DIST. (Kansas City Southern RR. Co.). KCS RR. 2000 acres total. E-G-F-P-R-S-T-W.
PASEO BRIDGE DIST. (Chicago, Burlington & Quincy RR. Co., Bd. of Trade Bidg.). 400 acres total. 400 acres unsold.
E-G-S-W.
SWOPE PARK IND. DIST. (Ward Parkway). 60 acres total. 60 acres unsold. 1956. Package.
Marceline—IND. DIST. (Marceline C. of. C.). ATSF Ry. 50 acres total. 50 acres unsold. 1956. Package.
Marceline—IND. DIST. (Marceline C. of. C.). ATSF Ry. 50 acres total. 50 acres unsold. 1956. Package.
Murrany Park (N. Kansas City Dev. Co.). CB&Q RR. 35 acres total. 33 acres unsold. Package.
MURRAY PARK (N. Kansas City Dev. Co.). CB&Q RR. 85 acres total. 30 acres unsold. 1956. Package.
MURRAY PARK (N. Kansas City Dev. Co.). CB&Q RR. 85 acres total. 70 acres unseased. 1956. Package.

MURRAY PARK (N. Kansas City Dev. Co.). CB&Q RR. 85 acres total. 70 acres unseased. 1956. Package.

MURRAY PARK (N. Kansas City Dev. Co.). CB&Q RR. 85 acres total. 70 acres total. 50 acres unsold. 1956. Package.

MURRAY PARK (N. Kansas City Dev. Co.). CB&Q RR. 55 acres total. 50 acres unsold. 1956. Package.

MURRAY PARK (N. Kansas City Dev. Chicago, Ill.). CB&Q RR. 50 acres. 1946.

(X.) (X.) (X.) (X.

St. Louis— CHICAGO BURLINGTON & QUINCY IND. DIST. (CB&Q RR. Co., Chicago, Ill.). CB&Q RR. 300 acres. 1910. (X) HAZELWOOD IND. DIST. (Wabash RR. Co., Chicago, Ill.). Wabash RR. 400 acres total. 100 acres unsold. 1950. E-G-P-R-S-T-W. TAUSSIG RD. IND. DIST. (Wabash RR. Co., Chicago, Ill.). Wabash RR. 182 acres total. 182 acres unsold. 1956. E-G-P-R-S-T-W.

S-1-W.
TENBROOK IND. AREA. (St. Louis San Francisco RR. Co.). Frisco RR. 500 acres. 1955. E-G-P-R-S-T-W.

Francisco RR. Co.). Frisco RR. 500 acres. 1965. E-G-P-R-S-T-W.

Sikeston—
HUNTER ACRES. (R Paul Buchmueller. 1 Peach Tree Lane). Frisco RR. 1400 acres total. 1400 acres unsold. Package. SIKESTON IND. DIST. (Sikeston Ind. Dev. Co.). Frisco RR. 180 acres. 1952. E-G-P-R-S-T-W.

Springfield—
OAK GROVE IND. DIST. (St. Louis). Frisco RR. 85 acres. 1951. E-G-P-R-S-T-W.

SPRINGFIELD IND. DIST. (St. Louis). Frisco RR. 55 acres. 1953. E-G-P-R-S-T-W.

SPRINGFIELD IND. DIST. (St. Louis). Frisco RR. 320 acres. 1953. E-G-P-R-S-T-W.

SPRINGFIELD IND. PARK. (Springfield Ind. Dev. Corp.). SILSF. RR. 264 acres total. 250 acres unsold. 1958. Package.

Trenton—PAYNE IND. DIST. (Fred Payne, 7th & Main). CRI&P RR. 1955. A-C-E-G-P-R-S-T-W.

#### HOW TO PICK 'EM!

For continuing information on all aspects of area analysis and site selection, watch the regular issues of IN-DUSTRIAL DEVELOPMENT.

### MONTANA

Billings—
BILLINGS IND. PARK. (Erie Land & Mercantile, Inc., 110 N. 24). NP Ry. 90 acres total. E-G-P-R-S-T-W. (x)
NORTHERN PACIFIC IND. SITES. (Northern Pacific Rwy. Co., St. Paul, Minn.). NP Rwy. 225 acres total. 145 acres unoccupied. E-G-P-R-S-T-W.

Bozeman—BOZEMAN IND. DIST. (Waite & Co., 116 F. Main). NP, Milw. Rd. 36 acres total. E-G-P-R-S-T-W. (x)

Great Falls — EDGEWATER HEIGHTS IND, DIST. (Milw. Land Co., 6647 White Bidg., Seattle 2, Wash.). Milw. Rd. 34 acres total. 33 acres unsold. 1957. A-E-G-R-T-W.

### **NEBRASKA**

Beatrice—BEATRICE DEV. SITE. (Beatrice Dev. Corp.). UP, CRI&P RR, 26½ acres total, 21½ acres unsoid, 1954. A-C-E-G-F-R-3-W.

E-G-F-R-S-W.
Columbus—COLUMBUS IND. SITE. (Co lumbus Industries, Inc.). UP, CB&Q RR 128 acres total. 14 acres unsold. 1947

Package,
Grand Island—
LINCOLN AVE. IND. DIST. (Chicago, Burlington & Quincy RR. Co., Chicago, Iii.).
CB&Q RR. 35 acres total. 22 acres unsold. A-C-E-G-F-R-S-T-W.
TERM. IND. DIST. (Union Pacific RR. Co.).
UP RR. 48 acres total. 37 acres unsold.
A-C-E-G-P-R-S-T-W.

A-C-E-G-P-R-S-T-W.
Holdrege—
HOLDREGE SITE #1. (Holdrege Ind. &
Dev. Corp.), CB&Q RR, 105 acres total.
105 acres unsold. A-E-G-F-R-S-T-W.
HOLDREGE IND. SITE #2. (Holdrege C.
of C.), CB&Q RR, 46 acres total. 46 acres
unsold. E-G-R-S-T-W.

of C.), CB&Q RR. 46 gcres total. 46 acres unsold. E-G-R-S-T-W. Lincoln—CHICAGO. BURLINGTON & QUINCY IND. DIST. (CB&Q RR. Co., Chicago, Ill.). CB&Q RR. 200 acres. 1951. (x)
HAMMOND IND. PARK. (Edw. Hammond, 722 Stuart Bidg.). CB&Q RR. 500 acres total. 600 acres unsold. 1958. E-G-W. Nebraska. City. NEB. CITY IND. DEV. CORP. IND. DIST. (Neb. City IDC). CB&Q. MoP RR. 125 acres total. 100 acres unsold. 1955. C-G-F-R-S-T-W. Omaha—CHICAGO, BURLINGTON & QUINCY IND. DIST. (CB&Q RR. 100 acres. 1920. (x)
OIF's IND. DIST. (Omaha Ind. Foundation). UP. MoP RR. 329 acres total. 150 acres unsold. 1952. E-G-F-P-R-S-T-W. Scottsbluff.—CHICAGO, BURLINGTON & QUINCY IND. CB&Q RR. 20 acres unsold. 1952. E-G-F-P-R-S-T-W. Scottsbluff.—CHICAGO, BURLINGTON & QUINCY IND. DIST. (CB&Q RR. Co., Chicago, Ill.). CB&Q RR. 25 acres. 1930. (x)

dney — UNION PACIFIC IND. DIST. (U.P.R.R. Co., Omaha). (x)

#### NEVADA

Las Vegas — GOLDEN GATE IND. DIST. (Campbell Rity, Co., 135 S. 4th St.), UP RR, 55 acres total, 45 acres unsold, E-G-P-T-W.

Reno—VAUGHAN MILL-WESTERN PA-CIFIC ARBA. (Western Pacific RR. Co., San Francisco, Callíf., & Reno C. of C.). WP RR. 75 acres. 1940, (x) Sparks—SPARKS IND. AREA. (Sparks Mun. Airport & Sparks C. of C.). SP Ry. 90 acres. 1945, (x) Winnemucca—HUMBOLDT CTY. C. OF C. IND. DIST. (Humboldt Cty. C. of C.). SP WP Rwy. 800 acres total. C-E-F-R-S-T-W.

#### NEW HAMPSHIRE

Berlin—BERLIN IND. DIST. (Berlin Ind. Rity. Co., Inc., Box 610). GTW. B&M RR. 25 acres total. 20 acres unsold. 1946. A-C-E-F-P-R-S-T-W. Concord Reg Dev. Corp., 7 Capitol St.). 450 acres total. 350 acres unsold. 1955. A-C-E-G-F-P-S-T-W. Dover — SOUTHEASTERN N. H. IND. PARK. (N. H. Ind. Park Authority, Concord). 80 acres total. 80 acres unsold. 1958. A-C-E-G-F-R-S-T-W. Exeter — EXETER IND. PARK. (Exeter Dev. Corp.). 40 acres total. 40 acres unsold. 1956. Package. Greenville — GREENVILLE DEVELOPMENTS. INC. (Greenville Developments. Inc.). B&M RR. 25 acres total. 20 acres unsold. 1950. A-C-E-F-P-T-W. Hookset-HOOKSETT IND. PARK. N. H. (Ind. Park Authority, Concord). 600 acres total. 350 acres unsold. 1957. Package. Keene—PRECISION PARK. (Keene Reg. Ind. Foundation). B&M RR. 110 acres total. 60 acres unsold. 1951. A-C-E-F-P-S-T-W. Sashua—GATE CITY IND. PARK. (Nashua-Foundata).

Nashua

GATE CITY IND. PARK. (Nashua Foundation). 173 acres total. 150 acres unsold.

GATE CITI IND. FARM.
tion). 173 acres total. 150 acres unsold.
1952. Package.
NASHUA IND. PARK. (Nashua. N. H.
Foundation) 230 acres total. 200 acres unsold. 1953. Package.

### **NEW JERSEY**

Bridgeton — BRIDGETON IND. DIST. (Randail & Richards Corp., Ltd., 555 E. 27th St., Paterson). 70 acres. (x)
Burlington—
BURLINGTON IND. CTR. (Lehman Bros., 123 S. Broad St., Phila., Pa.). PRR. 25
acres. 1956. A-C-E-G-F-P-R-T-W.
BURLINGTON IND. DIST. (Jersey Central Lines, N.Y.C.). JC RR. 3500 acres. A-C-E-G-F-R-W.
Camden — CENTRAL AIRPORT IND.

E-G-F-R-W.

Camden — CENTRAL AIRPORT IND.
DIST. (Webb & Knapp, N.Y.C.). 144
acres total. Package.

Carlstad — EMPIRE IND. PARK. (Wendick Co., Box 175, Wood-Ridge). 1400
acres. 1955. A-C-E-G-F-S-T-W.

Carlerot—CARTERET IND. CTR. (Alexander Summer Ind. Service Co., 790
Queen Rd., Teaneck). JC RR. 180 acres.
1953. Package.

Clifton—

Clifton—ENTIN'S IND. TERMINALS, INC. (Sol Entin, 352 Harrison St., Passaic). DL&W RR. 66 acres. 1953. (x)
ALLWOOD IND. PARK. (Industrial Parks, Inc. N. Y. C., N. Y.). Erie RR. 20 acres total. 15 acres unsold. Package.

Cologne — ATLANTIC IND. PARK. (Ole Hansen & Sons, Inc., 22 N. Franklin Ave., Pleasantville). Penna-Reading Seashore Lines. 1000 acres total. 800 acres unsold. 1851. A-C-E-GF-P-R-T.

E. Newark — E. NEWARK IND. CTR. (W. J. Roth, Jr., Mgr., 5 Central Ave.). Erie RR. 13 acres total. All sold. 1934. A-C-E-F-P-R-S-T-W.

E. Butherford — E. RUTHERFORD IND. PARK. (Industrial Parks, Inc., N. Y. C. Erie. 541 acres total. 515 acres unsold. 1955. Package.

Elizabeth—
ELIZABETH CENT. DIST. (David O. Evans, 1445 N. Broad St., Hillside). JC RR. 1500 acres. 1955. Package.
Fair Lawn — FAIR LAWN IND. PARK, INC. (Fair Lawn Ind. Park, Inc., 16-05 Fair Lawn Ave.). Erie RR. 170 acres total. 39 acres unsold. 1953. Package.
Hackensack—METROPOLITAN IND. CTR. (Evac. of these Paterson).

Hackensack—METROPOLITAN IND. CTR. (Excc. offices-Paterson). (x)
Linden—LINDEN AIRPORT IND. TERM. (Elizabeth C. of C.). (x)
Mercer Cty.—E. WINDSOR LIGHT IND. DIST. (Irvin E. Deibert, Jr., 340 W. State St., Trenton). 210 acres total. 50 acres unsold. A-C-E-G-F-P-T.
Metuchen — METUCHEN IND. CTR. (Metuchen Ind. Ctr., Inc., 555 E. 27th St., Paterson). PRR. (x)
Militown — MILLTOWN IND. PARK. C. of C.). Raritan River RR. 90 acres. 1954. (x)

Or. C.). Rafitain River RR. 50 acres. 1904.

Morris County — MORRIS CTY. IND. PARK. (Jersey Central Lines, N. Y. C.). JC RR. 250 acres. E-G-R-W. Moonachie—SAWMILL IND. PARK. (Rand Rity, Box 175, Wood-Ridge). Erie RR, 80 acres. 1955. A-C-E-G-F-S-T-W. Newark—NEWARK IND. PARK. (Newark Ind. Park, c/o Allied Rity., 1025 Broad St.). Cent. RR. of N. J. 50 acres total. 45 acres unsold. 1957. Package.

New Brunswick—BLANCHARD IND. CTR. (Wm. L. Blanchard Co., 45 Poinier St., Newark (8)). PRR. 26 acres total. 16 acres unsold. 1953. A-C-E-F-R-S-T-W. Palisades Park — LITTLE FERRY IND. TERM. (Quinn Bros., 10 Broad Ave). (X)

Paramus—PARAMUS IND. PARKS. (John M. Gabriel, Inc., 334 Rte. 17). 154 acres total. 129 acres unsold. 1956. A-C-E-G-F-P-T-W.

P-T-W.

Paterson—TRIUMPH-FAIRLAWN RLTY.
IND. DIST. (Triumph-Fairlawn Rity.,
Edw. O'Connor, 75 Spring St.). (x)

Pennsauken—PENNSAUKEN IND. PARK.
(W. Lesile Rogers, 5509 Westfield Ave.).
PRR. 400 acres total. 200 acres unsold.
Package

ackage.

Package.

Plainsboro — MIDDLESEX CTY. IND.
DIST. (Walker Gordon Lab. Co.). (x)

Rockaway—CENT. MORRIS IND. PARK.
(Brown & Matthews, Inc., 404-4th Ave.,
N.Y.C.). JC Lines. 250 acres. 1956. Pack-

age.

Saddle Brook — PARKWAY IND. TERM.
(Saddle River Enterprises, Box 175, Wood-Ridge). Erle, NYS&W RR. 100 acres. 1954. Package.
Secaucus—METROPOLITAN IND. TERM.

Teterboro—BERGEN CTY. IND. TERM. (Alexander Summer Ind. Serv. Co., 1180 Raymond Blvd., Newark). 300 acres, 1946.

Raymond Blvd., Newark). 300 acres. 1946.

(x)

Tom's River—DAVENPORT IND. DIST.

(Stanley B. Ash, 310 Union Ave., Delanco, Riverside). PRR, JC RR. 2500
acres total. 2500 acres unsold. 1957. A-E-G-R-T-W.

Trenton — EWING IND. DIST. (Reading Co., Phila., Pa.) 35 acres. 1951. E-G-F-P-R-S-T-W.

Wayne Twp — WAYNE IND. ENTER-PRISES IND. DIST. (Krugman & De-Petro, 1330 Main Ave., Clifton). DL&W.

RR. 55 acres total. 55 acres unsold. 1957.
A-C-E-T-W.

Woodland Twp — BURLINGTON IND.
DIST. (A. J. Rosenfeld, 709 Market St., Camden). JC RR. 3500 acres. 1956. A-C-E-G-F-R-T-W.

Ai:GODONES IND. DIST. (Walter W. Hardy, c/o Gen. Acctng. Co., 313½-1st St., N. W.). 60 acres. (x)

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SANTE FE IND. DIST. (Sante Fe Land Imp. Co., Sante Fe Bidg., Amarillo, Tex). ATSF Ry. 142 acres total. 22 acres unsold. E-G-P-R-S-T-W.

Bernalille — BERNALILLO IND. DIST. (Eulalie Gurule). 71 acres. (x)
Clovis — CLOVIS IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co., Los Angeies, Calif.). 120 acres. (x)

Santa Fe — SANTA FE IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co., Los Angeles, Calif.). (x)

Secoro-SOCORRO IND. DIST. (Socorro-SOCORRO IND. DIST. (Socorro-Cty, C. of C.). 400 acres. (x)

#### **NEW YORK**

Albany—

\*\*RATILETY PROPERTY. (Albany C. of C.).

\*\*D&H RR. 46 acres. (x)

N. Y. CENT. IND. DIST. (N. Y. Cent. System, N.Y.C.). NYC RR. 96 acres. (x)

\*\*Amsterdam—AMSTERDAM IND. DIST. (L. Grossman Sons, Inc., 130 Granite St., Quincy, Mass.), (x)

\*\*Baidwinsville — BALDWINSVILLE IND. PARK. (Astor Estate, 535 5th Ave., N.Y.C.). (x)

\*\*Berea—THRUWAY IND. TERM., INC. IND. DIST. (Thruway Ind. Term., Inc.). NY, NH&H RR. 160 acres. (x)

\*\*Binghamton—N.I.F.B. SITE. (New Industries for Binghamton, Inc.). DL&W RR. 50 acres total. 50 acres unsold. 1955. Package.

age.
Brooklyn — N.Y. DOCK CO. IND. DIST.
(N. Y. Dock Co., c/o N. Y. Dock RR., 334
Furman St.). NY Dock RR. 160 acres.

Furman St.). NY Dock RR. 160 acres. 1830. (x)
Buffalo—BUFFALO IND. PLAZA. (Benderson Dev. Co., Buffalo. NYC RR. 45 acres. (x)
Cheektowaga — CHEEKTOWAGA IND.
CTR. (Hunt Ritrs., 410-2 Brisbane Bidg., Buffalo 3). NYC RR. 140 acres. (x)
Cohoes—COHOES IND. TERMINAL (Fablus Schmerler, Mgr., N. Mohawk St.).
NYC RR. 25 acres total, (x)
Commack.—COMMACK IND. AREA. (Myers E. Baker, 160 Middle Neck Rd., Great Neck). LI RR. 400 acres total. A-C-E-F-P-T-W.
Garden City, L. I.—ROOSEVELT FIELD

P-T-W. Garden City, L. I.—ROOSEVELT FIELD IND. DIST. (Roosevelt Field, Inc., 383 Madison Ave., N. Y. C.). LI RR. 124 acres total. 54 acres unsold. Package. Gardenville—GARDENVILLE IND. CTR. (N. Y. Cent. System, N. Y. C.). NYC RR. 1100 acres (N. System, N. Y. C.). NYC RR.

(N. Y. Cent. System, J. 1100 acres. (x) Haverstraw—HAVERSTRAW IND. TERM. (Garnerville Holding Co., Inc., Garnerville). NYC RR. (W. Shore Div.), 60 acres.

Ville). NYC RR. (W. SHORE DR.), CONC. (X)

Hicksville — MID-ISLAND INDUSTRIES. (Ellis Chingos, 840 Willis Ave., Albertson), 30 acres total, 30 acres unsold, 1956. A-C-E-G-F-P-T-W.

Horseheads — HORSEHEADS IND. CTR. (City Investing Co., 25 Broad, N. Y. C.). Erie, LV PRR, DL&W RR, 550 acres, (x)

Ithacs—CORNELL UNIV. IND. RESEARCH PARK. (Cornell Univ.), 750 acres total. A-C-E-F-P-T-W.

Massena — HARTE-HAVEN IND. CTR. (Helmsley-Spear, Inc.), NYC, CN RR, 100 acres, (x)

(Helmsley-spear, Inc.). NYC, CN RR. 100 acres. (x)

Maybrook—MAYBROOK IND. TERMINAL. (Harold J. Adams). NY, NH&H RR. 650 acres total. 1955. Package.

Middletown—MIDDLETOWN IND. PARK. (Middletown C. of C.). Erie RR. 30 acres total. 30 acres unsold. 1957. C-E-G-F-S-TW.

total. 30 acres unsoid. 1857. C-E-G-F-S-T-W.

Mt. Kisco—MT. KISCO PROJ. CORP. IND. PARK DEV. (Mt. Kisco Proj. Corp.). NYC RR. 30 acres. (x)

Newburgh — ORANGE CTY. IND. DIST. (Edw. P. Skyer, 877 Broadway). Eric, NY, NH&H, NYC, L&H RR. 500 acres total. 400 acres unsold. A-C-E-G-F-R-S-T-W. Plainview — EXPRESSWAY IND. CTR. (Max Gruber Assoc., 160-16 Jamaica Ave., Jamaica, L. I.). 150 acres total. 120 acres unsold. A-C-E-G-F-P-T-W. Plaintsburgh—PLATTSBURGH IND. PARK. (Richar C. Gulbord & Roger F. Dufort, 74 Riley Ave.). D&H RR. 225 acres total. 200 acres unsold. 1956. A-C-E-F-P-R-S-T-W. Saratoga Springs — CADY HILL IND.

T-W.

Saratoga Springs — CADY HILL IND.

PARK. (Saratoga Springs C. of C.), D&H

RR. 550 acres total, 550 acres unsold.

1956. A-C-E-G-P-R-S-T-W.

Spring Valley—TAPPAN ZEE IND. PARK.

(Tappan Zee Ind. Park, Inc.). Erie RR. 250 acres. (x)
Syossett, L. I.—FORTE PARK. (Mike Forte. Westbury, L. 1.). LI RR. 150 acres total. 150 acres unsold. 1957.

Totle, Westodiy, E. J., 12 1977.

SyzacuseBALDWINSVILLE IND, AREA, (Pomeroy Org., 327 Montgomery St.). DL&W RR. 2450 acres total. 1957. A-C-E-F-P-R-S-T-W. SYRACUSE IND. PARK, (Egan Real Est.). 1000 acres. NYC RR. 1951. E-F-S-W. SYRACUSE IND. PORT, (Egan Real Est.). DL&W RR. 430 acres total. 430 acres unsold. 1956. Package.

Tonawanda — FRONTIER IND. PARK. (Francis W. Howe, 1702 Elmwood Ave., Buffalo). Erie RR. 50 acres. (X)

Westbury — WESTBURY IND. PARK. (Westbury Ind. Dev. Corp.). 28 acres total. 10 acres unsold. A-C-E-G-F-P-S-T-W. Westfield. — WESTFIELD IND. DIST. (Westfield. C. of C.). NYC. NYCStL RR. 50 acres total. 50 acres unsold. Package.

W. Haverstraw—W. HAVERSTRAW IMP. CORP. IND. DIST. (W. Haverstraw Imp. Corp.). NYC RR. (W. Shore Div.). 40 acres total. 25 acres unsold. 1948. A-C-E-G-F-P-S-W.

W. Henrietta — SOUTH GATE DEV. CO. IND. DIST. (Emil Muller Const. Co., 911 Commerce Bldg., Rochester). NYC, LV RR. 200 acres. (x)

#### NORTH CAROLINA

Asheboro — AIRPORT DIST. (Randolph Cty. Bd. of Cty. Commrs., Ira L. McDowell, Chm.), CNW (Sou. Br.), 100 acres total, 100 acres unsold. P.R.S.T.W.
Aulander — AULANDER IND. DIST. (Aulander — AULANDER IND. DIST. (Aulander — OF C.), ACL RR. CE-F-P-R-S-T-W.
Burlington — JOHN R. KERNADLE IND. DIST. (John R. Kernadle, Kernadle Clinic), Sou. Rwy. 90 acres total, 90 acres unsold. 1957. A-C-E-G-R-S-T-W.
Charlotte—

Clinic). Sou. Rwy. 90 acres total. 90 acres unsold. 1957. A-C-E-G-R-S-T-W.

Charlotte—
ACRES FOR INDUSTRY. (J. A. Jones Const. Co., 209 W. 4th St.). Sou. Ry. 85 acres. 1952. A-C-E-F-P-R-S-T-W.

ATANDO INDUSTRIES IND. DIST. (Atando Industries, Inc., 2911 Hutchinson Ave.). Sou. Ry. 200 acres total. 150 acres unsold. 1952. Package.

BLACKMORE IND. DIST. (Charlotte Lumber Co., 2914 S. Griffith St.). Sou. Ry. 46 acres. 1950. Package.

CHEMWAY IND. DIST. (Pledmont & Northern Rwy. Co.). P&N Rwy. 280 acres total. 260 acres unsold. Package.

DALTON IND. DEV. DIST. (H. L. McKee, Ritr., 123 W. 4th St.). (x)

INDUSTRIAL PARK. (A. V. Blakenstein, 117 E. 3rd St.). Sou. Ry. 35 acres. 1954. A-C-E-G-P-R-T-W.

McDONALD IND. DIST. (McDonald Rity. Co., Johnston Bidg.). Sou. Ry. 26 acres. 1964. Package.

McDONALD IND. DIST. (McDonaid Rity. Co., Johnston Bidg.). Sou. Ry. 26 acres. 1954. Package.

NORTHMORE IND. DIST. (W. M. Moore, 2828 S. Blvd.). 60 acres. (x)

C. D. SPANGLER IND. DEV. DIST. (C. D. Spangler Const. Co., 1028 S. Blvd.). Sou Ry. 48 acres. 1955. Package.

THRIFT RD. IND. DIST. (Pledmont & Northern Ry. Co.). P&N Ry. 125 acres total. 10 acres unsold. 1937. Package.

Concord—WIL-MARK PARK. (Hopst Bros.). 60 acres total. 20 acres unsold. Package.

Durham — DIDCO IND. PARK. (Urham Ind. Dev. Comm.). 300 acres. (x)

Fayetteville—CAPE FEAR RIVER TERM. IND. DIST. (Fayetteville Area Ind. Dev. Corp.). 150 acres. (x)

Gastonia — WILSON IND. DIST. (E. G. Wilson, New Dallas Hwy.). Sou. Ry. 18 acres unsold. 1956. Package.

BESSEMER IMP. CO. (Bessemer Imp. Co.). Sou. Ry. 300 acres total. 110 acres unsold. Package.

LINDLEY IND. PARK. (John Van Lindley

Package. LINDLEY IND. PARK. (John Van Lindley

Nurseries Co.). 100 acres. (x)
PATTERSON ST. IND. DIST. (Greensboro
C. of C.). Sou. Ry. 125 acres total. 100
acres unsold. E-P-R-S-T-W.
PIEDMONT IND. PARK. (Ind. Man. Co.,
114 N. Greene St.). Sou. Ry. 150 acres
total. 150 acres unsold. 1957. E-F-P-R-S-T-W.

T-W.
ORD. IND. DIST. (Bessemer Imp. Co., 1100
E. Bessemer Ave.). Sou. Ry. 300 acres total, 100 acres unsold. 1948. Package.
Greenville — WHITE HORSE IND. DIST.

(Pledmont & Northern Ry. Co., Char-lotte). P&N Ry. 150 acres total. 137 acres unsoid. 1956. Package.

unsoid. 1906. Package.
High Point—
DRAKE IND. AREA. (Edw. Drake, Jr., 301
Parkway). Sou. Ry. 115 acres total. 115
acres unsoid. 1956.
HIGH POINT IND. CORP. AREA. (High
Point C. of C.). 30 acres. (x)
WILLIARD-HAYWORTH AREA. (High
Point C. of C.). 235 acres. (x)
Lamberton LUMBERTON IND. PARK.
(Lumberton Dev. Co., Inc., N. Elm St.).
SAL RR. 500 acres total. A-C-E-F-P-R-T-W.

T-W.

Mocksville—MOCKSVII.LE IND. DIST. (E. C. Morris). Sou. Rwy. 60 acres total. 60 acres unsold. 1957. E-F-R-T-W.

N. Wilkesboro—
COUNTY HOME PROPERTY. (N. Wilkesboro C. of C.), P-R-S-T-W.
WILKES IND. DIST. (Wilkes-Wilkes Cty. C. of C.), E-P-S-T-W.

C. Of C.), E-F-S-I-W, Raleigh— CITY FARM IND. DIST. (City of Raleigh, City Hall). Sou. Rwy. 99 acres total. 63 acres unsold. 1955. E-P-R-S-T-W, R. L. PENNY DEV. DIST. (R. L. Penny).

acres unsoid. 1833. Er-R-S-I-W.

R. L. PENNY DEV. DIST. (R. L. Penny).

230 acres total. (x)

YORK IND. CTR. INC. (J. W. York, 2016
Cameron St.). SAL. NS RR. 900 acres total. 700 acres unsold. 1951. Package.

Reidsville—PIPKIN PROPERTY. (W. B. Pipkin, 216 S. Main St.). Sou. Rwy. 60
acres total. 60 acres unsold. 1951. Package.

Rocky Mount—ROCKY MOUNT IND. DIST.

(Rocky Mt. C. of C. & Ind. Corp.). ACL.

RR. 125 acres total. 112 acres unsold. 1955.

A-C-E-F-R-S-T-W.

Roxboro—ROXBORO IND. PARK. (Richard E. Long). N&W RR. 200 acres total.

200 acres unsold. 1956. A-C-E-F-P-R-T-W.

Rutherfordton—THERMAL CTY. IND.

DIST. (Rutherfordton C. of C.). Clinchfield, Sou. RR. 25 acres total. C-E-G-F-P-R-T-W.

Salisbury—HEDRICK PARK. (B. V. Hedrick Sand & Gravel Co.). Sou. Ry. 400 acres total. 400 acres unsold. 1957. Package.

age.
Smithfield — SMITHFIELD INDUSTRIES,
INC. (M. Brack Wilson). ACL RR. 50
acres total. 50 acres unsold. 1953. Package.
South Concord—(UNNAMED IND. DIST.).
(Joe Sprott, Sanford). Sou. Rwy. 125
acres total. 125 acres unsold. E-G-S-T-W.

acres total, 122 acres unsule.

Statesville—
STATE FARM IND. DIST. (Statesville C. of C.), 275 acres. (x)

WILSON IND. DIST. (G. L. Wilson Bldg. Co.). 192 acres. (x)

Wilmington — MAFFITT VILLAGE IND. DIST. (Atlantic Coast Line RR. Co.).

DIST. (Attinute Cosst Talle R. Co.). Illo acres. (x) Ilson—NEWTOWN IND. PACKAGE. (E. Sharpe Newton, 1612 Kenan St.). ACL, NS RR. 140 acres total. 1955. A-C-E-F-P-R-S-T-E.

R-S-T-E. Winston-Salem—ST/.RMOUNT DEV. IND. DIST. (C. C. Smithdeal, Jr., North-South Expressway), 65 acres total, 32 acres unsold, 1956, Package

### NORTH DAKOTA

Fargo—
FARGO IND. AREA. (Fargo Ind. Dev. Corp.), GN, NP Ry. 250 acres total. 62 acres unsold. 1947. A-C-E-P-R-S-T-W. NORTHERN PACIFIC IND. SITES. (N. P. Ry. Co., St. Paul, Minn.), NP Ry. 102 acres. 1945. (x)
Grand Forks—NORTHERN PACIFIC IND. DIST. (N. P. Ry. Co., St. Paul, Minn.), NP Ry. 30 acres. (x)

#### OHIO

Alliance — ROCKHILL IND. DIST. (Alliance Dev. Co.). PRR. 100 acres total. 37 acres unsold. 1955. Package.
Ashtabula — CLEVELAND ELEC. ILLUM. CO. IND. DIST. (Cleveland Elec. Illum. Co., 77 Publ. Sq., Cleveland). (X)
Bedford Heights — BEDFORD HEIGHTS IND. PARK. (Erle RR Co., Cleveland). Erie RR. 220 acres total. 175 acres unsold. 1957. E-G-P-R-T-W.
Columbus — LINCOLN VILLAGE IND. AREA. (Peoples Dev. Co., 246 High St.). PRR, NYC RR. 550 acres total. 1953.

onneaut — CONNEAUT AREA DIST. (Cummins Co., Box 15¢). NYC RR. 380 acres total, E-G-F-S-W. . Palestine—E. PALESTINE IND. DIST. (E. Palestine C. of C.). PRR. 25½ acres total. 20 acres unsold. 1951. C-E-G-P-R-S-W.

total, 20 acres unsold, 1951. C-E-G-P-R-S-W.

Lima — FORD PARK. (Detroit, Toledo & Ironton Enterprises, 4921 Calhoun, Dearborn, Mich.). DT&I RR. 690 acres total, 330 acres unsold, 1955. Package.

Lodi—LODI IND. DIST. Lodi Dev. Corp.). B&O. NYC&StL RR, 235 acres total, 225 acres unsold, C-E-G-F-P-R-S-T-W.

Lorals—LORAIN IND. PARK. (Dandrea & Nardini Constr. Co., 21st St.). NYC RR, 100 acres total, 85 acres unsold. Package.

Mariemont — WESTOVER IND. DIST. (Thomas Emery Memorial, c/o C. of C.). 32 acres. N&W P. v., 1932. (x)

Maumee—MAUME... IND. DIST. (Wabash RR, 93. Acres total, 91 acres unsold. 1954. E-G-P-R-S-T-W.

Mentor — MENTOR IND. DIST. (Cleveland). 700 acres total, 600 acres unsold. Package.

Mentor — MENTOR IND. DIST. (Cleveland). 700 acres total, 600 acres unsold. Package.

Package.

Magadore—AKRON, CANTON & YOUNGS—TOWN IND. DIST. (A.C.&Y.R.R. Co., Akron), AC&Y RR. 450 acres total. 200 acres unsold. 1955. Package.

Selon—SOLON IND. CTR. (Nickel Plate Dev., Inc., 1401 Terminal Tower, Cleveland). NYC&SL RR. 750 acres total. 575 acres unsold. 1951. E-G-P-R-T-W.

acres unsold. 1951. E-G-P-R-T-W.

Springfield—
BUCKEYE IND. DIST. (Springfield Dev. Council., 35 S. Spring St.). DT&Im Eric RR. 58 acres. 1955. A-C-E-G-F-R-S-T-W.

MAD RIVER IND. DIST. (Springfield Dev. Council., 35 S. Spring St.). NYC. Eric RR. 3000 acres. 1955. A-C-E-G-F-R-T-W.

Teledo — EXPRESSWAY IND. PARK. (Louis Michael Rity.). NYC RR. 70 acres total. 60 acres unsold. 1954. Package.

Wadsworth—WADSWORTH DEV. CORP. IND. DIST. (Wadsworth C. of C.). Eric RR. 25 acres total. 10 acres unsold. Package.

age anesville — AVONDALE IND. AREA. (Zanesville C. of C.). PRR. 424 acres total. 424 acres unsold. 1957. Package. Zanesville

#### OKLAHOMA

Ada—AIDC IND. DIST. (Ada Ind. Foundation). StLSF RR. 255 acres total. 230 acres unsold. A-C-E-G-P-R-S-T-W. (Claremore — CLAREMORE, INC. (Claremore C. of C.). StLSF, MoP RR. 70 acres total. 70 acres unsold. A-C-E-G-F-R-S-T-W.

R.S.T.W.

Devey BARTLESVILLE AREA IND.
DIST. (Bartlesville Area Ind. Dev. Corp.,
521 Johnstone). MKT RR. 133.6 acres
total. 133.6 acres unsold. 1956. A-C-EGF-R-S-T-W.
Frederick C. of C.). Katy RR. 94 acres
total. 80 acres unsold. C-GF-P-R-S-T-W.
Holdenville—HOLDENVILLE MUN. AIRPORT IND. DIST. (City of Holdenville).
Frisco, CRI&P RR. 420 acres total. E-GLawton.

[Auton.

P.S.T.W.

Lawton—
LAWTON IND. ADDITION #2. (Lawton C. of C.), CRI&P RR. 160 acres total. 100 acres unsold. 1956. Package.

LAWTON IND. DIST. (City of Lawton & C. of C.) CRI&P, StLSF Ry. 246 acres total. 100 acres unsold. Package.

Muskogeo — MIDLAND VALLEY IND. DIST. (Midland Valley R.R. Co.). MV RR. 211 acres. 1956. E-G-R-S-T-W.

Oklahoma City—
FRISCO IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco RR. 84 acres. 1950. C-E-G-F-R-S-T-W.

KATY IND. DIST. (Missouri-Kansas-Texas R.R. Co., Dallas, Tex.). MKT RR. 53 acres. (X)

as R.R. Co., Dallas, Tex.). MKT RR. 50 acres. (X). IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco R.R. 50 acres. 1949. Package.
NORTHSIDE IND. DIST. (Leonard L. Meder, 1002 Hales Bidg.). ATSF Rwy. 140 acres total. 1957. Package.
OKLAHOMA INDUSTRIES IND. DIST. (Oklahoma Industries, Inc., 200 Skirvin Tower). ATSF Ry. 90 acres. 1947. Package.

age. ROCK ISLAND IND. PARK. (Okla. In-

dustries, Inc., 200 Skirvin Tower). CRI&P RR. 224 acres. 1956. Package.
SANTA FE IND, DIST. (Okla. Land & Imp. Co., Santa Fe Bidg., Amarillo, Tex.). ATSF Ry. 156 acres total. 54 acres unsold. E-P-R-S-T-W.
SOUTHWEST IND, DIST. (Star Mfg. Co., 3012 S. Stiles). Frisco Ry. (x)
TINKER FIELD IND, DIST. (Okla. Land & Imp. Co., Santa Fe Bidg., Amarillo, Tex.). ATSF Ry. 310 acres total. 310 acres unsold. 1956. E-G-P-R-S-T-W.
WESTGATE IND, DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry. 600 acres. 1955. Package.
W. RENO IND, DIST. (Okla. Industries, Inc., 200 Skirvin Tower). Frisco, CRI&P, ATSF Ry. 90 acres. (x)
WILLOW SPRING IND. DIST. (Okla. Industries, Inc., 200 Skirvin Tower). CRI &P, ATSF Ry. 200 acres. 1951. Package.
Okanalgee — OKMULGEE IND. DIST.

etr. ATSF Ry. 200 acres. 1951. Package.
Okmulgee — OKMULGEE IND. DIST.
(Okmulgee C. of C.). Frisco Ry. 40 acres
total. 10 acres unsold. Package.
Owasso — OWASSO IND. DIST. (Larkin
Bailey, 612 S. Denver, Tulsa). 800 acres.
1956. A-E-G-T-W.
Ponca City — N. PONCA IND. DIST.
(Ponca City Ind. Found., Inc.). ATSF
Ry. 70 acres total. 35 acres unsold. 1956.
Package.
Sand Springs — SAND SPRINGS TOWN.

Package.

Sand Springs — SAND SPRINGS TOWNSITE CO. IND. DIST. (Sand Springs
Townsite Co., Albert H. Burgess). 655
acres. 1911 (x)

Seminole SEMINOLE IND. DIST. (Seminole Ind. Foundation, Inc.). CRI&P RR. 40 acres total. 30 acres unsold. 1956. C.E-G-F-S-T-W.

Skiatook—SKIATOOK IND. DIST. (Midland Valley R.R. Co., Muskogee). MV RR. 118 acres. 1956. E-G-R-T-W.

land Valley R.R. Co., Muskogee). MV RR. 118 acres. 1956. E-G-R-T-W. Tulsa"DAVY CROCKHAT" IND. DIST. (Eagle Inv. Co., 214 Wright Bldg.). Frisco RR. 40 acres. 1955. A-C-E-G-R-P-T-W. ELWOOD IND. DIST. (Elwood Dev. Co., 200 Drew Bldg.). MV RR. 80 acres. 1956. Package.

GRTR. TULSA IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry. 187 acres. 1951. Package.

KATY IND. PARK. (Missouri-Kansas-Texas Ry. Co.). MKT Ry. 180 acres. 1951. Package.

MIDLAND VALLEY IND. DIST. (Midland Valley R. R. Co., Muskogee). MV RR. 103 acres. 1945. E-G-R-S-T-W. PINE ST. IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry. 80 acres. 1950. Package.

SHERIDAN IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry. 365 acres. 1952. Package.

SHERIDAN IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry. 365 acres. 1952. Package.

SANTA FE HARVARD AVE. IND. DIST. (Okla. Land & Imp. Co., Santa Fe Bldg., Amarillo, Tex.). ATSF Ry. 173 acres total. 167 acres unsold. E-G-P-R-S-T-W. SANTA FE NORTHEAST IND. DIST. (Okla. Land & Imp. Co., Santa Fe Bldg., Amarillo, Tex.). ATSF Rwy. 188 acres total. 148 acres unsold. 1956. E-G-P-R-S-T-W. SUTHWEST TULSA IND. AREA. (John SOUTHWEST TULSA IND. AREA. (John SOUTHWEST TULSA IND. AREA.

Amarillo, Tex.). ATSF Rwy. 148 acres total. 148 acres unsold. 1956. E-G-P-R-S-T-W.
SOUTHWEST TULSA IND. AREA. (John H. Hale, Box 248, Oakhurst). StLSF RR. 80 acres. 1956. E-G-T.
TURNER IND. TRACT. (M. W. Turner, Ritr., Kennedy Bldg.). Frisco Ry. 26 acres. 1954. E-G-S-W.
VINING RANCH. (Clyde Jacobs, 3707 E. Admiral Pl.). MV RR. 460 acres. E-G-F-P-T-W.

### **OREGON**

Beaverton — SOUTHERN PACIFIC IND. DIST. (S. P. Co., Portland 4). SP Ry. 277 acres. 250 acres unsold. 1954. E-G-P-R-S-T-W.

Clackamas — CLACKAMAS IND. DIST. (United Products Co.). SP Ry. 50 acres.

(x)
Cottage Grove — COTTAGE GROVE IND
DIST. (Cottage Grove C. of C.). SP,
OP&F RR.
Eugene — EUGENE IND. DEV. TRACTS.
(Eugene Ind. Dev. Corp. & C. of C.).
SP Ry. 80 acres total. 50 acres unsold.
1955. A-C-E-F-P-R-S-T-W.
Hillsboro — HILLSBORO IND. TRACTS.
(F. S. Myers, 115 S. 3rd.). SP, OE-SPS
Ry. 228 acres total. 212 acres unsold. 1957,
Package.

McMinnville — McMINNVILLE IND. PARK. (McMinnville Ind. Promotions). SP Ry. 47 acres total. 39 acres unsold. 1956. A-CE-F-P-R-S-T-W. N. Portland — ST. JOHNS WOODS IND. DIST. (Union Pac. R. R. Co., Portland). UP RR. 75 acres. (x)

DIST. (Union Pac. R. R. Co., Portland).
UP RR. 75 acres. (x)
Portland—
BEBURG IND. DIST. (Southern Pacific
Co., Portland). SP Ry. 277 acres. (x)
EXPRESSWAY IND. DIST. (Rosenfeld
Inv. Co., 2495 N. W. Nicolai St.). SP
Ry. 27 acres. (x)
GUILDS ADDITION. (Spokane, Portland
& Seattle Ry. Co.). SP&S Ry. 107 acres
total. 25 acres unsold. 1946. Package.
MILWAUKIE IND. DIST. (Portland Traction Co., 1635 S. E. Water St.). P. T. Co.
30 acres.
RAMSEY LAKE. (Port of Portland, Box
4099). 300 acres total. 300 acres unsold.
E.P.R.-ST-W.
ROCKWOOD IND. DIST. (Union Pac.
R. R. Co.). UP RR. 250 acres total. 210
acres unsold. E-G-P.R-S-T-W.
SWAN ISLAND-MOCKS BOTTOM IND.
DIST. (Port of Portland Comm.). UP
RR. 600 acres total. 540 acres unsold.
E.P-R.S-T-W.
TEKTRONIX IND. PARK. (Tektronix Retirement Trust. Box 831). SP&S RR. 313
acres total. 238 acres unsold. 1956. Package.
St. Helens.— PORT OF ST. HELENS.

t. Helens — PORT OF ST. HELENS. (St. Helens Port Comm.). SP&S RR. 45 acres total. 45 acres unsold. 1942. E-F-R-T-W.

### **PENNSYLVANIA**

Butler—BUTLER IND. DIST. (Butler Cty. Ind. Dev. Corp.). B&O RR. 70 acres total. All sold. 1955. C-E-G-F-P-R-T-W. Downington—ACORN IND. DEV. (Chas. L. Tabas & Daniel M. Tabas, 915 N. Delaware Ave., Philadelphia 23). PRR. Pack-

ware Ave., Philadelphia 23). PRR. Package.
Erie—ERIE IND. PARK. (Grtr. Erie Ind. Dev. Corp.). PRR. 225 acres total. 30 acres unsold. 1937. Package.
Ft. Washington—FT. WASHINGTON IND. PARK. (Delaware Valley Ind. Properties, Inc., Pa. Ave. & Turnpike Ent.). PRR. Reading RR. 300 acres total. 210 acres unsold. 1955. Package.
Greenville—REYNOLDS DEV. (Greenville Bus. Men's Assn.). PRR, Erie RR. 770 acres total. 770 acres unsold. 1947. Package.

acres total. 770 acres unsold. 1947. Package.

Harrisburg — RUTHERFORD IND. DIST. (Reading Co., Philadelphia). Reading RR. 261 acres. 1951. E-G-F-P-R-S-T-W. Hatboro — WARMINSTER IND. DIST. (Reading Co., Philadelphia). Reading RR. 62 acres. 1954. E-G-F-P-R-T-W. Hazleton — VALMONT IND. PARK. (Can-DO, Inc.). LV RR. 540 acres total. 400 acres unsold. 1956. A-C-E-F-P-R-S-T-W. Indiana—INDIANA CTY. IND. DIST. (Indiana—INDIANA CTY. IND. DIST. (Grr. Berks Cty. Dev. Fund, Reading). PRR. 300 acres unsold. A-C-E-G-F-P-R-S-W. Icesport—BERKS CTY. IND. DIST. (Grr. Berks Cty. Dev. Fund, Reading). PRR. 300 acres total. 300 acres unsold. 1957. A-C-E-G-F-P-R-T-W. McKees Rocks C. of C.). 34 acres. PA&MR RR. 1951. (x) Meadville — MEADVILLE IND. PARK. (Meadville Ind. Dev. Corp.). B&LE RR. 72 acres total. 57 acres unsold. 1957. Package.

72 acres total. 57 acres unsold. 1957. Package.

Monessen — REHOBETH VALLEY IND.
DIST. (Monongahela Valley Area Enterprises, Inc., 555 Schoonmaker Ave.). (x)
Nanticoke — MARKET-BROADWAY IND.
DIST. (Nanticoke C. of C.). PRR. 25 acres total. A-C-E-G-P-R-5-T-W.
Oxford-OXFORD AREA DEV. CORP. IND.
DIST. (Oxford Area Dev. Corp.). PRR.
1957. C-E-G-F-P-R-S-T-W.
Philadelphia—
KING OF PRUSSIA IND. CTR. (Lehman Bros., Inc., 123 S. Broad St.). PRR. 50 acres. 1954. A-C-E-G-F-P-T-W.
KING OF PRUSSIA PARK. (Cabot, Cabot & Forbes, Packard Bldg.). Reading RR. 623 acres total. 578 acres unsold. Package.
NORTHEAST IND. DIST. (Lionel Friedmann, Strouse, Greenberg & Co., Robert J. Kahn Ind. Div.). Reading RR. 62 acres total. 26 acres unsold. 1958. Package.
N. PHILA. AIRPORT IND. DIST. (Phila.

Dept. of Comm., City Hail). PRR. 800 acres. 680 acres unsold. Package. PHILA. IND. PARK. (Cabot. Cabot & Forbes, Packard Bidg.). PRR. 113 acres total. 1958. Package. ROQSEVELT IND. DIST. (Reading Co. & Levy-Lynch). Reading RR. 400 acres. 1950. E-G-F-P-R-S-T-W.

Pittsburgh— ALLEGHENY IND. DIST. (Bessemer & Lake Erie R. R. Co.), B&LE RR. 150 acres total. 140 acres unsold. 1956. A-C-E-G-P-R-S-T-W.

Lake Erie R. R. Co.). B&LE RR. 150 acres total. 140 acres unsold. 1956. A-C-E-G-P-R-S-T-W.

BUNCHER IND. DIST. (Jack Buncher, Pres., 835 Shore Ave. (12). (x)

Reading—
BERKS IND. DIST. (Reading Co., Philadelphia). Reading RR. 101 acres. 1955. E-G-F-P-R-T-W.

READING IND. DIST. (Reading Co., Philadelphia). Reading RR. 40 acres. 1965. E-G-P-R-S-T-W.

Shenandoah—PROGRESS PARK. (Shenandoah—PROGRESS PARK. (Shenandoah—PROGRESS PARK. (Shenandoah—C-G-R-T-W.

Uniontown—GTR. UNIONTOWN IND. DIST. (Grtr. Uniontown Ind. Fund). PRR. 47 acres total. 30 acres unsold. 1956. A-C-E-G-F-R-T-W.

Wilkes-Barre—CRESTWOOD IND. PARK. (Grtr. Wilkes-Barre Ind. Fund). JC RR. 1500 acres. 1952. A-C-E-G-P-R-T-W.

Williamsport — WILLIAMSPORT IND. PARK. (Grtr. Wilkiamsport Ind. Dev. Bur.). PRR. Reading RR. 118 acres total. 1955. Package.

York—E. YORK IND. DIST. (Pennsylvania R.R.

York.— E. YORK IND. DIST. (Pennsylvania R.R. Co., Baltimore, Md.). PRR. 140 acres un-sold. 1955. E-G-R-S-T-W. W. YORK IND. DIST. (Western Maryland Ry. Co., Baltimore, Md.). WM RR. 70 acres unsold. 1956. E-G-R-T.

### RHODE ISLAND

Cranston—PETTACONSETT IND. PARK. (John Ambrose Const. Co., 1104 Pontiac Ave.). 37 acres. 1954. A-C-E-G-F-P-S-T-W.

Ave.). 37 acres. 1894. A-C-E-GFF-S-18-W.

Cumberland — BERKELEY IND. AREA.
(Dev. Rity, Corp., Rm. 215, Sheraton-Biltmore Hotel, Providence). NYNH&H.
R. 60 acres. 1955. C-E-G-F-P-R-T-W.
N. Kingstown — N. KINGSTOWN IND.
PARK. (New York, New Haven & Hartford R. R. Co., Boston, Mass.). NYNH&H.
RR. 1415 acres total. 1415 acres unsold.
1956. E-R-T-W.
N. Smithfield — WOONSOCKET IND.
PARK. (Grtr. Woonsocket Ind. Dev.
Foundation, Woonsocket). NYNH&H RR.
100 acres total. 90 acres unsold. 1956.
Package.

Package.

Providence—
HARBORSIDE IND. PARK. (Berry-Hill Corp., 1 Washington Ave.). NYNH&H RR. 100 acres total. 80 acres unsold. E-G-P-R-S-T-W.
MANUCENTER IND. DIST. (Turgeon Const. Co.). 45 acres. 1920. (x)

W. RIVER IND. PARK. (Providence Redev. Agcy.). NYNH&H RR. 50.6 acres total. 50.6 acres unsold. P-R-S-T-W.

Slatersville—GRTR. WOONSOCKET IND. PARK. (Grtr. Woonsocket Ind. Dev. Found., Woonsocket). NYNH&H RR. 70 acres total. 130 more available. 1954. Package.

Package.
Sloeum—SOUTH CTY, IND. PARK, (New York, New Haven & Hartford RR. Co., Boston, Mass.). NYNH&H RR. 1800 acres total, 1800 acres unsold. 1956. A-C-E-F-Ptal. -T-W

R-T-W.
Kingstown—S. KINGTOWN IND. PARK.
(Gilbane Constr. Co., 90 Calverley St.,
Providence). NYNH&H RR. 385 acres
total. 385 acres unsold. 1956. A-C-E-F-PR-T-W.

Warwiek—WARWICK IND. PARK. (Warwick Ind. Park. Inc., Post Rd.). 60 acres. 1952. A-C-E-G-F-P-S-T-W.

### SOUTH CAROLINA

Anderson—UPPER SAVANNAH VALLEY IND. DIST. (Savannah Valley Booster's Assn., Wilmary Bldg.). C&WC., P&N Ry. 1951. Package. Camp Croft — CAMP CROFT AREA. (Spartanburg Cty. Foundation, Spartan-burg). Sou. RR. 1118 acres. 1947. (x)

Charleston—
BUSHY PARK-DEAN HALL. (Charleston Dev. Bd.). 5000 acres. SAL Ry. 1949. (x) STARK IND. PARK. (Charleston Dev. Bd.). ACL., Sou., SAL Ry. 270 acres. 1947. (x)
Columbia—
ANDREWS YARD TRACT. (Columbia C. of C.). Sou Ry. 350 acres. 1951. (x)
COLUMBIA IND. DIST. (Atlantic Coast Line RR., Wilmington, N. C.). ACL RR. 70 acres total. 1956. E-G-P-R-S-T-W. FAIRGROUND DEV. AREA. (Columbia C. of C.). Sou, ACL RR. 1000 acres. 1947. (x)
FORSYTH TRACT. (Columbia C. of C.). ACL, Sou. spurs. 200 acres. 1947. (x)
TAYLOR TRACT. (Columbia C. of C.). ACL, Sou. spurs. 200 acres. 1947. (x)
FORENCE—
CASHUA IND. DIST. (Florence—
CASHUA IND. DIST. (Florence—

Florence—CASHUA IND. DIST. (Florence Cty. Ind. CASHUA IND. DIST. (Florence Cty. Ind. Dev. Comm., Box 948). SAL, ACL RR. 63 acres total. 63 acres unsold. 1867.

Serv. Comm., 50X 989) SAI, ACL RR. 63 acres total. 63 acres unsold. 1957. Package. FLORENCE AIRPORT IND. PARK. (City of Florence & C. of C.). SAL RR. 70 acres total. 70 acres unsold. 1957. Package. Greenville—PARIS AREA IND. DIST. (Greenville C. of C.). Sou. Ry. 124 acres. 1948. (x) WHITE HORSE IND. DIST. (Pledmont & Northern Rwy. Co., Charlotte, N. C.). P&N Rwy. 130 acres total. 100 acres unsold. 1957. Package. Greenwood—GREENWOOD IND. DIST. (Greenwood—GREENWOOD IND. DIST. (Greenwood C. of C.). SAL RR. 330 acres total. 330 acres unsold. 1957. Rinsier—KINSLER DEV. AREA. (Columbia C. of C.). Sou. Ry. 500 acres. 1946. (x) Orangeburg—SMOAK IND. DIST. (Orangeburg Ind. Dev. Co.). Sou. Rwy. 400 acres total. 400 acres unsold. 1958. E-C-F-R-T-W.

Sumter—CHINA PROPERTY IND. DIST. (Sumter Cty. Plan. & Dev. Bd.). ACL Ry. 110 acres total. 110 acres unsold. 1957. Package.

### SOUTH DAKOTA

Brockings — BIDCO ADDITION. (Brockings Ind. Dev. Corp.), C&NW RR. 33 acres total. 25 acres unsold. 1955. C-E-G-F-R-S-T-W.

Huron—(Unnamed Ind. Dist.). (Huron Industries, Inc.), C&NW RR. 76 acres total. 40 acres unsold. Package.

Rapid City — RAPID CITY IND. DIST. (Rapid City Industries, Inc.), C&NW RR. 400 acres total. 380 acres unsold. 1955. A-C-E-G-F-R-S-T-W.

Sioux Falls—JOE FOSS IND. PARK. (City of Sloux Falls and Foundation). GN RR. 300 acres total. 420 acres unsold. Package.

Watertown — WATERTOWN IND. DIST. (Watertown Dev. Corp.), C&NW RR. 106 acres total. 90 acres unsold. 1956. A-C-E-G-F-R-T-W.

#### TENNESSEE

CHATTANOOGA IND. PARK. (Real Estate Management, Inc., 105-7 W. 8th St.), 500

Management, Inc., 105-7 W. sth St.), 500 acres. (x)
MOCCASIN BEND IND. PARK DEV. (Chatt. Comm. of 100). (x)
Clarksville — ST. BETHLEHEM DIST. (Clarksville Dev. Assn.). L&N RR. 154 acres total. 50 acres unsold. 1953. A-C-E-G-F-P-R-T-W. GREENVILLE IND. DIST. (Greene Cty. Foundation. 207 N. Main). Sou Rwy. 31 acres total. 31 acres unsold. 1958. Package.

1958. Fackage.

Jackson—
GULF, MOBILE & OHIO IND. DIST.
G. M. & O. R. R. Co., Mobile, Ala.).
GM&O RR. 83 acres. (x)
JACKSON IND. DIST. (2 acres). (City of Jackson & L&N R. R., L'Ville, Ky). L&N
RR. 150 acres total. 143 acres unsold.
1958. A-C-E-G-P-R-S-T-W.
NASHVILLE, CHATTANOOGA & ST.
LOUIS IND. DIST. (N. C. & T. Ry. Co., Nashville). NC&T Ry. 30 acres. (x)
Johnson City—

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Nashville). NC&T RY. 30 acres. (x) Johnson City— CLINCHFIELD IND. PARK. Johnson City Ind. Comm.). Clinchfield RR, 136 acres total, 123 acres unsold, 1957. Package. GRAY IND. DIST. (Johnson City Ind. Comm.). Clinchfield RR. 117 acres total.

117 acres unsold. A-C-E-G-F-R-T-W.
INDIAN CREEK DIST. (Johnson City Ind.
Comm.). Clinchfield RR. 45 acres total.
45 acres unsold. (A-C-E-F-R-T-W.
Knoxville — PLEASANT RIDGE IND.
DIST. (Grtr. Knoxville Dev. Corp.). 108
acres total. 95 acres unsold. 1956, A-C-E-G-F-P-S-T-W.
Memphis.

E-G-F-P-S-T-W. Memphis—
BELZ IND. PARK. (Union Rity. Co., 1175
Morehead St.). IC, MoP Ry. 300 acres. 1946. Package.
CEDAR GROVE IND. PARK. (Shelby Cty. Comm.). L&N RR. 2500 acres total. 2500 acres unsold. 1958. E-G-P-R-S-T-W. HARBOR IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco, IC, MoP Ry. 1000 acres. Package.
NASHVILLE, CHATTANOOGA & ST. LOUIS IND. DIST. (NC&StL Rwy.). 130 acres. (x)

acres. (x)
NEW HARBOR IND. DIST. (Memphis &
Shelby Cty. Port Commission). Frisco,
IC, MoP Ry. 960 acres. 1952. E-G-P-RS-T-W.

S-T-W. MEMPHIS DEV. (Union Rity. Corp., 1175 Morehead St.). IC RR. 200 acres.

S. MEMPHIS DEV. (Union Rity. Corp., 1175 Morehead St.). IC RR. 200 acres. Package.

D. J. THOMAS IND. SUB-DIV. (Douglas J., Thomas, 3020 Raleigh-Bartiett Rd.). L&N RR. 44 acres total. 40 acres unsold. 1955. Package.

YALE IND. DIST. (St. Louis-San Francisco Rwy. Co., St. Louis-San Francisco Rwy. Co., L&N RR. 25 acres total. 25 acres total. 25 acres unsold. 1955. E-G-PR-S-T-W.

Nashville—
COCKRILL BEND—CUMBERLAND RIV-ER. (Nashville Cot C.). L&N RR. 1750 acres total. 1515 acres unsold. 1955. E-G-PR-S-T-W.

NASHVILLE. CHATTANOOGA & ST. LOUIS IND. DIST. (L'VIlle & Nashville RR. Co., Louisville, Ky.). L&N RR. 40 acres total. 27 acres unsold. E-G-PR-T-W.

SIDCO IND. SUB-DIV. (Suburban Ind. Dev. Co., 316 Union St.). L&N RR. 137 acres total. 40 acres unsold. 1953. Package.

Newbern—NEWBERN IND. DIST. (Newbern Ind. Dev. Corp.). IC RR. 135 acres. 1955. A-C-E-G-F-P-R-T-W.

### TEXAS

ABILENE PLAZA IND. DIST. (Western Ind. Dev. Co., 4001 S. 1st St.). T&P Ry. 825 acres total. 775 acres unsold. 1957.

Ind. Dev. Co., 4001 S. 1st St.). T&P Ry. 325 acres total. 775 acres unsold. 1957. Package.

NORTH IND. DIST. (Sayles Co., Box 266). FW&D RR. 130 acres total. 105 acres unsold. 1956. A-C-E-G-F-P-R-T-W. Addison—ADDISON IND. DIST. (St. Louis Southwestern Ry. Lines, Tyler). StLSW Ry. 40 acres. 1953. Package.

Alice—ALICE IND. DIST. (Alice Ind. Foundation, Inc.). SP Rwy. 170 acres total. 170 acres unsold. C-E-G-P-R-T-W. Amarillo—BURLINGTON-E. 3rd St. Ind. Dist. (Ft. Worth & Denver Ry. Co.). FW&D Ry. 230 acres. 1956. E-G-R-T. SANTA FE IND. PROFERTY. (Lonestar Townsite Co., Santa Fe Bidg., Amarillo). ATSF Ry. 115 acres total. 69 acres unsold. E-G-P-R-S-T-W.

ATSF Ry. 115 acres total. 69 acres unsold. E-G-P-R-S-T-W.

Austin—
ST. ELMO IND. DIST. (Austin C. of C.).
MoP Ry. 136 acres. 1949. (x)
WOODWARD IND. DIST. (Austin C. of C.).
Beaumont—PORT OF BEAUMONT. (Port of Beaumont—PORT OF BEAUMONT. (Port of Beaumont). SP. MoP. KCS. ATSF Ry. 310 acres total. 270 acres unsold. 1949.
Brenham—BRENHAM IND. FOUND.
SITE. (Brenham Ind. Found.). ATSF Rwy. 45 acres total. 30 acres unsold. 1955.
E-G-F-R-S-T-W.
Brownsville—PORT OF BROWNSVILLE.
(Brownsville Nav. Dist.). MoP. SP. Natl. Rwys. of Mexico. 37.6 acres total. 18.6 acres unsold. 1954.
Brownwood—BROWNWOOD IND. DIST.
(Brownwood—BROWNWOOD IND. DIST. (Brownwood—BROWNWOOD IND. DIST.)

Bryan — BRYAN IND. FOUND. SITES. (Bryan — BRYAN IND. FOUND. SITES. (Bryan — BRYAN IND. FOUND. SITES. (Bryan Ind. Found., Inc.). MoP SP Rwys.

88 acres total. 45 acres unsold. 1945, 1955. A-C-E-G-F-R-S-T-W.

A-C.E-G-F-R-S-T-W.

Carroliton—
BELT LINE IND. DIST. (St. Louis Southwestern Ry. Co., Tyler). Stl.SW Ry. 220
acres. 1953. Package.

CARROLLTON IND. AREA. (K. E. Burg.
4505 Bordeaux, Dallas 5). Frisco, CRI&P
RR. 65 acres. E-G-P-R-S-T-W.
LANTEX IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). Frisco Ry.
75 acres. 1955. Package.

Ceater — CENTER DEV. FOUND. IND.
DIST. (Center Dev. Found.). 60 acres
total. 40 acres unsold. 1954. C-E-G-F-PR-T-W.

Childress—CHILDRESS MUN. AIRPORT

R-T-W. Childress—OHILDRESS MUN. AIRPORT IND. DIST. (Childress Bd. of City Dev.). Burlington RR. 91.4 acres total. 91.4 acres total. 91.4 acres total. 91.4 acres total.

Corsicana— CORSICANA IND. DIST. (St. Louis South-western Ry. Co., Tyler). StISW Ry. 87.25 acres total. 87.25 acres unsold. 1956.

81.2 acres total, 81.2 acres total. 1908. Package (UNNAMED IND. DIST.), (Corsicana Ind. Found., Inc.). St LSW Ry. 300 acres total. 300 acres unsold. 1956. E-G-P-R-S-T-W. DIST. (Daingerfield — DAINGERFIELD IND. DIST. (Daingerfield c. of C. Ind. Comm.). L&A Ry. 150 acres total. 150 acres unsold. E-G-R-S-T-W.

sold. E-G-R-S-T-W.

Dallas—
AIRLAWN IND. DIST. (Missouri-KansasTexas RR. Co., Dallas), MKT RR. 250
scres. 1938. (x)

ARLINGTON PARK IND. DIST. (Dallas
C. of C.). (x)

BROOK HOLLOW IND. DIST. (Windsor
Properties, Inc.), CRI&P, Katy RR. 800
acres total. 200 acres unsold. 1953. Pack-

BUCKNER BLVD, IND. DIST. (Texas & Pacific RR. Co.). T&P RR. 236 acres.

Pacific RR. Co.). Terr Isb. 201947. (x)
1947. (x)
CASA LINDA IND. DIST. (Term. Bldg. Corp. of Texas, Santa Fe Bldg.). ATSF Ry. 170 acres total. 164 acres unsold. E-G-P-R-S-T-W. CEDAR CREST IND. DIST. (Tips Co., C. R. Tips, 3039 E. Kelst Blvd.). MKT RR. 300 acres. 1950. Package.
EAGLE FORD IND. DIST. (Texas & Pacific Ry. Co.). T&P Ry. 135 acres. 1926. (c)

(c)
FARMERS BRANCH IND. DIST. (Missouri-Kansas-Texas RR. Co.). MKT RR.
350 acres. 1949. (x)
GARLAND IND. DIST. (Missouri-Kansas-Texas RR. Co.). MKT RR. 1941. (x)
HIGHLAND IND. PARK (Raymond D. Nasher, 937 Rep. Nat. Bk. Bldg.). CRI&P.
Frisco RR. 115 acres total. 60 acres unsold Package.

Frisco RR. 115 acres total. 60 acres unsold. Package.
INWOOD IND. DIST. (Southwest Ind.
Properties, Inc., David D. Bruton, Jr.,
Pres., First Natl. Bk. Bldg.). (x)
JACKSON-ABEL IND. DIST. (Geo A.
Jackson & Frank H. Abel, 932 Natl.
Bldg.). ATSF Ry. 95 acres. 1956. A-CE-G-F-R-T-W. (Ted. Campbell, Real

E-G-F-R-T-W. LING IND. CTR. (Ted Campbell Real Estate, Box 5529), E-G-W. MILLER IND, DIST. (Southern Pacific RR. Co., Houston). SP Ry. 175 acres.

1950. Package. HIGHLANDS IND. CTR. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.). CRI&P, Frisco Ry. 700 acres. 1954. Pack-

OAK CLIFF IND. DIST. (Term. Bldg. Corp. of Texas, Santa Fe Bldg.). ATSF

Ry, 320 acres total, 227 acres unsold. E-G-P-R-S-T-W.
PENROD IND. DIST. (Term. Bidg. Corp. of Texas, Santa Fe Bidg.). ATSF Ry. 72 acres total. 72 acres unsold. E-G-P-R-S-T-W.
SANTA FE IND. DIST. (Atchison, Topeka & Santa Fe Ry. Co., Chicago, Ill.). ATSF Ry. 322 acres. (X)

& Santa Fe Ry. Co., Chicago, Ill.). ATSF Ry. 322 acres. (x) SANTA FE-RINEHART IND. DIST. (Term. Bldg. Corp. of Texas, Santa Fe Bldg.).

TRINITY IND. DIST. (Ind. Properties Corp., 401 David Bldg.), T&P. CRI&P. StISW Ry. 1200 acres. 1946. Package. VALLEY VIEW IND. DIST. (St. Louis Southwestern Ry. Co., Tyler). SLISW Ry. 73 acres. 1953. Package.
W. TRINITY IND. DIST. (Carr P. Collins. Fidelity Union Life Bldg.). StISW, T&P. Ry. 200 acres. 1955. Package.
Denton — SHADY OAKS IND. PARK. (Denton Industries, Inc.). MKT Rwy. 93 acres total. 80 acres unsold. 1947. E-G-F-R-S-T-W.

E-R-S-1-W.

Edinburg — EDINBURG IND. DIST. (Edinburg Industries, Inc.). MoP Ry. 100 acres total. 100 acres unsold. E-G-P-R-T-W.

El Campo — HENDERSON IND. SITES (Tom D. Henderson, Box 766). T&NC RR. 71 acres total. 71 acres unsold. 1956. Package.

Ennis IND. DIST. (Heavy). (Ennis C. of C.). SP Ry. 160 acres. 1956. E-G-P-R-

ENNIS IND. DIST. (Heavy). (Ennis C. of C.). SP Ry. 160 acres. 1956. E-G-P-R-S-T-W. PRESTON IND. DIST. (Ennis C. of C.). SP Rwy. 43 acres total. 25 acres unsold. C-E-G-P-P-R-S-T-W. Eylau — EYLAU IND. DIST. (St. Louis Southwestern RR. Co., Tyler). StLSW RR. 41 acres total. 41 acres unsold. 1957. Package.

Fackage.

Ft Worth—
BAILEY'S IND. DIST. (St. Louis-San Francisco Ry. Co., St. Louis, Mo.).

Frisco Ry. 100 acres. 1949. Package.

CONNER AVE. IND. & WHSE. ADDN. (W. J. Newell & Byron Nelson, 2739 Ludelle St.). T&P Ry. 80 acres. 1955.

Package.

Ludelle St.). T&P Ry. 80 acres. 1850. Package LANCASTER CORP. IND. DIST. (E. A. DuBose, Box 2166). (x)
RICHLAND IND. PARK, (E. L. Baker, 609 N. Retta St.). CRI&P RR. 83 acres. 1955. Package.

(Chicago, Rock Island & Pacific RR. (C.) (C.) (C.)

Co.). (x)

ROCK ISLAND-SAGINAW IND. DIST.
(Chicago, Rock Island & Pacific RR.

SAGINAW IND. DIST. (Term. Bldg. Corp. of Texas, Santa Fe Bldg., Dallas). ATSF Ry. 112 acres total. 112 acres unsold. E-G-R-S-T-W.

SYLVANIA IND. SUB-DIV. (W. S. & E. A. DuBose, Box 2166). StLSW Ry. 33 acres. 1946. A-C-E-G-F-P-R-T-W.

WESTCLIFF IND. DIST. (Term. Bldg. Corp. of Texas, Santa Fe Bldg., Dallas). ATSF Ry. 225 acres total. 178 acres un-sold. E-G-P-R-S-T-W.

soid, E-G-P-R-S-T-W.

Gainesville — FOUNDRY IND, DIST.

(Gainesville Iron Foundry, Inc.). ATSF
Ry. 47 acres total. 30 acres unsoid. 1956.
E-G-F-R-S-T-W.

Gaiveston—PELICAN ISLAND IND, DIST.

(Pelican Island Dev. Co., 714 Rosenberg).

Switching rights—Gaiveston Wharves.

4000 acres total. 3950 acres unsold. 1958.
A-C-E-G-F-R-T-W.
Goldthwaite — GOLDTHWAITE IND.
COMM. IND. DIST. (Goldthwaite Lions
Club). ATSF Ry. 35 acres unsold. 1955.
C-E-G-P-R-S-T-W.
Grand Prairie — GREAT SOUTHWEST
IND. DIST. (Great Southwest Corp., 3417
Gillespie Ave., Dallas 19). CRI&P, T&P.
GSW RR. 5000 acres total. 1956. Package.
Harlingen — ARROYO COLORADO NAV.
DIST. (Bd. of Comm.). 518 Embee Bidg.).
SP Rwy. 500 acres total. A-C-E-G-P-R-T-W.
Henderson — HENDERSON IND. DIST.

Henderson — HENDERSON IND. DIST. (Henderson Ind. Trust). MoP Ry. 65 acres total. 51 acres unsold. E-G-F-R-T-W. Hillsboro—HILLSBORO IND. DIST. (N.). (Hillsboro—HILLSBORO IND. DIST. (N.). RR. 62 acres total. 50 acres unsold. 1956. Package.

Package.

Houston—
BANKERS MORTGAGE CO. IND. DIST.
(Houston Belt & Term. RR. Co.). HB&T
RR. 250 acres. 1937. (x)
CENTRAL IND. PARK (Term. Bldg. Corp.
of Texas, Santa Fe Sta., Galveston).
ATSF Rwy. 600 acres total. 600 acres unsold. 1958. E-G-R-S-T-W.
ESPERSON IND. DIST. (Houston C. of
C.). HB&T RR. 402 acres. 1926. (x)
HIGHLAND IND. TERMINAL. (Hugh January & Co.). MK&T, SP Ry. 165 acres.
1949. (x)
HOUSTON IND. DIST. (Houston Ind.
Dist., Inc., 2330 W. Holcombe). MoP
Rwy. 180 acres total. 120 acres unsold.
1952. Package.
LUMPKIN-KATY IND. DIST. (C. Pat

Rwy, 180 acres total, 120 acres unsoid, 1952. Package, LUMPKIN-KATY IND. DIST. (C. Pat Lumpkin, 1513 W. Alabama), MKT RR, 570 acres total, 340 acres unsoid, 1954.

Package
PillLIPS PETROLEUM CO. IND. SITES.
(PhillLIPS PETROLEUM CO. IND. SITES.
(Phillips Petr. Co., Bartiesville, Okla.).
Port Term. RR. 1140 acres total. 769 acres
total. 769 acres unsold. 1956. F-G-R-S-T-W.
SAN JACINTO IND. DIST. (Leslie L. Appelt Assoc., Inc.). SP Ry. 900 acres total.
780 acres unsold. 1955. A-C-E-G-F-P-R-T.
SANTA FE IND. DIST. (Term. Bidg. Corp.
of Texas, Santa Fe Sta., Galveston).
ATSF Ry. 140 acres total. 29 acres unsold. E-G-P-R-S-T-W.
Irving.—IRVING IND. DIST. (St. Louis.
San Francisco Ry. Co., St. Louis, Mo. &
Chicago, Rock Island & Pacific RR. Co.,
720 Young St., Dallas). Frisco, CRI&P
RR. 150 acres total. 90 acres unsold. 1955.
Package.

RR. 150 acres total. 90 acres unsold. 1955. Package.

Karnes City—OLD COUNTRY CLUB SITE. (Karnes City C. of C.). T&NO RR (SP). 29 acres total. 19 acres unsold. 1955. A-C-E-G-R-S-T-W. Kilgore—KILGORE IND. DEV. DIST. (Kilgore Ind. Found., Inc.). MoP Ry. 37 acres total. 37 acres unsold. 1954. A-C-E-G-F-R-S-T-W. Kingsville— KINGSVILLE IND. DEV. AREA. (Kingsville Ind. Dev. Committee). MoP Ry. 360 acres total. 340 acres unsold. 1957. C-E-G-F-R-S-T-W. Linden— LINDEN IND. DIST. (Linden C. of C.). 100 acres total. 100 acres unsold. 1957. C-E-G-P-S-T-W. Longview—LONGVIEW IND. DISTS. (3). (Longview C. of C.). 1200 acres total. 800 acres unsold. Package.

BURLINGTON IND. DISTS. (3). (Ft. Worth & Denver Rwy., Ft. Worth). FW&D Rwy. 200 acres unsold. E-G-P-R-S-T-W. LUBBOCK AIRPORT IND. DIST. (Lubbock My. Alarest Pal-Villar.)

S-T-W.

LUBBOCK AIRPORT IND. DIST. (Lubbock Mun. Airport Bd.). FW&D Ry, 400 acres. 1950. E-G-P-R-S-T-W.

SANTA FE IND. DIST. (Lone Star Townsite, Santa Fe Bidg., Amarilio). ATSF Ry. 179 acres total. 87 acres unsold. E-G-P-R-S-T-W.

McAllen—BECK IND. TRACT. (Prescott Smith, 118 Pecan). 40 acres total. 40 acres unsold. Package.

Marshell—MAPSHALL IND. FOUND IND.

Smith, 118 Pecan, 40 acres total, 40 acres unsold. Package.

Marshall—MARSHALL IND. FOUND. IND. DIST. (Marshall Ind. Found.). T&P Rwy. 600 acres total, 600 acres unsold, E-G-F. Merkel — MERKEL IND. DIST. (Merkel C. of C.). T&P, ATSF Ry. 250 acres total, 250 acres unsold. E-G-P-R-T-W. Midland — MIDLAND IND. PLAN IND. DIST. (Midland Ind. Plan, Inc.). T&P Rwy. 31 Acres total, 10 acres unsold. 1957. E-G-P-R-S-T-W.

Nacogdoches—TEMPLE IND. DIST. (Arthur Temple, Dibell, Tex.). SP Ry. 127 acres total, 97 acres unsold. A-C-E-G-F-R-S-T-W.

#### PLANNED FOR INDUSTRY . . . THE ALICE, TEXAS INDUSTRIAL DISTRICT

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Southern Pacific R. R., San Antonio, Texas

Houston Natural Gas Corp., Houston, Texas

Nocona — NOCONA IND. DIST. (Nocona C. of C.). MKT RR, 470 acres total. 320 acres unsold. 1932. E-G-R-T-W. Odessa — ODESSA IND. PARK. (Odessa C. of C.). 300 acres total. 240 acres unsold. 1956. A-E-G-P-R-S-T-W. Paris — PARIS IND. DIST. (Paris Ind. Found.). StLSF, Tex. Rwy. 216 acres total. 216 acres unsold. E-G-F-S-T-W. Plano — PLANO IND. DIST. (St. Louis Southwestern RR. Co., Tyler). StLSW RR. 97 acres total. 97 acres unsold. 1957. Package.

Richardson— CENTRAL EXPRESSWAY IND. DIST. (Henry S. Miller Co., 405 Southland Life Bidg., Dallas). (x)

CENTRAL EXPRESSWAY IND DIST. (Henry S. Miller Co., 405 Southland Life Bidg., Dallas). (x)

San Antonio—
CENTRAL IND. DIST. (Stewart Co., 2000 CENTRAL IND. DIST. (Stewart Co., 2000 N. W. W. White Rd.). SP Rwy. 93 acres total. 90 acres unsold. 1958. E-G-P-R-T. EASTWOOD IND. PARK. (Steves Bros., Inc., 1407 Ave. B). SP Rwy. 170 acres total. 170 acres unsold. 1958. Package. SCIENCE CITY. (Southwest Research Institute), 2500 acres. (x)

Sherman —SHERMAN IND. DIST. (Sherman C. of C.). Frisco Ry. 58 acres total. 158 acres unsold. E-R-S-W.

Tyler—OWENTOWN IND. DIST. (Owen Dev. Co.). SLLSW RR. 1500 acres total. 1000 acres unsold. 1948. E-G-F-P-R-S-T-W. Waco—WACO IND. DISTS., INC. (Waco C. of C.). St LSW MKT RR. 562 acres total. 390 acres unsold. 1952. Package.

Waxahachie—WAXAHACHIE IND. DIST. (Waxahachie—WAXAHACHIE IND. DIST. (FIELD IND. DIST. (Waxahachie—WAXHACHIE IND. DIST. (Waxahachie—WAXHACHIE IND. DIST. (Waxahachie—WAXHACHIE IND. DIST. (FIELD IND. DI

#### UTAH

Ogden— LITTLE MOUNTAIN IND. AREA. (Weber Cty. Ind. Bur.). SP Ry. 1956. E-P-R-T-W.

W. Ind. Bur.). F. Ry. 1996. E-P-R-1.
W. DGDEN PLANNED IND. CTR. (Ogden Ind. West Properties, Inc., 1214 First Security Bk. Bidg.). UP, DRGW RR. 282 acres total. 1956. Package.

Salt Lake City—
IND. CTR. (Leland S. Swaner, Mgr. & Coowner, 1700 S. Redwood Rd.). D&RGW, UP, WP RR. 3000 acres. 1949. (x)

ROPER IND. DIST. (Denver & Rio Grande Western Co. & Rio Grande Land Co., Denver, Colo.). D&RGW RR. 224 acres total. 177 acres unsold. 1956. E-G-P-R-S-T-W.

### VERMONT

Burlington — BURLINGTON IND. PARK.
(Grtr. Burlington Ind. Corp). Rutland
Rwy. 40 acres total. 28 acres unsold.
A-CE-F-P-R-S-T-W.
Colchester — (Unnamed Ind. Dist.). (Grtr.
Burlington Ind. Corp., Burlington). 120
acres total. 120 acres unsold. 1958. A-C-E-F-S-T-W.
Milton — (Unnamed Ind. Dist.).

acres total. 120 acres unsold. 1958. A-C-E-F-R-W.
Milton — (Unnamed Ind. Dist.). (Grtr.
Burlington Ind. Corp., Burlington). CV
Rwy. 27 acres total. 27 acres unsold. 1958.
A-C-E-F-R-W.
Essex Junction — CYNOSURE. (Grtr.
Burlington Ind. Corp.). CV RR. 170 acres.
1954. A-C-E-F-P-R-S-T-W.
Montpelier — MONTPELIER AREA DEV.
ASSN. IND. PARK. (Montpeller Area
Ind. Assn.) (x)
Rutland — GRTR. RUTLAND IND. PARK.
(Malcolm S. Hatch, 1 Mead Bldg.). Rutland Rwy. 114 acres total. 64 acres unsold.
A-C-E-F-P-R-S-W.
Shelburne — (Unnamed Ind. Dist.). (Grtr.
Burlington Ind. Corp., Burlington). Rutland Rwy. 55 acres total. A-C-E-F-R-S-T-W.
Winooski — MALLETTS BAY IND. DIST.

T-W. Vinooski — MALLETTS BAY IND. DIST. (Grtr. Burlington Ind. Corp., Burlington). 115 acres total. A-C-E-S-W.

### VIRGINIA

lon — ELON DIST.—AMHERST CTY. (Lynchburg Area Dev. Corp.). Sou Rwy. 900 acres total. 800 acres unsold. E-T-W.

Lynchburg — OAK PARK IND. DIST. (D. H. Dillard, Elon Rd.). Sou. Ry. 531

acres. (x)
CARROLTON RD. DIST. (Lynchburg C. of
C.) Sou, Rwy, 700 acres total. E-G-P-C.). Sou. Rwy.

C.). Sou. Rwy. 700 acres total. E-G-P-S-T-W.

Marion — MARION IND. SITE. (Smyth Cty. Dev. Corp.). N&W Ry. 69 acres total. 69 acres unsold. A-C-E-F-W.

Newport News — COPELAND PARK IND. DIST. (Peninsula Ind. Committee). C&O Rwy. 881 acres total. 827 acres unsold. 1957. Package.

Norfolk — NORFOLK IND. PARK. (City of Norfolk). Virginian RR. 400 acres total. 345 acres unsold. Package.

NORFOLK SOUTHERN IND. DIST. (Norfolk Sou. Ry. Co.). (x)

Norton — WISE CTY. IND. DIST. (Norton Area C. of C.). L&N. N/W, Sou., Clinchfield, C&O, Interstate RR. Package.

Petersburg — PETERSBURG IND. PARK. (Alsage Rity. Co., 27 E. Tabb St.). N&W Ry. 706 acres total. 706 acres unsold. A-E-F.

Portsmouth — ALEXANDER PARK.

A-E-F.

Pertsmouth — ALEXANDER PARK.
(Frank Mantz. c/o C. of C.), SAL Rv. 51
acres total. 19 acres unsold. 1948. Pack-

age.
ACADEMY PARK IND. SITE. (Portsmouth Ind Found.). SAL, Belt Line. 51 acres total. 20 acres unsold. 1947. Package.
Richmond — RICHMOND AIRPORT IND. DIST. (Richmond C. of C.). C&O RR. 200 acres. 1951. (x)

### WASHINGTON

Auburn — MILWAUKEE IND. DIST. (Milw. Land Co., Seattle). Milw. Rd. 112 acres total. 122 acres unsold. 1987. A-E-G-R-S-T-W.

R-S-T-W.

Bellevue — BELLEVUE IND. PARK.
(Straight-McNae Rity.). 437-108th St.,
N. E.). 500 acres. (x)

Burbank — BURBANK DIST.-WALLA
WALLA PORT COMM. (Walla Walla
Port Dist., Walla Walla). NP RR. 236
acres total. 216 acres unsold. A-C-E-G-FCentralls.

P-R-T-W.

Centralia — CENTRALIA, INC. IND. DIST.
(Citizens of Centralia, Box 540). NP, SP,
UP, GN Ry, 71 acres total. 71 acres unsold. 1956. A-C-E-G-F-R-T-W.

Chehalis — CHEHALIS IND. PARK.
(Chehalis Ind. Commission, Inc., Box 666). NP, GN, UP, Milw. Rd. 130 acres total, 123 acres unsold. 1956. E-G-P-R-T-W.

I-W.
Longview — COWLITZ PLANNED IND.
AREA. (Cowlitz Ind. Bur.). (x)
Moses Lake — MILW. IND. DIST. (Milw.
Land Co., Seattle). Milw. Rd. 64 acres
total. 64 acres unsold. 1957. A-E-G-PR-S-T-W.

Seattle — DUWAMISH IND. DIST. (Port of Seattle).

(x)
PUGET SOUND IND. TRACT. (Modern Home Bidrs., Inc., 18800 Hwy. 99, Lynnwood). GN Ry. 2100 acres total. 1900 acres unsold. 1956. A-C-E-G-F-T-W.
Tacoma — PORT OF TACOMA IND. DEV.
DIST. (Port of Tacoma). GN, NP, CMStP&P & Belt Line. 3300 acres total. 1300 acres unsold. 1938. Package.
Walls walls — WALLA WALLA PORT DIST.-WALLULA Site. (Walla Walla Port Dist.). UP RR. 50 acres total. 50 acres unsold. A-C-E-G-F-P-R-T-W.

### WEST VIRGINIA

Huntington — IND. IMP. CORP. IND. DIST. (Huntington C. of C.). (x)
Martinsburg — ARDEN DEV. DIST. (Arden Dev. Co.). B&O RR. 87 acres total.
80 acres unsold. 1956. Package.

### WISCONSIN

Areadia — ARCADIA PROJECTS. IND.
DIST. (Areadia Projects, Inc.). GB&WE
RR. A-C-E-F-P-R-S-T-W.
Belleville — BELLEVILLE IND. DIST.
(Belleville Industries, Inc.). IC RR. 35
acres total. 30 acres unsold. C-E-P-RS-T-W.

Boyceville — BOYCEVILLE IND. DIST.
(Boyceville Dev. Corp.). Soo Line. E-R-T-W.

Chippewa Falls — CHIPPEWA FALLS IND. DEV. CORP. AREA. (Chippewa Falls Ind. Dev. Corp.). NW RR. 54 acres total. 40 acres unsold. 1956. A-E-R-S-T-W

Falls Ind. Dev. CORP. AREA. (Chippewa Falls Ind. Dev. Corp.). NW RR. 54 acres total. 40 acres unsold. 1956. A-E-R-S-T-W. Columbus — COLUMBUS IND. PLOT. (City of Columbus & C. of C.). Millw. Rd. 200 acres total. 200 acres unsold. 1957. E-P-R-S-T-W. Eau Claire — EAU CLAIRE IND. DIST. (Eau Claire ind. Dev. Corp.). C&NW RR. 68 acres total. 68 acres unsold. 1956. A-C-E-F-S-T-W. Fond du Lac. AC-E-F-S-T-W. Fond du Lac. ASSN. of Comm.). Soo Line, Milw. Rd. NW RR. 414 acres total. 212 acres unsold. Package. Kenosha. 39 acres total. 39 acres unsold. E-G-S-T-W. Milwaukee — MILWAUKEE IND. PARK. (A. Grueninger & Co., 324 E. Wisconsin Ave.). C&NW, Milw Rd. 102 acres total. 100 acres unsold. 1957. A-C-E-G-F-S-T-W. Milwaukee — MILWAUKEE IND. DIST. (Taxman Co., 229 E. Wisconsin Ave.). Milw. Rd. 70 acres. A-C-E-F-P-R-S-T-W. Park Falls — PARK FALLS IND. DIST. (Park Falls — PARK FALLS IND. DIST. (Park Falls — PARK FALLS IND. DIST. (Park Falls — MILWAUKE IND. DIST. (Racine C. of C.) Milw. Rd. 43 acres total. 28 acres unsold. 1957. C-E-G-P-R-S-T-W. St. Francis — MILW. CTY. IND. DIST. (Great Lakes Const. Co., 161 W. Wisconsin Ave., Milwaukee). C&NW, Milw. Rd. 31 acres. 1955. Package. St. Nazianz — ST. NAZIANZ FURTURE IND. DIST. (Sheboygan Assn. of Comm.). CNW Ry. 65 acres unsold. E-S-T-W. Sheboygan — SHEBOYGAN IND. COMM.). DIST. (Sheboygan Assn. of Comm.). CNW Ry. 65 acres total. 62 acres unsold. C-E-C-F-R-S-T-W. Wassau — SCHOPTIELD IND. AREA. (Waussau C. of C.). CNW, CMST&R. 1966. E-F-R-S-T-W.

### WYOMING

E. Rawlins — IND. ADDN. TO RAWLINS. (Rawlins C. of C.). UP RR. 136 acres total. 136 acres unsold. E-G. Evanston — UNION PACIFIC IND. DIST. (U.P.R. Co., Omaha, Neb.). UP RR. 40 acres total. 22 acres unsold. E-G-R-S-T-W.

#### PUERTO RICO

Scattered throughout Puerto Rico, there are twenty-one sites, all under 25 acres, which are being developed by the Puerto Rico Industrial Develop-ment Co., Box 2672, San Juan.

Bayamon —

LUCHETTI IND. SUB-DIV. (P. R. Ind.
Dev. Co., San Juan). 104 acres total.
51 acres unsold. 1951. A-C-E-F-P-T-W.
MINILLAS IND. SUB-DIV. (P. R. Ind.
Dev. Co., San Juan). 105 acres total.
33 acres unsold. 1951. A-C-E-F-P-T-W.
Caguas — CAGUAS NORTH IND. SUB-DIV. (P. R. Ind. Dev. Co., San Juan).
27 acres total. 1 acre unsold. 1964. A-C-E-F-P-T-W.

Carolina — SARANA ABAJO IND. SUB-

E-F-P-T-W.

Carolina — SABANA ABAJO IND. SUB-DIV. (P. R. Ind. Dev. Co., San Juan).
39 acres total. 32 acres unsold. 1954.
A-C-E-F-P-T-W.

Catano — LAS PALMAS IND. SUB-DIV.
(Jos. Ramos, RFD. 1-23 E. Rio Piedras).
47 acres total. 1957. A-C-E-F-T-W.

Rio Piedras —
HATO REY EXTENSION. (P. R. Ind. Dev. Co., San Juan). 80 acres total. 44 acres unsold. 1954. A-C-E-F-P-S-T-W. HATO REY IND. SUB-DIV. (P. R. Ind. Dev. Co., San Juan). 33 acres total. None unsold. 1952. A-C-E-F-P-S-T-W.

San Juan — HERMANOS FONALLEDA IND. SUB-DIV. (Sres. Geronimo. Rosa, Jaimes, & Gerar-do Fonalledas. Bolivia St. & Avenida H. Hato Rey), 84 acres total. 1954. A-C-E-F-P-T-W.

REPARTO CONSTITUCION. (Waterfront Land Dev. Corp., c/o Ing. Emilio R. Pinero - 590 Maximo Gomez, Hato Rey). 27 acres total. 1956. A-C-E-F-P-T-W.

### CANADA

ALBERTA

Calgary —
HIGHFIELD IND, DIST. (City of Calgary).
CN Rwy, 250 acres total, 150 acres unsold. E-G-R-S-T-W.

MANCHESTER IND. DIST. (City of Calgary).
CP Rwy, 150 acres. E-G-P-R-S-T-W.

Edmonton —
CORONET IND. AREA. (Coronet Constr.
Co., c/o Weber Bros. Agencies, Ltd.).
CN, CP RR. 160 acres total, 140 acres unsold. A-C-E-G-P-R-S-T-W.
SHEFFIELD IND. DIST. (Sillton Developments, Ltd., 1015+103 St.), CN Rwy, 500 acres total, 200 acres unsold. 1955. A-C-E-G-F-R-S-T-W.

Lethbridge — LETHBRIDGE IND. DIST. (City of Lethbridge). CP Rwy, 180 acres total, 180 acres unsold, 1958. E-G-R-S-T-W.

BRITISH COLUMBIA

#### BRITISH COLUMBIA

Vancoure BRITISH COLUMBIA

Vancoure BRITISH COLUMBIA

Vancoure Ind. 640 W. Hastings St.). CP.
CN. GN. NP. Milw. Rd. BC Elec. Ry.
1260 acres. 1955. Package.
LAKE CITY-SEA ISLAND IND. DIST.
(Webb & Knapp, Ltd., 2727 Nelson Ave.,
Burnaby 1). CN. CP Ry. Package.

Ajax — AJAX IND. ESTATE. (Slough Estates (Canada), Ltd., Royal Bank Bldg.,
Toronto 1). CN Rwy. 100 acres total. 70
acres unsold. 1953. Package.

Chatham — CHATHAM WEST-EAST END
IND. DISTS. (City Council/Ch. of
Comm.). CP, CN, C&O RR. 750 acres total.
700 acres unsold. 1949. E-G-R-S-T-W.

Cornwall — CORNWALL IND. ESTATES.
(Cornwall Ind. Commission). CN RR. 113
acres total. 35 acres unsold. 1958. A-CE-G-F-P-T-W.

Lindsay — CORP. OF TOWN OF LIND-

Lindsay — CORP. OF TOWN OF LIND-SAY IND. DIST. (Camden Dev. Co., Ltd., 69 Eglinton Ave., E., Toronto 12). CP Ry. 25 acres total. 25 acres unsold. A-C-E-G-F-R-S-T-W.

E-G-F-R-S-T-W.

Peterborough — PETERBOROUGH IND.

AREA, PLAN 212. (City of Peterborough). CN. CP Rwy. 103 acres total.

89 acres unsold. Package.

Sandwich East Twp — SANDWICH EAST IND. PARK. (Grtr. Windsor Ind. Comm., Windsor). 100 acres total. 80 acres unsold. A-C-E-G
Sandwish West Twp.

soid. A-C-E-G-Sandwish West Tup — SANDWICH WEST IND PARK (Grtr. Windsor, Ind. Comm.). 150 acres total. 100 acres unsold. 1955. A-C-E-G-P-T-W. Stratford — STRATFORD IND. PARK. (Stratford Ind. Commission). CN Ry. 500 acres total. 500 acres unsold. 1957.

500 acres total. 500 acres unsold. 1957. Package.

DOWNIE IND. PARK. (Stratford Ind. Commission). CN Rwy. 275 acres total. 235 acres unsold. 1957. Package.

Teronto — TORONTO IND. DIST. (Toronto Harbour Commissioner, 60 Harbour St.). CN, CP Ry. 1300 acres total. 125 acres unsold. 1911. A-C-E-G-P-R-S-T-W. THORNCLIFFE PARK. (Thorncliffe Park, Inc., Box 8, Sta, R., Leaside. (17)). CP Rwy. 350 acres total. 52 acres unsold. 1956. Package.

Trafalgar Twp — CAMDEN DEVELOPMENT. (Camden Dev., Ltd., Toronto 12). CN, CP RR. 37 acres total. 18 acres unsold. 1955. Package.

Whitby — WHITBY IND. ZONES. (Whitby Ind. Commission). CN, CP Rwy. 700 acres total. 540 acres unsold. 1953. A-C-E-G-P-R-S-T-W.

#### QUEBEC

Windsor — OJIBWAY IND. DIST. (Ojibway Dev. Co. or Grtr. Windsor Ind. Comm.). Essex Term. Switching. 1800 acres total. 1800 acres unsold. A-C-E-G-R-S-T-W.

R.S.T.W.

Woodstock — CITY OF WOODSTOCK
IND. AREA. (City of Woodstock, City
Hall). CP RR. 117 acres total. 60 acres
unsold. 1955. Package.

Thetford Mines — THETFORD MINES
PLANNED IND. DIST. (City of Thetford
Mines. Mun. Offices). CP Ry. 140 acres.
1956. A-C-E-F-P-R-S-T-W.

### UTILITY COMPANIES

Among the strongest groups offering location services to the site-seeking firm are the utilities of the nation, particularly the private electric utilities. In some areas, the utility is the only source of assistance.

In recent years, utilities have established large-scale community improvement programs covering such matters as main street modernization, "clean-up, paint-up" programs, local planning, and business-education understanding. Hence, the development departments of these organizations are often best qualified to advise on the business climate of various communities.

Listed below are utilities which have established development units or reported employment of development specialists. You may obtain more detailed information about many of them by consulting the Advertisers Index on pages 191-192.

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Drawer 2011, Brithinghall, Ala.

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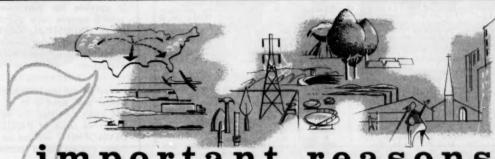
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2. Transmit this form to ID headquarters, giving your identifica-tion on a separate sheet. For convenience, just enclose a business

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3. When we receive your form, we will immediately assign a case number to your form and will refer to it thereafter by number only. Your identification will be placed in a separate confidential file to be used only in communicating with you.

4. We will then send photostatic copies of your inquiry form to development agencies serving the area in which you are interested.

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#### LIST YOUR REQUIREMENTS AS SPECIFICALLY AS POSSIBLE

AREA OF INTEREST-Draw a circle around the approxi- TYPE OF SITE DESIRED mate area in which you are interested:



				G

(		Desire to buy existing building, occupancy in days.
1		Want local group to erect building to our specs, and lease to us.
(		Expect local group to provide bldg, below cost or grotis as inducement.
-		Will earct own bldg, but interested in aid in mortgage financing.
(		Will assume complete responsibility for building and financing.
		ILDING SPECIFICATIONS
. 1	rie	or areasq. ft. Ceiling clearance ft.
1	Sp	cial requirements

( ) Desire to rent existing building, occupancy in ............. days.

1	)	Rural, adjacent to community with population less than
1	)	Urban, in planned and restricted industrial district if possible.
1	)	Water process, on stream with minimum flow of gal./min.
(	)	Dispersed, well removed from larget areas or cities, for defense work.
[	)	Other

[	)	Other
T	R	ANSPORTATION SERVICES
(	)	Rail siding required. Estimated annual tonnage
1	)	Trucking service required. ( ) Adjacent to major highway.
(	)	Airport for ( ) passenger service ( ) freight
1	)	executive airplanes.
1	)	Water transport ( ) barge ( ) ocean-going.
U	T	ILITIES
(	)	Electric power, Ultimate total load
(	)	Water, Required supply gal./min, at
(	)	Natural gas. Demand cu. ft./day.
(	)	Sewage. Special demands
	TUTUTU	TR/()()()()()()()()()()()()()()()()()()()

#### LABOR

( ) Union shop. (	) Non-union shop. (	Depending on location
3 13 15 15 15 15 15 15 15 15 15 15 15 15 15	Semi-skilled males	
Skilled females	Semi-skilled females	Unskilled females
Special factors	***************************************	

#### RAW MATERIALS

Your approximate capitalization \$ .... Dun & Bradstreet rating ...

List principal items which influence your location economics:

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